Continuing Education
Course Catalog

ROIG | LAWYERS

DIFFERENT means using
all your resources

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2017

ROIG Lawyers provides continuing education courses approved by the Florida Department of Financial Services (DFS). Our firm is committed to working with clients to identify educational needs and customize our courses accordingly. The courses presented by ROIG attorneys keep clients up-to-date on the latest changes in the law so that they can be equipped with the tools and knowledge they need.

INSURANCE

COMPARATIVE NEGLIGENCE
Course ID 97307 | 1 Credit Hour
This course will focus on the legal concept of Comparative Negligence, bring awareness for proper investigation during the initial presentation of the claims, and then discuss the viability of defenses available during litigation.

DATA ANALYTICS
Course ID 98246 | 1 Credit Hour
Data Analytics has already become an industry best practice and will play an increasingly important role in the claims management process over the next decade. Big data is used to look for trends and patterns in various types of data sources in order to create a full picture and find discrepancies. By using key data to scrutinize frequent and recurring patterns; excessive use of resources; question quantitative information and the integration of unstructured data from various data points, we can create a comprehensive analysis. Using data analytics to piece together the puzzle will help you achieve a favorable outcome in insurance litigation.

DOWN-CODING AND UNBUNDLING
Course ID 87744 | 1 Credit Hour
In this course we will discuss why CPT codes are being down-coded or unbundled by the insurance companies, usually pursuant to an IME or Peer Review.

EXAMINATIONS UNDER OATH AND THE LAW
Course ID 96017 | 2 Credit Hours
In this course we will inform insurance adjusters about examinations under oath and how and why they are used in practice.

EXAMINATION UNDER OATH – BACK TO THE FUTURE
Course ID 97342 | 1 Credit Hour
To teach insurance adjusters about examinations under oath and their use in PIP claims and litigation.

HOW HIGH? INSURANCE AND MEDICAL MARIJUANA
Course ID 96140 | 2 Credit Hours
This course will inform and update insurance adjusters on the issues related to insurance and medical marijuana.

INDEPENDENT MEDICAL REVIEWS
Course ID 82554 | 1 Credit Hour
This course will cover how to request an independent medical review, how to read your report and how to issue payment based on the report.

OUT-OF-STATE POLICY CLAIMS HANDLING AND DEFENSE STRATEGIES
Course ID 96097 | 1 Credit Hour
This course seeks to provide attendees with an overview of the No-Fault statutes in other jurisdictions besides Florida, and how these laws along with applicable Florida laws are interpreted in order to determine the appropriate No-Fault coverage for a claimant bringing a No-Fault claim in Florida. The attendees will also learn the different investigative claims handling skills that are required to properly determine whether additional Florida No-Fault coverage can be extended to the claimant above what the subject policy of insurance allows and/or what the foreign jurisdictions applicable No-Fault statutes would allow.

PUBLIC ADJUSTERS AND SIU
Course ID 96497 | 2 Credit Hours
This course will inform and update insurance adjusters on the role of a public adjuster when investigating a homeowner's claim. The course will educate adjusters on the statutory authority for public adjusters as well as ethical requirements. Adjusters will be educated on common tactics and provided with examples of ways adjusters can assist with a fraudulent claim. Finally, adjusters will be educated on the potential pitfalls associated with alleging insurance fraud.

SIRI, WHERE'S MY CAR? - AUTONOMOUS VEHICLE TECHNOLOGIES
Course ID 100955 | 2 Credit Hours
Over the last several years automobile manufactures have made several semi-autonomous vehicle technologies standard in new vehicles, leading towards the deployment of fully autonomous vehicles that will navigate roads of tomorrow. This course discusses those technologies as well as the benefits and dangers they present. Additionally, the course will discuss current and proposed regulations which will govern autonomous vehicles and the impact of fully autonomous vehicles on claims investigations, negligence liability, and products liability.

THE RIDESHARING GENERATION: INSURANCE IMPLICATIONS AND COMPLICATIONS
Course ID 100956 | 1 Credit Hour
Course ID 100959 | 2 Credit Hours
The purpose of this course is to educate and inform SIU adjusters, claims adjusters, and attorneys on the novel issues concerning ridesharing insurance pitfalls and what the future may hold. This course will provide an overview as to what exactly ridesharing is. This course will also discuss ridesharing implications that can arise in insurance coverages and in adjusting claims. It will also provide practical skills and strategies in investigating an accident for law enforcement officers, adjusting such claims, and the building of a ridesharing PIP case.

THE SUBTLETIES AND TECHNICALITIES OF IME REPORTS IN INSURANCE DEFENSE LITIGATION

Course ID 97305 | 2 Credit Hours

This course will discuss IME reports and their subtleties and technicalities. We will focus on what IME Reports are, how they are read and how to best interpret them.

WATER MITIGATION CLAIMS

Course ID 99696 | 1 Credit Hour

The purpose of this course is to enlighten the audience as to the basics of a water mitigation claim including IICRC guidelines, relevant case law regarding scope of assignments, fraud trends observed, and deposition areas of inquiry for the mitigation corporate representative.

5-HOUR ADJUSTER LAW AND ETHICS UPDATE

Course ID 93688 | 5 Credit Hours

In this course we will inform and update insurance adjusters on the logistics involved in obtaining, keeping, and renewing their respective licenses. We will also provide adjusters with updates in the relevant laws, updates in their ethical requirements, and instruct on recent disciplinary trends.

