Presenting Company Selection Criteria

**Stream Focus:**
- Information Technology
- Sustainable Technology
- Health Technology

Core criteria for Main Stage presenting companies:
- Seed funded/Angel backed
- Looking for an A round or socializing a B round
- Can be a current portfolio company that is meeting its milestones
- Promising technology and business model
- Watched with interest by the venture community
- Ideally have $1M - $5M in revenue

Core criteria for First Look presenting companies:
- Angel backed
- Likely pre revenue
- Promising technology and business model

Selection Process

- Company selections are made on an ongoing basis
- Selection Committee members typically refer the BVF project team to the CEO of a company of interest
- The BVF project team then briefs the company of interest on the opportunity to present at the BVF and provides them with an application form after exploring a fit
- The company provides a verbal commitment of its interest in presenting and submits a completed application form, which must be submitted before the company can be formally selected
- The Selection Committee grants final approval of all company selections
- Presenting companies will then receive a formal offer letter from the BVF project team

Registration Cost

- $1,295 CDN (Presenter)
- $595 CDN (Each Additional Delegate)
- $395 CDN (First Look Presenter) One registrant per company
- Once a company has received its formal offer letter, online registration and payment must be completed within one week in order to confirm acceptance

Logistics

- The BVF is a SHOWCASE opportunity for exceptional technology companies - presenting companies need not be actively fundraising in order to present
- Detailed program, timings, and logistical details will be forwarded upon company selection
- Company profiles to be submitted to the BVF project team following approval from the Selection Committee
- Early stage company presentations are to be a maximum of 5 minutes and main stage presentations are to be a maximum of 10 minutes
- PowerPoint slides must be submitted in advance
- Main Stage Presenting Companies have the opportunity to set up an exhibitor booth at the Forum and participate in the speed networking sessions

Partial List of Participating and Alumni Investors:

- 32 Degrees Capital
- 500 Startups
- AVAC Ltd.
- Avrio Capital
- Azure Capital Partners
- BASF Venture Capital America Inc.
- BDC Capital
- Chrysalix Venture Capital
- Cisco Systems, Inc
- ConocoPhillips Technology Ventures
- Cycle Capital Management
- DBL Cleantech Capital
- Enbridge Inc.
- EnerTech Capital
- Espresso Capital
- First Green Partners
- Formation 8
- Forté Ventures
- GE Ventures
- GrowthWorks Capital
- IBM Venture Capital Group
- Ignition Partners
- iNovia Capital
- Intel Capital
- Merck
- Microsoft Ventures
- Mistral Venture Partners
- Mithril Capital Management LLC
- Novus Energy Partners LP
- Obvious Ventures
- Pangea Ventures
- Panorama Capital
- Real Ventures
- Relay Ventures
- Rho Canada Ventures
- Round 13 Capital
- Saudi Aramco Energy Ventures
- Schlumberger
- Sustainable Development Technology Canada
- Tandem Expansion Fund
- TELUS Ventures
- TOTAL S.A.
- Vanedge Capital
- Version One Ventures
- Wellington Financial
- Wesley Clover
- Yaletown Partners

For more information please contact:

Erynn Shannon
Associate Executive Director
Banff Venture Forum
Direct: (587) 350-3308
Email: erynn@criticalpathgroup.com

Connect with us: Banff Venture Forum Group
@CapRoad_BVF_CFF
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