



Ontario Glass & Metal Association invites you to attend its upcoming

2018 TWO-TOPIC FALL SEMINAR

Thursday, November 15, 2018

Richmond Hill Country Club

Cost: \$60.00 for Members

\$90.00 for Non-members

Demystifying the Bonding Process and Certificate of Recognition (COR)

If you are a glazing contractor, this two-topic lunch and learn could be the most important event you will attend this year. Suppliers to the trade will find it equally valuable. Bonding is a mystery to many in our business. Getting paid anytime is a challenge, but knowing how to protect your business when a project goes sour could be a matter of survival. You'll also learn what is involved in achieving COR accreditation, a requirement that is coming up more and more as a condition of bidding many projects.

SPEAKERS:

We are fortunate to have three presenters from bonding experts Petrela, Winter & Associates:

Roy Ferreira, Vice-President, with 20 years of managerial roles with Canada's top sureties.

Woody Brown, Surety Advisor, with 10 years of experience in the bonding industry.

Slava Kolmatsky, Surety Advisor, spent 5 years with Canada's largest surety before joining PWA.

Discussing the Certificate of Recognition program will be:

Sobi Raguathan, an expert in the field, trainer, and a partner with 4S Consulting.

WHY YOU SHOULD BE THERE: How to go about using bonding to your advantage as a sub-contractor or supplier is often largely misunderstood. Topics discussed will include what is bonding and how does it work; how to set up and maximize your bonding as a tool to grow your business; the impact of the new *Construction Act* on bonding; claiming on a bond; and using bonding as a tool to get paid.

Certificate of Recognition (COR) compliance is becoming a prerequisite for bidding many projects. The presentation will spell out what your company needs to do to work towards COR certification, including the approximate time required to complete the COR documentation prior to submitting to the Infrastructure Health and Safety Association (IHSA). The presenter will open attendees' eyes to the amount of dedication required by all levels of a company's staff to achieve a well-managed health and safety culture.



2018 OGMA FALL SEMINAR ORDER FORM

Our fall seminar is a must-attend for all glazing contractors and design professionals.

DATE: **Thursday, November 15, 2018**

REGISTRATION: **11:45 a.m.**

LUNCH: **12:00 p.m.**

PRESENTATION: **12:30 p.m. to 3:00 p.m.**

WHERE: **Richmond Hill Country Club** (Georgian Room)
8905 Bathurst St., Richmond Hill, ON
 (1.5 kilometers north of Hwy. 407)
[Click here for map](#)

COST: **Members: \$60.00 (incl. HST) per person**
Non-members: \$90.00 (incl. HST) per person

INCLUDES: **Lunch**

YES! Sign me up! My cheque is enclosed for:

_____ Member attendees @ \$60.00 each (\$53.10 + \$6.90 HST included) \$ _____

_____ Non-member attendees @ \$90.00 each (\$79.65 + \$10.35 HST included) \$ _____

Contact name: _____ Contact title: _____

Company name: _____

Phone: _____ Fax: _____

E-mail address: _____

Please print clearly	Name	Email Address	Company Name
Attendee 1			
Attendee 2			
Attendee 3			
Attendee 4			

Please email your completed form to **Steve Ringler** at steve.ogm@bellnet.ca by November 9. Fill in the electronic form above, print and mail the form along with your cheque payable to the **Ontario Glass & Metal Association** to:

Steve Ringler
 Ontario Glass & Metal Association
 1011 Upper Middle Rd. E., Ste. 1210
 Oakville, ON L6H 5Z9
 Re: 2018 Fall Seminar

We have a limited number of openings, so please reply early to avoid disappointment.