



Minnesota Chapter, Tax Executives Institute, Inc.
34th Annual President's Seminar
Minneapolis Convention Center
April 25 & 26, 2017



Tuesday

7:00 Registration
Continental Breakfast
Lobby outside Ballroom A
Ballroom B

General Sessions - Ballroom A
Committee Chairs: Tony Valento, Federal
& Angela Mortenson, IRS Affairs

General Sessions - Ballroom A
Committee Chairs: Tony Valento, Federal
& Ryan Hoff, Financial Reporting

8:00 Welcome Teri Searles, SUPERVALU INC - TEI Minnesota Chapter President 2016-2017	12:15 Luncheon and Speaker Ken Kies, Federal Policy Group Ballroom A
8:10 TEI National Update Eli Dicker, Executive Director, Tax Executives, Institute	1:30 Federal Hot Topics – Permanent Items George Manousos & Darcy Hilgendorf, PricewaterhouseCoopers LLP
8:20 Tax Reform Policy, Process and Prospects: A 2017 Preview Jeff Kummer & Tim Pronley, Deloitte Tax LLP	2:35 Networking Break Please visit vendors in Ballroom B
9:20 Networking Break Please visit vendors in Ballroom B	3:00 Tax Accounting & Financial Reporting Developments John (Jay) Wright, Ernst & Young LLP
9:40 Federal Tax Reform – Everything Else Matt Lorenz, Joel Schultz, and Eric Lucas, KPMG LLP	4:00 Session Ends
10:40 Networking Break Please visit vendors in Ballroom B	4:15 Reception Food, Beverages, Door Prizes Ballroom B
11:00 IRS Controversy Update: What You Need To Know Heather Maloy, Ernst & Young LLP	
12:00 Break for Lunch	

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Concurrent Session
International - Room 102A-F
Committee Chair: Todd Horsager, Compass Strategic Investments,

8:00 International Taxation and the Internet of Things
Tom Zollo, KPMG LLP

9:10 Networking Break
Please visit vendors in Ballroom B

9:30 Europe Tax Updates
Ann-Mari Davidson & Patrick Lee, Deloitte Tax LLP

10:30 Networking Break
Please visit vendors in Ballroom B

10:50 International Transfer Pricing and Tax Controversy
Sam Maruca, Covington & Burling

12:00 Break for Lunch

12:15 Luncheon
Ballroom A
MN Chapter Meritorious Service Award Presentation (Jason Saathoff, Presenter)
Membership Committee Chair, Tom Gottwalt
MBT Program Update, Paul Guterman, Director, MBT Program

Concurrent Session
State Income Tax - Ballroom A
Committee Host: Matt Saunders, 3M

8:00 State Income Tax Update
Maureen Pechacek, Gina Ceola, Dave Buschko, PricewaterhouseCoopers LLP

9:10 Networking Break
Please visit vendors in Ballroom B

9:30 Market-Based Sourcing - Where Is the Market?
Breen Schiller, Horwood, Marcus, & Berk

10:30 Networking Break
Please visit vendors in Ballroom B

10:50 State Impact of Federal Tax Reform
Jason Phillips & Chris Romans, Ernst & Young LLP

12:00 Break for Lunch

Concurrent Session
State Non-Income Tax - Room 103A-C
Committee Host: Jessica Nowlin, Best Buy

8:00 Unclaimed Property Update and Sales/Use Tax Efficient Procurement
Bob Bazata, Kevin Boyer, & Rudy Blahnik, Ernst & Young LLP

9:10 Networking Break
Please visit vendors in Ballroom B

9:30 Movement to Economic Nexus for Sales & Use Tax
Sean Evans, DMA - DuCharme, McMillen & Associates, Inc.

10:30 Networking Break
Please visit vendors in Ballroom B

10:50 Global Indirect Tax Update - Sales/Use & VAT
Ronnie Dassen & Kathy Saxton, Deloitte Tax LLP

12:00 Break for Lunch

General Sessions - Ballroom A
Committee Chairs: Arne Espeseth & Greg Hagge

1:30 Ethical Leadership and Attitudes Toward Corporate Taxation
Warren Bostrom, Wellspring CPE, LLC

2:30 Current Developments in Fringe Benefit and Payroll Tax Issues
Mary Hevener, Morgan, Lewis & Bockius LLP

3:30 Closing Remarks / Adjourn