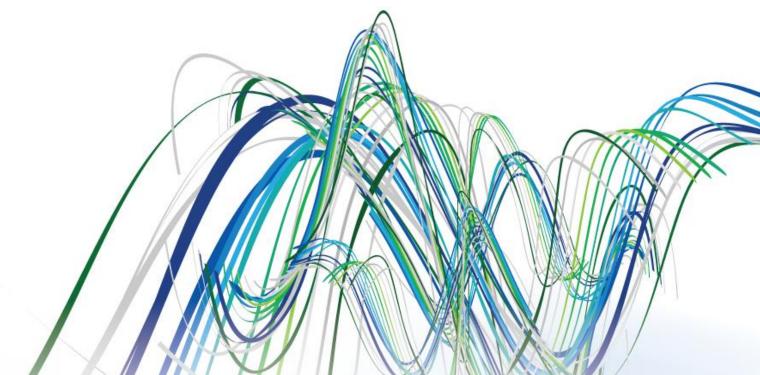
#### Your Personal and Professional Presence on Social Media

Presented by

Ashley Jakubczyk

Social Media Specialist | SQA Services, Inc.



### Social Media by the Numbers



2.307 billion active users across all platforms



1.968 billion active users on mobile devices



89.5% of USA companies use Social Media

























#### SOCIAL SITES EXPLAINED



FACEBOOK

I like donuts



**TWITTER** 

I'm eating a #donut



**INSTAGRAM** 

Here's a photo of my donut



LINKEDIN

My skills include donut eating



### Facebook by the Numbers



1.49 billion active users



Available in any language



50 million business pages





#### Twitter by the Numbers



200 million active users



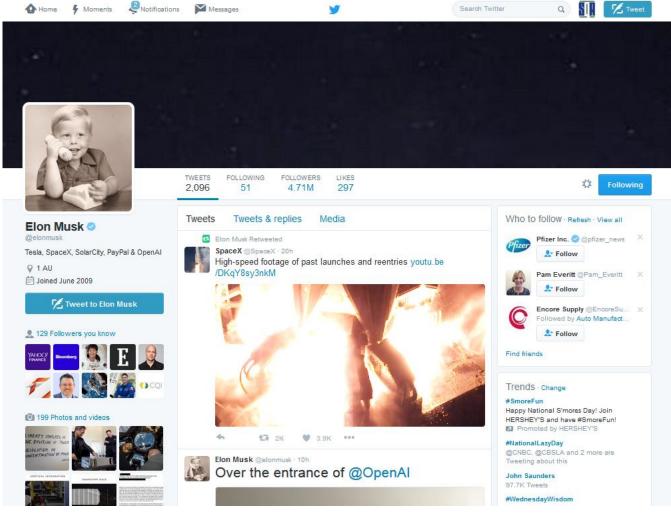
50% access site via mobile devices (Twitter app)



80% Fortune 500 companies have a Twitter handle



#### **Twitter**



### Instagram by the Numbers



300 million active users



31% of all mobile phone users in the USA



85% top brands and companies



#### Instagram





15 likes

1w

sqaservicesinc Bonjour, and happy #TravelTuesday! SQA Associate Freddy Vaede is #SQAAlreadyHere in Paris, France!

