

# Welcome

from the officers & staff

Oklahoma Cattlemen's Association's 65th Annual Convention & Trade Show

**LOYAL** to the **COWBOY** 65 Years  
July 21 & 22, 2017 ~ Embassy Suites, Norman, Okla



**Charlie Swanson**  
President

Welcome to the 65th Annual Convention of the Oklahoma Cattlemen's Association! When I think of the Oklahoma Cattlemen's Association, the word 'Loyalty' surfaces very quickly. Loyalty is defined as; sense of duty or of devoted attachment to something or someone; devotion, constancy, allegiance, fidelity. The OCA, your organization, certainly fits the definition of loyalty! During the 2017 OCA Convention & Trade Show we will celebrate 65 years of loyalty to the cowboy. Coincidentally, July 22 is 'National Day of the Cowboy'; the same day we will recognize numerous cattlemen and women for accomplishments, diligence and loyalty to our organization and industry.

It's been an honor to serve as President of this great organization. I greatly value this experience and the confidence you had in me to serve in this position. I also appreciate the other members of the OCA Executive Committee listed below and OCA staff list on the next page.

Most of all, I certainly appreciate the role that each of you play in the beef industry and am so proud that you have chosen to make a business investment through your OCA membership. OCA is a member led, member driven organization. What does that mean? It means you have a voice. It means that all OCA members can submit policy and have the opportunity to attend board of directors meetings. It means that OCA programs and events are to benefit OCA members and the beef industry.

On behalf of the OCA officers and staff, we sincerely hope you enjoy and greatly benefit from your participation in the 65th OCA Convention & Trade Show!



**Weston Givens**  
President Elect



**Mike Frey**  
Past President



**Tom Fanning**  
NW Vice President



**Virginia Rogers**  
NC Vice President



**Pete Nichols**  
SW Vice President



**Jess Kane**  
NE Vice President



**Troy Shelby**  
SC Vice President



**Russell Boles**  
SE Vice President



**Jim Birdwell**  
President's Council



**Randy Ward**  
President's Council





**Michael Kelsey**  
Executive Vice President



**Terri Krag**  
Office Manager



**Dallas Henderson**  
Association Marketing &  
Junior Director



**Chisolm Kinder**  
Oklahoma Cowman Editor



**Jeff Jaronek**  
Foundation Coordinator  
& Director of Membership



**Chancey Hanson**  
Director of Communications  
& CLA Coordinator



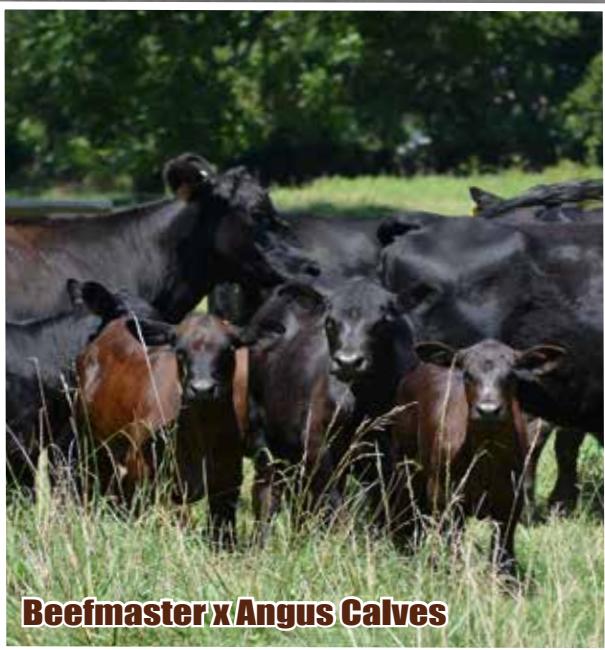
**Tiffani Pruitt**  
State Brand Registrar



**Hannah Darr**  
Trade Show &  
Social Media Coordinator

# **BEEFMASTER**

## PROVEN HETEROGENEITY.



**Beefmaster x Angus Calves**

"The Beefmaster calves we have marketed appear to outperform our straight bred calves

**about 75 to 100 pounds.**

Which is about every eighth calf we're getting an extra calf, free."

