ComEd
Energy Efficiency Program

Program Overview

Travis Nelson
Senior Energy Efficiency Program Manager

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Who We Are and What We Do



- ✓ Help customers save money and energy
  - Cash incentives
  - Technical services
  - Whole-building solutions

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Northern Illinois Energy Efficiency Success

NORTHERN ILLINOIS

Since 2008, over **52,800** Northern Illinois businesses have participated in the ComEd Energy Efficiency Program earning more than **$384.1M** in total business incentives. These businesses are now benefiting from annual electric bill savings of nearly **$327.1M**.

GREENHOUSE GAS EMISSIONS EQUIVALENT

Northern Illinois businesses' energy savings equals an annual reduction in carbon dioxide emissions equivalent to:



459,100 homes' electric use for one year or



558,000 cars off the road.

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Territory Profile

- ✓ ComEd is an electric delivery company providing service to 3.9 million customers
- ✓ Service territory covers 11,411 square miles
- ✓ Customers in towns served by municipal electric authorities are not eligible as they do not pay into the ComEd fund



- **Naperville, St. Charles, Batavia, Geneva, Winnetka, Rochelle and Rock Falls**

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Energy Efficiency Offerings



Assessment Types

- ✓Facility
- ✓Laboratory
- ✓Healthcare
- ✓Data Center
- ✓CHP
- ✓Process Efficiency



Incentives

- ✓ Standard
- ✓ Custom
- ✓ Small Business
- ✓ New Construction
- ✓ Data Center



Discounts

- ✓ Lighting
- ✓ Battery chargers
- ✓ Transformers



Optimization

- ✓ Retro-commissioning
- ✓ Rooftop Units
- ✓ Compressed Air
- ✓ Industrial Refrigeration
- ✓ Process Cooling

Energy Tool

- ✓ Business Energy Analyzer

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Facility Assessments

- ✓ Facility assessments identify opportunities eligible for energy efficiency incentives
- ✓ Assessments vary by:
  - Scope (how detailed the assessment is)
  - Cost to customer (from free to partial cost)
  - Delivery mechanism (ComEd engineer or Trade Ally)



ComEd.com/BizAssessment

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Standard Incentives

- ✓ Projects require pre-approval
- ✓ Offers cash incentives on a per unit (lamp, watt, horsepower) basis
- ✓ Covers common energy efficiency improvements to lighting, HVAC, refrigeration and other systems
- ✓ Download application: **ComEd.com/BizIncentives**
- ✓ Custom incentives available



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Office Space

- ✓ New starting June 1, 2017
- ✓ Simplified pre-approval application process
- ✓ Reserve incentives by square footage, even for unleased office space
- ✓ Attract prospective tenants
- ✓ Upgrade building systems



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FACT SHEET

Office Space

Give Your Building a Competitive Edge

Multi-tenant building owners and managers face unique challenges on the path to making their office buildings more energy efficient and attractive to tenants.

ComEd offers building owners and operators the ability to reserve energy efficiency incentives based on square footage, even for unleased office space. Leasing agents can use the incentive reservation to motivate interested customers.

Reserve energy efficiency incentives for prospective tenants.

ADVANTAGES

- Reserve energy efficiency incentives for prospective tenants.
- Identify potential incentives for upgrading building systems.
- Include potential project incentives in the tenant improvement allowance for building areas primarily used as office space.
- Update building energy management equipment to attract and retain tenants.
- Apply with a single pre-approval application and simple square-footage based worksheet form.

HOW TO APPLY

- Download and complete the Office Space Pre-Approval Application Form from ComEd.com/CRE.
- A pre-approval inspection is required to verify existing equipment if the measure baseline you choose does not meet IECC 2015 code.
- After you receive a project reservation and are ready to get started, install your equipment and complete a final application. Download the final application form and incentive worksheets from ComEd.com/BizIncentives.

CONTACT US

The ComEd Energy Efficiency Program offers cash incentives, technical services and whole-building solutions to help businesses use energy more efficiently. For more information, visit **ComEd.com/BizIncentives**, call **855-433-2700** or email **BusinessEE@ComEd.com**.

