MANAGING CHANGE: EMBRACING THE FUTURE

2018 STATE CONVENTION
JANUARY 15-17 / DEADWOOD, SD

INSIDE THIS PROGRAM
3 FULL SCHEDULE
8 ENTERTAINMENT & SOCIAL EVENTS
10 SEMINARS & SPEAKERS
The best educational and entertaining event of the year is finally here! On behalf of the AGC of SD, HHU Chapter Board of Directors, Staff and Convention Committee, we want to welcome you to the 2018 State Convention at The Lodge in Deadwood!

The Convention Committee has put forth an extreme effort to ensure this event is one you will not forget. The jam packed schedule features top-notch speakers, networking opportunities and fun social events, that you do not want to miss! The success of this event will reflect the hard work put in to planning this event! I want to sincerely say “Thank You” to all of the planning committee members for making this such a great event.

I hope you all enjoy the convention! It is going to be a great opportunity to learn new skills while meeting new colleagues or reconnecting with old.

Welcome to the Annual State Convention being held in Deadwood. The AGC staff and Convention Planning Committee has put together another outstanding convention for you. As the current President of the Building Chapter and on behalf of our Board of Directors I would like to thank everyone for attending this year’s Convention and supporting AGC.

I would encourage all attendees to participate in the events and seminars at this year’s event and utilize the convention to educate yourself, network, and socialize with other members as it offers a great opportunity to do all of these things. As this Association was built on volunteers, we hope to inspire you to become more involved and if you are currently involved, spread the word about the AGC and all the great things that we support and stand for as an Association.

Please take time to thank the AGC Staff and the Convention Planning Committee members for all of their hard work and planning to make this event come together.

Thank you for supporting your state LICA organization with your attendance to the annual State Convention in Deadwood!

There is a great line-up, this year, of very informative sessions beginning with an update from the Highway Patrol on properly securing loads, risk management and an OSHA Update from the South Dakota office.

I would like to thank everyone for their hard work in putting this convention together. It is always a good time to catch up on what is going on in the industry, greet old friends and meet new ones.
CONVENTION SCHEDULE

MONDAY, JANUARY 15, 2018

8:30 AM - 12:30 PM
PRE-CONVENTION SAFETY TRAINING:
“RISKY BUSINESS” - SAFETY EDUCATION FOR EMPLOYEES
Tony Horton, Global Chair Risk Practice, N2Growth
*Separate Registration Required!*

10:00 AM
REGISTRATION OPENS

10:00 AM - Noon
EXHIBITOR SET UP

Noon - 5:00 PM
EXHIBITS OPEN

12:45 - 1:45 PM
LICA: Board Meeting

12:45 - 1:45 PM
BUILDING/HHU CHAPTER: Joint Board Lunch

2:00 - 3:00 PM
SAFETY SEMINAR:
“SAFETY - MAKING IT HAPPEN”
Tony Horton, Global Chair Risk Practice, N2Growth

3:00 - 3:15 PM
BREAK

3:15 - 4:30 PM
OPENING GENERAL SESSION:
“WELCOME”
Charles Tuberville, Deadwood Mayor
“CREATING LEADERSHIP BY DESIGN, NOT BY DEFAULT!”
Sydne Jacques, PE, CSP

4:30 - 5:30 PM
EXHIBITOR “HAPPY HOUR”

5:30 - 11:30 PM
AWARDS NIGHT & HAWAIIAN LUAU:

5:30 PM Social
6:15 PM Dinner
7:30 PM Awards Presentation
8:00 PM Luau & Music by Cody Hullinger

TICKETED ITEM
SEE REGISTRATION

MONDAY, JANUARY 15, 2018

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### Convention Schedule

**Tuesday, January 16, 2018**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00 AM</td>
<td><strong>Registration Open</strong></td>
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<tr>
<td>7:30 - 9:15 AM</td>
<td><strong>Past Presidents Breakfast:</strong></td>
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<td></td>
<td>7:30 AM Presentation of Colors &amp; National Anthem</td>
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<td><strong>Building Chapter:</strong> General Board &amp; Membership Meeting</td>
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<td><strong>Break</strong></td>
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<tr>
<td>10:30 AM - 3:00 PM</td>
<td><strong>Spouse/Guest Activity:</strong> “Black Hills Beer, Wine &amp; Foodie Tour”</td>
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<tr>
<td>11:15 AM - 12:15 PM</td>
<td><strong>Morning Breakouts:</strong></td>
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<td>“Our Leadership Development Journey at API Group” Paul Grunau, Chief Learning Officer API Group, Inc. or</td>
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CONVENTION SCHEDULE
TUESDAY, JANUARY 16, 2018