**- Dr. Bob Evans, Tecumseh, Okla. -**

**BEEFMASTER**  
BREEDERS UNITED

[beefmasters.org](http://beefmasters.org)



# AGENDA

## Friday, July 21

7:00 a.m. **Registration Desk Open**  
 Sponsored by: Association Insurance Services

7:00 a.m. **Nominating Committee Meeting** | Noble Room

8:00 a.m. **Trade Show Opens**  
**Media Room Opens** | Northpark Room  
 Sponsored by: AT&T



8:00-9:30 a.m. **Cattlemen's College Session 1** | University A

### WILDLIFE OPPORTUNITIES

- Joshua Gaskamp, Noble Research Institute
- Jeff Tibbits, ODWC



**JOSHUA GASKAMP** serves as a wildlife and range consultant in the producer relations program. He joined the Noble Research Institute in 2007 after working as a hunting guide and gun-dog trainer on the King Ranch. His areas of interest include wildlife habitat improvement, range management, white-tailed deer management, fisheries management, plant identification, prescribed fire and feral hog impacts. Gaskamp's research on drop-nets as a potential tool for feral hog control led him to develop the BoarBuster™ suspended corral trap. Gaskamp grew up in Brenham, Texas.



**JEFF TIBBITS** is a Wildlife Biologist at ODWC administering the Oklahoma Land Access Program. Born in Oklahoma, he grew up on a ranch near Ardmore and received a B.S. degree in NREM-Wildlife Ecology and Management from Oklahoma State University. Prior to joining the ODWC in 2015, he surveyed and classified wetlands in the Ouachita Mountains of Oklahoma, surveyed birds in prairies and wetlands throughout the US, and conducted research in Texas to improve population estimates and survey protocols for a potentially imperiled wetland bird (Black Rail).

9:00 a.m. **Silent Auction Donation Deadline** | Registration Desk

9:30 a.m. **Silent Auction Opens** | Trade Show Floor

9:30-10:00 a.m. **Trade Show Visitation** | Trade Show Floor

10:00-11:30 a.m. **Joint Opening General Session** | Oklahoma B-D

Sponsored by: Merck Animal Health  
 Charlie Swanson, OCA President Presiding  
 • Posting of the Colors by the OJCA Officer Team  
 • Guy Shull Memorial Scholarship Presentation  
 • Keynote Presentation: Colin Woodall, NCBA



**COLIN WOODALL** is the Vice President of Government Affairs for NCBA in Washington, D.C. He serves as NCBA's chief lobbyist on Capitol Hill and leads the Washington office in developing strategies to ensure that the cattle industry's voice is being heard by policy makers. Colin is originally from Big Spring, Texas, and holds a degree in Agricultural Systems Management from Texas A&M. At A&M, Colin was involved in the Corps of Cadets and active in the student chapter of the American Association of Agricultural Engineers. After college he worked as a grain elevator manager and grain merchandiser for Cargill in WaKeeney and Hugoton, Kansas. After venturing to Washington, Colin took a job with U.S. Senator John Cornyn where he worked on agriculture, interior, energy and water projects and appropriations. Colin has been with NCBA since June of 2004.

11:30 a.m.-1:00 p.m. **OCA Past President's Council Luncheon** | Crimson Room  
*Sponsored by: Dow Agro Sciences*



11:30 a.m.-1:30 p.m. **Trade Show Lunch** | Trade Show Floor  
 \*\*\*Ticketed Meal

**Noon-1:30 p.m.** **OCW Awards Luncheon** | Oklahoma A  
*Sponsored by: American Farmers & Ranchers*  
 \*\*\*Ticket required



**2:00-3:00 p.m.** **OCW Breakout Session** | Boomer Room  
 Financial Update  
 • Sang Tran, Edward Jones Financial Investments

1:00 p.m. **OJCA Speech, Sales & Star Junior Cattlemen's Contests** | Sooner Room  
*Sponsored by: Cimarron Trailers*



1:45-2:45 p.m. **Cattlemen's College Session 2** | University A-B  
*Sponsored by: Hitch Feeders #1*  
**MANAGING MARKET RISKS**  
 • Presented by: Kurtis Ward, National Livestock Credit



 **KURTIS WARD** is Executive Vice President and General Counsel of National Livestock Credit Corporation, Superior Livestock Auction LLC, and OKC West Livestock Market, LLC. From 2005 until joining National in 2012, his law practice was devoted to Securities-Commodities litigation and arbitration. Kurtis was also active in cattle futures and options risk management with KIS Futures, Inc. from 1989 to 2005. Prior to that he worked within the Farm Credit System as a loan officer. Kurtis grew up working on several cattle and wheat operations around Kingfisher, Oklahoma. He is a graduate of Oklahoma State University with a Bachelor of Science in Agricultural Economics and he received his Law Degree from Oklahoma City University School of Law. Kurtis and his wife, Regina, and their four children live in Oklahoma City.

