



- Empowers users to add context to data.
- Simplifies change management & training.
- Elaborate but simple workflow & approval process.

- Shorter implementation times.
- Why buy 5 apps when 1 does it all?

## Shuttle by Konvergence B&T Client Case Study



### COMPANY PROFILE

Energy industry - Oil services and equipment. \$14 Billion annually.  
Ranked #959 in Forbes Global 2000. 38,000 employees.

### PROJECT

Management of project risk, opportunities, and action plans.

### BACKGROUND

- 48 countries around the world.
- 10,000 projects.
- 3,000 users.
- Project Risk Management.
- Workflow.
- Project completed in 4 months.
- Competed against: Excel + Outlook, BWISE.



### CHALLENGE

- Technip was burdened by a very cumbersome and error prone Excel-based process.
- The process took so long that there was no time for analysis and by the time the data was collected, without any consolidation, the business reports could only help local management.
- Technip had tried for two years without success to implement a BWISE solution.

### RESULTS

- Reporting is now available within one hour.
- Real-time processing with a centralized server.
- All updates are automatically logged (who, what, and when).
- Decentralization - Technip is no longer burdened by a bottleneck created by centralized rigid workflow and security management processes; the responsibility and management is now shared across the enterprise.
- Simplified workflow to manage new project creation and classification of existing projects, risks, and opportunities.
- Comments for all data cells are now available. There are two types of comments: free-form comments or guided comments where a users picks from an admin-created list.

### SOLUTION

- Metadata fed in from Orchestra.
- Data fed to OBIEE for Reporting.

