



**New Hampshire/  
Vermont Chapter**

# ABC NH/VT

## Action News Letter

### June 2017

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#### DID YOU KNOW.....

The New Hampshire Vermont Chapter of Associated Builders and Contractors is made up of 230 Member Companies, consisting of 16,000 employees that produce over \$600 Million dollars in construction volume annually.

ABC Helps members develop people, win work and deliver that work safely, ethically, profitably and for the betterment of the communities in which ABC and its members work.

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#### THINGS THAT MAKE YOU GO HMMMM

Whether you are a millennial, want to be a millennial or work with millennials, take a look at this video for some interesting perspective on some issues we should all understand: Simon Sinek

[On Millennials In The Workplace](#) Video

#### AUTODESK OFFERS FREE “CONTECH ACADEMY”

Autodesk, an ABC Strategic Partner, recently developed a free educational program to help construction professionals leverage best practices to improve project performance. The program is a high-level look at 4 key disciplines.

- Learn about practical steps towards a best in-class digital quality management program
- Mobilize your site safety management program in 5 practical steps.
- Leverage Robotic Total Stations to improve site layout and QA programs.
- Learn how you can use drones to improve the site survey, progress reporting, and inspection process.

#### REMINDER: 2017 ANNUAL WAGE & BENEFIT SURVEY RESULTS AVAILABLE

ABC's NH/VT Annual Construction Industry Wage & Benefit Survey Results are now available to members. The annual survey data, collected from December 2016 through March 2017, included responses from 50 contractors, with an average of 53 employees and an average annual volume of \$15 million. The responses covered wage and benefit practices for 19 classifications of employees. The survey results also provide information on health, dental, disability, retirement and other life style benefits. Please contact the ABC NH/VT Chapter Office if you have any questions: 603-226-4789

Since November, more than 2,000 construction pros have enrolled in the ConTech Academy. The ConTech Academy is a free resource for main contractors in the field who would like to learn the latest in construction technology. The courses take a '5-stepped approach' to help you get ahead in your career. Best of all, you can earn continuing education credits, get ConTech Academy certified, and download a badge for your LinkedIn profile. Again, enrollment is free right [here](#).

## BBQ, BEVERAGE, LIVE MUSIC, DESERVING RECOGNITIONS



If you have not already registered for ABC's Annual BBQ and Employee Recognition event next Thursday, June 15, [click here for more information, to register and to see the special sponsorship opportunities](#) that are still available. It will be a great event, BBQ, live music, craft beer and other beverages. Of course, the main event will be recognizing **Future Leaders in Construction Program** graduates, **Superintendent Certificate Program** graduates and **Chapter and National Safety Award** winners. It is a great way to kick off the summer and enjoy an evening with employees and industry peers. See you next week, under the ABC Big Top!

## Congratulations to all the ABC Graduates!

### Future Leaders in Construction (FLiC) and Superintendent Certification Programs

#### Future Leaders in Construction

Brett Averill	Al Terry Plumbing and Heating, Inc.
Rick Averill	Martineau Electric, Inc.
Simon Bell	Martineau Electric, Inc.
Jeff Bullock	Martineau Electric, Inc.
Daniel Chapmen	Amherst Insulation & Firestop Service, Inc.
Jason Cross	Laconia Refrigeration
Justin Dussault	Al Terry Plumbing and Heating, Inc.
Paul Fauteux	Al Terry Plumbing and Heating, Inc.

## Congratulations to all the ABC graduates FLiC

Matthew Fickett	Al Terry Plumbing and Heating, Inc.
Keegan Flanagan	Methuen Construction Co., Inc
Michael Galinat Jr.	Hampshire Fire Protection Co., LLC
Mark Haley	Casella Waste Services, Inc.
William Hickey	The H. L. Turner Group, Inc.
Jeremy Jefferson	North Branch Construction, Inc.
Scott Knight	Martineau Electric, Inc.
Benjamin Myers	Methuen Construction Co., Inc
Adrian Pouliot	Morin Contracting Services, Inc.
Corey Rousseau	Al Terry Plumbing and Heating, Inc.
Joshua Roy	Al Terry Plumbing and Heating, Inc.
Cindy Santos	Summit Metal Fabricators
Jeff Skeen	Al Terry Plumbing and Heating, Inc.
Jamie Stewart	North Branch Construction, Inc.
Garret Swinson	Mark Carrier Construction, Inc
Michael Trodella	Methuen Construction Co., Inc
Steven Wolf	Powers Generator Service, Inc.
Katie Young	Construx, Inc.
Daniel Bagley II	ARC Mechanical Contractors, Inc.
Daniel Bartlett	Housewright Construction, Inc.
Tyson Hayes	ARC Mechanical Contractors, Inc.
William Cobb	Reliance Steel & Aluminum Co.
Daniel Demers	Engelberth Construction
Bradley Kiphaut	Reliance Steel & Aluminum Co.
Nicholas LeBlanc	Engelberth Construction, Inc.
Ryan Low	Engelberth Construction, Inc.
Jonathan Perkins	Breadloaf Corporation
Kyle Reed	Engelberth Construction, Inc.
Calvin Russell	HP Cummings Construction Company
Aidan Sullivan	Engelberth Construction, Inc.
Jeremy Jefferson	North Branch Construction, Inc.

#### Super Cert 2017

Jeremy Jefferson	North Branch Construction, Inc.
Gregg Vallee	North Branch Construction, Inc.