2:45-4:00 p.m. **Trade Show Visitation** | Trade Show Floor

**3:00-5:00 p.m.** **OCW Past Presidents' Reception** | Hotel President's Suite  
*Sponsored by: Bonita Laske & Esther Miller*

**4:00-5:30 p.m.** **Joint Committee Meeting** | University A-C  
*Sponsored by Farm Data Services*  
 • **BEEF BUSINESS MEETING**  
     Chairman: Mike Armitage  
 • **BEEF PRODUCTION MEETING**  
     Chairman: Tom Fanning  
 • **SPECIAL PRESENTATION:** Colton Robison  
     Cattle Theft Across the Great Plains: Where Do We Stand?



**5:00-5:30 p.m.** **Trade Show Exhibitors Reception** | Oklahoma Ballrooms A&B

**5:15-5:45 p.m.** **Resolutions Committee Meeting** | Noble Room  
 • Charlie Swanson, Presiding

5:30-7:30 p.m. **Kickoff Trade Show Reception** | Trade Show Floor  
 Sponsored by: *IMI Global*  
 • Cocktails & Hors d'oeuvres



7:30 p.m. **Trade Show Closes**



7:30-8:30 p.m. **Top Hand Reception** | Oklahoma Ballrooms A & B  
 Sponsored by: *Central Life Sciences*



7:30-8:30 p.m. **Cattlemen's Leadership Academy Reception** | Oklahoma Ballrooms A & B  
 Sponsored by: *Merck Animal Health*

VISIT THE  GENERAL STORE AT CONVENTION

Purchase OCA gear on-site!



OCA ties | OCA caps | OCA shirts | OCA jackets

Located just inside the front doors near the registration desk.

General store hosted by Bcr8tive Designs.

and MORE!

# TOP HAND CLUB

**WHAT IS IT?** The Top Hand Club is a membership recruitment program, created to recognize members who are committed to helping build a stronger Oklahoma Cattlemen's Association.

- Recruit 3 new OCA members each year to be in the Top Hand Club
- Continue to recruit three new OCA members each year to stay in the Top Hand Club.

*Top Hand Club points (1 for each new member recruited) count toward awards that are presented each year during banquet at the Annual OCA Convention and Trade Show.*

*New in 2017!*

- This year at convention all OCA Top Hand Club members will be able to have *drinks on us!* Be sure to attend the Saturday morning membership breakout session to receive your OCA glass and drink tickets to be used at cash bars during convention.
- Award for OCA Top Hand Club member that recruits the most new Associate Members in the 2017-2018 membership year.
- 2017-2018 Top Hand Club members will also be entered in drawings for prizes throughout the new membership year.

# Congratulations

## 2017 TOP HAND CLUB MEMBERS

Nathan Anderson  
Mike Armitage  
Kenneth Barton  
Justin Bay  
Mark Beach  
Russell Boles  
Matt Boyer  
Matt Braun  
John Brooks  
Jon Burdine  
J. Clay Burtrum  
Chuck Coffey  
Donald Collins  
Jordan Cook  
Wendell Custer  
Jim Davis  
Chanan Davis

Jim Deberry  
Wendell Dilday  
Garet Edwards  
Rowdy Fewel  
Mike Frey  
Weston Givens  
Jeff Hammonds  
John Hanson  
Ray Heldermon  
Clyde Hill  
Shari Holloway  
Dan Houser  
Owana Hutchens  
Tom James  
Bobby Jones  
Jess Kane  
Aubie Keesee

