

On Sep 4, 2020, at 11:40 AM, Tim Stout <[tstout@stoutstransportation.com](mailto:tstout@stoutstransportation.com)> wrote:

Good morning everyone. Our business began in 1960. My name is Tim Stout and I am the third generation, along with my brothers, owner of Stout's Charter Service, Stouts II, and Four Season Transportation. We have locations in Delran, Trenton, and Toms River. Prior to the pandemic we employed almost 155 employees, across the state. I am the President of the Greater NJ Motorcoach Association, and am also a board member of the United Motorcoach Association. I am writing to ask for the support of Rep. Norcross of HR7642. In our Motorcoach company we have furloughed all of our employees, approximately 100, since March 15<sup>th</sup>. We have seen a decline in revenue of almost 94%. As we approach the end of our deferred bus payments with the banks on September 30<sup>th</sup>, and the need to maintain our insurance coverage on our vehicles so we do not lose our authority, we are in desperate need of support for the Certs Act to supply some kind of relief to our industry. Our fixed costs total over \$250,000 a month, and we foresee little to no revenue due to the closures of schools, athletic programs, non-opening of group destinations, elimination of international travel, and loss of tour groups. We, along with our colleagues, can't survive this much longer and, unfortunately, our industry will be the last to recover from this pandemic and we need your help. I have attached a link to a brief video we developed at the very beginning of the pandemic for your review as well.

We have participated, along with our fellow NJ operators, in assistance to military travel, FEMA work such as Hurricane Sandy, assistance to Transit agencies during potential strikes or shortages, and moving mass people during events such as the Superbowl. If we do not receive some kind of stimulus or relief package, many operators will not be available the next time we are called upon to assist. We are asking for you to please be there for us and our industry as we have always been there to support our great state of NJ. We have been supported by 11 Representatives so far and both Senators have also supported the companion bill S.4150. We are asking you to support so that we can confidently state that the entire State of NJ and our current representatives support the Motorcoach industry. Thank you very much for your time and please feel free to reach out to me anytime. My mobile is [redacted] and I can be reached 24 hours a day 7 days a week. Thank you and please remain safe and healthy!

Link to Video: [Stout's Transportation - Our Industry vs. the Coronavirus](#)

Sincerely,

Tim Stout  
President

**Stout's is READY TO ROLL! Click here, [Stout's Covid 19 Precautions Video](#), to see how we are keeping our clients safe from the Covid Pandemic and future Viruses.**

Tim Stout  
President  
Stout's Transportation  
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