



Become a Certified Aging-in-Place Specialist

The Certified Aging-in-Place Specialist (CAPS) designation is the result of the work of NAHB Remodelers, in conjunction with the NAHB Research Center, 50+ Housing Council, and AARP. The training program equips graduates with the technical, customer service, and marketing skills required to effectively service the burgeoning market for aging-in-place home modifications. Find out more about requirements and course outlines, as well as find answers to commonly-asked questions.

Curriculum and Other Requirements

Required Courses (three)

- Marketing and Communication Strategies for Aging and Accessibility (CAPS I)
- Design/Build Solutions for Aging and Accessibility (CAPS II)
- Details & Solutions for Livable Homes and Aging In Place (CAPS III)



**Home Builders & Remodelers Association
of Central Connecticut**

2189 Silas Deane Highway, Suite 8
Rocky Hill, CT 06067

Phone: 860-563-4212
Fax: 860-563-3709

Home Builders & Remodelers Association of Central Connecticut



CAPS Certified Aging in Place Specialist

Marketing & Communication Strategies for Aging & Accessibility (CAPS I)

Wednesday, October 17, 2018
8:30 a.m. – 5:00 p.m.

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Design/Build Solutions for Aging & Accessibility (CAPS II)

Thursday, October 18, 2018
8:30 a.m. – 5:00 p.m.

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Details & Solutions for Livable Homes and Aging In Place (CAPS III)

Friday, October 19, 2018
8:30 a.m. – 5:00 p.m.

Instructor

**Alan Hanbury, CGR, CAPS, CGP, GMR, MBA
House of Hanbury, Inc.**



Marketing & Communication Strategies for Aging & Accessibility (CAPS I)

Wednesday—October 17, 2018
8:30 a.m. – 5:00 p.m.

As a graduate of this course, you will be able to:

- Explain the three segments within the Aging in Place market that present business opportunities for building professionals
- Implement a process for promoting new opportunities for products and services in the Aging in Place market
- Enhance your sales process with effective techniques for the Aging in Place market

Design/Build Solutions for Aging & Accessibility (CAPS II)

Thursday, October 18, 2018
8:30 a.m. – 5:00 p.m.

As a graduate of this course, you will be able to:

- Identify special considerations for estimating, scheduling and executing the job while the client is in residence
- Describe specific design concepts for the AIP client
- Identify contractual and legal concerns for building professionals providing design solutions to the Aging in Place client
- Perform a needs assessment to identify and prioritize the needs, wants and wishes of the client

Designations: CAPS, CGA, MCSP

Continuing Education Credits: CAPS, CGA, CGB, CGR, GMB, CSP, Master CSP, CMP, MIRM



Details & Solutions for Livable Homes and Aging In Place (CAPS III)

Friday—October 19 2018
8:30 a.m. – 5:00 p.m.

As a graduate of this course, you will be able to:

- Describe the challenging nature of design for aging in place projects
- Identify available innovative and specialized products
- Explain best practices for design and installation of key components in AIP home design
- Describe the importance of budget and early product selection
- Identify common missteps for design and installation of AIP solutions
- Recommend the best solutions for common single-room modification based on needs identified in a provided client assessment and a room survey
- List installation considerations for recommended modification in a specified space
- Prioritize the comprehensive solutions based on previous exercises when integrated into a real-world whole house scenario
- Evaluate design considerations and installation requirements for recommended modifications based on whole house layout and circulation patterns

CLASSES WILL BE HELD AT:
HBRA OF CENTRAL CONNECTICUT
2189 SILAS DEANE HIGHWAY
Rocky Hill, CT 06067

Designations: CAPS, CGA, MCSP

Continuing Education Credits: CAPS, CGA, CGB, CGR, GMB, CSP, Master CSP, CMP, MIRM



CAPS I, II and III - Registration Form

Registration Deadline: Friday, October 5, 2018

Please complete form for each person attending the course(s) listed below. Returned to the HBRA of Central Connecticut by October 5, 2018.

Contact: _____
Company: _____
Address: _____
City: _____ State: ____ Zip: _____
Phone: _____
Email: _____

I will be attending :

CAPS I—March 19th, Monday

- \$250 HBRA Member
- \$330 Non-Member

CAPS II—March 20th, Tuesday

- \$250 HBRA Member
- \$330 Non-Member

CAPS III—March 21st, Wednesday

- \$250 HBRA Member
- \$330 Non-Member

Payment Options:

- Check (payable to HBRA of Central Connecticut)
- Master Card Visa Amex

Total Amount to Charge: \$ _____

Card Number: _____

Exp. Date: _____ Security Code: _____

Name on Card: _____

Billing Address: _____

City: _____ State: ____ Zip: _____

Signature: _____

Send Registration Form with payment to:

HBRA of Central Connecticut
2189 Silas Deane Hwy, Ste 8
Rocky Hill, CT 06067