Casey Kelso  
Gary Layton  
Joshua Long  
Willis McKay  
Becca McMillan  
Monty Nail  
Pete Nichols  
Orlin Nichols  
Kevin Nolen  
William Payne  
Jeff Phillips  
Zachry Pogue  
Larry Ramsey  
Virginia Rogers  
Wayne Shearhart  
Darrell Shepherd  
Gerald Shero

James Shropshire  
David Sorrell  
Tim Stidham  
John Streller  
Charlie Swanson  
Rodney Timm  
Paul Tuley  
Gary Updyke  
Chance Voth  
Mike Weeks  
Robert Wells  
Clayton Williams  
Byron Yeoman  
Russell Zook



### EXAR STUD 4658B

CED	BW	WW	YW	DMI	SC	CEM	MILK	Hd/dts	MW	MH	HP	DOC
+13	-0.2	+62	+113	-.02	+.38	+15	+32	0	+37	+0.5	+9.7	+17
.63	.78	.67	.38	.46	.54	.20	.25	0	.46	.28	.31	.36

CW	MARB	REA	FAT	SEN	\$W	\$F	\$G	\$B
+59	+1.18	+.96	-.064	-19.35	71.53	86.76	58.18	188.10
.60	.64	.65	.62					



FOR SEMEN &  
*professional* AI SERVICE

*please contact your local ABS representative*



Mark Sexton, Fort Gibson .....	918.541.0418	Lucas Reinhart, Ratliff City.....	580.276.0070
Marty Ponder, Bristow .....	918.639.2824	Dianna Ringels, Atoka.....	580.239.2863
Brock Finley, Lawton.....	580.512.7573	Danny Wann, Poteau.....	918.658.8471
Phil Perryman, Apache .....	580.550.3198	Casey Butler, Stillwater .....	405.780.2511
Scott Ogden, Stilwell.....	918.575.1875	Chad Gorden, Fletcher.....	580.678.1918
JP Mcilvain, Woodward .....	580.254.1129	Roger Wann, Poteau.....	940.727.8492
Ross Edwards, Calumet .....	580.920.5910		

# AGENDA Saturday, July 22

7:00 a.m. **Registration Desk Open**  
Sponsored by: Association Insurance Services



7:00-8:00 a.m. **Cattlemen's College Session 3** | University A & B  
Sponsored by: Diversified Crop Insurance  
**CAN YOUR RANCH SURVIVE A MAJOR CRISIS?**



- Presented by: David Pelzer



**DAVID PELZER** is president of Pelzer Communications Resources Inc., a communications consulting firm specializing in interpersonal communications and crisis management based in Evanston, IL. David was formerly senior vice president, industry image and relations, at Dairy Management Inc™ (DMI), which manages the national dairy checkoff program on behalf of the nation's dairy farmers. David is proud to have worked for dairy farmers for more than 20 years, and continues to espouse their core values of hard work, integrity, innovation, continuous improvement and community service. Prior to his work for DMI, David was director of industry communications for the National Live Stock and Meat Board in Chicago, which managed programs for the national beef checkoff. Before that, he was an award-winning editor for Agri Finance and Farm Futures magazines. David has two adult sons, one a political journalist in Ohio, and the other a physics teacher in Brooklyn.

8:00 a.m. **Media Room Opens** | Northpark Room  
Sponsored by: AT&T



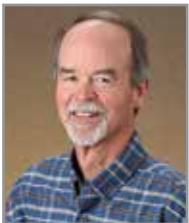
8:00-9:00 am **Trade Show Visitation**

9:00-11:00 a.m. **OCW Business Meeting** | Boomer

9:00-10:30 a.m. **Cattlemen's College Session 4 - Option#1** | University A & B  
Sponsored by: Zoetis  
**MODERN AG IN A FACEBOOK CULTURE**



- Dr. Gary Sides



**GARY SIDES, Ph.D.** is a beef cattle nutritionist on the Zoetis technical services team. He has been with Zoetis (formerly Pfizer Animal Health) since 2003. Dr. Sides has extensive beef industry experience, compiling more than 30 years working with organizations such as Intervet, Cargill Animal Nutrition, Moorman Manufacturing Company, Texas A&M and Utah State University. He has coauthored numerous papers and technical bulletins on estrus synchronization, feedlot growth promotion, effects of anti-microbials on feedlot health and performance, and parasite control in beef cattle, among other topics. Sides earned his doctorate in ruminant physiology and nutrition from the University of Wyoming in 1980 and both his B.S. (animal science) and M.S. (beef cattle nutrition) from New Mexico State University. Gary grew up working on family farms and ranches in New Mexico. He currently lives in Sterling, Colorado, with his wife Coleen. They are the parents of four sons and the grandparents of four.