LITIGATION

CIVIL LITIGATION

Course ID 82663 | 3 Credit Hours

This course will cover the civil litigation process from start to finish. We will discuss all stages of litigation, starting with the pleadings, discovery, motions, trial, judgments appeals & mediations / arbitration. Also we will review the relevant statutes & rules.

DEPOSITIONS: HOW TO BE PREPARED AND WHAT TO EXPECT

Course ID 78401 | 4 Credit Hours

This course trains adjusters in how to prepare for a deposition and what types of questions they can expect. The course includes review of deposition transcripts and participation in a mock deposition. This is an extended version of *What to Expect in Your Deposition* (Course ID 66125 | 2 Credit Hours).

INTRODUCTION TO WINDSHIELD DEFENSE LITIGATION

Course ID 98428 | 2 Credit Hours

This course is an introduction to Windshield Defense Litigation. We will analyze comprehensive coverage of windshield claims under insurance policies (contractual and optional). The presentation will discuss how the automobile windshield repair and replacement industry operates. That discussion will include marketing techniques such as solicitation, advertisement, and referrals; many of which are rife with fraud and illegal kickbacks.

WHAT TO EXPECT IN YOUR DEPOSITION

Course ID 66125 | 2 Credit Hours

This course will examine how to properly prepare for a deposition and what to expect during the deposition. It will discuss the basics of who will be at the deposition, how the process works and relevant Florida Rules of Civil Procedure. This is an introduction to *Depositions: How to be Prepared and What to Expect* (Course ID 78401 | 4 Credit Hours).

WWW.THE-STRAWMANN-CLINIC.COM: ABC'S OF UNLICENSED CLINICS

Course ID 98427 | 2 Credit Hours

This course will provide the latest update in the statutory and administrative changes surrounding clinic ownership and practical skills and strategies for use in the adjusting processes and building of the PIP, Civil, or Criminal case.

PERSONAL INJURY PROTECTION

BASIC PIP

Course ID 84489 | 2 Credit Hours

This course will provide a detailed examination of Florida Statute 627.736. We will discuss the history of the statute, what PIP is, who is covered under PIP, how to obtain coverage and how to lose coverage. This is an introduction to *Understanding PIP* (Course ID #82553/3 Credit Hours).

CASE LAW UPDATE

Course ID 94400 | 3 Credit Hours

During this course we will educate and update adjusters on recent case law in the areas of personal injury protection, bad faith actions, and proposals of settlements, uninsured motorist, coverage, and windshield litigation.

EMERGING REGULATORY PIP DEFENSES FOR PIP LAWSUITS

Course ID 100960 | 2 Credit Hours

Health care clinic compliance has been a significant issue since 2005 when insurers first started using state regulation as insurance claim defenses. The results have been mixed but for the most part the defenses remain an integral part of many insurance company defense policies. This course brings the law and policy up to date exploring laws and rules that are involved in such policies with an emphasis on adjuster issue education and awareness.

EMERGING TRENDS IN PIP SIU

Course ID 98048 | 2 Credit Hours
Course ID 93526 | 3 Credit Hours

In this course we will educate and update adjusters on recent SIU trends. We will review how to identify fraud and what investigative tools to use to identify fraud. Also, we will review case law to determine what issues and facts make for a viable defense and what issues and facts make for a bad defense. Adjusters are required by statute to identify and report fraud to the Division of Insurance Fraud. PIP coverage is annually responsible for a tremendous amount of fraud according to the Department of Financial Services.

HANDLING SIU CLAIMS UNDER 627.736

Course ID 88397 | 2 Credit Hours

Starting with a history and introduction to the newest PIP statute and proceeding to the new regulations and tools available to adjusters that suspect the claim should be investigated through SIU. Additionally, we will review the AHCA requirements.

INSURANCE ADJUSTER REVIEW PROCESS FOR REGULATORY COMPLIANCE ISSUES

Course ID 87733 | 2 Credit Hours

The purpose of this presentation is to identify healthcare providers that file insurance claims under PIP for compliance with state licensing and related regulatory standards.

PIP LAW UPDATE

Course ID 83213 | 3 Credit Hours

This course will provide a review of the relevant areas of law in PIP / No-Fault litigation and a close examination of how the new cases are shaping the litigation.

PIP TODAY: WHAT WE KNOW ABOUT WHAT WE HAVE TO LEARN

Course ID 65697 | 3 Credit Hours

The course will focus on Personal Injury Protection (PIP) law, and the changes to the statute. It will specifically look at the statutory changes that occurred in 2008, and how claims should be handled under the current law.

UNDERSTANDING PIP

Course ID 82553 | 3 Credit Hours

This course will provide a detailed examination of Florida Statute 627.736. We will discuss the history of the statute, what PIP is, who is covered under PIP, how to obtain coverage and how to lose coverage. This is an extended version of *Basic PIP* (Course ID 84489 | 2 Credit Hours).

CONTACT US

For more information on how to schedule a complimentary Continuing Education course via webinar or live presentation, please contact the Marketing Department of ROIG Lawyers at marketing@roiglawyers.com.

To learn more about our services, please visit us online at roiglawyers.com.

About ROIG Lawyers

ROIG Lawyers is a minority-owned litigation firm with a primary focus on Insurance Defense Litigation. We serve as primary counsel for numerous national and regional carriers and corporations related to all aspects of insurance litigation.

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