- Empowers users to add context to data.
- Simplifies change management & training.
- Elaborate but simple workflow & approval process.
- Shorter implementation times.
- Why buy 5 apps when 1 does it all?

Shuttle by Konvergence B&T Client Case Study

BNP PARIBAS CARDIF

COMPANY PROFILE
Banking - Insurance subsidiary of BNP bank. $125 Billion annually.
Ranked #368 in Forbes Global 2000. 188,000 employees.

PROJECT GOVERNANCE
Key Performance Indicators (KPI) Project.

BACKGROUND
- 80 countries around the world.
- Workflow.
- Internal IT estimated 2-3 years for project.
- Project completed in 4 months.
- 3-4 people on team.
- 100 Users.
- Competed against : Excel + Outlook.

CHALLENGE
- To replace an excel-based manual collection process that was time consuming and offered little to no value for local entities.
- Ad-hoc Essbase in Excel would have been error prone and very difficult.
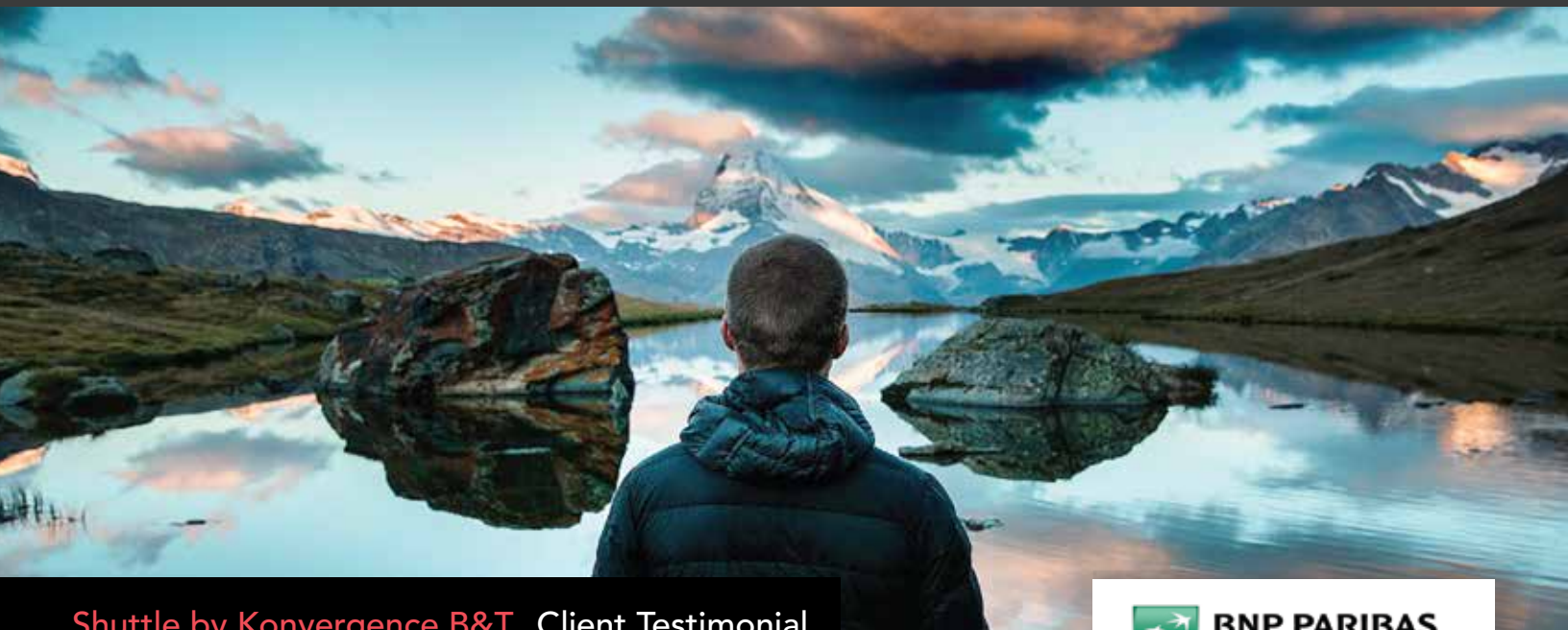- Extensive and complex training for End Users.

RESULTS
- Shuttle Web allowed users to leverage Essbase backend but with an end-user-friendly front-end that reduced training and skills requirements.
- Simplified user interface with more controls made end users more productive.
- Essbase skills no longer required for users.
- All updates logged (who, when, and what).
- Context / comments for all data cells.
- Because interface is so much easier to work with, user acceptance was a smashing success; the local business units quickly began asking corporate to add additional KPIs to their reporting model.

SOLUTION
- Data fed to OBIEE for Reporting.
- Essbase backend.

BNP PARIBAS

Shuttle by Konvergence B&T Client Testimonial

BNP PARIBAS CARDIF

"The aim was to quickly implement a simple and scalable solution to industrialize our business. It was also moving from a unilateral reporting in Excel to a real sharing of control information globally.

The Essbase engine was already used in the business. We wanted to leverage this tool by implementing a solution from start to finish, simple to integrate and implement. The Web Shuttle answered this two-fold requirement very well: it is perfectly compatible with Essbase and resumed the "look and feel" of Excel, which really facilitates ownership and adoption by the local users.

With this tool, it is now very simple and very quick to get an overview of the company's performance. This allows headquarters to compare different activities, country by country, region by region ... All managers, locally and in the regions, also have instant access to key performance indicators. This is completely new to them, since previously we could only produce corporate reporting, with very long lead times.

By removing the previous problem of multiple data collection points and in some cases double entry, the tool has allowed us to significantly reduce the time required to gather information. Thanks to the Shuttle Web, we also gained a fantastic user interface with validations, controls, and color-coding built in. And we can better manage the collection phases, thanks to a built-in calendar.

Within months, we have grown from the capacity to support 100 to 200 monthly and local (versus corporate) Key Performance Indicators (KPIs). Before Shuttle, getting buy-in from the local users was unsuccessful ; now, they are using it so extensively and with such ease, they are expanding the scope and value of the application by requesting more KPIs that are more pertinent to their local business than the ones originally suggested by corporate. "

Fabien Dunand
BNP Paribas