9:00-10:30 a.m. **Cattlemen's College Session 4 - Option #2** | University C  
Sponsored by: Priefert Ranch Equipment  
**MEMBERSHIP OPPORTUNITIES**



- Mike Weeks, Membership Committee Chairman
- Zac Pogue, OCA member



**MIKE WEEKS** is currently serving as the Chairman of the OCA Membership Committee. Mike and his family ranch near Stuart, Okla. and he owns and operates a feedstore called Stuart Farm and Ranch. Mike is an alumni of the Cattlemen's Leadership Academy. He has served as a Southeast District Director and as OCA Southeast District Vice President. Mike is married to Jena and together they have four children.



**ZAC POGUE** was born and raised in Velma, Oklahoma. He operates Pogue Brothers Cattle Co, LLC, with his brother Adam. Pogue Brothers has an English cross cowherd (Hereford, Angus, and Red Angus) and runs stockers on wheat. Zac is a member of the Stephens County Livestock Growers, OCA, TSCRA, and NCBA. Zac earned his bachelor's degree in Animal Science from Oklahoma State University in 2006 and continued his education at Texas Christian University where he completed the Ranch Management program. When he returned to Velma, Zac started working for the First National Bank & Trust Co. of Ardmore and is currently Vice President & Branch Manager of the Velma branch. He is currently treasurer for the United Way of Stephens County and a member of Velma Baptist Church.

**10:00 a.m.-Noon OJCA Leadership Development | Sooner Room**

*Sponsored by: Oklahoma Cattlemen's Foundation*

Presented by: C.C. Vernon III



**10:30-11:00 a.m. Trade Show Visitation | Trade Show Floor**

**11:30 am-1:00 Trade Show Lunch | Northend of Trade Show Floor**

\*\*\*Ticket Required

**11:00 a.m.-Noon Cattlemen's College Session 5 | University C**

**BEEF CHECKOFF OPPORTUNITIES**

- Heather Buckmaster
- Reid Blossom



**HEATHER BUCKMASTER** grew up on a wheat and cattle farm in Hydro, Oklahoma. She has a B.S. and M.S. in Agriculture Economics from Oklahoma State University. Heather took a short detour after completing her undergraduate degree and spent two years as an agriculture extension agent in the Gambia, West Africa working for the US Peace Corps. After graduate school, Heather spent 7+ years as the Marketing Director for the Oklahoma Beef Council where she was responsible for all advertising, foodservice and retail promotions, producer media and sports marketing programs. She has been with the Oklahoma Beef Council since 2005 as the executive director where she is responsible for overseeing Oklahoma checkoff investments in state, national and international programs.



**REID BLOSSOM** is the Executive Vice President of the Illinois Beef Association in Springfield, Illinois. He oversees the association's Policy and Checkoff programs and serves as the association's registered lobbyist. Prior to joining the staff of IBA in the Fall of 2012, Blossom spent eight years as the Director of Industry & Youth Programs at the Alabama Cattlemen's Association.

**11:00 a.m.-1:00 Trade Show Lunch | Trade Show Floor**

\*\*\*Ticketed Meal



**Noon-1:00 p.m. OJCA Contest Awards & Luncheon | Sooner Room**

*Sponsored by: Priefert Ranch Equipment*

\*\*\*Registration Required

**1:00-2:00 p.m. OCA General Business Meeting | University Ballroom**

*Sponsored by: Dow AgroSciences*

- Consideration of Resolutions
- Election of Officers
- Staff Reports



**1:00-3:00 p.m.** **OCW General Business Meeting Cont. & Installation of Officers** | Boomer Room  
*Sponsored by: National Livestock Credit Corporation & Sherry Nichols*

**2:00-3:00 p.m.** **Trade Show Visitation** | Trade Show Floor

**2:45 p.m.** **Silent Auction Closes**

**3:00-4:30 p.m.** **Joint Closing Session** | Oklahoma C-D  
*Sponsored by: National Livestock Credit Corp.*

- Gebhart Legacy Scholarship
- OCA Scholarship
- Keynote Presentation: Sean Kouplen



