

# Sustaining Change – Are You Asking the Wrong Questions?



Shawn Perkins – The Clorox Company

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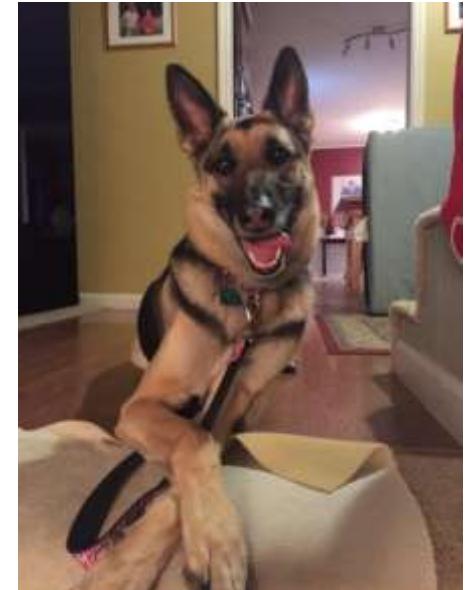


The Global Voice of Quality®

# Learning Objectives

- In this session you will:
  - Learn to prioritize sustaining actions to ensure sustainment and avoid unnecessary work
  - Learn to choose the best sustaining steps for the type of change made
  - Learn to critique your sustainment plan using a process-input-output diagram

# About Me...Shawn Perkins



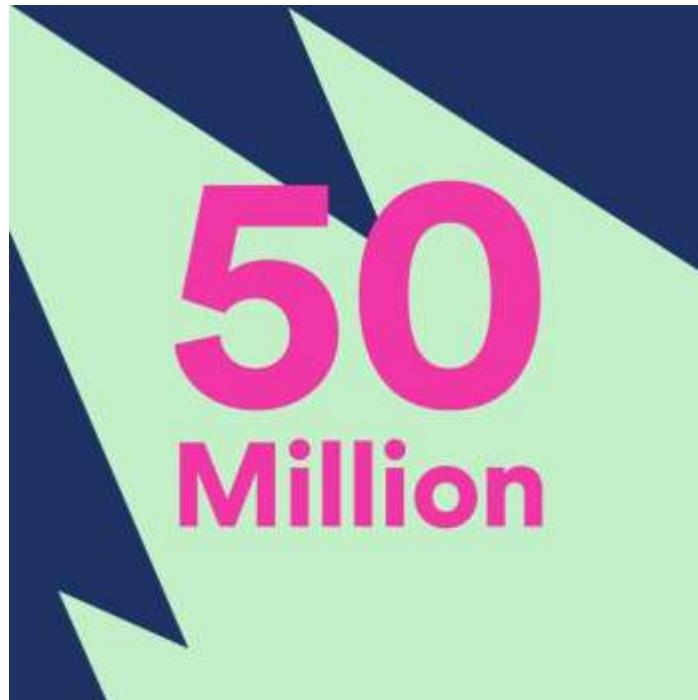
# My First Site Visit

- Plant tour in Rogers, Arkansas
- Showcasing CI work
  - Equipment change
  - People process change