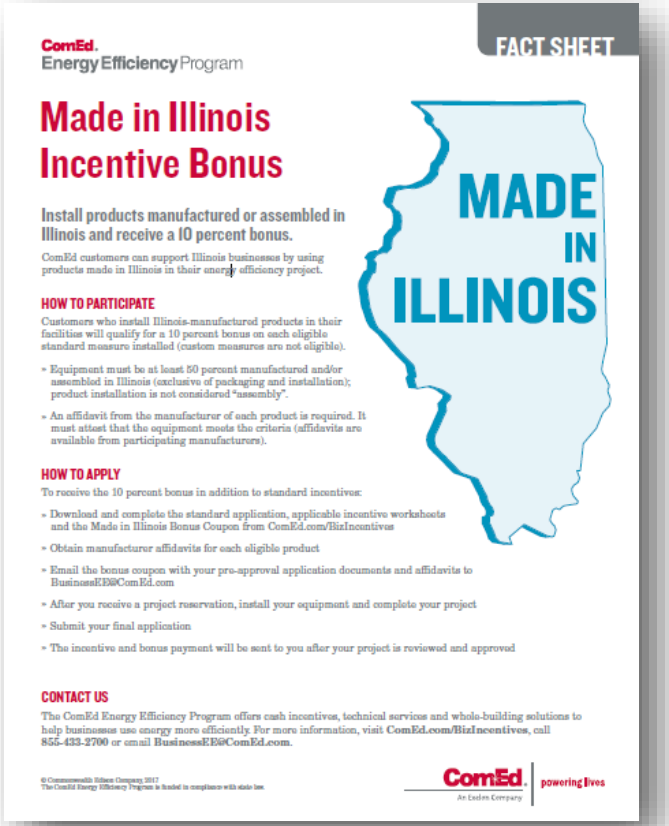
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Made in Illinois

- ✓ New starting June 1, 2017
- ✓ 10% bonus for using products at least 50% manufactured or assembled in Illinois
- ✓ Submit bonus coupon with pre-approval application



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FACT SHEET

Made in Illinois Incentive Bonus

Install products manufactured or assembled in Illinois and receive a 10 percent bonus.

ComEd customers can support Illinois businesses by using products made in Illinois in their energy efficiency project.

MADE IN ILLINOIS

HOW TO PARTICIPATE

Customers who install Illinois-manufactured products in their facilities will qualify for a 10 percent bonus on each eligible standard measure installed (custom measures are not eligible).

- Equipment must be at least 50 percent manufactured and/or assembled in Illinois (exclusive of packaging and installation); product installation is not considered "assembly".
- An affidavit from the manufacturer of each product is required. It must attest that the equipment meets the criteria (affidavits are available from participating manufacturers).

HOW TO APPLY

To receive the 10 percent bonus in addition to standard incentives:

- Download and complete the standard application, applicable incentive worksheets and the Made in Illinois Bonus Coupon from ComEd.com/BizIncentives
- Obtain manufacturer affidavits for each eligible product
- Email the bonus coupon with your pre-approval application documents and affidavits to BusinessEE@ComEd.com
- After you receive a project reservation, install your equipment and complete your project
- Submit your final application
- The incentive and bonus payment will be sent to you after your project is reviewed and approved

CONTACT US

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Instant Discounts

- ✓ Energy-efficient products sold at a reduced price through participating distributors
- ✓ No application required
- ✓ ComEd.com/InstantDiscounts







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Small Business Energy Savings (SBES)