12:30 - 2:15 PM

LEADERSHIP LUNCH:
1:00 PM  “ENJOY THE RIDE”
Steve Gilliland, Hall of Fame Speaker

2:15 - 3:30 PM

HHU CHAPTER:
2:15 - 3:30 PM  Board Meeting
2:30 - 3:00 PM  Associate Division Membership & Board Meeting

2:30 - 3:30 PM

AFTERNOON BREAKOUTS:
“MOTOR CARRIER REGULATORY UPDATE AND INFORMATION”
Captain John Broers, SD Highway Patrol

or
“UNDERGROUND ACCESS: MINING MEETS SCIENCE”
Bryce Pietzyk, Underground Access Director, Sanford Underground Research Facility

3:00 - 3:30 PM

BUILDING/HHU CHAPTER: Joint Associates Meeting

3:30 - 3:45 PM

BREAK

3:45 - 4:45 PM

LATE AFTERNOON BREAKOUTS:
“OSHA - UPDATES, PROGRAMS & NEW STANDARDS”
Robert Blomster, OSHA Assistant Area Director

or
“The Biodiesel Advantage”
Hoon Ge, Fuel Consultant

or
“AGC’S 401K PROGRAM: EVERYTHING YOU NEED TO KNOW!”
Fringe Benefits Design

5:00 - 9:30 PM

“INTRODUCTION OF OFFICERS” BANQUET & HYPNOTIST:
5:00 PM  Social
6:15 PM  Dinner
7:30 PM  Installation of Officers
8:00 PM  Hypnotist Chuck King
7:00 AM  REGISTRATION OPEN

7:30 - 8:00 AM  BREAKFAST BUFFET

8:00 - 8:45 AM  BREAKFAST SPEAKER & KEYNOTE:
“THE WORKFORCE CHALLENGE: THE MISSING LINK”
Greg Von Wald, Executive Director, Skilled Workforce Advocacy Council

8:45 - 10:00 AM  “DLR JOB SERVICES: ESSENTIAL FOR YOUR WORKFORCE SUCCESS & PANEL DISCUSSION”
Marcia Hultman, Cabinet Secretary, SD Department of Labor and Regulation

10:00 - 10:15 AM  BREAK

10:15 - 11:15 AM  HR ALLIANCE: Committee Meeting

10:15 - 11:15 AM  SAFETY: Committee Meeting

10:15 - 11:15 AM  LICA: Board Meeting

11:15 AM - 12:15 PM  MSHA ALLIANCE MEETING

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YOU CAN NOW REGISTER ONLINE AT:

[WWW.SDAGC.ORG/EVENTS/STATE-CONVENTION](http://WWW.SDAGC.ORG/EVENTS/STATE-CONVENTION) OR
[WWW.AGCSDBUILD.ORG](http://WWW.AGCSDBUILD.ORG)

IN ADDITION, SPONSORSHIP OPPORTUNITIES ARE STILL AVAILABLE!
VISIT THE WEBSITES ABOVE FOR ALL THE DETAILS!
Due to the limited sleeping room availability at The Lodge, all room reservations will be handled in house by the AGC.

In order to receive a room reservation, your registration form must be filled out in full and rooms will be filled on a first come, first served basis.

One sleeping room per person on the registration sheet is allowed with priority given to the event “Full” Registrants.

An overflow block of rooms has been set-up at Cadillac Jack’s and reservations can be made by calling 605-578-1500.

VISIT ALL THE EXHIBITOR BOOTHs & WIN CASH

Stop by all of the booths during the Convention to learn more and get your exhibitor punch card filled out for your chance to win:

$250 CASH!!
MONDAY, JANUARY 15, 2018

EXHIBITOR “HAPPY HOUR”
4:30 - 5:30 PM
Mix & Mingle with the vendors who took the time to be present at this year’s Convention! Visit each booth, ask questions and give them your full blown attention while enjoying a beverage! Let’s show our member companies how thankful we are they are exhibiting at this year’s event!

