



16/17

ANNUAL REPORT



DAVIS STREET

DAVISSTREET.ORG

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**“IF YOU’RE NOT CHANGING,
YOU’RE NOT GROWING”**

A MESSAGE FROM OUR CEO, ROSE PADILLA JOHNSON



To quote Mark Twain: **“The reports of my demise are greatly exaggerated.”** This phrase sums up 2017 for Davis Street Community Center!

In my more than twenty-six year relationship with Davis Street, this past year has been BY FAR the most challenging for the agency and for me, personally. Depending upon the source, Davis Street was either on the brink of insolvency, closing its doors, trying to skirt the law, misusing public funds, you name it: it was a very difficult year for us. The year was made more difficult by the fact that our financial issues were dealt with in the public arena: unfair to us, of course, but also unfair to our supporters. It was difficult to get the truth out when we were being maligned on so many different fronts.

The truth is that by the end of 2016, we were just beginning to hit our stride as an agency. All the work of opening the new clinic was behind us, and we were turning the corner in increasing our patient load. We were opening new childcare centers in response to the positive employment picture in our region. We were starting to diversify our program matrix; providing new programs in response to client requests.

For example, we were starting our Hands on Healthy Meal Preparation Program that teaches diabetics how to prepare “healthy” traditional dishes.

I believe that due to major changes in the political climate in this country people felt it necessary to disparage their opponents, even here in San Leandro. As our opponents saw us on our path toward success, they went on the attack. It was a remarkable period. Every week, we were faced with the need to defend our very existence. But you know what? We have happily moved beyond this period and welcome the opportunity to continue to serve those most in need in San Leandro. We will even work with our strongest critics to meet that goal.

Through this period of nonstop negative publicity, we have:

- Paid off the \$1.5M loan from the City that was provided to support the opening of the new Health Center;
- Completed the acquisition of Stepping Stones Development Center; and
- Taken the Primary Care Clinic from a deficit of \$(647,181) in 2016, to a surplus at the end of the 2017 in the amount of \$511,504.

These milestones are remarkable in light of the pressure to pay off a large loan in a shortened period of time, and, essentially, to bring the clinic to breakeven and beyond.

Despite the negative news, rumors and innuendos directed at Davis Street, our staff, board and volunteers kept their eyes on the prize: Davis Street.

Our roots are deep and wide, and I had no doubt we would work through the challenges. This report briefly highlights the financial improvements, program changes, and the new vision for the future Davis Street Community Center, Incorporated.

Increased Need – Sadly, despite the growing economy, more and more Davis Street clients are in need of multiple services. From food, clothing, and childcare, to medical, dental and counseling services, and housing and utility assistance, Davis Street’s arms are open to embracing our neighbors who are in need. From our DACA sessions, free immunizations and a new program to support boys becoming men, our services are relevant and are delivered with respect for our clients, consumers and patients.

Always More To Do – In 1991, I arrived at Davis Street, wide-eyed, idealistic and ready to change the world; starting first with my own community. Over the next 26 years, I embraced our work and weathered multiple storms. I’ve been at the helm of Davis Street in periods of advocacy, rapid growth, expansion, decline, financial turnarounds, program stabilization; you name it, I have been here. Steadfast in my belief that if there is something I can do to help someone in need, I’m going to do it. This belief has not changed in 26 years and there is a lot more still to do!

I’m honored and privileged to work with an incredible cadre of staff, board and volunteers, and to be supported by a community who deeply cares about those who are less fortunate. All of you have risen to the challenge of helping those in need, and gratefully, thankfully, helping Davis Street when we were in need of your public support.

I am humbled by your support and dedication to Davis Street ... and to me.

