

NOTE CARD IDEAS

IDEA STARTERS

- Thank you for helping me out with....
- Thank you for being there for
- Thank you for your advice and for your generosity
- Take care of xxxx. I hope you are up and walking soon

MET YOU AT AN EVENT

It was great to meet you at the chamber event. I look forward to connecting with you and continuing the conversation.

REFERRALS

- Just wanted to let you know that I appreciate your referring (name of lead) to me. I'll personally see to it that he is taken care of especially well. Many thanks for thinking of me.
- I had the pleasure of chatting with (name of referral) last Friday. She's amazing. Unfortunately, I can't be of much help to her. We are truly grateful for the introduction, however. We hope you'll keep it in mind for future projects.

RECONNECTING

It's been awhile since we've connected but things have been really crazy for us. Before any more time slips away, I wanted to let you know I was thinking about you and hope you have a great '4th of July' celebration. I'll try to connect in a week or so to see if we can coordinate our calendars and see if we can create some business opportunities together. I look forward to catching up.

TRY TO SEND 5 NOTES A DAY

BUSINESS THANK YOU

- We truly appreciate your business, and we're grateful for the trust you've placed in us. Please don't hesitate to call me if ever a problem should arise. We hope to have the pleasure of doing business with you for many years to come.
- Thanks for giving us the opportunity to serve you. We greatly value your business. I look forward to meeting you when the job is completed.
- It was a pleasure chatting with you last week. I'm certain that we can help you. If you have any additional concerns, please don't hesitate to contact me.