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**8101 Thomas Drive  
Panama City Beach, FL  
32408**

There are 334 agents selling condos in PCB and I rank #1 in total volume and #1 in total number of listings.

I am not bragging, I am just applying for a job as your Realtor. Let our experience work for you. If you are thinking of buying or selling real estate, I would be honored to represent you.

### **Inside this issue:**

**YOU ARE A FIREMAN**

**CONDO MARKET**

**CONTROLLED  
SUBSTANCE**

**WEB SITE**

**GRAVE TRAGEDY**

## YOU ARE A FIREMAN

A 26 year old mother stared down at her son who was dying of terminal leukemia. Although her heart was filled with sadness, she was determined to see that his dreams would come true. Frank "Bopsy" Salazar, age 7, had always hoped to be a fireman when he grew up.

The next day Bopsy's mom carried him to the Phoenix Fire Department. The firemen took Bopsy's measurements and few days later when he came back to the fire department, they had him a full fireman's uniform complete with a yellow coat and helmet that had been custom made for him. Bopsy scrambled around the back of Engine 9's ladder truck and turned on the siren.

Following the ride, he doused a few cars with water from a 75 pound hose. At the end of the day, Bopsy was pinned with an official firefighter's badge and became the Phoenix Fire

Department's first honorary fireman.

As time passed Bopsy's condition worsened and he had to return to the hospital and as his vital signs began to drop dramatically the head nurse called the Fire Chief and asked if he would send a fireman in uniform to be with Bopsy as he made his transition. The Chief replied, "We can do better than that. We'll be there in five minutes. Will you please do me a favor? When you hear the sirens screaming and see the lights flashing, will you announce over the P A system that there is not a fire. It's just the fire department coming to see one of its finest members one more time. And will you open the window to his room?" About five minutes later a hook and ladder truck arrived at the hospital, extended its ladder up to Bopsy's third floor room and five firefighters climbed up the ladder into Bopsy's room and with his mothers permission,

they hugged him and told him how much they loved him. Bopsy looked up at the Fire Chief and said "Chief, am I really a fireman now?" "Bopsy you are," the chief said. Bopsy smiled and closed his eyes. Later that night, death gave way to victory.



## CONDO MARKET

**During the past 95 months, the condo inventory has been reduced from 3,494 units to 766 units. We presently have 5 Foreclosures on the market, 2 Short Sales, 57 Pending Sales and 38 Contingent Sales. There have been 90 condos sold this past month.**

**Inventory is down by 1 units, Foreclosures are up by 1, Short Sales up 2, Pending Closings are up by 2, Contingent Sales Down by 18, Number of units closed are up by 2.**

**Of the 766 condo units on the market, only 497 are Gulf Front Units.**

**If you would like to list your property, just give me a call at 850-230-1216. During the past 7 years, I have sold over \$102,000,000 of property in Panama City Beach. I would like to invite you to visit my personal site, [www.Ivanette.com](http://www.Ivanette.com). thousands of MLS powered listings.**

### Conservation Easements

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#### Federal Income Tax Deductions

If you have an interest in setting up a Conservation or if you would like to invest in a Conservation Easement to receive Federal Income Tax Deductions, please give me a call.

We currently have several conservation programs in Georgia and Tennessee.

**Jason Free**  
770-324-5364

## CONTROLLED SUSUBSTANCE

While Billy Joe was fishing on Big Cedar creek, my cousin, Wanda Jean Shoe-make, drove her husband's old pick up truck to the drug store in Cave Spring which is just a short distance down Padlock Mountain Road from Booger Hollow.

"I wanna buy some arsenic," Wanda Jean told the pretty young pharmacist. "Arsenic is a controlled substance, I can't sell you that. What do you need it for? Maybe I can offer something else," the pharmacist replied.

"I wanna kill my lazy no good, lying, cheating husband," Wanda Jean stated.

"He is never at home, He won't work and I have had to keep him up for the past three years. He is either fishing or running around with other women and I am sick and tired of his girl friends calling my house trying to find him."

"Well, I certainly can't sell you anything to be used in a murder," the pharmacist stated in shock.

Wanda Jean calmly reached into her purse and pulled out a picture of Billy Joe and said, "I think you were married to him at one time."

The young pharmacist took one look at the picture and said, "Oh, I didn't realize you had a prescription. Would you like that in powder or tablets?"



## NEW WEB SITE



**Abbi Ratliff**  
850-866-5541

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We are very excited about our new web site. You have asked for one site where you can search all the listings in Bay, Walton and surrounding Counties using the same parameters that the Real Estate Agents use in searching for properties. This site uses direct IDX feeds from the MLS systems and is updated every 15 minutes so you don't waste your time dealing with outdated information. Please go to [JimFreeRealty.com](http://JimFreeRealty.com) and give it a try.

