



## CONTINUING EDUCATION POINTS TRACKER

*CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.*

**Activity Organizer:** - [Petrus Development]  
**Title of Activity:** - [Petrus Leadership Conference]  
**Names of Presenter(s):** - [Various]  
**Dates and Location:** - [January 7-10, 2018 – San Antonio, TX]

**Date: Monday, January 8, 2018**  
**Keynote: 9:00 [am] – 10:00 [am] (1 pt)**  
 - [Building a Vision for the Future]

**Date: Monday, January 8, 2018**  
**Session 1: 10:15 [am] – 11:00 [am] (1 pt)**  
 - [Volunteers/Leadership Council]  
 - [How to Qualify a Donor]

**Date: Monday, January 8, 2018**  
**Session 2: 12:45 [pm] – 1:45 [pm] (1 pt)**  
 - [Donor Communication]  
 - [How to Maximize A Cultivation Visit]

**Date: Monday, January 8, 2018**  
**Session 3: 2:00 [pm] – 3:00 [pm] (1 pt)**  
 - [Development Officer Fundamentals]  
 - [Expectations From a Development Program]

**Date: Monday, January 8, 2018**  
**Plenary 1: 3:15 [pm] – 4:15 [pm] (1 pt)**  
 - [5 Signs of Organizational Health]

**Date: Tuesday, January 9, 2018**  
**Plenary 2: 8:45 [am] – 9:45 [am] (1 pt)**  
 - [Strategies for Planned Giving]

**Date: Tuesday, January 9, 2018**  
**Session 1: 10:00 [am] – 11:00 [am] (1 pt)**  
 - [Technology in Fundraising]  
 - [Making the Ask]

**Date: Tuesday, January 9, 2018**  
**Session 2: 12:45 [pm] – 1:45 [pm] (1 pt)**  
 - [Monthly Giving & Matching Collections]  
 - [Benefactor Stewardship]

**Date: Tuesday, January 9, 2018**  
**Plenary 3: 2:00 [pm] – 3:00 [pm] (1 pt)**  
 - [Metrics in Development & Ministry]

**Date: Wednesday, January 10, 2018**  
**Plenary 4: 8:30 [am] – 10:30 [am] (2 pt)**  
 - [Good to Great: Fundamentals of a Major Gift Program]

**Date: Wednesday, January 10, 2018**  
**Plenary 5: 10:30 [am] – 11:30 [am] (1 pt)**  
 - [Campaign Talk]

**Total number of points attained:** \_\_\_\_\_

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.