2017 CONMED GS - Ortho LatAm Summit & Surgeon Workshops
CONMED Learning Center – Largo, Florida USA
Monday May 22nd - Saturday May 27th, 2017

Event Summary

- Arrival Sunday May 21, 2017
- Distributor General Surgery Summit Monday May 22 8:00AM – Tuesday May 23, Noon CLC
- Distributor Orthopaedic Summit Tuesday May 23 1:00 PM – Wednesday May 24, 5 PM CLC
- Surgeon Knee Cadaver Lab Thursday May 25– CONMED Learning Center
- Surgeon Shoulder Cadaver Lab Friday May 26 – CONMED Learning Center
- Surgeon Hip Workshop Saturday May 27 half day – CONMED Learning Center

CONMED Receptions – Monday, Thursday & Friday, Sand Pearl
Breakfast & Lunch provided at CLC {CONMED Learning Center}
Flights/Hotel Bookings and payments required by Distributors:

http://www.sandpearl.com/

Group/Block rate – CON0517 by April 17, 2017 Expired

Please register early as space is limited
# Monday May 22nd – GS Day ONE - Didactic Room

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>6:45 AM</td>
<td>Shuttle Leaving Sand Pearl</td>
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<tr>
<td>7:15 AM</td>
<td>GS Summit Participants Arrival Registration and Breakfast at CONMED</td>
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<tr>
<td>8:00 AM</td>
<td>Welcome, Program Overview and Faculty Introductions – Rich McKillop</td>
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<tr>
<td>8:15 AM</td>
<td>Clinical Presentations – <em>Dr. John Diaz</em></td>
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<td></td>
<td>– Basic anatomy – Procedures High level overview</td>
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<td>– Diagnostic and open clinical discussion topics</td>
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<td></td>
<td>– Laparoscopic, Hysterectomy, Endometriosis Video Surgeries</td>
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<td>8:45 AM</td>
<td>AIRSEAL Presentation – <em>Scott Vickers</em> – <em>Dr. John Diaz</em></td>
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<td>– iFS unit Surgical Use and Preference Setting</td>
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<td>– Accessories &amp; Recommended trocars by surgeries</td>
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<td>– Q&amp;A – Ask the Expert</td>
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<td>9:45 AM</td>
<td>Advanced Surgical Instrumentation – <em>Nick Mancini Training Coordinator</em></td>
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<td>– MicroLap</td>
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<td>10:45 AM</td>
<td>Break</td>
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<tr>
<td>11:00 PM</td>
<td>Advanced Surgical Energy Presentation – <em>Newsha Nami PM</em></td>
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<td>– Helix and accessories</td>
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<tr>
<td>12:00 PM</td>
<td>Lunch at CONMED</td>
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<tr>
<td>1:00 PM</td>
<td>Advanced Surgical Presentation - <em>Irtiza Ali PM</em></td>
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<td>– VCare® &amp; Smoke</td>
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<td>2:00 PM</td>
<td>Break-out Demo Sessions</td>
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<td>– Table 1 - V-Care &amp; Smoke Evacuator - <em>Irtiza Ali</em></td>
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<td>– Table 2 – MicroLap – <em>Nick Mancini</em></td>
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<td>– Table 3 - AirSeal System – <em>Scott Vickers</em></td>
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<td>– Table 4 - Helix – <em>Newsha Nami</em></td>
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<td>– Note: Surgeon Presentations Adjourned</td>
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<td>4:00 PM</td>
<td>Distributor Break-out sessions by Territories led by RBM’s</td>
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<td></td>
<td>– Advantages, market challenges and preferences</td>
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<td></td>
<td>– How do our products compete with those of other players in market?</td>
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<td>5:00 PM</td>
<td>Shuttle Leaving ConMed</td>
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Tuesday May 23rd – GS Day Two Morning - Didactic Room

6:45 AM  Shuttle Leaving Sand Pearl
7:15 AM  GS Summit Participants Arrival Registration and Breakfast at CONMED
8:00 AM  Lap Instruments Presentation – Federico Prieto
          DETACHATIP® III
8:30 AM  New Products Highlights - Nick Mancini Training Coordinator
9:00 AM  CET Presentation -
          Christian Stroupe:
          ACE™ Guidewire / TruPass™ SW Papillotome
          FIT™ SW & LW Stone Removal Balloon
          Eliminator Dilation Balloon
          CleanCage /Clean Tray – Infection Control
          Jennifer Silverman:
          NAKAO Spider-Net® Retrieval Device
          DuraClip™ Repositionable Hemostasis Clip
10:00 AM Break
10:15 PM Service Regional Highlights – Tom Mangan – Service Manager
10:25 AM Hands on Break up Sessions
          Table 1 – Trinity Video System – Kyle D’Arcey
          Table 2 – CET Products - Christian Stroupe & Jennifer Silverman
          Table 3 – DETACHATIP® III - Federico Prieto
11:00 AM Certificates & Final Remarks
11:15 AM Legal Department - Patrick Rao – CONMED Compliance Director
          Compliance Overview
12:00 PM Lunch at CONMED
1:00 PM Plant Tour
1:45 PM Adjourn