**SEAN KOUPLEN** Sean Kouplen is the Chairman & CEO of Regent Bank, a small business investor, and a popular author and speaker. Kouplen has authored three best-selling books including - *Twelve Life Lessons Every Graduate Should Know*, targeted for high school and college graduates; *The Priority Promise*, a popular life management book for leaders; and his most recent, *The Abundance Mentality*, an Amazon.com best seller which discusses the importance of giving into relationships. The success of his books has led to nationwide speaking engagements to business groups and universities across the country. On April 1, 2008, Kouplen fulfilled a lifelong dream by leading an investor group that purchased 110-year old Regent Bank. Since that time, the bank has expanded to Tulsa and OKC, almost quintupling in size from \$72 million in assets to \$340 million in challenging economic times. Kouplen was the co-founder of Bixby Outreach Center and Southpoint Church, where he serves as an Elder. Kouplen has been married to his wife Angela for 17 years, and they have three children- Emory (age 13), Kennedy (age 10) and Finley (age 7).

**4:30-7:00 p.m.** **Trade Show Visitation** | Trade Show Floor

**5:00-7:00 p.m.** **Trade Show Reception** | Trade Show Floor

- Cocktails & Hors d'oeuvres

**7:00 p.m.** **Trade Show Closes**

**7:00-9:00 p.m.** **OCA/OJCA/OCW Awards Banquet** | Oklahoma Ballrooms A-D  
*Sponsored by: US Premium Beef and Oklahoma Beef Council*  
\*\*\*Ticketed event



**9:00-11:00 p.m.** **Cattlemen's Social & Live Entertainment** | Hotel Lobby  
*Sponsored by: National Livestock Credit Corp.*

- The Jake Adams Band



**THE JAKE ADAMS BAND** aren't afraid to leave it all on the stage every time they perform. With an in-your-face style of musicianship, the men that comprise this red dirt group will show you how country music is meant to be played. An oil field accident almost caused lead vocalist and guitarist, Jake McGehee, his life. But, it didn't take his soul. You can catch him in the middle of a powerful ballad or rockin' out to his idol, Waylon Jennings, and still see the fire burning inside him. With an immensely talented group of friends backing him up, you can bet this band is unstoppable. When you hear the rhythm guitar accompanied with a Robert Earl Keen vocal style, you'll know it's coming from Blake Moody. Blake and Jake have been playing honky tonks and private gigs all over Oklahoma and Texas for over a decade. But, they wouldn't be whole without the other two members of their band. The driving section thumping away on the bass guitar is Kyle Thornton; rounding out the group by bringing in his rock and roll influences. Bangin' away on the drums is Jake's younger brother, Justin McGehee. Having already had the honor of opening for Stoney LaRue, Jamey Johnson and Blackhawk, these boys have no where to go but up.



U.S. Premium Beef welcomes you to the  
2017 Oklahoma Cattleman's Association Annual Convention and Trade Show.  
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## *The Cattleman of the Year Recipients*

1990.....	Sam Daube, Ardmore
1991.....	Walter Wooley, Ada *
1992.....	Don Howard, Waurika *
1993.....	John Hughes, Bartlesville
1994.....	Ray Kimsey, Guymon
1995.....	Dave Miller, Okmulgee
1996.....	Bob Drake, Davis
1997.....	Ralph Chain, Canton
1998.....	Harold Wooderson, Blackwell*
1999.....	Charles Nichols, Arnett
2000.....	Burke Healey, Sr., Davis *
2001.....	Leonard Wyatt, Purcell *
2002.....	Creede Speake, Jr., Davis
2003.....	Stanley Barby, Beaver
2004.....	Wayne (Duty) Rowe Jr., Lawton *
2005.....	Jarold Callahan, Yukon
2006.....	Ken Holloway, Chattanooga
2007.....	Terry Forst, Waurika
2008.....	Wes Sander, Canton
2009.....	Milton Messner, Slapout
2010.....	Mike Armitage, Claremore
2011.....	Kent Moore, Lindsay
2012.....	Lowell Hobbs, Haskell
2013.....	Jim Birdwell, Fletcher
2014.....	Frederick Drummond, Pawhuska
2015 Honored Richard Gebhart, Claremore (Hall of Fame Inductee)	
2016.....	Lloyd Ely, Velma