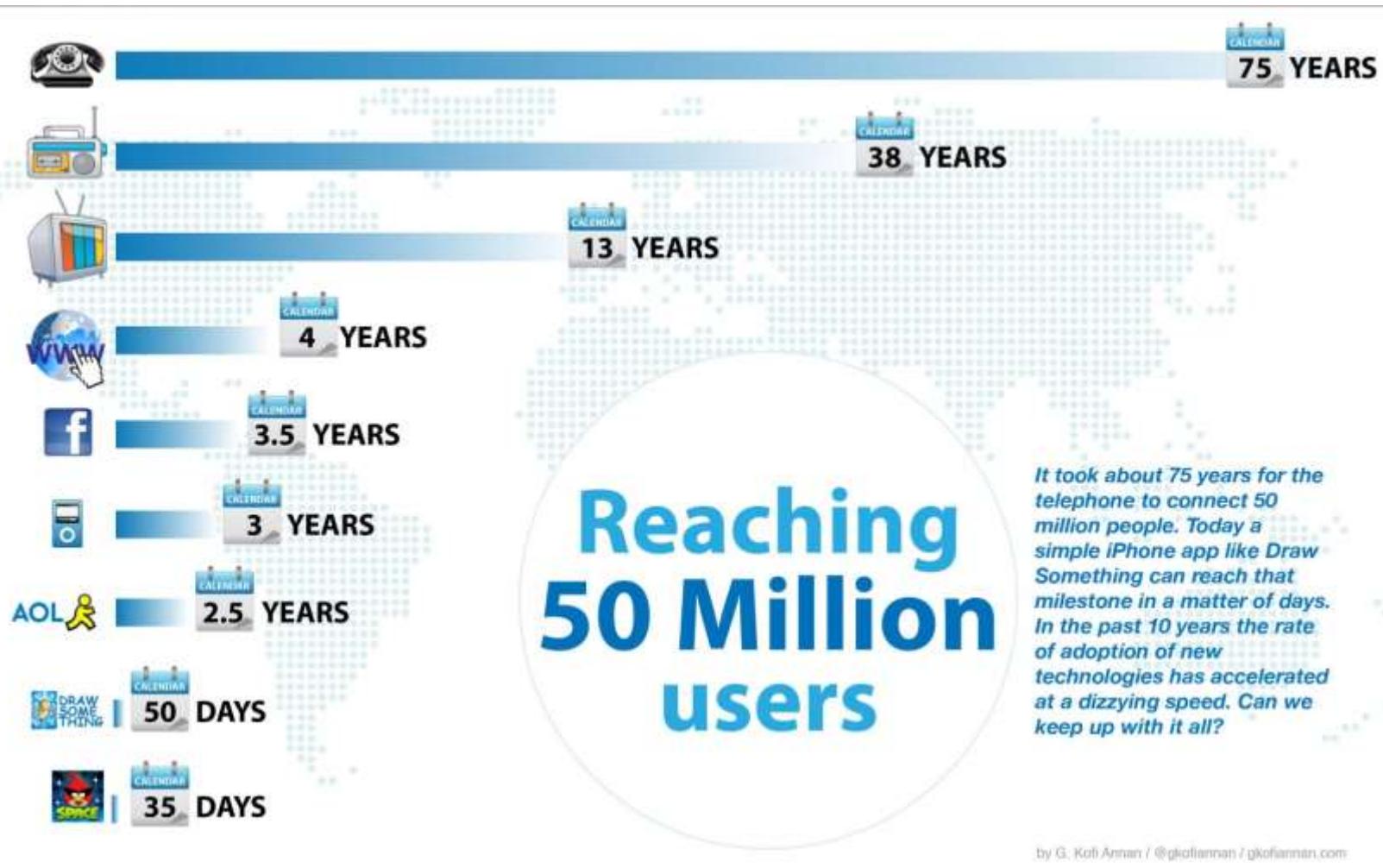


# How Long for 50 Million Users?

- Telephone in late 1800s?
- Angry Birds in 2009?