Latin America GS Distributors Summit Ends
Tuesday May 23rd, 2017 – Ortho Day One - Afternoon - Didactic Room

9:45 AM  Shuttle Leaving Sand Pearl

10:15 AM  Ortho Summit Participants Arrival and Registration

10:30 AM  Plant Tour

11:15 AM  Legal Department - Patrick Rao – CONMED Compliance Director
          Compliance Overview

12:00 PM  Lunch at CONMED

1:00 PM   Welcome, Program Overview and PM’s Introductions – Rich McKillop

1:15 PM   Overview Power Portfolio – Parul Goyal PM
          Large and Small Bone - Hall 50 system – MicroPower Plus
          Legacy Products – Electric and Pneumatic Systems
          Selecting consumables for procedures

1:45 PM   Advanced Visualization Product Presentation – Kyle D’Arcey PM
          Trinity Camera System
          Competition Overview

2:15 PM   Ablation - Bipolar Arthroscopic RF System – Erika Calvert PM
          Edge™ - Presentation and Open Discussion

2:45 PM   Break

3:00 PM   Regional Capital Equipment – Ask the Experts - Open Discussion
          Bia Milani – Brazil
          Carlos Olvera – Mexico

3:30 PM   Break-out Sessions - Hands on
          Table 1 – Trinity Camera System – Kyle D’Arcey
          Table 2 – Hall 50 – Parul Goyal
          Table 3 – Edge / Ultrablator System - Erika Calvert

4:20 PM   Service Regional Highlights – Tom Mangan – Service Manager

4:30 PM   Adjourn - Shuttles Leaving to Hotel or Ellington Outlet Mall

4:30 PM   Ortho In-Service Power Training - OPTIONAL – Tom Mangan

5:30 PM   Transportation to Hotel will be provided for In-Service Training Participants

Shopping Evening
Wednesday May 24th – Ortho Day Two – SPORTS MEDICINE - Didactic Room

6:30 AM  Shuttle Leaving Sand Pearl
7:15 AM  Ortho Summit Participants Arrival and Registration & Breakfast
8:00 AM  Program Overview and Faculty Introductions – Rich McKillop
8:15 AM  Knee Clinical Presentation – Dr. Gonzalo Gomez Argentina
          ACL & Meniscal Repair, cases, techniques - High level overview
9:00 AM  Shoulder Clinical Presentation – Dr. Gonzalo Gomez Argentina
          Rotator Cuff, Instability - Tenodesis - Procedures – Overview
9:45 AM  MTF Products Presentation – Jerome Bridgeman
10:15 AM Break
10:30 AM New Product Launches & Introduction – John Lerch Ortho Marketing Director
          Shoulder - CuffLink™ & Y-Knot® RC with Tape
          Knee - GraftMax and Sequent
          Hip - Instruments and Available consumables
12:00 PM Lunch at CONMED
1:00 PM  Break-out Hands-on Demo Sessions - Dr. Gonzalo Gomez Argentina
          Table 1 - GraftMax and Sequent – Dr Gonzalez Gomez
          Table 2 – Tenolok-CuffLink™ & Y-Knot® RC with Tape – John Lerch
          Table 3 – PressFT & Poplok – John Lerch
3:00 PM  Ask the Sports Medicine Expert - Dr. Gonzalo Gomez Argentina
          Q&A
3:30 PM  Break
3:45 PM  Distributor Break-out sessions by Territories RBM’s
          Advantages, market challenges and preferences
          Choose implants and include necessary instrumentation
          Do’s and Don’ts of Effective Sales Person
          How do our products compete with those of other players in market?
4:15 PM  Wrap up, Certificates and Adjourn
4:30 PM  Adjourn - Shuttle Leaving ConMed to SandPearl

No CONMED sponsored Activities - FREE NIGHT
2017 CONMED GS - Ortho LatAm Summit & Surgeon Workshops
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Thursday May 25th - Knee Surgeons Workshop