AWARDS NIGHT & HAWAIIAN LUAU:
5:30 PM Social
6:15 PM Dinner
7:30 PM Awards Presentation
8:00 PM Luau & Music by Cody Hullinger
Pull out your grass skirts and your favorite Hawaiian shirt for the Annual Awards Night & Luau! Both AGC Chapters and LICA will be recognizing the 2017 award winners! Awards from the HHU Chapter are: Build South Dakota, Good Citizen and Young Professional. Building Chapter Awards are: Apprentice of the Year, Harlan Meyer Volunteer of the Year & Build America. LICA awards are: Continuous Membership. Following the awards ceremony, the nightly entertainment is live music by Cody Hullinger!

TUESDAY, JANUARY 16, 2018

PAST PRESIDENTS BREAKFAST:
7:30 AM Presentation of Colors & National Anthem
7:35 AM Breakfast
7:45 AM Recognition of Past Presidents & Awards
8:00 AM “AGC OF AMERICA; WORKING FOR YOU!”
   Art Daniel, 2017 AGC of America President
8:30 AM “WHEN GOOD LEADERS LOSE THEIR WAY”
   Mark Whitacre, Ph.D.
Enjoy breakfast while recognizing all three associations Past President’s, HHU’s Golden Hard Hat & the L-I-C-A award recipients! In addition, you’ll hear “first hand” what your AGC of America membership can do FOR YOU and Mark Whitacre’s heroic tale about hope, family, commitment, redemption and second chances!
TUESDAY, JANUARY 16, 2018

**SPOUSE / GUEST ACTIVITY:**

**“BLACK HILLS BEER, WINE & FOODIE TOUR”**

10:30 AM  
Registration

10:45 AM  
Tour Departs The Lodge

11:00 AM  
Deadwood - Naked Winery

12:05 PM  
Spearfish - Level Wine Bar

1:15 PM  
Sturgis - Knuckle Saloon

2:15 PM  
Tour Departs Back to The Lodge

Are you ready for an adventure through the beautiful Black Hills? If so, you don’t want to miss this year’s spouse/guest event! The “Black Hills Beer, Wine & Foodie Tour” begins with a stop at the Naked Winery in Deadwood, SD for mimosas. The next stop on the tour is to Level Wine Bar in Spearfish. During this stop you’ll enjoy their famous Sangria while enjoying savory snacks. The final stop on the spouse/guest tour will be The Knuckle Saloon/Brewing Company in Sturgis, SD. Here you’ll enjoy your favorite beer (or wine) while enjoying their world famous “beef tip” lunch! Grab your friends and spread the word – you don’t want to miss the “Black Hills Beer, Wine & Foodie Tour”!

**LEADERSHIP LUNCH:**

12:30 PM  
Lunch

1:00 PM  
“ENJOY THE RIDE”
Steve Gilliland, Hall of Fame Speaker

You don’t want to miss Hall of Fame Keynote Speaker Stephen Gilliland! His “Enjoy the Ride” session is a blueprint for getting the most out of life! Be prepared to examine where you are personally and professionally in your life and how you can begin with a better tomorrow... today!

**“INTRODUCTION OF OFFICERS” BANQUET & HYPNOTIST:**

5:00 PM  
Social

6:15 PM  
Dinner

7:30 PM  
Installation of Officers

8:00 PM  
Hypnotist Chuck King

Join us as we honor our officers and directors at the “Introduction of Officers“ Banquet. At the conclusion of the program, attendees will be entertained by hypnotist Chuck King who offers a unique blend of comedy, magic & hypnosis! Sit back, relax and enjoy a night of laughs! Following the entertainment, enjoy the rest of the evening on your own and explore Deadwood!
MONDAY, JANUARY 15, 2018

PRE-CONVENTION SAFETY TRAINING
8:30 AM - 12:30 PM
“RISKY BUSINESS” – SAFETY EDUCATION FOR EMPLOYEES

The pre-convention session provides the necessary background and preparation for participants to be trained in the use and deployment of the Step Back and the positive incentive system processes. This workshop is hands on with attendees participating in team and interactive exercises throughout the duration of the program. This workshop educates attendees to integrate risk identification skills into their everyday behaviors. See the separate registration form for this training which also includes the safety seminar Tony’s doing at 2:00pm below!