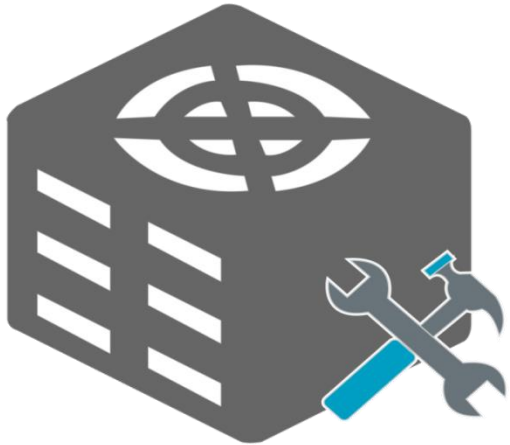
- ✓ Work performed by closed network of small business trade allies
- ✓ Free facility assessments and instant cash incentives for projects that reduce electricity in small businesses (≤100 kW)
- ✓ Typical measures include lighting, HVAC, envelope, controls, compressed air, refrigeration and commercial kitchen upgrades



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HVAC Tune-up (AirCare Plus)

- ✓ Comprehensive energy-efficiency HVAC tune-up program
- ✓ Trained contractors provide tune-up services to eligible customers
- ✓ Focus on system maintenance, thermostatic control, economizer functionality and advanced measures



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New Construction Service

Can support building design projects if they are:

- ✓ In ComEd service territory
- ✓ A new construction or major renovation
- ✓ Privately owned or non-profit
- ✓ Minimum 5,000 square feet
- ✓ Exceed current Illinois energy code requirements (IECC 2015 or ASHRAE 90.1 2013) – for two or more of these primary systems:

  *envelope * primary HVAC * lighting * qualified refrigeration*

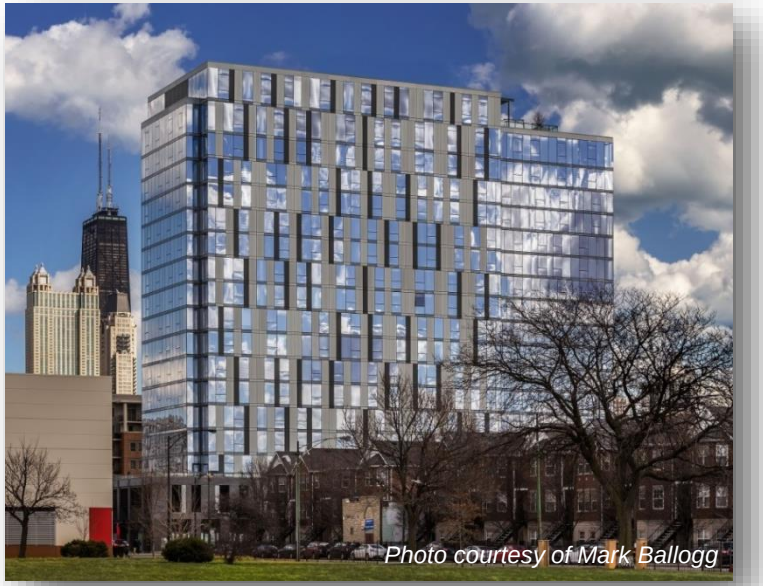


Photo courtesy of Mark Ballogg

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RCx and MBCx



Goal: Help customers save energy by identifying and implementing low-cost improvements to building operations

- Control of building systems such as HVAC and lighting
- Opportunities for therm savings
- Identification of equipment retrofit opportunities and available incentives



What makes a good project?

- Customer buy-in
- Building automation system
- No major retrofits planned
- Can be a great next step after equipment upgrades

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Residential Savings



Assessments

- ✓Single Family
- ✓Multi-Family



Rebates

- ✓Appliances
- ✓Smart Thermostats
- ✓Heating and Cooling
- ✓Weatherization



Recycling

- ✓Fridge & Freezer



Discounts

- ✓Lighting
- ✓Home Products



Additional Offerings

- ✓Home Energy Report
- ✓Web Presentment
- ✓Elementary Education
- ✓New Construction

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Thank You!

Contacts:

Travis Nelson, Travis.Nelson@ComEd.com

Julie Krise, Outreach Professional
Julie.Krise@dnvgl.com

ComEd.com/BizIncentives

855-433-2700

BusinessEE@ComEd.com

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