Group 1

6:15 AM    Shuttle Leaving Sand Pearl Hotel
7:00 AM    Knee Workshop Participants Arrival, Registration & Breakfast at CONMED
8:00 AM    Welcome, Program Overview and Faculty Introductions – Rich McKillop
8:10 AM    New Products Presentation – Hank Summit PM

8:20 AM    Group 1 Surgeons remain in Didactic Room
8:25 AM    Scientific Presentation – Dra. Laurie Hiemstra - Canada
            ACL Graft fixation
            MPFL - Medial patella-femoral ligament
8:50 AM    Scientific Presentation – Dr. Michell Ruiz - Mexico
            How to effectively accomplish a successful ACL revision
            PCL reconstruction
9:20 AM    Scientific Presentation – Dr. Gonzalo Gomez – Argentina
            Anterolateral Procedure Combined with ACL Reconstruction
9:40 AM    Guest Speaker Scientific Presentation – Dr. Maximiliano Ranalletta - Argentina
            Percutaneous Repair of the Posteroexternal Knee angle
10:00 AM   Break

10:15 AM   Meniscal Repair Scientific Presentation
            Meniscal Repair - Dra. Laurie Hiemstra – Canada
            Treatment of meniscal tears in young patients- Dr. Gonzalo Gomez – Argentina
10:45 AM   Group 1 Tour Plant
12:00 PM   Combined Group 1 & 2 - Lunch at CONMED
1:15 PM    Surgeons Proceed to Cadaver Knee Lab
            ACL & Meniscus Procedures
4:15 PM    Workshop Summary - Certificates
4:30 PM    Adjourn - Shuttle Leaving ConMed to SandPearl

Sunset Reception Thursday May 25, 2017 – 6:45 PM – Sand Pearl Gulf Lawn

General Surgery - Ortho Summit & Cadaver Labs Agenda Rev 3 as 5-19-2017
Thursday May 25th - Knee Surgeons Workshop

Group 2

6:15 AM  Shuttle Leaving Sand Pearl Hotel
7:00 AM  Knee Workshop Participants Arrival, Registration & Breakfast at CONMED
8:00 AM  Welcome, Program Overview and Faculty Introductions – Rich McKillop
8:10 AM  New Products Presentation – Hank Summit PM
8:20 AM  Surgeons Proceed to Cadaver Knee Lab
          ACL & Meniscus Procedures
11:15 AM  Surgeons Return to Didactic Room
11:20 AM  Scientific Presentation – Dr. Antonio Milani – Brazil
          Anatomic ACL Reconstruction Bullseye XO Button
          Complications in ACL Reconstruction
12:00 PM  Combined Group 1 & 2 - Lunch at CONMED
1:15 PM  Tour Plant
2:15 PM  Guest Speaker Scientific Presentation – Dr. Camilo Partezani Helito - Brazil
          Combined Multi-Ligament lesions and PCL
2:35 PM  Scientific Presentation – Dra. Laurie Hiemstra - Canada
          ACL Graft fixation
          MPFL - Medial patella-femoral ligament
3:05 PM  Guest Speaker Scientific Presentation – Dr. Maximiliano Ranalletta - Argentina
          Percutaneous Repair of the Posteroexternal Knee angle
3:35 PM  Break
3:45 PM  Meniscal Repair Scientific Presentation
          Meniscal Repair - Dra. Laurie Hiemstra – Canada
          Meniscal posterior horn reinsertion with anchors - Dr. Albert Martinez – Colombia
          Treatment of meniscal tears in young patients- Dr. Gonzalo Gomez – Argentina
4:15 PM  Certificates, Adjourn and Departure
4:30 PM  Adjourn - Shuttle Leaving ConMed to SandPearl

Sunset Reception Thursday May 25, 2017 – 6:45 PM – Sand Pearl Gulf Lawn
2017 CONMED GS - Ortho LatAm Summit & Surgeon Workshops
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Friday May 26th - Shoulder Surgeons Workshop