## GRAVE TRAGEDY

A man placed some flowers on the grave of his dearly departed mother and started back toward his car when his attention was diverted to another man kneeling at a grave. The man seemed to be praying with profound intensity and kept repeating, "Why did you have to die? Why did you have to die?"

Why did you have to die? Why did you have to die?" The first man approached him and said, "Sir, I don't wish to interfere with your private grief, but this demonstration of pain is more than I've ever seen before. For whom do you mourn so deeply? A child? A parent?" The mourner took a moment to collect himself

then replied... "My wife's first husband."



**Ivanette Free**  
850-230-1216

# MY FEATURED PROPERTIES

Jim Free Realty - 8101 Thomas Dr - Panama City Beach, FL 32408 - 850-230-1216

## Boardwalk

9450 S. Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	1700	0	\$120,000
<b>SOLD</b>	2109	2	\$247,000
<b>SOLD</b>	1208	2	\$330,000

## Calypso

15817 Front Beach Road

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	2-1601	2	\$400,000
645438	2-2108	2	\$379,900

## Commodore

4715 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
635202	805	3	\$324,900
<b>SOLD</b>	1105	3	\$325,000

## Coral Reef

6609 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
632397	106	4	\$650,000

## CONTINENTAL

15413 Front Beach Rd

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	318	Studio	\$87,000

## Edgewater

11483,11619,11347 Front Beach Road

MLS#	Unit#	Bedrooms	List
<b>SOLD</b>	2004	1	\$ 92,000
<b>SOLD</b>	2031	2	\$252,000
<b>SOLD</b>	2004	1	\$ 92,000
<b>SOLD</b>	2812	3	\$175,000

## Dunes of Panama

7205 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
646682	C-201	2	\$230,000
<b>SOLD</b>	D-106	2	\$258,000
<b>SOLD</b>	C-606	2	\$272,000
<b>SOLD</b>	E-2104	2	\$225,000
<b>SOLD</b>	A-602	2	\$199,000

## Emerald Beach

14701 Front Beach Rd

MLS#	Unit#	Bedrooms	List\$
648217	733	1	\$230,000
637298	2128	1	\$239,000
<b>SOLD</b>	1230	2	\$250,000
<b>SOLD</b>	1628	1	\$198,000
<b>SOLD</b>	2431	2	\$260,000
<b>SOLD</b>	1536	2	\$265,000
<b>PEND</b>	2229	1	\$175,000

## En Soleil

7509 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	1312	2	\$499,000
<b>SOLD</b>	1122	2	\$500,000
415294	1322	2	\$539,000
<b>SOLD</b>	1423	4	\$750,000

## Emerald Point

1219 Thomas Dr

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	91	2	\$87,000

## GRANDVIEW EAST

10713 Front Beach Rd

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	504	2	\$375,000

## Gulf Gate

6505 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	B511	2	\$208,000

## Horizon South

17462 Front Beach Rd

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	75D	1	\$97,000

# MY FEATURED PROPERTIES

Jim Free Realty - 8101 Thomas Dr - Panama City Beach, FL 32408 - 850-230-1216

## Hidden Dunes

7115 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	505	3	\$580,000

## Island Reserve

8700 Front Beach Road

MLS#	Unit#	Bedrooms	List\$
400491	3203	2	\$165,000
<b>SOLD</b>	7319	3	\$179,000
<b>SOLD</b>	3310	3	\$199,000
<b>SOLD</b>	7118	3	\$200,000
400471	2110	3	\$209,000
<b>SOLD</b>	7320	3	\$198,000
<b>SOLD</b>	7111	2	\$152,000
<b>SOLD</b>	10108	3	\$229,900

## Majestic Beach

10811,10901 Front Beach Road

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	614	1	\$177,000

## Moonspinner

4425 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	309T	2	\$185,000
<b>SOLD</b>	703T	2	\$205,000
<b>SOLD</b>	208	2	\$215,000

## Nautical Watch

6205 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	C-15	1	\$124,900
<b>SOLD</b>	B-7	1	\$140,000

## Pelican Walk

6905 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	303	1	\$162,000
<b>SOLD</b>	909	1	\$167,500

## Gulf Crest

8715 Surf Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	1202	2	\$325,000
<b>SOLD</b>	1905	2	\$338,000
624501	106	2	\$348,000
623618	1604	2	\$359,000
605218	2007	3	\$479,000

## Largo Mar

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	C126	1	\$112,000

## Long Beach

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	3-902	1	\$195,000
639116	1-804	2	\$340,000

