



- Empowers users to add context to data.
- Simplifies change management & training.
- Elaborate but simple workflow & approval process.

- Shorter implementation times.
- Why buy 5 apps when 1 does it all?

## Shuttle by Konvergence B&T Client Case Study



### COMPANY PROFILE

Energy Efficiency - Electric installation and material. \$33 Billion annually.  
Ranked #206 on Forbes Global 2000. 186,000 employees.

### PROJECT

Entity Management Tool.

### BACKGROUND

- 150 users.
- Elaborate workflow.
- Competed against: Excel + Outlook.
- Live in 4 months.

### CHALLENGE

- Excel based solutions were error prone and extremely confusing.
- Schneider used to have 2 additional FTEs managing Excel files to support their entity hierarchy management process. Now, they meet their entity management dead-lines with no additional staff.

### RESULTS

- Using Shuttle Web's built-in workflow facility, the application supports a complex collaboration process involving many contributors and approvers.
- Upon approval, the entity structure is fed into HFM and Essbase applications.
- Extensive auditing / logging of edits (who, what, and when).
- Context / comments for all data cells possible.

### SOLUTION

- Replaces DRM functionality.

