

Georgia Department of Agriculture

GATE Compliance Officer Program

January 24, 2017

Program Strategy & Scope

To educate and advise the retail community on proper implementation of the Georgia Agricultural Tax Exemption program.

I. Compliance Officers

II. Outreach Initiatives

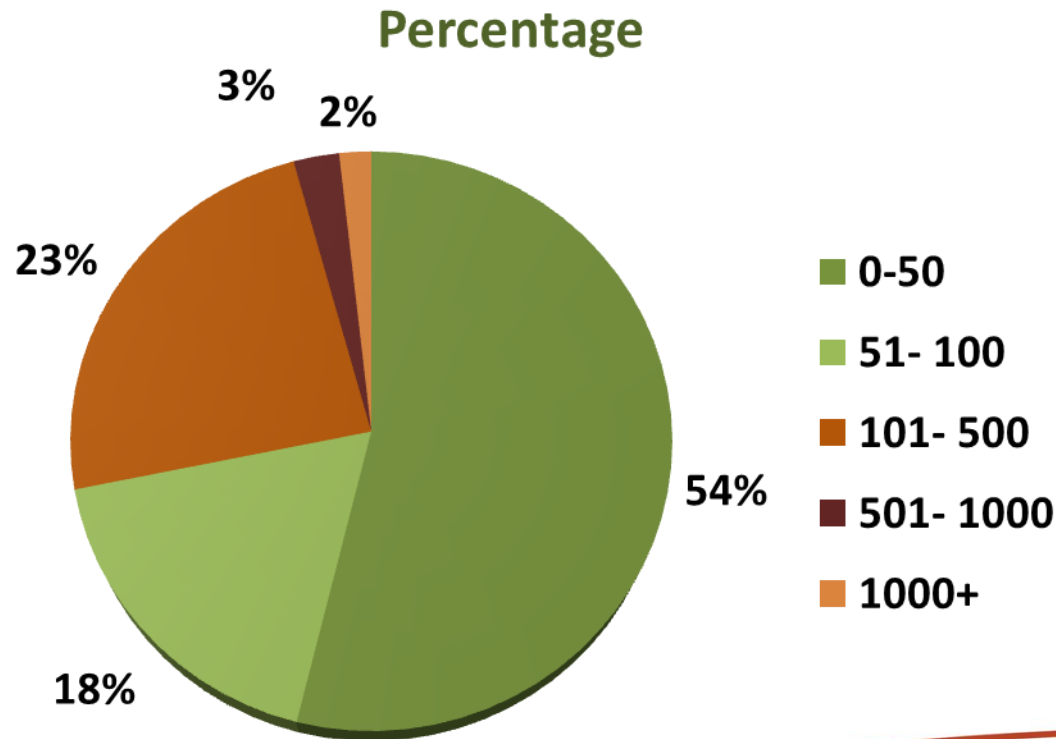
III. Data Collections

Compliance Officer Profile

- **Office of Inspector General**
- **Five Compliance Officers**
- **Regional Territories**
- **Compliance Officer Profiles**