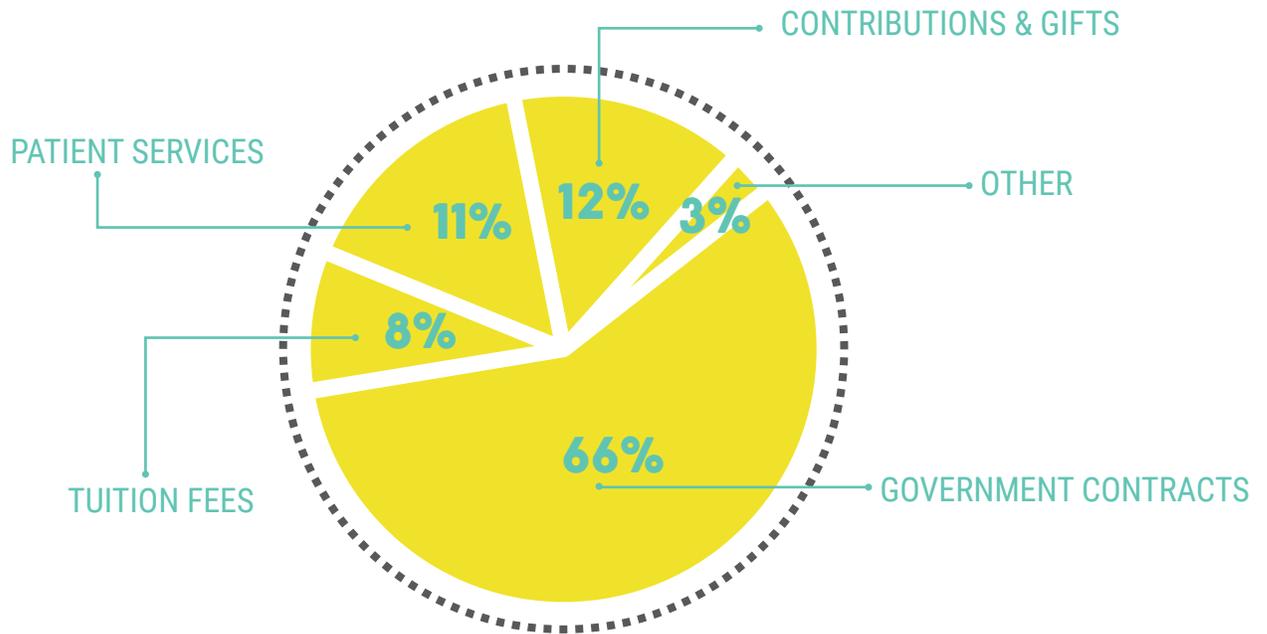
From my heart to yours!

A handwritten signature in blue ink, appearing to read 'Rose'.