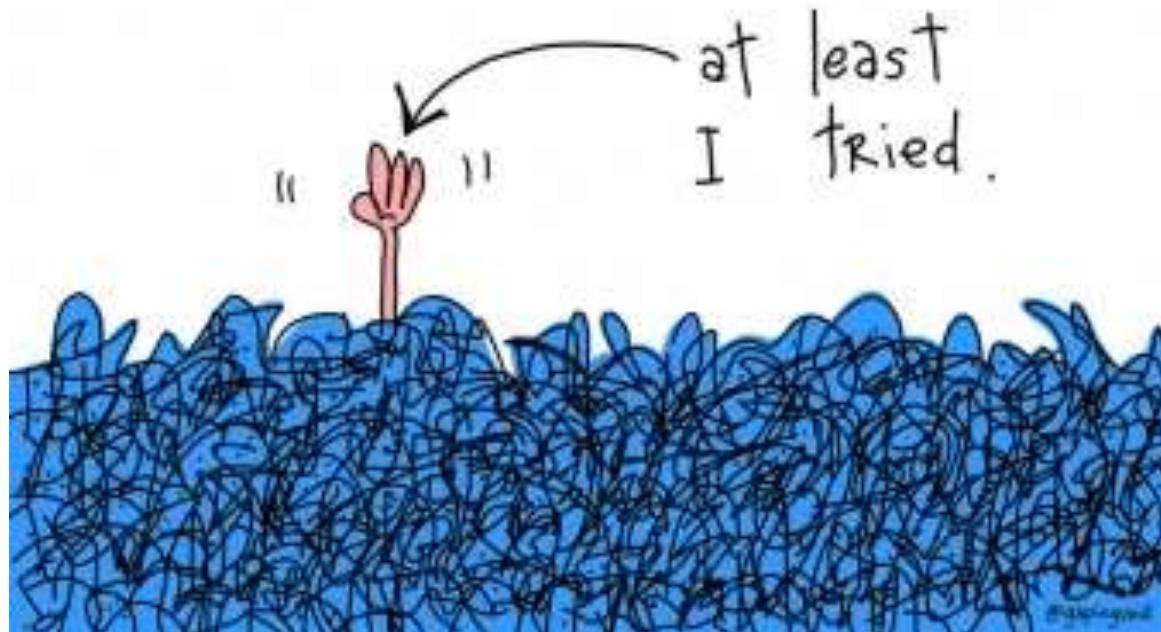


# Change is Happening Faster



# If Change Is Not Sustained

- Problem comes back
- Wasted resources solving first time
- Re-solve same problem again



# Why Change Is Not Sustained

- Other problems
- Communication lapses
- Training lapses
- Equipment / process changes undone



# Fill In the Blank

How do we sustain  
the \_\_\_\_\_?

# Words Mean Things



# Where is the Focus?

**INPUT** → **PROCESS** → **OUTPUT**

# Change the Question

FROM:

- How do we sustain the result?

TO:

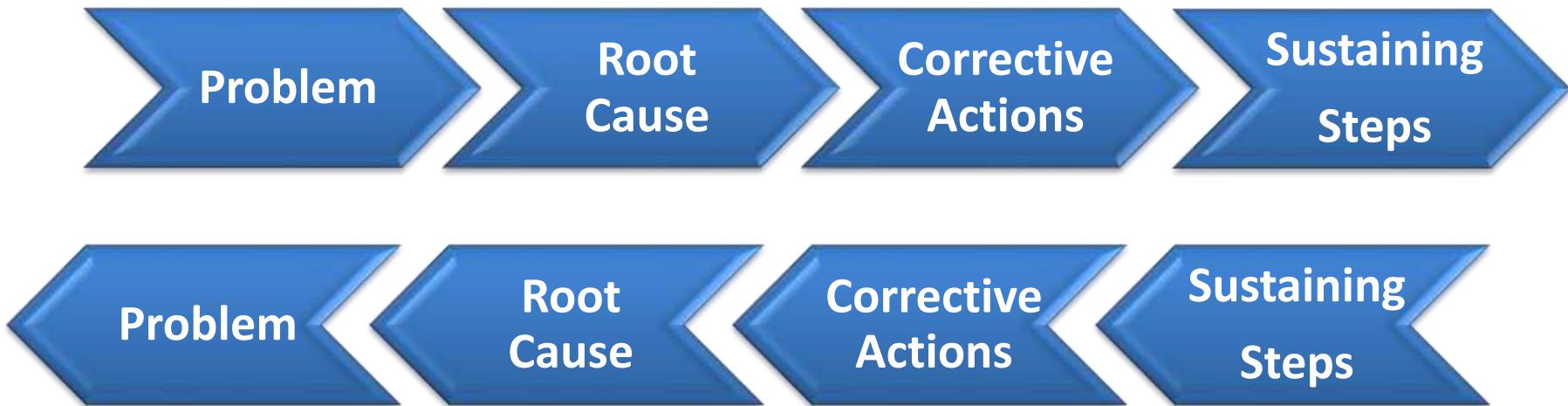
- How do we sustain the countermeasures?



# Problem Solving Flow



# Problem Solving Flow



## Sustaining Flow

# Problem Examples

- Equipment – Bottle jams
- Process – Time creating report
- Personal – Overweight



# Equipment Example



- Problem
  - Bottles jamming at point X
- Root Cause
  - Right side rail set in too far
- Countermeasure
  - Set rail in correct position
- Sustaining Steps
  - Weld rail in place

# Process Example

- Problem
  - Takes 5 days to create a report
- Root Cause
  - Waiting 3 days for information from dept. X
- Countermeasure
  - Inform dept. X of need 3 days earlier
- Sustaining Steps
  - Reminders to put out communications