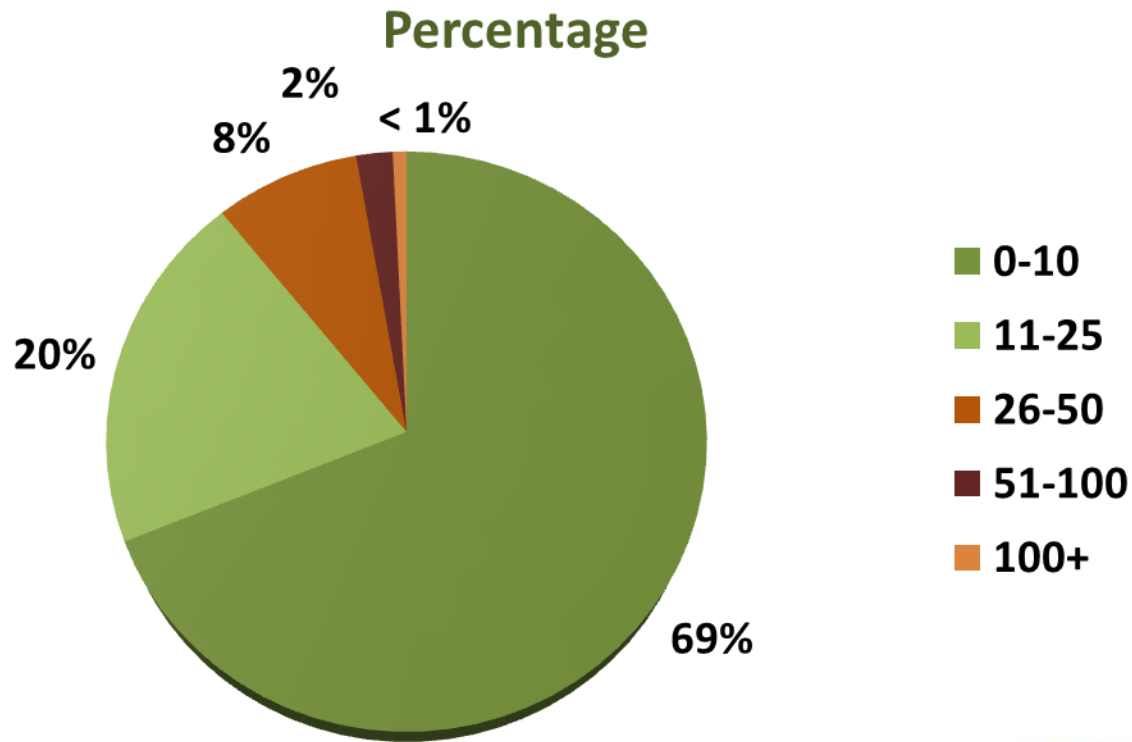
Key Survey Discoveries

Q: How many GATE card customers do you currently have?



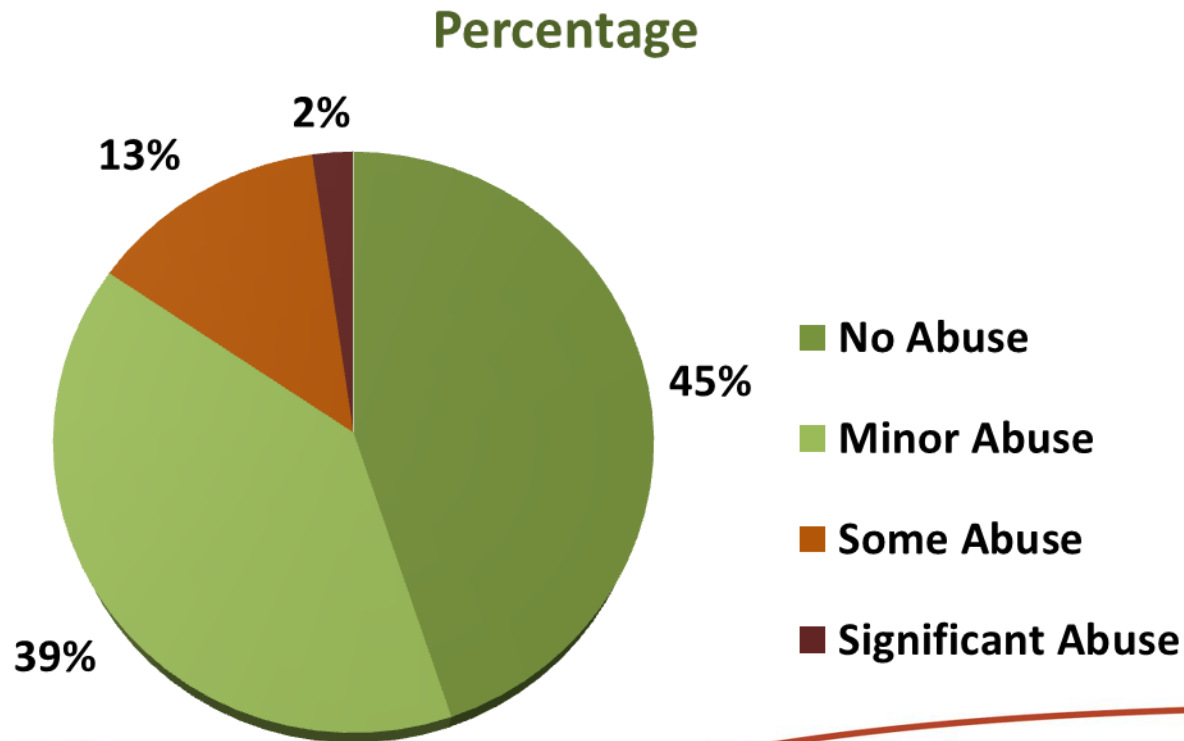
Key Survey Discoveries

Q: How many GATE transactions do you average per day?



Key Survey Discoveries

Q: How would you rate the level of customer abuse under the GATE program?