SAFETY SEMINAR
2:00 - 3:00 PM
“SAFETY - MAKING IT HAPPEN”

The term “safety” means different things to different people, but essentially it captures an ideal of absence of harm. It becomes a little more complicated if it means absence of failures and really complex if it means absence of risk. If we do not agree on what we will achieve, we will not achieve anything. Therefore, the first challenge is to achieve a common language on safety, then a common belief about its paradigms and then a common understanding what Excellence in it means. The achievement of excellence in safety is the goal for most organizations and it is translated in a variety of ways into mission statements, goal statements and policy documents. Attend this session and learn more!

OPENING GENERAL SESSION
3:15 - 4:30 PM
“CREATING LEADERSHIP BY DESIGN, NOT BY DEFAULT!”

Sydne Jacques is an engineer turned CEO and professional speaker; often referred to as the “engineer with a personality.” Attend the Opening General Session and be prepared as she inspires you to “engineer” a new and improved design for both your personal and your organizational leadership. Utilizing formulas and solutions that can be implemented immediately, she will motivate you to commit to improve your personal brand and lead with stronger influence. Sydne will show you how to differentiate your company from the competition, and will also teach your team how to recruit and retain quality employees.
Past Presidents Breakfast
8:00 - 8:30 AM
“AGC Working for You!”
AGC of America President Art Daniel will outline steps the association is taking to address a range of key issues for members and the construction industry. In particular, he will outline steps the association is taking to advocate for more infrastructure funding, push for regulatory reform, address workforce shortages and celebrate our Centennial year. In addition, he will outline ways members can get more involved in AGC of America activities.

8:30 - 9:15 AM
“When Good Leaders Lose Their Way”
Mark Whitacre’s presentation has a strong emphasis on corporate culture, ethics and compliance. His topic is an important personal and business ethics lesson about “doing the right thing” and the need to focus on the “long term.” He wore a wire for the FBI everyday traveling the globe for three years in one of the largest white-collar crime cases in U.S. history. But, his story is also about hope, family commitment, redemption and second chances!

Morning Breakout
11:15 AM - 12:15 PM
“Our Leadership Development Journey at APi Group”
At APi Group we are committed to leadership development at all levels of the organization. We believe leadership is and will be our single biggest differentiator and the key to sustained competitive advantage. In this session we will share our experiences and lessons learned. And help you better your day-to-day operations!

Morning Breakout
11:15 AM - 12:15 PM
“Snapshot of Risk Competency Education”
This session provides the necessary background and preparation for participants to be trained in the use and deployment of the Step Back and the positive incentive system processes. This risk competency training is complemented by a field work exercise that utilizes the skills that participants learn in the course.
Afternoon breakout
2:30 - 3:30 PM

“Motor Carrier Regulatory Update and Information”
Attend this informative session and learn more about the new regulations covering transportation under the Federal Motor Carrier Safety Administration, as well as pertinent legislative updates. Attendees will be able to ask questions and get answers on any state and federal laws governing transportation issues.

Afternoon breakout
2:30 - 3:30 PM

“Underground Access: Mining Meets Science”
Building world-leading research facilities deep underground in a former gold mine requires understanding legacy infrastructure, ground conditions, ventilation systems, water inflow controls and mine engineering. Bryce Pietzyk, underground access director at Sanford Lab, will discuss underground maintenance projects that are critical to the success of current and future experiments. Find out more about the Yates and Ross shafts, level inspections, and how they ensure ventilation systems work!

Leadership Lunch
1:00 - 2:15 PM

“Enjoy the Ride!”
“Enjoy the Ride” is a blueprint for getting the most out of life! Attend this session and be prepared to examine where you are personally and professionally. Stephen Gilliland will lift you up and inspire you to evolve and appreciate, rather than simply maintain and exist.

Steve Gilliland is a member of the Speaker Hall of Fame and is one of the most in-demand and top-rated speakers in the world. Recognized as a master storyteller and brilliant comedian, he can be heard daily on SiriusXM Radio’s Laugh USA and Blue Collar Radio. Steve speaks to more than 250,000 people a year!

Seminars
Leadership Lunch
1:00 - 2:15 PM
“Enjoy the Ride!”

CAPTAIN JOHN BROERS
South Dakota Highway

BRYCE PIETZKY
Underground Access Director - Sanford Lab

Captain John
Broers
South Dakota Highway

Steve Gilliland
Hall of Fame Speaker

Bryce Pietzyk
Underground Access Director - Sanford Lab

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LATE AFTERNOON BREAKOUT
3:45 - 4:45 PM
“THE BIODIESEL ADVANTAGE”
Businesses and organizations are increasingly looking to green their fleets and operate more sustainably. This session will discuss the environmental and economic benefits of using biodiesel, and provide storage, handling and use best practices.