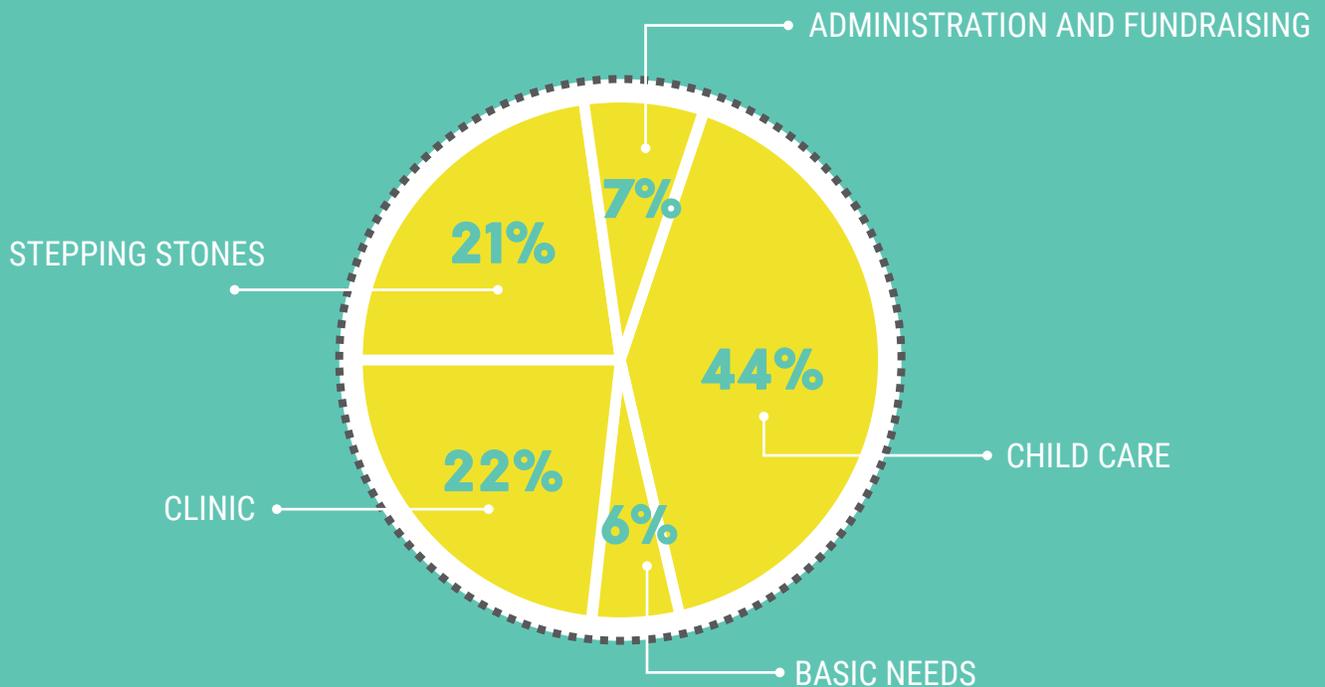
BY THE NUMBERS



SOURCES OF FUNDS



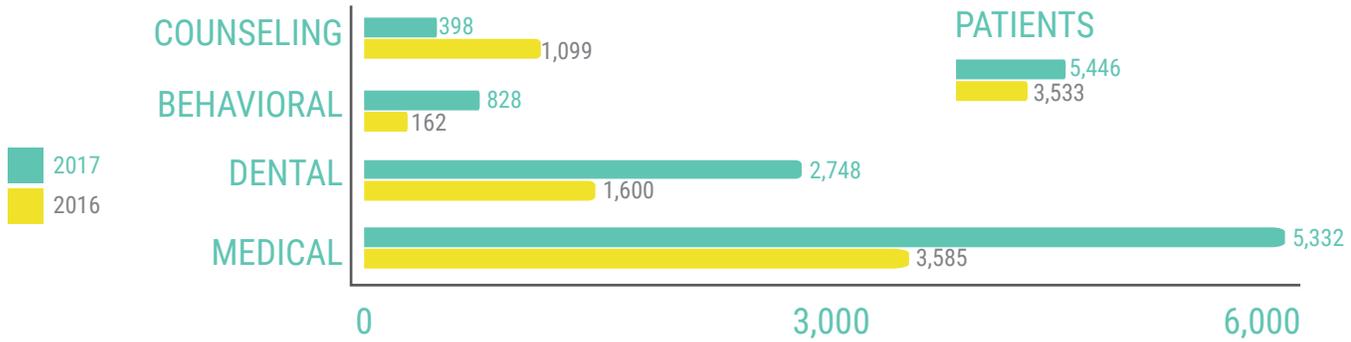
USES OF FUNDS



PRIMARY CARE CLINIC

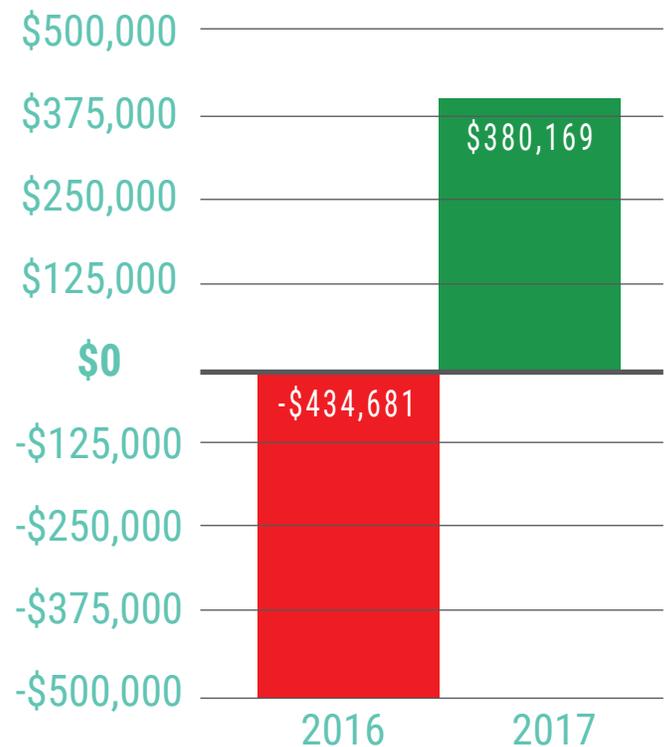
The Davis Street Primary Care Clinic continues to grow. Providing **9,306** patient visits during FY 16/17.