New Hampshire/  
Vermont Chapter

ABC NH/VT

## Action News Letter

3

June 2017

### Congratulations to all our Safety Award Winners

#### ABC NATAIONAL SAFETY TRAINING EVALUATION PROCESS (STEP)

Developed and written by contractors, for contractors. Participating ABC member firms measure their safety processes and policies on 20 key components through a detailed questionnaire with the goal of implementing or enhancing safety programs that reduce jobsite incident rates. Companies score their level of achievement for each component on a weighted point scale and document their incident rates (TRIR and EMR). Companies receive a recognition level of Diamond, Platinum, Gold, Silver, Bronze or Participant based on this data. ABC NH/VT members receiving STEP recognition:

DIAMOND	Cianbro
PLATINUM	Cutler Associates, Inc.
PLATINUM	Kaloutas Painting
PLATINUM	Methuen Construction Co., Inc.
PLATINUM	North Branch
GOLD	Metro Walls, Inc.
GOLD	Multi-Weld Services, Inc.
SILVER	Andrews Construction Co., Inc.
SILVER	Denron Plumbing & HVAC, LLC
SILVER	Interstate Electrical Services Corporation
SILVER	J. Lawrence Hall Co., Inc.
SILVER	Structural Associates, Inc.
SILVER	The RELCO Companies
SILVER	Tocco Building Systems

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#### ASSOCIATED BUILDERS AND CONTRACTORS NH/VT CHAPTER 2017 SAFETY AWARD WINNERS

##### SIC 15 UNDER 50,000 Man-Hours

First – Bonnette, Page & Stone Corp  
Second – TCD Construction  
Third – Sullivan Construction

##### **Most Improved**

TCD Construction

##### **Zero Cases Resulting In Lost Workdays**

Bonnette, Page & Stone Corp  
Meridian Construction Corporation  
SmartATI Construction  
Sullivan Construction  
TCD Construction  
Turnstone Corporation

##### SIC 15 50,000 – 100,000 Man-Hours

First – Fulcrum Associates, Inc

##### **Zero Cases Resulting In Lost Workdays**

Fulcrum Associates

##### SIC 15 100,000 – 200,000 Man-Hours

First – Lewis Builders Development  
Second – North Branch Construction

##### **Most Improved**

Lewis Builders Development

##### **Most Creative**

North Branch Construction

##### **Zero Cases Resulting In Lost Workdays**

Lewis Builders Development  
North Branch Construction

##### SIC 16 50,000 – 100,000 Man-Hours

First – Andrews Construction Co, Inc  
Second – R.M. Piper, Inc  
Third - Leighton A White, Inc

##### **Most Improved**

Andrews Construction Co, Inc

##### **Zero Cases Resulting In Lost Workdays**

Andrews Construction Co, Inc  
R.M. Piper, Inc  
Leighton A White, Inc

Continued on page 4



ABC NH/VT  
**Action News Letter**  
**June 2017**

4

**New Hampshire/  
Vermont Chapter**

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**SIC 16 200,000 – 300,000 Man-Hours**

First – Methuen Construction

**Zero Cases Resulting In Lost Workdays**

Methuen Construction

**SIC 16 Over 2,000,000 Man-Hours**

First – Cianbro Corporation

**Most Creative**

Cianbro Corporation

**Zero Cases Resulting In Lost Workdays**

No winners

**SIC 17 UNDER 50,000 Man-Hours**

First – Dowling Corp

Second – Gorman – Thomas, Inc

Third – Harry-O Electrical Corp

**Most Improved**

Dowling Corp

**Most Creative**

Harry-O Electrical Corp

**Zero Cases Resulting In Lost Workdays**

All-Ways Accessible, Inc.

Dependable Controls Services LLC

Dowling Corp

[Gorman Thomas, Inc](#)

Harry-O Electrical

Simpsons Painting

Spraymaster

**SIC 17 50,000 – 100,000 Man-Hours**

First – MSI Mechanical Systems, Inc

Second - Rose Steel

**SIC 17 50,000 – 100,000 Man-Hours**

First – MSI Mechanical Systems, Inc

Second - Rose Steel

**Zero Cases Resulting In Lost Workdays**

MSI Mechanical Systems, Inc

**SIC 17 100,000 – 200,000 Man-Hours**

First – Damon Insulation Company

Second – S L Chasse Steel

**Most Improved**

S L Chasse Steel

**Zero Cases Resulting In Lost Workdays**

Damon Insulation Company

**SIC 17 200,000 – 300,000 Man-Hours**

First – DECCO, Inc

Second – EnviroVantage, Inc

Third – Denron Plumbing & HVAC

**Zero Cases Resulting In Lost Workdays**

DECCO, Inc

**SIC 17 Over 300,000 Man-Hours**

First – Granite State Plumbing & Heating

Second – [Hampshire Fire Protection Co](#)

**Most Improved**

Hampshire Fire Protection Co

**SUPPLIERS**

First – ROI Staffing

Second – Novel Iron Works, Inc.

Third – Northern Design Precast, Inc

**Most Improved**

ROI Staffing

**Zero Cases Resulting In Lost Workdays**

ROI Staffing





New Hampshire/  
Vermont Chapter

ABC NH/VT  
Action News Letter  
June 2017

5



## 2017 EXCELLENCE IN CONSTRUCTION AWARDS

Award entry deadline Friday, **June 30!**

Only 3 weeks before the entry deadline! Please, do not hesitate to contact ABC to schedule a meeting to provide “tips”, feedback from previous years judges and award winners and to assist your submitting an award-winning entry. We are very excited about the great entries that will soon be in the judges' hands!

Mark your calendar now for the Thursday, October 26th Awards event, at the Manchester Country Club. Also, do not miss the **LIMITED, EXCLUSIVE SPONSORSHIP OPPORTUNITIES**. Be a part of this great event ... **[Sponsor Now!](#)**