Biodiesel is good for the environment, good for your equipment and good for South Dakota. Find out how easy it is to make biodiesel a part of your competitive edge.

LATE AFTERNOON BREAKOUT
3:45 - 4:45 PM
“OSHA - UPDATES, PROGRAMS & NEW STANDARDS”
Is Silica on your mind? Attend this highly-informative government update! Assistant Area Director Robert Blomster will provide an informative and engaging summary of what’s happening with OSHA in South Dakota. Learn about the “state of the state” with regard to OSHA compliance issues. Mr. Blomster will also update you on the new office, reporting trends and types of inspections, including recent outreach activities that have been conducted.

ROBERT BLOMSTER
OSHA Assistant Area Director

LATE AFTERNOON BREAKOUT
3:45 - 4:45 PM
“AGC’S 401K PROGRAM; EVERYTHING YOU NEED TO KNOW!”
Fringe Benefits Design is the administrator of AGC’s very successful 401k program. Whether your company already participates, or you’re looking to take advantage of this member benefit, attend this session and leave with a better understanding of how you & your employee’s are investing in the future! There will be a question & answer session and one-on-one time for specific company questions!

HOON GE
Fuel Consultant

FRINGE BENEFITS DESIGN
AGC 401k Program Administrator
Seminars & Speakers

Wednesday, January 17, 2018

Breakfast Keynote
8:45 - 10:00 AM
“DLR Job Services: Essential for Your Workforce Success & Panel Discussion”

You’re not in this workforce development game alone. The Department of Labor and Regulation continues to seek out solutions to business needs. We’ve had our ear to the ground to hear what works. And what doesn’t. Community feedback has helped evolve existing programs and create new ones to specifically help our South Dakota employers.

This session will highlight some of the essential services you should take advantage of, many specific to recruitment and retention. Learn about the enhanced SDWORKS jobs database, Dakota Roots efforts, apprenticeship and training opportunities, soft skills workshops, and more. Following Marcia’s presentation a panel will be held to discuss various workforce development issues.

Breakfast Speaker
8:00 - 8:45 AM
“The Workforce Challenge: The Missing Link”

Government and industry have made significant strides in addressing the skilled trades shortage in South Dakota through legislation, innovative marketing, and partnering with education. Still, a key element to attracting and retaining an adequate workforce has been largely ignored by construction companies—the creation and marketing of career pathways that offer workers a clear vision of their future careers.

Greg Von Wald will give an overview of what has been accomplished to address the workforce issue, provide statistics on the future challenges, and suggest how to address this “missing link” in the development of your future workforce.

Thank you for attending the 2018 State Convention!

Save the date for the 2019 State Convention:
January 9-11, 2019 at the Sheraton Hotel & Convention Center in Sioux Falls, SD!
State Convention Fundraiser
Rare Commemorative Firearm

BLACK POWDER COLLECTION
Only One of Eleven Made in the US

Uberti 44
Walker Revolver

All proceeds benefit the Scholarship Funds of both AGC Chapters

Tickets: $20 each or 6 for $100

*do not need to be present to win -
drawing takes place during State Convention
COMMITTEE & STAFF

Steve Burgess   Dean Kurtz Construction
John Morris   Morris, Inc.
Chris Emme   Summit, Inc.
Bob Heibult   Gustafson Builders
Tim Foerster   Hills Materials Co.
Dave Dailey   Heavy Constructors, Inc.
Brad Willits   Bierschbach Equipment & Supply
Rick Langguth   Forterra Pipe & Precast
Georg Olson   Tessiers, Inc.
Casey Dolney   Bierschbach Equipment & Supply

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   Toby Crow
      Executive Vice President
   Lindsay Willits
      Director of Marketing
         & Member Services
   Becky Hedman
      Office Administrator

AGC OF SD BUILDING CHAPTER
   Bryce Healy
      Executive Director
   Jamie Lambertz
      Executive Assistant

SHARED CHAPTER EMPLOYEES
   Jim Heaphy
      Safety Training Officer
   Dustin Baertsch
      Construction Careers Coordinator
   Deb Mortenson
      Lobbyist
   Michael O’Neal
      Director of Safety & Training