GEORGIA AGRICULTURE SALES TAX EXEMPTIONS

An informational guide for the G.A.T.E. (Georgia Ag Tax Exemption) program

Exempt

Machinery, Equipment & Facilities

- Machinery and equipment used for agricultural production, processing, and service operations
- Motor oil, oil filters, grease, lube, and hydraulic fluid for ag machinery and equipment
- All repair and replacement parts to be used on ag production and processing machinery and equipment
- All equipment used in the storage, packaging, and processing of ag products
- Commercial lawnmowers if used to maintain areas around chicken houses and other farm structures
- Chainsaws and other hand-held tools used more than 50% in an ag operation
- ATVs and off-road vehicles used for farm, ag processing, and ag service purposes
- Self-propelled crop fertilizer and chemical sprayers
- Trailers for transport, shipment, and distribution of ag products, including livestock trailers
- Employee safety equipment
- Welding equipment, excluding shield gases, if used for farm/ag processing applications or repairs, and for repairs on exempt property or poultry houses
- Grain bins

Plants; Crops; Irrigation

- All fertilizers, pesticides, growth regulators, and all other plant protectants used for ag applications
- Seeds, seedlings, and plants grown from cuttings
- Equipment used in production greenhouses (hoses, trays, shades, hangers, tables)
- Packaging materials used for plant production, processing, and packing, such as liners, bins, and containers
- Irrigation units and systems
- PVC pipe to be used for irrigation purposes
- Ice and other refrigerants used to cool ag products in storage facilities, delivery trucks

Livestock and Poultry

- All feed used specifically for ag production or services of qualified livestock, fish, bee, and poultry operations
- Livestock and poultry drugs and instruments used for the administration of such drugs
- Feed and other items for qualified horse facilities
- Cattle, hogs, sheep, horses, poultry, goats, fish, and bees when sold for breeding purposes
- Items designed for husbandry on animal ag operations
- Fencing for livestock and poultry facilities
- Materials used for meat and dairy production, processing, and packing
- Equipment used for required ag operation cleaning

Energy, Fuel, Shipping

- Off-road (dyed) diesel used for ag purposes
- Other fuels (propane, butane, LPG, CNG, electricity, wood, wood products/by-products) for ag operation use
- Energy sources for ag purposes. These must be metered separately from energy used for non-ag purposes, unless the non-ag use purpose represents 10% or less of total use
- Shipping or freight on items that are qualified as tax exempt

REPORT GATE CARD ABUSE:
Call 1-877-423-6711; Press Option 3

For questions about the GATE card, contact:
Georgia Department of Agriculture
1-855-327-6829 or 855-FARMTAX

For questions about item exemptions, contact:
Georgia Department of Revenue
1-877-423-6711

Not Exempt

THE FOLLOWING ITEMS ARE NOT FARM INPUTS; SALES TAX MUST COLLECTED

- Clothes, boots, and other apparel.
- Food and drinks for human consumption.
- Concrete pads, barns, greenhouses, strand metal buildings, and other buildings (other than grain bins). These structures are considered real property.
- Gasoline or on-road (clear, non-dyed) diesel, including aviation gasoline.
- Plants, fertilizer, pine straw, and other inputs used for aesthetic/landscaping purposes.
- Pet food and supplies for domestic animals including dogs, cattle/herding dogs, cats, birds, etc.
- Energy, cell phones or supplies used for residential/administrative purposes.
- Any motorized vehicles designed for on-road use.
- Replacement parts for on-road use motor vehicles.
- Property or fixtures attached to barns, greenhouses, and other metals buildings such as electrical wiring, HVAC, windows, and doors. These are considered real property.
- Guns, ammunition, hunting supplies, etc.
- ATVs and off-road vehicles not used for ag purposes.
- Crushed rock/gravel for road or path construction.
- Fish used for aesthetic or weed/algae control for pond irrigation (Koi, Grass Carp, etc.)
- Animals that are not cattle, hogs, sheep, other livestock, poultry, or bees.
- Shipping or freight on items that are not qualified as tax exempt ag inputs.

GATE cardholders are subject to audit by the Georgia Department of Revenue. Misuse of the GATE card may result in an assessment of taxes, penalties, and interest.

PLEASE RESPECT THE PROGRAM BY FOLLOWING THE RULES.

GATE

Georgia Agricultural Tax Exemption
GEORGIA DEPT. OF AGRICULTURE

www.agr.georgia.gov

This guidance document was compiled as a member service for agribusinesses and qualified ag producers that use GATE certificates. This resource may be used to help identify items that are and are not exempt from sales tax in Georgia. The information does not constitute written tax guidance issued by the Georgia Dept. of Revenue or any other regulatory agency. It is subject to change as additional clarifications are made. (May 2016)



Georgia Agricultural Tax Exemption

GEORGIA DEPT of AGRICULTURE

Questions about GATE card qualifications
Georgia Department of Agriculture:
1-855-FARMTAX (327-6829)

Questions about item exemptions
Georgia Department of Revenue:
1-877-423-6711

Questions about your GATE card
GATE Program Manager:
Bryant Kersey: 1-404-586-1146

Report GATE card abuse
1-855-FARMTAX or
FarmTax@agr.georgia.gov

Additional Resources:
forms.agr.georgia.gov/GATE