



## WEST COAST FENCE SHOW "18" EVENTS SCHEDULE

### THURSDAY, SEPTEMBER 13TH

7:00 AM	SHUTTLE BUSES TO GOLF TOURNAMENT	VALET PARKING
8:00-5:00 PM	AFA FULL CORE MODULE PROGRAM  Includes: safety*equipment & tools*truck & trailer loading blue print reading*site read-*layout*intro to welding-post hole digging*concrete mixing*post setting	TUSCANY 3
9:00 AM	GOLF TOURNAMENT SHOT GUN START	WOLF'S RUN
3:30 PM	SHUTTLE RETURN TO PEPPERMILL	WOLF'S RUN
6:00 – 8:00 PM	HOSTED EXHIBITORS RECEPTION - all welcome	THE EDGE

### FRIDAY, SEPTEMBER 14TH

7:00-3:00 PM	EXHIBITOR SET UP	TUSCANY MAIN
7:30-8:30 AM	CONTRACT & COLLECTIONS	TUSCANY 1
7:30-8:30 AM	PROFESSIONALISM FOR EVERYONE	TUSCANY 2
7:30-9:30 AM	UL325/ASTM UPDATE FOR GATES  August 2018 updates*UL325 review*ASTM F2200 review Real world applications	TUSCANY A
8:45-10:15 AM	SALES TECHNIQUES	TUSCANY 1
8:45-10:15 AM	EFFCIENCIES = PROFITS	TUSCANY 3
9:45-10:45 AM	OVERVIEW OF VEHICLE DETECTION TECHNOLOGIES  FOR GATES: loop detection systems*new magneto-resistive detection methods*new microwave/ultrasonic detection method	TUSCANY A
9:00 AM-7:00 PM	REGISTRATION	TUSCANY ENTRANCE
10:00-12:00 AM	CPR/FIRST AID CERTIFICATION free	TUSCANY 8

10:30-12:00 AM	BUDGET & PROFITABILITY	TUSCANY 1
10:30-12:00 AM	TRAIN, RETAIN & GROW	TUSCANY 3
11:00-12:00 AM	NEW LANDSCAPE OF TELEPHONE ENTRY TECH.	TUSCANY A
1:00-3:00 PM	GROWING WITH LEADS	TUSCANY 1
1:00-3:00 PM	BLUEPRINT READING & ESTIMATING	TUSCANY 3
1:00-3:00 PM	GATE OPERATOR ELECTRICAL WIRING WORKSHOP  status of POTS lines in the US*cellular*VOIP*internet*  wireless internet	TUSCANY 3
1:00-3:00 PM	RESPIRATORY (SILICA) CERTIFICATION free	TUSCANY 8
2:30-3:30 PM	HOSTED CHAMPAGNE RECEPTION	TUSCANY FOYER
3:30-7:30 PM	WEST COAST FENCE SHOW OPEN	TUSCANY MAIN
5:00-7:00 PM	WCFS HOSPITALITY BRAD HOWARD	PEPPERMILL TOWER
5:00-7:00 PM	PNW HOSPITALITY DAVE COPENOWER	PEPPERMILL TOWER
5:00-7:00 PM	CFCA HOSPITALITY CHANCE KILGORE	PEPPERMILL TOWER

#### **SATURDAY, SEPTEMBER 15TH**

7:30-11:30 AM	CFP TESTING	TUSCANY 3
7:30-11:30 AM	CAGOI TESTING	TUSCANY 1
7:30-11:30 AM	CAGSD TESTING	TUSCANY A
9:00-10:00 am	PNW/CFCA JOINT CHAPTER MEETING	TUSCANY 2
9:00- 2:00 PM	REGISTRATION	TUSCANY ENTRY
11:00-3:30 PM	WEST COAST FENCE SHOW OPEN	TUSCANY MAIN
3:30 -	EXHIBIT TEAR DOWN	
5:00-7:00 PM	WCFS HOSPITALITY BRAD HOWARD	PEPPERMILL TOWER
5:00-7:00 PM	PNW HOSPITALITY DAVE COPENOWER	PEPPERMILL TOWER
5:00-7:00 PM	CFCA HOSPITALITY CHANCE KILGORE	PEPPERMILL TOWER

Classes, times and rooms are subject to change

# **WEST COAST REGIONAL FENCE SHOW**

## **SEPTEMBER 13th -15th, 2018**

EDUCATION - KNOWLEDGE - NETWORKING -LEADS TO SUCCESS

PEPPERMILL - RESORT - SPA- CASINO

2707 S. VIRGINIA ST. RENO, NV 89502

Come and partake in the latest in products, goods, and services the fence industry has to offer from all the major manufacturers, distributors and suppliers.

