Employment First State Leadership State Mentoring Program
2017 Michigan Provider Transformation Webinar Series

Program sponsored by
U.S. Dept. of Labor’s Office of Disability Employment Policy
Michigan Developmental Disabilities Council
MARO

June 19th 12:00 -1:30 pm eastern
Staff Recruitment, Retention and Motivation
Subject Matter Expert/Presenter: Rachel Pollock
This webinar will focus on building and mentoring a team that can effectively accomplish your agency’s employment first goals. Areas of discussion will include: qualities you are looking for in staff, developing job descriptions that capture your vision and attract staff, recruitment, orientation, incorporating team work, ongoing supervision and support, and inspiring your team. The webinar will be applicable to teams providing employment services as well as community skill building and other supports in the community. Participants will have an opportunity to share their challenges and solutions during this interactive webinar.

July 17th 12:00 -1:30 pm eastern
Strategies to Improve Partnerships with Families
Subject Matter Expert/Presenter: Sean Roy
This webinar is designed to help employment service providers better partner with families who are apprehensive about exploring competitive integrated employment for their son or daughter. Topics will include understanding the family point of view, effective communication, and integrating a commitment to partnering with families within a larger provider transformation effort.

August 14th 12:00 -1:30 pm eastern
Working Collaboratively to Advance Competitive Integrated Employment
Subject Matter Expert/Facilitator: Lisa Mills
Stories of CMHSPs working with providers on innovations in payment structures for supported employment and related services.
Featuring Oakland County CMH and Kalamazoo County CMH, as well as Lisa A. Mills, PhD, ODEP EFSLMP Subject Matter Expert on rate/reimbursement innovations to support Employment First

August 21st 12:00 -1:30 pm eastern
Negotiating Rates with Managed Care Entities
Subject Matter Expert/Presenter: Rachel Pollock
The webinar will assist providers in preparation for discussions, presentations, and negotiations with their local managed care entities regarding the development of rates for employment and community based services. The webinar will focus on compilation and presentation of costs to managed care partners, and a range of issues providers may want to address with their managed care partners, including transportation needs, turnover, required experience and credentialing of staff, and comparison of employment and day support costs.