## Laketown Wharf

9902 S Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	633	3	\$245,426
<b>SOLD</b>	1633	3	\$245,426
<b>SOLD</b>	1202	1	\$195,789
<b>SOLD</b>	1520	3	\$299,000
<b>SOLD</b>	1828	2	\$197,199
<b>SOLD</b>	1706	2	\$238,162

## Ocean Villa

10625 Front Beach Road

MLS#	Unit#	Bedrooms	List\$
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## ORIGIN AT SEAHAVEN

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	525	0	\$82,000

# MY FEATURED PROPERTIES

Jim Free Realty - 8101 Thomas Dr - Panama City Beach, FL 32408 - 850-230-1216

## Regency Towers

5801 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	604	3	\$200,000
<b>SOLD</b>	1219	2	\$180,000
636019	816	2	\$205,000
<b>SOLD</b>	607	2	\$205,900
624907	215	2	\$219,000
636757	1323	3	\$209,000
<b>SOLD</b>	1301	3	\$239,900
371338	422	1	\$263,000
407551	1312	2	\$215,000
<b>SOLD</b>	1407	4	\$400,000
<b>SOLD</b>	308	2	\$190,000
<b>SOLD</b>	309	2	\$185,000
<b>SOLD</b>	1013	2	\$195,000
<b>SOLD</b>	712	2	\$195,000
<b>SOLD</b>	1012	2	\$199,500
<b>SOLD</b>	1319	2	\$195,000
<b>SOLD</b>	1210	2	\$199,500
644811	1007	2	\$215,000
<b>SOLD</b>	1317	2	\$199,900
<b>SOLD</b>	1101	3	\$217,000
650448	201	3	\$299,000
<b>SOLD</b>	1304	3	\$214,000
652093	915	2	\$208,000
<b>SOLD</b>	616	2	\$200,000
653024	1204	3	\$224,900

## Pinnacle Port

23223 Front Beach Rd

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	A925	1	\$155,000

## Panama Dunes

6238 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
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## Sand Castle

4114 Holiday Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	24	0	\$58,000

## Seychelles

5115 Gulf Drive

MLS#	Unit#	Bedrooms	List\$
606406	608	1	\$209,000
<b>SOLD</b>	1101	3	\$390,000
643309	2203	1	\$218,000
645313	1307	1	\$225,000

## Sterling Reef

12011 Front Beach Road

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	1505	2	\$232,500
<b>SOLD</b>	1706	2	\$228,000
<b>SOLD</b>	1605	2	\$249,900

### Splash

17729 Front Beach Rd

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	903E	1	\$217,000
<b>SOLD</b>	1104E	1	\$218,000

### Sunbird

9850 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	502E	1	\$143,000

### Sommerset

13020 Front Beach Rd

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	204	2	\$163,000

### Summerhouse

6505 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	902A	2	\$227,000
<b>SOLD</b>	208B	2	\$262,000
<b>SOLD</b>	809B	2	\$250,000
<b>SOLD</b>	205A	2	\$262,000
<b>SOLD</b>	802B	2	\$265,000

### Summit

8743 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
650396	818	1	\$164,900

### Sandpiper Villas

4827 Hispaniola

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	6	2	\$ 93,000
<b>SOLD</b>	7	2	\$106,000

### TIDEWATER

16819 Front Beach Road

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	1111	2	\$266,000
<b>SOLD</b>	1211	2	\$265,000

### Shores of Panama

9900 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
647701	609	1	\$184,800
632503	1305	0	\$125.900

### TWIN PALMS

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	1605	2	\$239,000

### SOUTHWIND

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	C-6		\$155,000

### SUNSWEPT

6829 Thomas Dr

MLS#	Unit#	Bedrooms	List\$
652313	2	1	\$129,900

### Treasure Island

5004 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	1108	2	\$325,000
<b>SOLD</b>	909	2	\$310,000
370972	504	2	\$439,900
<b>SOLD</b>	1111	2	\$312,000
635434	1812	3	\$549,000
<b>SOLD</b>	1105	2	\$316,000
644025	2109	2	\$319,000
<b>SOLD</b>	2105	2	\$316,000
<b>SOLD</b>	509	2	\$322,000
<b>SOLD</b>	603	2	\$318,000
645916	401	3	\$599,000
650792	109	2	\$399,000
653023	1912	3	\$615,000
653605	1012	3	\$595,000

### Sterling Beach

6627 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
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## Single Family & Lots

