



- Empowers users to add context to data.
- Simplifies change management & training.
- Elaborate but simple workflow & approval process.

- Shorter implementation times.
- Why buy 5 apps when 1 does it all?

## Shuttle by Konvergence B&T Client Case Study

### MONOPRIX

#### COMPANY PROFILE

Retail - Department Store. \$4.8 Billion annually.  
21,000 employees.

#### PROJECT GOVERNANCE

HR planning of salaries and headquarter expenses

#### BACKGROUND

- 100 users.
- HR and expense planning and monthly reforecasts.
- Workflow.
- Competed against: Oracle Hyperion Planning.

#### CHALLENGE

- Excel solution was error prone and extremely confusing.
- The process was so time-consuming that it was not giving the organization timely enough information with which to effectively manage their business.

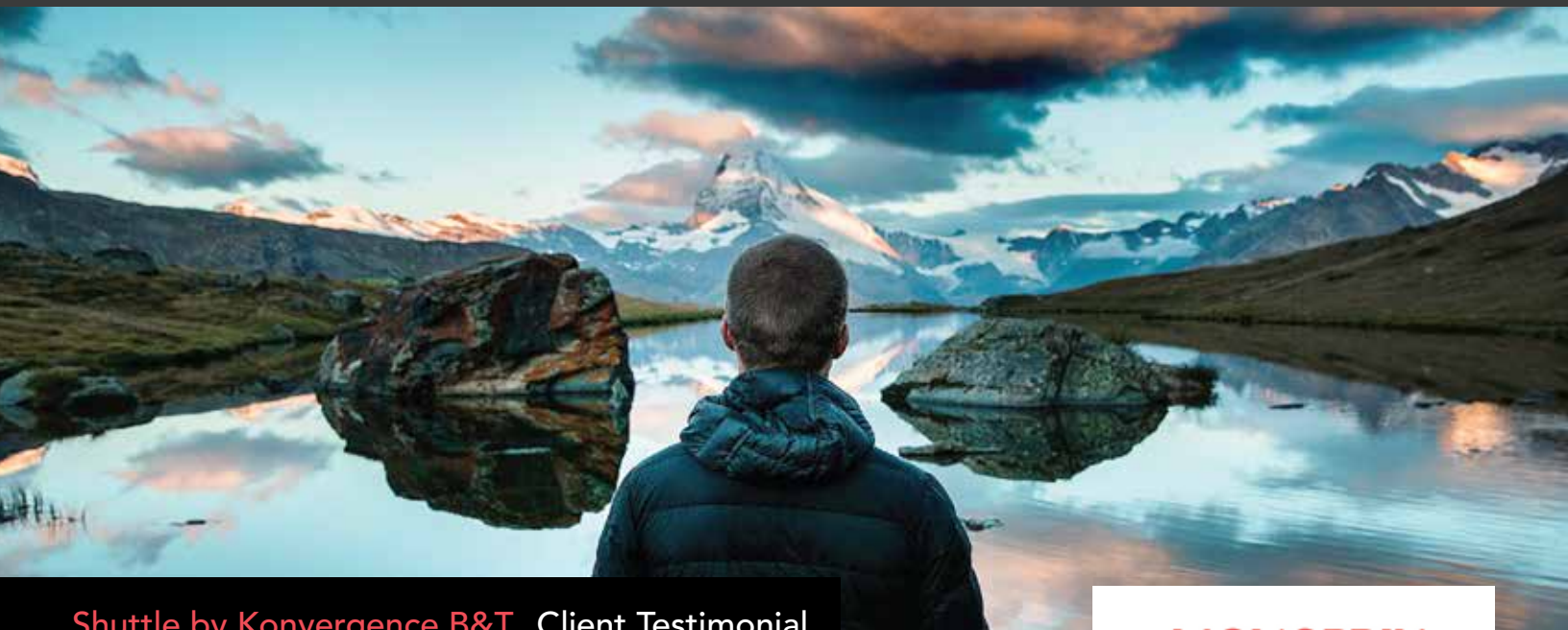
#### RESULTS

- Increased manager accountability for operating and HR costs by personnel ID.
- Solution was so effective and easy to use that Shuttle Web is now preferred over Hyperion Planning.
- Workflow.
- All updates logged (who, when, and what).
- Context / comments for all data cells possible.

#### SOLUTION

- Essbase backend.
- Reporting in Excel.





## Shuttle by Konvergence B&T Client Testimonial

MONOPRIX

//

### PRE SHUTTLE WEB:

Data Entry and consolidation was done manually, from a hundred Excel files, we exchanged emails with around 80 operations.

This generated a lot of touch-points, with a high risk of errors due to the complexity of some of the tables and versioning of the many files.

It was imperative to find a new tool for the simplicity, reliability and security of all the information reported by the business. We also wanted to reduce the data processing time and have quicker reactivity in the event that some of the budget assumptions needed to change.

The goal was to have a single source of information. We also aimed to provide managers with a tool that enables them to better manage their operating costs through a monthly feed of actuals (data).

We had the choice between this tool (Planning) and Shuttle, we had already connected to our Essbase multidimensional database. We ultimately opted for the Shuttle Web because it is a **simple solution to install, easy to use and very user-friendly since it uses Excel type of entry forms to simplify data collection**. It is also a tool whose acquisition cost is lower compared to that of Hyperion Planning.

We had six months to implement, and we **delivered on time**. Consultants in charge of the project have been very responsive. They were excellent consultants with an added bonus of a good financial culture. This aspect has been important because it allowed them to effectively identify and understand our needs, and, as such we were able move forward with confidence.

### PRE SHUTTLE WEB:

We eliminated a month work between the preparation of files, the data feeds and the final consolidation budget data. This is huge! "

Caroline Eustache  
Monoprix