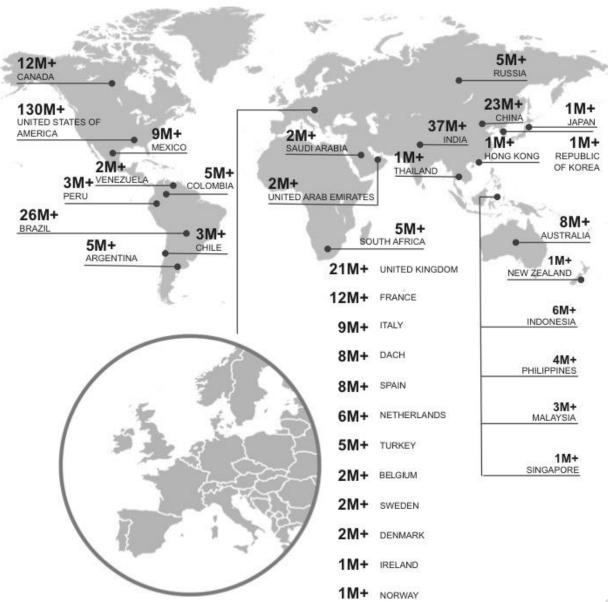
gibbyroad 🌢

 $\times$ 

# Linked in ®

#### 450,000,000+

#### REGISTERED MEMBERS



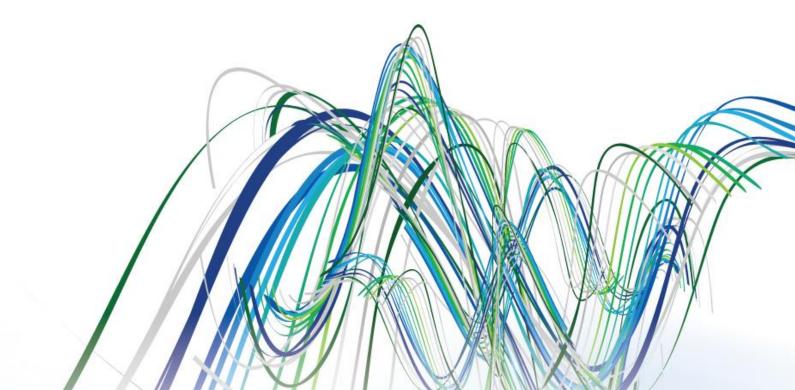
Source: LinkedIr



- Job Seeking and Recruitment
- Professional Networking
- Problem Solving
- Sales and Marketing
  - Lead Generation
  - Customer Retention



## Creating a Strong Profile





## What People See First



#### Ashley Jakubczyk

Content Manager / Social Media Specialist at SQA Services, Inc.

Greater Los Angeles Area | Marketing and Advertising

SQA Services, Inc., Musiicali Current

SQA Services, Inc., Participant Media, Taco Bell Previous

Harvard University Education

Send a message

connections

1st

https://www.linkedin.com/in/aejakubczyk

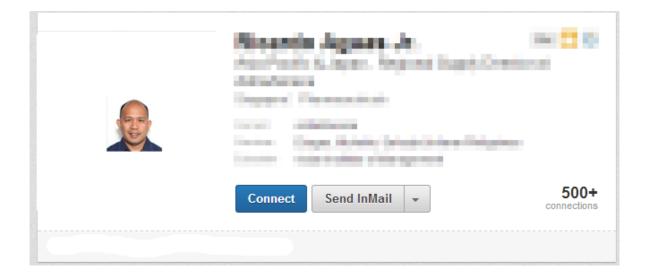


Contact Info



### Profile Photos: Be Careful!

	Matthew Boost Copperation of States Copperation Copp		
	Connect	Send InMail 🕶	190 connections
			Contact Info





### Writing Your LinkedIn Summary



Hello there, it's nice to meet you! I'm Ashley.

I am a social media aficionado with a passion for content creation and journalism. Currently, I'm the Social Media Specialist in charge of the Marketing Department at SQA Services, Inc., where you can catch me live-tweeting events, keeping up with quality-related news, and engaging with clients and other industry professionals online daily.

Before my time at SQA, I was a freelance journalist. My publishing credits include the Daily Breeze, Christian Science Monitor, TakePart, and Yahoo! Trending News, and the UCLA Daily Bruin. You can view a selection of my work in my profile below, or at: aejaku.pressfolios.com. You can also follow me on Twitter: @aejaku | @sqa\_ashley | @musiicali

#### My specialties include:

- · Short and long form copy creation
- Copy editing (AP, MLA, and client-specific standards)
- Social media strategy and community management
- Multimedia aggregation

Thanks for stopping by. I look forward to hearing from you!