MLS#	Street	Bedrooms	List\$
636010	558 Lagoon Oaks	3	\$185,000
<b>SOLD</b>	Front Beach Rd	Lot	\$345,000
<b>SOLD</b>	14 Barbados		\$288,000
<b>SOLD</b>	301 N Bonita	4	\$195,000
<b>SOLD</b>	1915 Dewitt	3	\$226,123
624757	HWY 81		\$227,000
<b>SOLD</b>	4704 Bylsma Cir	3	\$235,000
<b>SOLD</b>	1703 Tyndall	3	\$300,000
6238	Thomas	3	\$329,000
<b>SOLD</b>	408 Wisteria	2	\$159,000
<b>SOLD</b>	233 Beachwood	3	\$288,750
<b>SOLD</b>	302 S MacArthur	3	\$286,000
<b>SOLD</b>	2718 Pembroke Dr	4	\$260,000
<b>SOLD</b>	399 Beachside Dr	2	\$600,000
<b>SOLD</b>	334 Johnson Bayou	4	\$509,878
<b>SOLD</b>	7305 Mary Jo Avenue	3	\$188,000
<b>SOLD</b>	190 White Sandy Dr	2	\$149,500
638519	1999 Ambassador	3	\$265,000
<b>SOLD</b>	602 Stockholm Ln	3	\$ 29,000
<b>SOLD</b>	147 Grand Lagoon	Sh 4	\$265,481
<b>SOLD</b>	8808 Cree Court	4	\$130,000
<b>SOLD</b>	104 Oleander Dr	4	\$585,000
<b>SOLD</b>	6234 Hilltop Ave	3	\$153,000
<b>SOLD</b>	8528 Estrella St	3	\$ 57,000
<b>SOLD</b>	301 North Bonita		\$195,000
<b>SOLD</b>	167 Robin Ln	2	\$125,000
<b>SOLD</b>	104 Pointe Cir	4	\$535,000
<b>SOLD</b>	152 Crane ST	2	\$228,000
<b>SOLD</b>	E 7th Street	3	\$ 40,000
<b>SOLD</b>	2105 Gearlo	3	\$139,000
<b>SOLD</b>	Jeanette Ave	2	\$121,500
<b>SOLD</b>	Kentucky Ave	3	\$149,500
<b>SOLD</b>	2622 Pretty Bayou	4	\$213,000
<b>SOLD</b>	5504 Sunset	2	\$239,900
<b>SOLD</b>	2716E 7TH St	3	\$ 50,000
212	N Center St	3	\$120,000
7758	HWY 8		\$227,000
<b>SOLD</b>	524 Mockingbird Dr	Lot	\$ 52,900
<b>SOLD</b>	5902 Sunset Ave	3	\$158,000
<b>SOLD</b>	4827 Hispaniola	Unit 7	\$106,000
<b>SOLD</b>	3407 Game Farm Road		\$141,000
<b>SOLD</b>	7012 Oakenshaw Dr		\$ 64,900
<b>SOLD</b>	7331 Littleton Rd		\$ 77,000
<b>SOLD</b>	317 N Cove Blvd		\$127,000
<b>SOLD</b>	97 ParkPlace		\$177,000
<b>SOLD</b>	605 Dogwood		\$430,000
<b>SOLD</b>	7706 Steel Mill Rd		\$172,500
<b>SOLD</b>	7506 Sara Lane		\$178,400
<b>SOLD</b>	Joshua Lane		\$120,000
<b>SOLD</b>	22009 Lakeview Lot		\$ 40,000
<b>SOLD</b>	21725 Pompano Ave		\$250,000
<b>SOLD</b>	134 Marin Drive		\$145,000
<b>SOLD</b>	1615 Molitor		\$121,000
<b>SOLD</b>	8319 Elizabeth Ave		\$152,500
<b>SOLD</b>	404 Clifton Circle		\$240,000
<b>SOLD</b>	510 Jennings Ave		\$99,500
<b>SOLD</b>	1510 E 14th Court		\$160,000
<b>SOLD</b>	2406 Bay Court		\$150,000
<b>SOLD</b>	4841 Stellata Lane		\$246,400
<b>SOLD</b>	1109 Clay Ave		\$ 75,000
<b>SOLD</b>	21802 Palm		\$158,500
<b>SOLD</b>	21725 Pompano Ave		\$250,000
<b>SOLD</b>	2509 Joan Ave		\$150,000

## Watercrest

6201 Thomas Drive

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	308	2	\$210,000
643350	202	2	\$254,900
645825	1008	2	\$339,000
<b>SOLD</b>	907	3	\$325,000
645962	401	2	\$309,900
<b>SOLD</b>	1505	2	\$274,000
<b>SOLD</b>	302	2	\$240,000
650303	606	2	\$268,000
652248	502	2	\$259,700

## WINDANCER

162 Windancer lane

MLS#	Unit#	Bedrooms	List\$
764000	103	1	\$325,000

## SINGLE FAMILY & LOTS

MLS#	Unit#	Bedrooms	List\$
<b>SOLD</b>	164 ROBIN		\$135,000

