

# A NEW DAY DAWNS FOR GEORGIA AUTO DEALERS!

**GIADA is proud to announce our partnership with TitleTec to provide you with their innovative Electronic Title and Registration (ETR) system.**

“ My dealership jumped on the ETR opportunity and it's working great and saving me the trip to the Tag Office which is saving me money. TitleTec knows what they are doing and understands my business. I would seriously recommend the TitleTec innovative Electronic Title and Registration (ETR) System to any dealer.”

-Jamey Richman, Owner Cherokee Auto Sales

“ We chose TitleTec to partner with our association to build the GIADA TOP's Web Portal System, which is running very smoothly. GIADA is proud to support TitleTec while they begin to upgrade TOP's dealers to the new ETR System. The TitleTec system will streamline the titling process, save you money and provide a better overall customer experience. The future is here and we need to embrace it and be willing to change our business model to adapt to new technology that in the end, will make us better at what we do.”

-Paul John, Executive Director, GIADA



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## About TitleTec:

TitleTec is a software development firm specializing in web-based products and solutions for the automotive industry. TitleTec provides Electronic Title and Registration systems for Florida, Georgia, Texas and Virginia, and their User-Friendly systems have made them a leading provider.

## Overview of the TitleTec ETR system:

- Electronic Temporary Operating Permit will be issued on each deal at the Point-of-Sale.
- This provides the Department of Revenue and Georgia Law Enforcement with instant knowledge of who is purchasing/registering each vehicle.
- Permanent Title and Registration request is submitted to the Department of Revenue immediately.
- Department of Revenue mails hard Plates and Registrations directly to the customer within days.
- GIADA Services will review your title work, scan and image all documents, and then submit the documents to the Department of Revenue.
- Streamlines the Title & Registration process for the dealership as well as the consumer.
- TitleTec's Web-based ETR Solution increases accuracy with its real-time GRATIS integration.
- Temporary Operating Permit (TOP) decals can be output from any laser printer.
- TitleTec's TOP Real-Time Electronic Reporting protects dealers from issues involving lost or stolen decals.

## Additional Information:

- DMS Integrations - Instantly transmits deal information to TitleTec from your DMS. TitleTec has secure integrations with ADP, Reynolds & Reynolds, DealerTrack, Wayne Reaves and many others. "One click Integration" allows TitleTec to pull the deal information and completely fill out the deal with one click of a button.
- 24/7 Live Support - TitleTec's Georgia-Dedicated Solutions Center is available 24 hours a day to assist Georgia Dealers. Our web-based system allows our support team to view users' screens in real-time. This allows us to troubleshoot the situation and assist instantly.
- Georgia-Based Representatives - TitleTec's representatives will be onsite for ETR installations and are available to perform "in store" training.
- Scanning & Quality Assurance - You will submit your Title & Registration paperwork to GIADA Services who will check for quality assurance and submit the work to the Department of Revenue.

## Why web-based?

- IT-Friendly—no software to install or update
- Always on the most current version
- Available anytime anywhere—Access the system from any computer with an internet connection
- Same security standards as online banking and brokerage accounts
- Easier troubleshooting—TitleTec support personnel can see your screens while assisting you
- Disaster Recovery—all your data is stored in an offsite Tier 1 data center

## F&I eForms:

TitleTec's Laser forms solution allows F&I managers to print most F&I Forms (Title Applications, Power of Attorney, Odometer Statements, We Owe, etc.) pre-populated with deal data from any laser printer. Because our system prints all required DMV forms, you never have to load any forms or keep them in inventory. This feature saves your F&I Manager time and eliminates the costs of a forms inventory.

## Additional TitleTec eForms Benefits

- Managers spend less time with the printer and more time with the customer
- Eliminates alignment issues commonly seen with dot-matrix printing
- Offers "one-click printing" as all of TitleTec's forms print as one document
- No downtime when the DMV updates a form as all of our dealers receive it real-time
- TitleTec can also create custom dealer forms, complete with dealer logos that auto-populate on each deal.

## TitleTec FAQ's:

### **Q How does TitleTec's Electronic Title Registration (ETR) system benefit my dealership?**

**A** The ETR system creates a seamless titling process for Georgia Dealers, eliminating the need to courier work to your local courthouse. This provides an added convenience for both the dealer and the customer as all plates and registrations will be mailed directly to the customer by the Department of Revenue.

### **Q How much will the ETR Service cost?**

**A** Please call the GIADA office for pricing.

### **Q How do I sign up and how long does it take to get started?**

**A** Contact the GIADA office at 770-745-9650 and ask to speak with the Title Department. Once we receive your executed documents we will work with the dealer to schedule a convenient time for setup. This typically takes 1-2 business weeks.

### **Q Do I need a special printer?**

**A** No, Decals and TitleTec eForms can be printed on any inkjet or laser printer.

### **Q What happens if the GRATIS ETR system is offline?**

**A** With TitleTec, you will still be able to process TOP Decals when GRATIS is down. TitleTec's TOP offline issuance solution allows dealers to process tags and automatically batches the information to DOR once GRATIS is back online.



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TitleTec |AutoPoint, along with the GIADA servives, has organized seminars to educate you on this new process. To request further information or ask any questions regarding this new process, visit [www.giada.org/autopoint-titletec-etr-and-elt](http://www.giada.org/autopoint-titletec-etr-and-elt) or call the GIADA office at 770-745-9650.