#### Detailing Your Experience

#### Content Manager / Social Media Specialist

SQA Services, Inc.

April 2016 - Present (5 months) | Rolling Hills, CA



SQA Services, Inc. provides global supplier quality services for quality-critical industries. With quality, manufacturing, and regulatory experts located in over 50 countries, SQA provides a cost-effective, local supplier presence. Managed, on-demand services include supplier quality audits, supplier remediation, quality engineering, source inspection, corrective action management, and real-time supplier quality data via SQA's world-class STEPQ technology.

- Community manager for company LinkedIn, Facebook, Twitter, G+, and Instagram accounts.
- Writes original content for the company website, blog, and social media channels.
- Aggregates, edits, and distributes quarterly newsletter to approximately 10,000 subscribers.
- Writes, edits, and designs presentations for industry events and client scoping meetings.
- Designs artwork for various digital publications, including newsletters and social media posts.
- 2 organizations
- ▼ 1 recommendation



### Organizations & Certifications



Certifications

#### Google Analytics Individual Qualification

Google, License In Progress



#### Google AdWords Certificate

Google, License In Progress



#### International Honors Certificate, Marketing Management

USC Marshall School of Business Starting July 2016





Organizations

#### The Association of Strategic Marketing

Member

Starting June 2016

#### American Society for Quality (ASQ)

Member

Starting May 2016



#### **Endorsements & Recommendations**

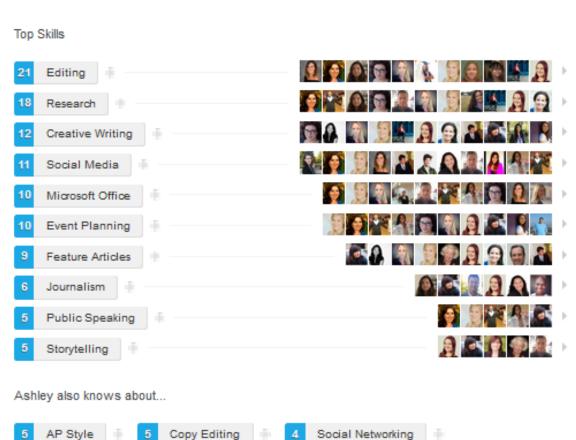
Press Releases

NetBase



Leadership

Public Relations

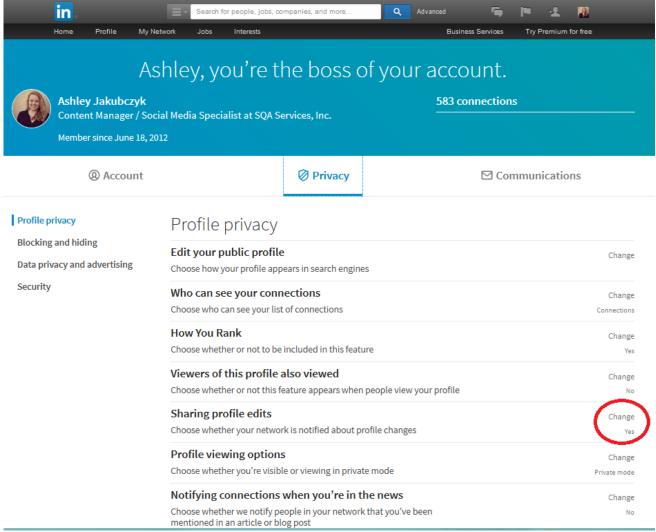


Arts Journalism

Social Media Marketing



### **Privacy Settings**



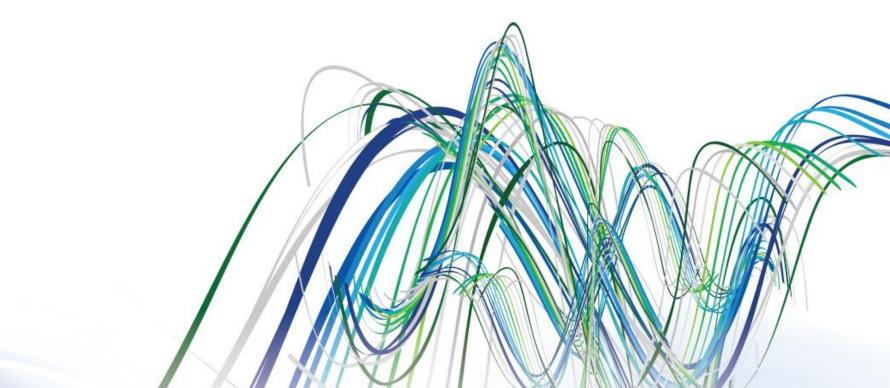


### Improving Your Profile

- Use professional images
- Double check your spelling and grammar
- Delete outdated material
- View your profile daily



## LinkedIn for Quality Professionals





### **Premium Options**









#### Connect with:

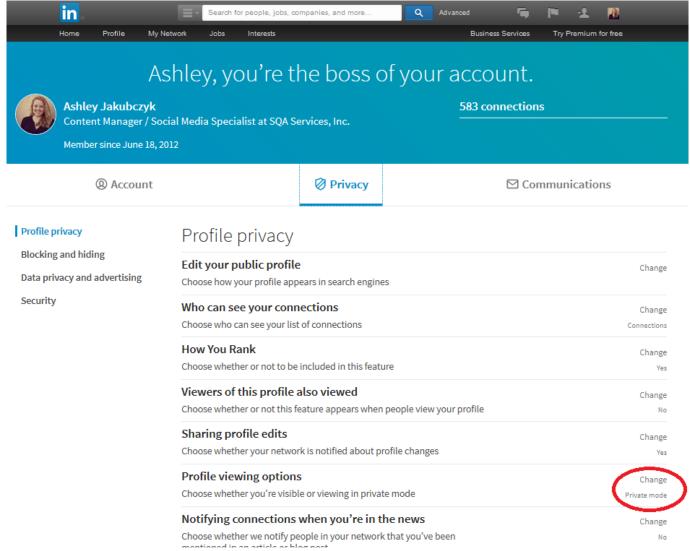
- Colleagues (former and current)
- Clients, business partners, and customers
- Classmates, professors, and mentors
- Industry leaders and influencers
- Friends and family



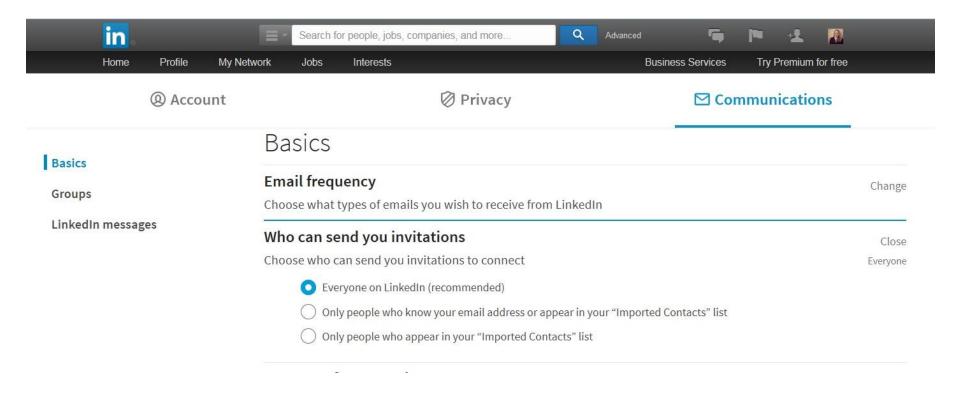
"Before LinkedIn and other social networks, in the sales world, ABC stood for Always Be Closing. Now, ABC means Always Be Connecting, because your connections lead to your next hire, your next job, your next lead, and your next close."

