



Qualification period

The conference qualification period is January 1, 2018 through December 31, 2018.

Qualification rules

A Care Solutions producer may qualify for an invitation to the OneAmerica Chairman's Trip by meeting the following requirements:

- 3,250,000 conference credits are required between January 1 through December 31, 2018. Conference credits are one credit for every dollar of issued Care Solutions premium. Producers who reach this level will be eligible to be invited to attend with guest.
- Asset-Care IV and reoccurring Continuation of Benefits rider premiums are calculated by multiplying the first-year premium by a factor of 10.
- Producers must be licensed with The State Life Insurance Company® as of March 1, 2019. Please verify eligibility with your marketing organization or financial institution.

General trip information

- Attendance is by invitation only. Interpretation of the qualification rules and ultimate issuance of invitations is at the discretion of the company.
- OneAmerica will pay eligible expenses for the qualifier who has been extended an invitation and one guest.
- No additional expenses will be allowed for an invitee attending without a guest.
- No substitutions or compensation will be given in the event an invitee cannot attend the conference.
- OneAmerica reports taxable expenses to the IRS, as required by law.
- Only producers holding an active producer contract on the actual dates of the trip may attend.
- Conference attendance is not transferable.