

Allstate Agency Licensed Sales Professional

Hiring an Insurance Sales Professional for a Local Allstate Agency

Are you looking for a career with a local small business with the backing and support of a brand people recognize and trust? Working at a local Allstate agency may be your answer!

This is not your typical sales job. As a Licensed Sales Professional, you will help grow the Allstate agency by engaging new prospects and building strong relationships with the community. You'll work as a member of a sales team focused on providing insurance and financial products that help customers protect their homes, cars, and retirement incomes, and live a good life.

As a Licensed Sales Professional, you will apply insurance knowledge and sales skills to increase the customer's understanding of the value of insurance and cultivate long-term relationships as a trusted advisor.

With more than 10,000 Allstate Agency Owners across the U.S., there are opportunities to start a career as a Licensed Sales Professional almost everywhere, including your hometown. If you have a passion for helping others and an interest in building your career with a local small business, this is the perfect opportunity for you!

Job Responsibilities of a Licensed Sales Professional

- Be a team player to help grow the agency
- Achieve sales goals through leads and referrals
- Be organized and efficient
- Help protect customers by offering insurance and financial products that will meet their needs
- Conduct needs-based customer policy reviews and update coverage
- Ensure a positive customer experience

Job Requirements of a Licensed Sales Professional

- Confident self-starter who works well independently
- Excellent verbal and written communication/interpersonal skills
- Maintain a positive and self-motivated attitude
- Sales experience is a plus
- Driven to fulfill customers' needs
- Must be willing to obtain insurance licenses; already possessing a license is a plus
- Bilingual candidates welcome

Please contact Agency Owner Bryan Gregorich, MBA, at 702-522-5100 or email resume' to bryan.gregorich@allstate.com.