—Jill Rowley
Social Selling Evangelist

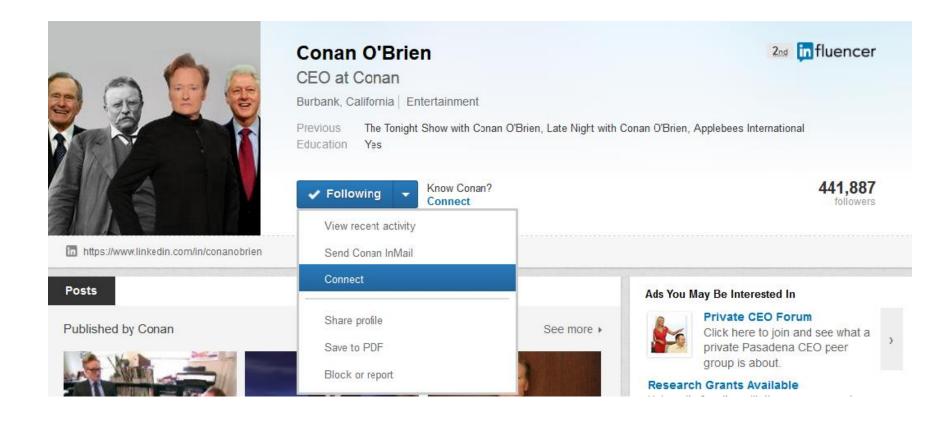




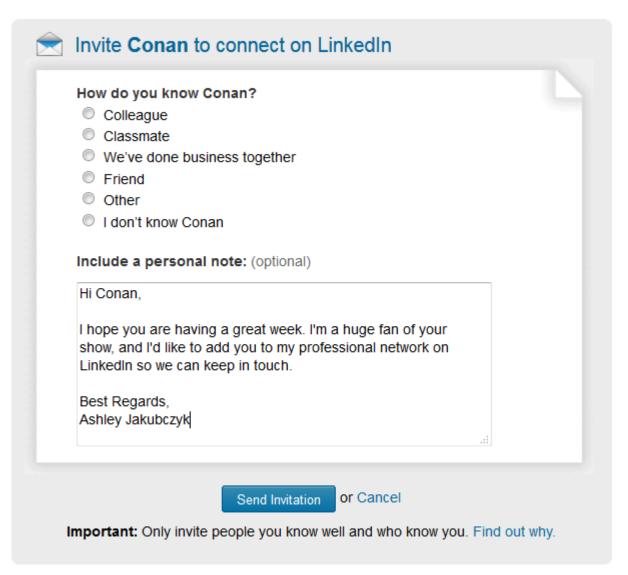






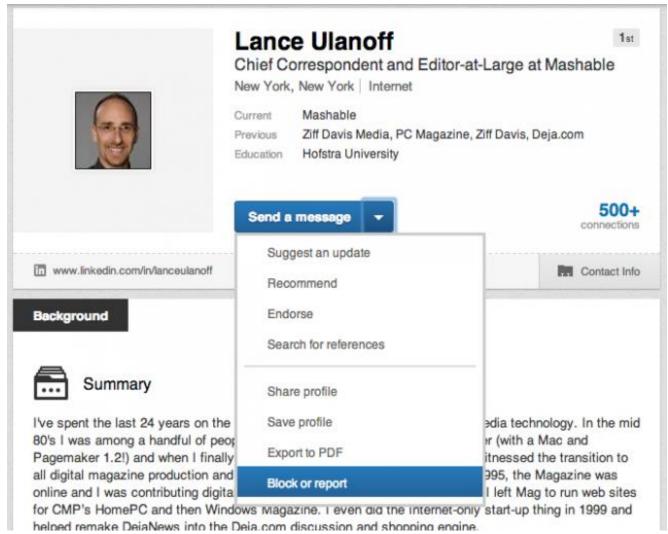






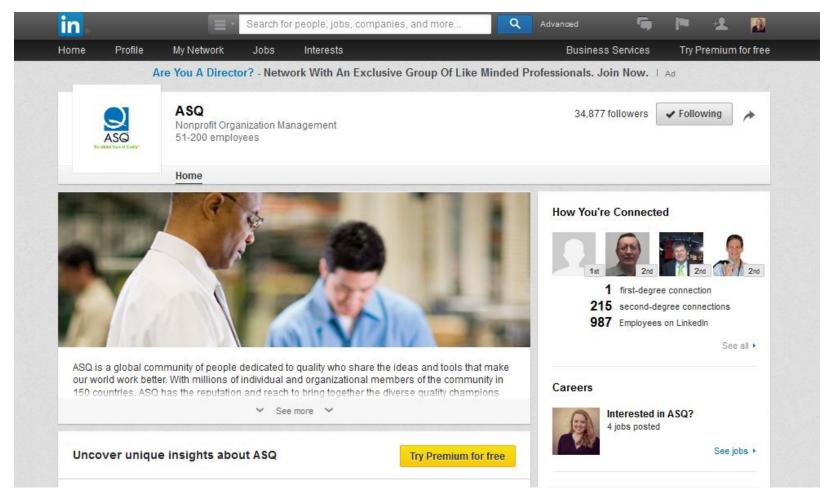


### **Breaking Connections**



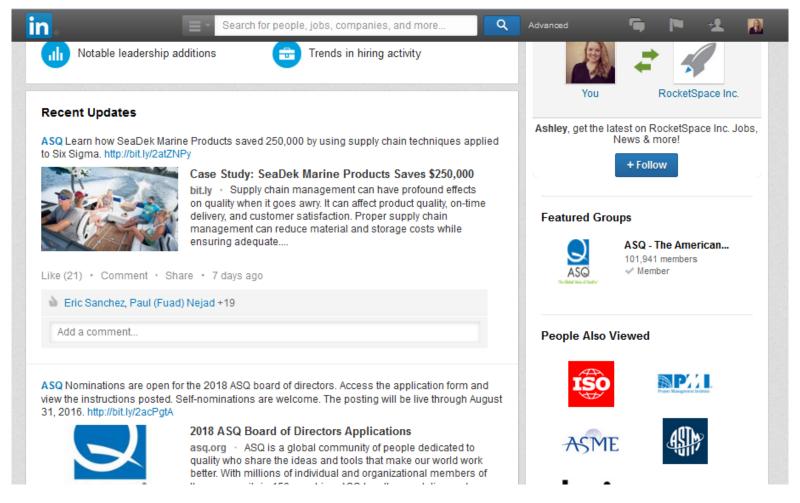


### Company Profiles





### Company Profiles





### Company Profiles

SQA Services, Inc. Have you received a copy of our 2016 Quality Calendar? If not, click here and see what you've been missing out on! https://lnkd.in/beJb9-z #SQA #SupplierQuality

#### SQA Services,Inc. 2016 Quality Calendar



Like (7) \* Comment (2) \* Pin to top \* 6 months ago





#### Groups



#### SQA Services, Inc.

Unlisted • 1,597 members

Manage





Start a conversation with your group

Enter a conversation title...

Conversations Jobs

FEATURED





#### Ashley Jakubczyk

Content Manager / Social Media Specialist at SQA Services, Inc.

#### Check out the SQA Spring 2016 Newsletter!

In case you missed it: read all about the latest happenings at SQA! Our Spring 2016 newsletter is live, linked below.

Have a great article idea for next quarter's newsletter? Reach out to newsletter@sqaservices.com, or to me directly at ajakubczyk@sqaservices.com. Thanks, everyone!



