

## HOT TOPICS—CXO AND LEADERSHIP WORKSHOPS



New Hampshire/  
Vermont Chapter

# SELECTING THE RIGHT EMPLOYEE - THE FIRST TIME

## Understanding the PXT Select™ assessment

**Tuesday, September 26, 2017**

**8:30 AM - 10:00 AM**

Registration opens at 8:00 AM

**\*ABC Education Center, Concord NH**

**Fee: \$25**

Includes PowerPoint Summary, Sample Reports,  
light continental breakfast

### **To Register:**

- Visit the ABC calendar on our website:  
[www.abcnhvt.org](http://www.abcnhvt.org)

### **For questions or to learn about custom programs:**

- Call or email Jennifer Landon:  
603-226-4789 | [jennifer@abcnhvt.org](mailto:jennifer@abcnhvt.org)

### **Session Description:**

How often have we selected a candidate based upon our gut, our good friend or our general excitement that we finally have a candidate that looks good? How often do we learn later that their thinking styles, behavioral traits or general interests were not in alignment with our company?

The costs of a bad hire are in dollars (typically 1.5 x compensation) and in the overall stress it puts on the firm. Leaders and managers have to step in to write estimates, manage projects and difficult customers because of open positions.

Come Learn about the PXT Select™ assessment, which measures how well an individual fits specific jobs in your organization. The “job matching” feature of PXT Select™ is unique, and enables you to evaluate an individual relative to the qualities required to perform successfully in a specific job. It is used throughout the employee life cycle for selection, on-boarding, managing and strategic workforce planning. This assessment reveals consistent, in-depth and objective insight into an individual’s thinking and reasoning style, relevant behavioral traits and occupational interests. This helps you to match the employee to specific jobs in your organization.

PXT Select™ helps your managers interview and select people who have the highest probability of being successful in a given role, and provides practical recommendations for coaching them to maximum their performance. It also gives your organization consistent language and metrics to support strategic workforce and succession planning, talent management and re-organization efforts.

*\*Concord programs are held at the ABC Education Center. See reverse for directions.  
Confirmation notices will be sent within one week of the program start date.*

### **Who should attend?**

Human Resource Generalists, Directors, Hiring Managers and others involved in the recruitment process

### **Learning Objectives:**

Participants will be able to:

- Understand how the PXT Select™ makes hiring easier
- Learn how to customize it to your organization’s culture
- Learn about how to use the tool to hire, on-board, develop and manage employees
- ABC NH/VT members gain access to the discounted member rates

**Presenter: Jim Kimberly**



Unlocking Potential to  
Enhance Performance

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# SELECTING THE RIGHT EMPLOYEE - *THE FIRST TIME*

## Understanding the PXT Select™ assessment

**DIRECTIONS: ABC NH/VT EDUCATION CENTER** (DO NOT RELY ON GPS NAVIGATION)

**58 CHENELL DRIVE, CONCORD, NH 03301 | 603-226-4789**

**From I-93S in Concord:** Take Exit 15 E to I-393 East. Take Exit 3 to Route 106 and head Right onto 106-South.

Proceed 1 mile, past the Steeplegate Mall. The ABC Chapter Office & Education Center is on the Right at the corner of Route 106 and Chenell Drive.

**From I-93N in Concord:** Take Exit 13. Proceed right onto Route 3-NoRoute; Manchester Street. Move into the left lane and take the first left onto Old Turnpike Road; cross over Airport Road and continue on Regional Drive to Route 106. At the lights turn Right onto Route 106. We are at the next intersection. The ABC Chapter Office & Education Center is on the Right at the corner of Route 106 and Chenell Drive.

**From the Seacoast:** Take Route 4-West to I-393 West. Take the Route 106-South exit on your Left. Proceed 1 mile, past the Steeplegate Mall. The ABC Chapter Office & Education Center is on the Right at the corner of Route 106 and Chenell Drive.

**PARKING:** Parking and Entrance for our **Education Center** is at the **rear of the building**.

ABC EDUCATION