*Lloyd Ely*  
The 2016 OCA Cattleman of the Year

*The Cattleman of the Year Award was developed to recognize our members who have made significant contributions to our association and the beef industry. Most importantly, the recipient is nominated by their peers.*

# Expiring Resolutions

These two resolutions were tabled until the committee meetings at Convention during the Winter Policy meeting in January. OCA membership will address them during the Joint Committee meeting on Friday, July 21st at 4 pm.

## BP 14.01.08 – Federal Reinsurance for Private Sector Catastrophic Livestock Risk Insurance

WHEREAS, US cattle are extremely susceptible to a host of diseases such as Foot and Mouth, BSE, foreign and emerging animal health diseases and others that could be released inadvertently or as an act of terrorism, and  
WHEREAS, adequate state and federal funding of existing indemnity programs, in the event of widespread catastrophic occurrences, is uncertain and unrealistic to depend on, and

WHEREAS, there is no readily available or affordable private sector or governmental financial capacity to fund response to catastrophic events, and

WHEREAS, in the absence of a comprehensive catastrophic livestock risk insurance for such catastrophic risks.

THE THEREFORE BE IT RESOLVED, that the OCA encourage the federal government to provide the same reinsurance and funding as provide to the FCIC (Federal Crop Insurance) Program.

## BP 14.05.02 – Small Grain Producers Assistance

BE IT RESOLVED, that the OCA requests that the Secretary of Agriculture be directed to give small grain, haying, grazing and silage producers the same program benefits as given small grain producers through substitution, recourse loans and loan deficiency payments to allow livestock producers to establish equitable crop yields and bases.



## OCA POLICY PROPOSAL FORM

Please return by July 10 to:

Michael Kelsey at [mkelsey@okcattlemen.org](mailto:mkelsey@okcattlemen.org) | Fax 405-235-3608  
OCA, P.O. Box 82395, Oklahoma City, OK 73148

Topic: (Example - water, animal health, etc.)

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Submitted by: \_\_\_\_\_

Contact Phone Number: \_\_\_\_\_

Proposed Language:

WHERE AS \_\_\_\_\_

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WHERE AS \_\_\_\_\_

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; and

THE THEREFORE BE IT RESOLVED \_\_\_\_\_

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# LIVE AUCTION

The live auction take place during the  
**ANNUAL AWARDS BANQUET, SATURDAY, JULY 22, 7 P.M.**



### Numzaan Safaris Hunting Trip

- 2 hunters with one guide for 5 days
- South Africa, Limpopo Province
- Taken from March 2018 to October 2019
- Meals, lodging and transportation from airport in Johannesburg provided
- \$500 per hunter towards trophy fees

### The Beef Affair (Table for 8)

- Elegant 4 course beef dinner perfectly paired with 4 different wines
- Includes 3 bottles of wine from the 2017 Beef Affair
- Dinner will be at Castle Falls in OKC in February 2018

### OCA Cookout

- Steak dinner with all the fixings for 20 people (Adult beverages not provided)
- Anywhere in Oklahoma between July 2017 to July 2018
- Head count can be increased for functions on a \$/hd basis

### Traveling Hereford Hide

- Buy it, brand it and bring it back the following year to be auctioned off again

### Go Bob Products

- Hay Monster
- Scientific Hay Conserver
- Hay Maximizer
- Salt & mineral box.

### Miraco Mirafont 3345

- 75 head capacity, 30 Gallons, 18" Drinking Height



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Lake Tenkiller 997; 997 acres m/l  
Wooded land tract, views of Lake Tenkiller! Plateau at 1200' elevation, several seasonal streams, bottom land pasture, \$2,643,550



Eagle River Ranch 700; 700 acres, m/l, Home, barn, working corrals, exceptional grass farm, fencing, 250 cow/calf units, ponds, and river frontage. \$2,100,000



Morris Ranch 546; 546 acres m/l Home, barn/shop, working corrals, 15 ponds, 180+ pairs capacity, 95% open pasture, priced at \$7,500 per pair. \$1,350,000