#### SQA News | Spring 2016 - SQA Services

SQA Wins & Challenges Dear Friends, These are crazy times for SQA so far in 2016, with lots of big wins and steady challenges facing us –

#### ABOUT THIS GROUP

SQA Services is a leading Supply Chain and Quality
Assurance consultancy firm. Our company specializes in
the management of Supplier Audit, Quality Engineering,
and Inspection programs in the Aerospace/Defense,
Medical Device. Semiconductor. Automot... Show more

MEMBERS

1,597 members















#### Invite others

#### Ads You May Be Interested In



#### Directors

You're Invited To The Executive Leaders Society. Apply Now To Join.



#### Who's Visiting Your Site?

Spam traffic makes your website data inaccurate. Get a clearer view now.

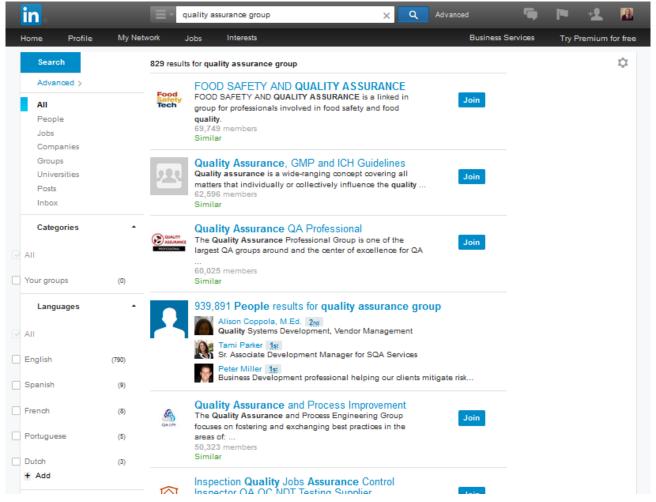


#### 100% online MIS masters!

Learn Business Intelligence &



### **Quality Groups**

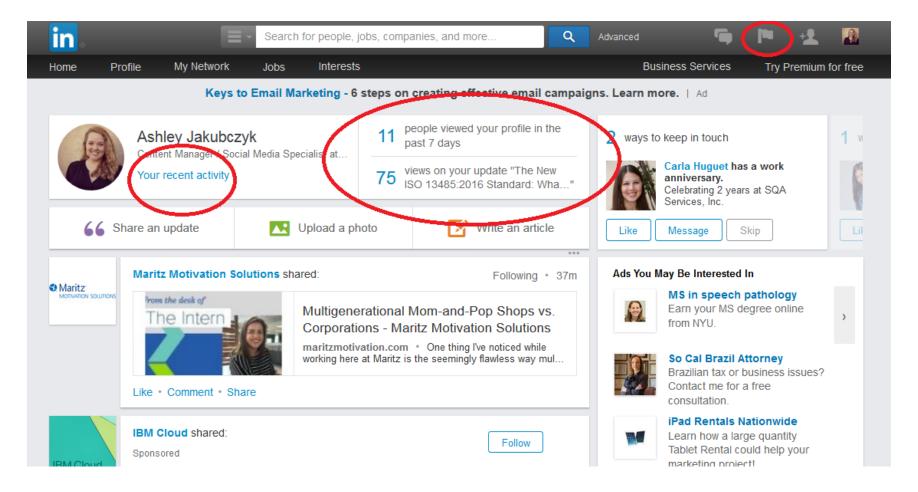


## Quality Groups

- ASQ the American Society for Quality
- ASQ Certified Quality Improvement Associate (CQIA)
- ASQ Biomedical Division Member Group
- ASQ Automotive Division World's Largest Group of Automotive Quality Professionals
- ASQ/CQE (Certified Quality Engineer)