Pre-show registration (before Sept. 1st): FREE

On-site registration: **\$15.00**

### **TRADE SHOW REGISTRATION FORM**

COMPANY NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_ EMAIL \_\_\_\_\_

### **ATTENDEES**

\_\_\_\_\_

\_\_\_\_\_

MAIL REGISTRATION TO: WEST COAST FENCE SHOW

3205 BAUMBERG AVE. HAYWARD, CA. 94545

email: [kbailey731@aol.com](mailto:kbailey731@aol.com) - fax to: (510) 783-2989

This form **does not** include registration for hotel rooms at the Peppermill Hotel.  
For the special show rate **use code CWCF18** and register **BEFORE AUGUST 12th**.

**RESERVATIONS (800) 282-2444**



# 2018 WEST COAST FENCE



## SHOW GOLF OUTING



### WOLF RUN GOLF CLUB

1400 Wolf Run Rd. Reno, NV 89511

Thursday, September 13<sup>th</sup>, 2018

9:00 am Shotgun start

4-Person team "Scramble"

**PRIZES AWARDED FOR: 1<sup>ST</sup>, 2<sup>ND</sup>, 3<sup>RD</sup>, AND LAST PLACE TEAMS, LONG DRIVE CONTESTS & CLOSEST TO THE PINS!!!**

**ENTRY FEES - \$130/PLAYER - \$520/TEAM**

FEES INCLUDE GOLF, RANGE BALLS, CART, BREAKFAST & LUNCH, TRANSPORT TO & FROM COURSE, GOODIE BAG, ENTRY TO ALL CONTESTS, AND DRINKS ALL DAY!!!

**SPONSORS NEEDED...WILL BE FEATURED ON ALL COMMUNICATIONS LEADING UP TO THE EVENT, HIGHLIGHTED ON SIGNAGE THE DAY OF GOLF, AND ACKNOWLEDGED AT THE FENCE SHOW!!!**

- **(4) CLOSEST TO THE PIN SPONSERS - \$250.00 DONATION**
- **(2) LONGEST DRIVE SPONSERS - \$250.00 DONATION**
- **HOLE SPONSORSHIPS - \$100.00 DONATION**
- **PROMO/GOODIE-BAG SPONSORS - ALL DONATIONS WELCOME**

### **PARTICIPANT INFORMATION**

Company Name: \_\_\_\_\_ Primary Contact: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

LIST PLAYERS NAMES:

(1) \_\_\_\_\_

(2) \_\_\_\_\_

(3) \_\_\_\_\_

(4) \_\_\_\_\_

### **PAYMENT OPTIONS**



**CHECK (PREFERRED METHOD)**



**CREDIT CARD**

Make check & Money Orders payable to the WEST COAST FENCE SHOW

Mail payments and registration to 25125 Santa Clara St. #E-194 Hayward, CA 94544 by August 13<sup>th</sup>, 2018

Phone – (800) 382-9700 Fax – (510)783-2989 Email – [lukebailey21@gmail.com](mailto:lukebailey21@gmail.com)

## WEST COAST FENCE SHOW "18" EDUCATION SCHEDULE

### THURSDAY, SEPTEMBER 13TH

8:00-5:00 PM	AFA FULL CORE MODULE PROGRAM	TUSCANY 3
Includes: safety*equipment & tools*truck & trailer loading blue print reading*site read-*layout*intro to welding-post hole digging*concrete mixing*post setting		

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1:00-3:00 PM	BLUEPRINT READING & ESTIMATING	TUSCANY 3
1:00-3:00 PM	GATE OPERATOR ELECTRICAL WIRING WORKSHOP status of POTS lines in the US*cellular*VOIP*internet* wireless internet	
1:00-3:00 PM	RESPIRATORY (SILICA) CERTIFICATION free	TUSCANY 8

### SATURDAY, SEPTEMBER 15TH

7:30-11:30 AM	* CFP TESTING	TUSCANY 3
7:30-11:30 AM	* CAGOI TESTING	TUSCANY 1
7:30-11:30 AM	* CAGSD TESTING	TUSCANY A

\*SIGN UP FOR CLASS THROUGH AFA WEBSITE

Classes, times and rooms are subject to change

# **EDUCATION REGISTRATION FORM**

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PEPPERMILL - RESORT - SPA- CASINO

2707 S. VIRGINIA ST. RENO, NV 89502

### **EDUCATION REGISTRATION**

COMPANY NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_ CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_ FAX \_\_\_\_\_ EMAIL \_\_\_\_\_

NAME: \_\_\_\_\_ CLASS: \_\_\_\_\_

***\*Registration for CFP, CAGOI & CAGSD classes must be completed at AFA Website  
[americanfenceassociation.com](http://americanfenceassociation.com)***



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Westcoastfenceshow.com