



2018 Banff Venture Forum – Entrepreneur Bootcamp Schedule

New Brunswick Room – Fairmont Banff Springs Hotel

September 19, 2018

TIME	ITEM
12:55 – 1:00	Agenda + Introductions
1:00 – 1:30	Will It Fly: How to know if your idea has wings
1:30 – 2:00	Nailing Your Pitch on the First Try
2:00 – 2:30	Government Assistance and Programs - Product development vs. growth and marketing - Programs from different government organizations - Sector specific
2:30 – 3:00	How do I get Money? Q&A - Negotiating, term sheets and valuations - Different sources of funding and the latest deals
3:00 – 3:30	Break
3:30 – 4:15	The 10 Steps to Getting Funded
4:15 – 4:45	I got money ... now what?
4:45 – 5:15	Making the Most of Your BVF Experience
5:15 PM	Closing Remarks

There will be a reception following the closing remarks.