

# CORNERSTONE PHARMACY

## Palm Desert, California



*Pictured left to right: Caitlyn Collins, Greg Collins PharmD. (Owner), Jeannie Barrett PharmD, and Susan Zanesco, CPhT*

In June of 2017, Cornerstone Pharmacy opened their doors to offer routine pharmacy dispensing services, provide prescriptions for Hospice, and to offer travel medicine services to the Palm Desert community.

Greg Collins, PharmD. and owner of Cornerstone Pharmacy, has always had a strong desire to serve in the health profession. He wanted to make a positive difference in the health of patients, and in doing so, provide for his family. Greg has worked in the pharmacy business for the last 20 years, holding various positions including pharmacy intern, pharmacy manager, district manager, and corporate pharmacist recruiter.

After numerous years of working in a large chain pharmacy, Greg saw an opportunity to serve patients with a more personalized customer service experience. He wanted his patients to know their pharmacy team, and ultimately experience a much improved level of care that one could not receive in a large retail chain pharmacy. He knew that working in an independent pharmacy would allow him to partner with local businesses and providers in specialized markets. As Greg began to dive into the adventure of owning his own pharmacy, he reached out to Owen Bondurant, owner of Independent Rx Consulting, to help him. Greg chose Independent Rx Consulting because of their extensive experience and knowledge of pharmacy ownership and the industry. He also liked the fact that they themselves own numerous pharmacies.

**“I enjoyed working with the team and liked that they were willing to collaborate on all sorts of issues and that they were very accessible.”**

Greg then had to decide who would finance his pharmacy. After much research, he chose First Financial Bank because of their extensive experience in financing pharmacy transactions, both new start-ups and acquisitions.

**“They understand the pharmacy business and the capital expenditure that goes into a new start up.”**

Greg enjoyed being able to reach his lender, Amer Khamis, very quickly with any questions or concerns. Amer helped him understand the various parts of a loan and to explain certain processes to him whenever a question arose.

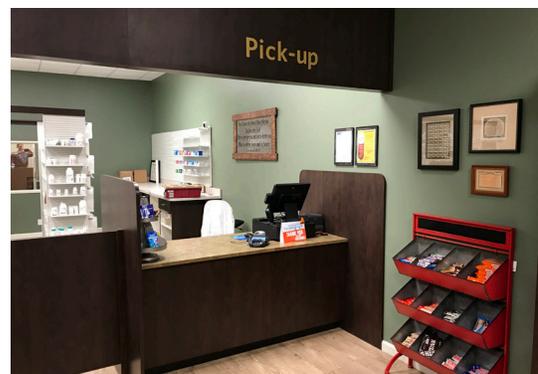
Cornerstone Pharmacy is very involved in the community, including being a member of the local Chamber of Commerce, working with a local community group on aging, and collaborating with a Parkinson’s Resource Organization. Greg is also very involved with Southwest Church in Indian Wells, CA.

Some of Greg’s proudest moments are when he makes a difference in his patient’s lives. He loves to solve problems and exceed patient expectations. He is very proud of his team and all of the work they do to up hold their mission:

**“Treating all patients, young and old, as if they are your only patients gives you an opportunity to make a positive difference in their day/life.”**

Greg is excited about his adventure in the independent community pharmacy business and is thankful that he had Independent Rx Consulting and First Financial Bank to make the process as easy as possible.

As always, Greg wants to serve his patients and is excited about offering compounding services in early 2018.



You can contact Cornerstone Pharmacy by email: [gcollinsrx@gmail.com](mailto:gcollinsrx@gmail.com), by phone: (760) 200-0220, on the web: [www.cornerstonepharmacy.org](http://www.cornerstonepharmacy.org), or on Instagram: [gcollinsrx](https://www.instagram.com/gcollinsrx).