Group 1

6:15 AM  Shuttle Leaving Sand Pearl Hotel
7:00 AM  Arrival & Breakfast at CONMED Learning Center - Registration
8:00 AM  Welcome, Program Overview and Faculty Introductions – Rich McElligot
8:10 AM  Cufflink & Y-knot with Tape Presentation – Trey Smith
8:20 AM  Group 1 Surgeons remain in Didactic Room
8:25 AM  Scientific Presentation – Dr. John Randle - Canada
   Managing the Stiff Shoulder
8:50 AM  Scientific Presentation – Dra. Myriam Capasso - Venezuela
   Remplissage Technique & Rotator Cuff Calcific Tendinitis
9:10 AM  Scientific Presentation – Dr. Michell Ruiz - Mexico
   Recognizing RC tear pattern in anticipation for repair construct
9:30 AM  Guest Speaker Scientific Presentation – Dr. Maximiliano Ranalletta - Argentina
   Partial ruptures of the rotator cuff
   Subscapular Injuries
   Posterior & Multidirectional instability
10:00 AM  Instability Scientific Presentation – Dr. Gonzalo Gomez – Argentina
   Instability Approach and Bone Defects
10:15 AM  Break
10:30 AM  Tenodesis Scientific Presentation – Dr. Michell Ruiz - Mexico
   Biceps Tenodesis vs Tenotomy
11:00 AM  Tour Plant
12:00 PM  Combined Group 1 & 2 - Lunch at CONMED
1:15 PM  Surgeons Proceed to Cadaver Shoulder Lab
4:00 PM  Lab Session Over Surgeons Return to Didactic Room
4:05 PM  Certificates, Adjourn and Departure

Sunset Reception Friday May 26, 2017 – 6:45 PM – Sand Pearl Gulf Lawn
2017 CONMED GS - Ortho LatAm Summit & Surgeon Workshops
CONMED Learning Center – Largo, Florida USA

Friday May 26th - Shoulder Surgeons Workshop

Group 2

6:15 AM  Shuttle Leaving Sand Pearl Hotel
7:00 AM  Arrival & Breakfast at CONMED Learning Center - Registration
8:00 AM  Welcome, Program Overview and Faculty Introductions – Rich McKillop
8:10 AM  Cufflink & Y-knot with Tape Presentation – Trey Smith

8:20 AM  Surgeons Proceed to Cadaver Shoulder Lab
10:55 AM  Lab Session Over Return to Didactic Room
11:00 AM  Scientific Presentation – Dr. John Randle - Canada
Managing the Stiff Shoulder
11:30 AM  Scientific Presentation – Dra. Myriam Capasso - Venezuela
Remplissage Technique & Rotator Cuff Calcific Tendinitis

12:00 PM  Combined Group 1 & 2 - Lunch at CONMED
1:00 PM  Tour Plant
1:55 PM  Scientific Presentation – Dr. Michell Ruiz - Mexico
Recognizing RC tear pattern in anticipation for repair construct
2:15 PM  Break
2:45 PM  Guest Speaker Scientific Presentation – Dr. Maximiliano Ranalletta - Argentina
Partial ruptures of the rotator cuff
Subscapular Injuries
Posterior & Multidirectional instability
3:15 PM  Instability Scientific Presentation - Dr. Gonzalo Gomez – Argentina
Instability Approach and Bone Defects

3:35 PM  Instability Scientific Presentation - Dr. Michell Ruiz – Mexico
Biceps Tenodesis vs Tenotomy
4:05 PM  Certificates, Adjourn and Departure
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Sunset Reception Friday May 26, 2017 – 6:45 PM – Sand Pearl Gulf Lawn

Saturday May 27th - Hip Dry lab – All Surgeons

6:15 AM    Shuttle Leaving Sand Pearl Hotel
7:00 AM    Arrival & Breakfast at CONMED Learning Center - Registration
8:00 AM    Welcome, Program Overview and Faculty Introductions – Rich Mckillop

8:15 AM    Hip Preservation System – John Lerch Ortho Marketing Director
            Available Hip Instrumentation
            Hip Implants and other Consumables

8:35 AM    Scientific Presentation – Dr. Victor Ilizaliturri - Mexico
            Trocar Positioning / Portal Placement
            Dr Ilizaliturri proceed to prep Cadaver Shoulder Lab @ 9:15 AM

9:15 AM    Scientific Presentation – Dr. Eduardo Diaz - Chile
            Patient Positioning
            Labrum Repair

9:45 AM    Break

10:00 AM   Hip Cadaver Demonstration – Transmission to Surgeons in Didactic room
            Dr. Victor Ilizaliturri - Mexico – Wet Lab
            Dr. Eduardo Diaz – Chile – Wet Lab
            Dr. Gonzalo Gomez – Argentina – Didactic Room

11:30 AM   Ask the Experts – Dr. Victor Ilizaliturri - Mexico
            Dr. Eduardo Diaz - Chile
            Open Topics
            Discussion about Clinical Cases and problem solving

12:00 PM   Closing Remarks, Certificates, meeting Adjourn

Box Lunches to GO

Latin America Surgeons Workshop Ends