Combs Production Ranch 317; 317 acres, m/l, Home, barn, excellent fencing, 100+ cow/calf capacity plus cut hay, improved grasses, 7 ponds, seasonal creek. \$1,495,000



Cherokee 1534 Ranch; 1,534 acres m/l Scenic, functional working ranch! Live springs, home, barn, shop, lots of water, fencing, corrals; cattle are optional. \$2,643,550



Two Lakes Ranch; 1,728 acres m/l Two - 11 acre lakes, 32 ponds, runs 300 cow/calf pairs and 2,000 bales of hay, beautiful custom home, RV hookups, several outbuildings. \$4,924,800



Little River 600; 600 acres m/l House, river bottom soils, improved grasses, steel pens, barns, ponds, Little River, seasonal stream, fenced, stocking rate of 210 pairs. \$1,700,000



Agri Enterprise; 3,750 acres, m/l, Multiple income producing entities; ranch, farm, feedlot, sod farm, arena, & irrigation. Homes, barns, corrals, improved grasses. \$34,950,000



To view all of our listings go to:  
**www.WorldClassRanches.com**



Bob & Sandy Bahe, ALC  
Co-Brokers

# Check out the NEW Associate Membership Benefits!

OCA Associate Membership specifically caters to allied industry and other businesses associated with agriculture. Recently we updated our Associate membership dues and are excited to offer an expanded list of Associate Membership benefits. Some of the newest benefits that we offer include discounts on advertising and the opportunity to share some of the latest updates on your products with our members through our e-newsletter. Check out all that we have to offer and sign your business up today!

## Associate OCA Membership - \$300

- 2 magazine subscriptions (Additional subscriptions are available for \$20/each)
- Wall plaque and year plates for each year membership is renewed
- Company listing in the January and July issues of the Cowman magazine (Company name, location and phone # or web address)
- Mailings from county affiliation
- 10% discount on trade show booth
- Complimentary use of OCA board room for approved meetings and events (pending availability)
- 10% discount on all e-newsletter and website advertising
- Opportunity to submit one approved article annually to be included in an e-newsletter
- Discount on advertising in the Cowman magazine (12 time advertising rate, approximately 10%)



## WIN a Custom Metal Ranch Sign

- Visit the Trade Show Exhibitors listed below who are also Associate OCA Members
- Get the exhibitor to initial that you've visited
- Detach this card and turn in at the registration desk by Saturday, July 22 at 7 p.m.
- Drawing for the customized ranch sign will take place during the Awards Banquet, July 22

Stillwater Milling

American Farmers & Ranchers

Association Insurance Services, Inc.

Johnston Seed Company

Joplin Regional Stockyard, Inc.

National Livestock Credit Corporation

Superior Livestock Auction

Multimin USA

INA Camera Solutions

Livestock Nutrition Center

Frontier Trading Company

Ag Risk Management

Accredited Land Brokers/World Class Ranches.com

Noble Research Institute LLC

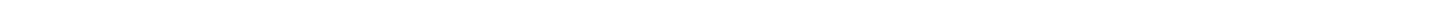
Shawnee Milling Co.

# CONVENTION SPONSORS

Diversified Crop Insurance  
Hitch Feeders #1  
Hargrove Ranch Insurance  
Xcel Beef  
Association Insurance Services  
BancFirst  
Dairy MAX  
Farm Data Services  
Central Life Sciences  
Merck Animal Health  
IMI Global

Dow Agro Sciences  
National Livestock Credit Corp.  
Allied Industry Committee  
Priefert Ranch Equipment  
US Premium Beef  
Oklahoma Beef Council  
Farm Credit Associations of Oklahoma  
Cimarron Trailers  
Oklahoma Cattlemen's Foundation  
Zoetis  
R.A. Brown Ranch

*Thank you!*



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Farmer-designed Waterers



**Made in USA since 1997**

**Low/no traffic - OK • No heat - OK • No concrete - OK**  
**Bull-tough • Buried system • Open drinking area**  
**Easy plumbing access • Bison, Cattle, Horses, Sheep**

[www.cobett.com](http://www.cobett.com)  
**888-699-4722**

See Cobett at  
**Oklahoma Cattlemen's Convention & Trade Show**  
Norman, OK • July 21 & 22