



- Empowers users to add context to data.
- Simplifies change management & training.
- Elaborate but simple workflow & approval process.

- Shorter implementation times.
- Why buy 5 apps when 1 does it all?

## Shuttle by Konvergence B&T Client Case Study



### COMPANY PROFILE

Banking - Insurance subsidiary of BNP bank. \$125 Billion annually. Ranked #368 in Forbes Global 2000. 188,000 employees.

### PROJECT GOVERNANCE

Project finance analysis, reporting and forecasting.

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### BACKGROUND

- 80 countries around the world.
- Project cost management and governance.
- 100 users.
- Workflow.
- Project completed in 4 months.
- Competed against: Excel + Outlook.

### CHALLENGE

- BNP was taking 20 days to generate a report.
- No ability to attach meaning and context to the numbers.
- Support important investment decisions – should a given project be funded or not.
- What is the profitability of an existing or potential project?
- How should supplier engagements be managed?
- Project cost forecasts.

### RESULTS

- Real-time reporting.
- Multi-Year Forecast.
- Workflow to manage new project creation and classification / grading of existing projects.
- All updates logged (who, when, and what).
- Managing comments and context for all the data cells is now very straightforward.

### SOLUTION

- Data fed to OBIEE for Reporting.
- Essbase backend.
- Replaces DRM functionality.





## Shuttle by Konvergence B&T Client Testimonial



### //PRE SHUTTLE:

Monitoring our IT projects was previously done country by country, through Excel files, which were then grouped by region and then updated each quarter with a manual reporting and consolidation done at headquarters. The process was laborious, time consuming and not very satisfactory.

We had to work on very heterogeneous and declarative data with a data collection process virtually devoid of process controls. This did not facilitate arbitrations conducted at each hierarchical level (country, region, office), or global governance.

### POST SHUTTLE:

We wanted a very simple product to use to facilitate collaboration among all Project Managers, but also among the Finance and Governance directors. Shuttle made this possible. Shuttle provides a "look and feel" like Excel, a centralized server and data store shared by all in real time, and centralized data management

**Our Shuttle application can have a consolidated view of quantitative and qualitative elements. It is truly unique in the market.**

We wanted to automate all the features necessary for the effective governance of our IT investments in a single tool.

The platform met most of our needs. We implemented some functionality tailored specially for our business but we still delivered on time.

The control of the centralized process and ease of handling of the Shuttle provided much better information transmission, regardless of the sophistication of the local users. The information collected is more reliable, more easily consolidated, and the regions may now be involved in the budget process. This was not previously possible.

**Each investment is now managed as a single object and not as a simple cost line. The tool also allows to share qualitative information on each new investment (comments, smilies, etc.) and alerts us in the case of deviations (budget overrun, delay, etc.).**

**The Konvergence platform allows us to work better together at local, regional and global levels and to ensure overall control of all our IT projects internationally."**

Olivier Metellus, GPP  
BNP Paribas Cardif