VISITS BY DEPARTMENT



Services available include: medical, dental and behavioral health.
Coming soon: Optometry and Podiatry.

TWO-YEAR NET REVENUE COMPARISON



3rd Annual Health fair had nearly 1,000 attendees & 28 community resource booths.

ALTERNATIVE PAYMENT PROGRAM & CHILDCARE CENTERS

802 Children from **498** families received care through the parental choice Alternative Payment Program.

Coming Soon – Davis Street at Marea Alta.

The Marea Alta child development center is scheduled to open in Spring 2018. The new facility will provide care for more than 60 children daily.



498 children received a new bicycle thanks to the San Leandro Police Officers Association – Bikes for Tykes program.

“TOGETHER WE CAN IMPROVE LIVES ONE PERSON AT A TIME”



In partnership with Alameda County Fire Department; the 46th Annual Holiday Basket Program served **914** families and seniors with a fresh turkey, vegetables and all the fixings for a complete holiday meal. In addition: **1,913** children received new toys.



BASIC NEEDS

Food and Clothing Program

FOOD PROGRAM



21,310

Visits

12,491

Individuals Served

34,861

Bags of food Distributed

CLOTHING PROGRAM

3,304

Individuals Served



5,797

Visits

BACK TO SCHOOL PROGRAM



383

Backpacks

337

New Pairs
of Shoes



VOLUNTEER SPOTLIGHT

RENEE SEELEY



Born and raised in San Leandro, Renee Seeley's call to help local families went beyond her years as a San Leandro Unified School District teacher. She has volunteered with Davis Street for four years, signing up families for food and clothing, passing out food, and helping out where necessary.

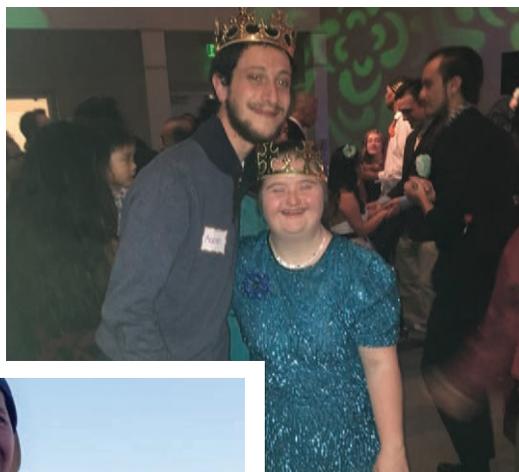
Renee enjoys helping families get back on their feet, "I may not be able to help them financially, but I can help by giving my time". She loves Davis Street and feels the longer she is here, the more special Davis Street is to her. By getting to know the clients better year after year, she is able to see the difference Davis Street makes in their lives. Being able to help families get back on their feet is what makes her truly happy.

**“HELPING FAMILIES GET
BACK ON THEIR FEET”**



THE DAVIS STREET MATRIX OF PROGRAMS: SERVING PEOPLE WITH DISABILITIES

Founded in 1975 Stepping Stones continues to provide critically needed services to more than **300** adults and children with developmental disabilities.



Stepping Stones programs include:
Artful Steps, Hire Steps, and Steps Toward Wellness.



UPCOMING EVENTS

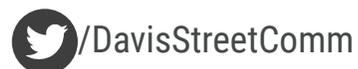
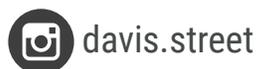
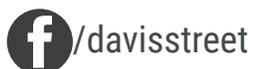
SATURDAY, DECEMBER 16, 2017 Bikes for Tykes Bike Giveaway

FRIDAY, DECEMBER 22, 2017 Holiday Basket Distribution Day

MAY 2018 Spring Gala

AUGUST 2018 Annual Health Fair

DAVISSTREET.ORG





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