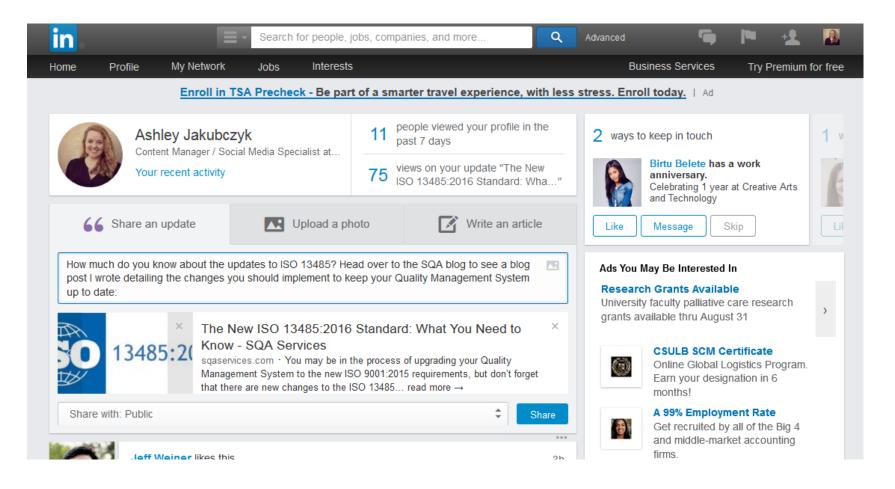


### **Profile Activity**



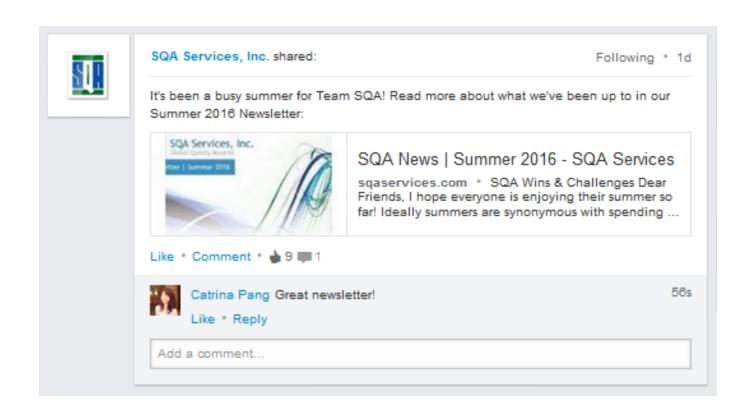


### **Sharing Updates**





## Comment vs. Share



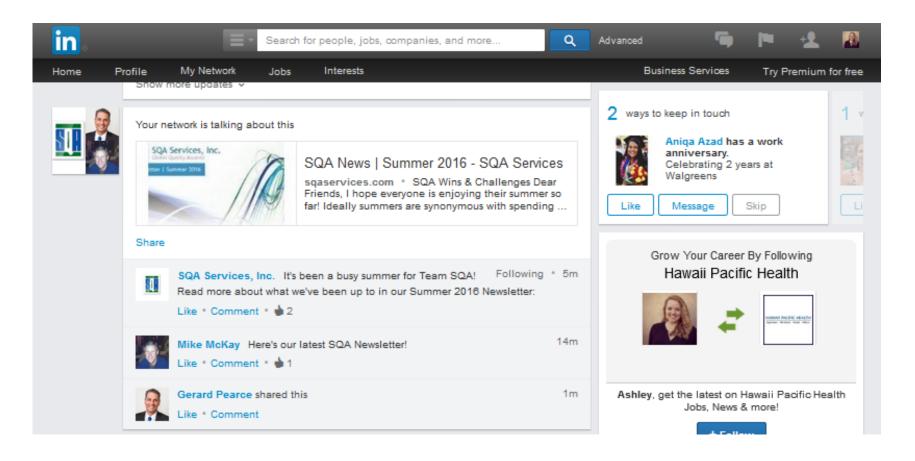


## Comment vs. Share





### Tripping the Algorithm



## Let's Recap

- Take time to create a strong profile
- ABC: Always Be Connecting!
  - LinkedIn and other platforms
- Don't let your profile die
  - Follow, like, share, & comment
  - Participate in focus and discussion groups
- Take advantage of opportunities & resources

### Keep in Touch!



linkedin.com/in/aejakubczyk



ajakubczyk@sqaservices.com