# Personal Example



- Problem
  - Weigh 25 pounds too much
- Root Cause
  - Unknown calorie consumption
- Countermeasure
  - Track food consumed in MyFitnessPal ap
- Sustaining Steps
  - Set reminders in Todo and on calendar

# Where is the Focus?

MOVE  
FOCUS  
FROM

INPUT → PROCESS → OUTPUT



# Where is the Focus?

**MOVE FOCUS TO**



# Effectiveness Hierarchy



# Sustaining Actions Categorized

- Bad
  - Root cause will come back
  - Little to no impact on problem



# BAD Sustaining Actions

- Do nothing
- Informal word of mouth communications



# Horatio, The Half-a-Boy



# Horatio, The Half-a-Boy

**ANDY:** I was reading just the other day that there are 400 underprivileged children in this county alone or 1 and a half boys per square mile.

**OPIE:** I never seen one paw.

**ANDY:** Seen what?



# Horatio, The Half-a-Boy

ANDY: I was reading just the other day that there are 400 underprivileged children in this county alone or 1 and a half boys per square mile.

OPIE: I never seen one paw.

ANDY: Seen what?

OPIE: A half a boy.



# Horatio, The Half-a-Boy

ANDY: Well it's not really a half a boy.  
It's a ratio.

# Horatio, The Half-a-Boy

ANDY: Well it's not really a half a boy.  
It's a ratio.

PIE: Horatio who?

# Horatio, The Half-a-Boy

ANDY: Well it's not really a half a boy.  
It's a ratio.

PIE: Horatio who?

ANDY: Not HOratio, A ratio.  
Mathematics. Arithmetic. Forget that  
part of it. Forget the part about the half a  
boy.



# Horatio, The Half-a-Boy

**PIE:** It's pretty hard to forget a thing like that, paw.

**ANDY:** Well try!

# Horatio, The Half-a-Boy

PIE: It's pretty hard to forget a thing like that, paw.

ANDY: Well try!

PIE: Poor Horatio...

# Horatio, The Half-a-Boy

PIE: It's pretty hard to forget a thing like that, paw.

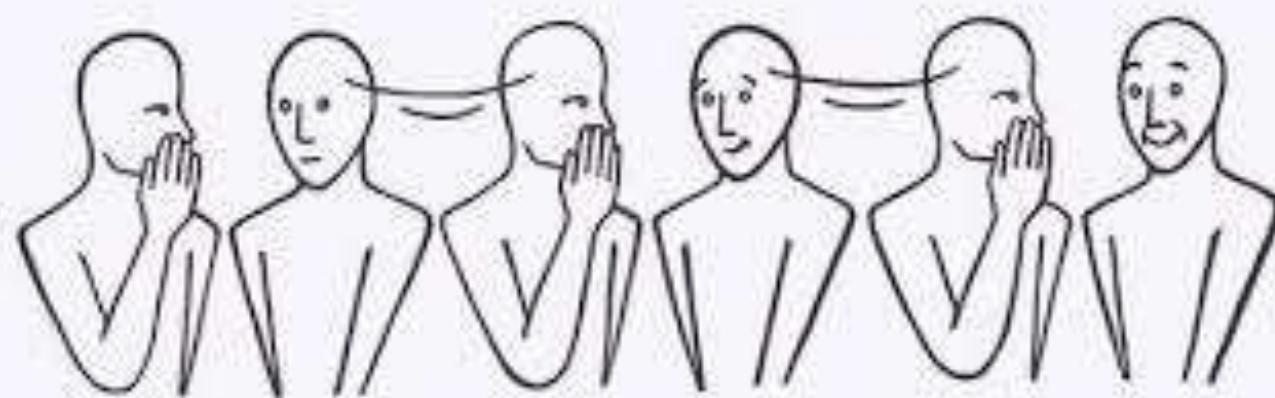
ANDY: Well try!

PIE: Poor Horatio...

ANDY: Now look, Horatio is not the only needy boy...

# The Moral of the Story

**One time, word of mouth  
communications are  
often ineffective!**



# Sustaining Actions Categorized

- Good
  - Problem will come back
  - Minimize impact of problem when it does



# GOOD Sustaining Actions

- Monitor Output Metrics/Quality
- Redundancy
- Troubleshooting Guides
- Training & Qualification



# GOOD Sustaining Actions

- Monitor Output Metrics/Quality
- Redundancy
- Troubleshooting Guides



# GOOD Sustaining Actions

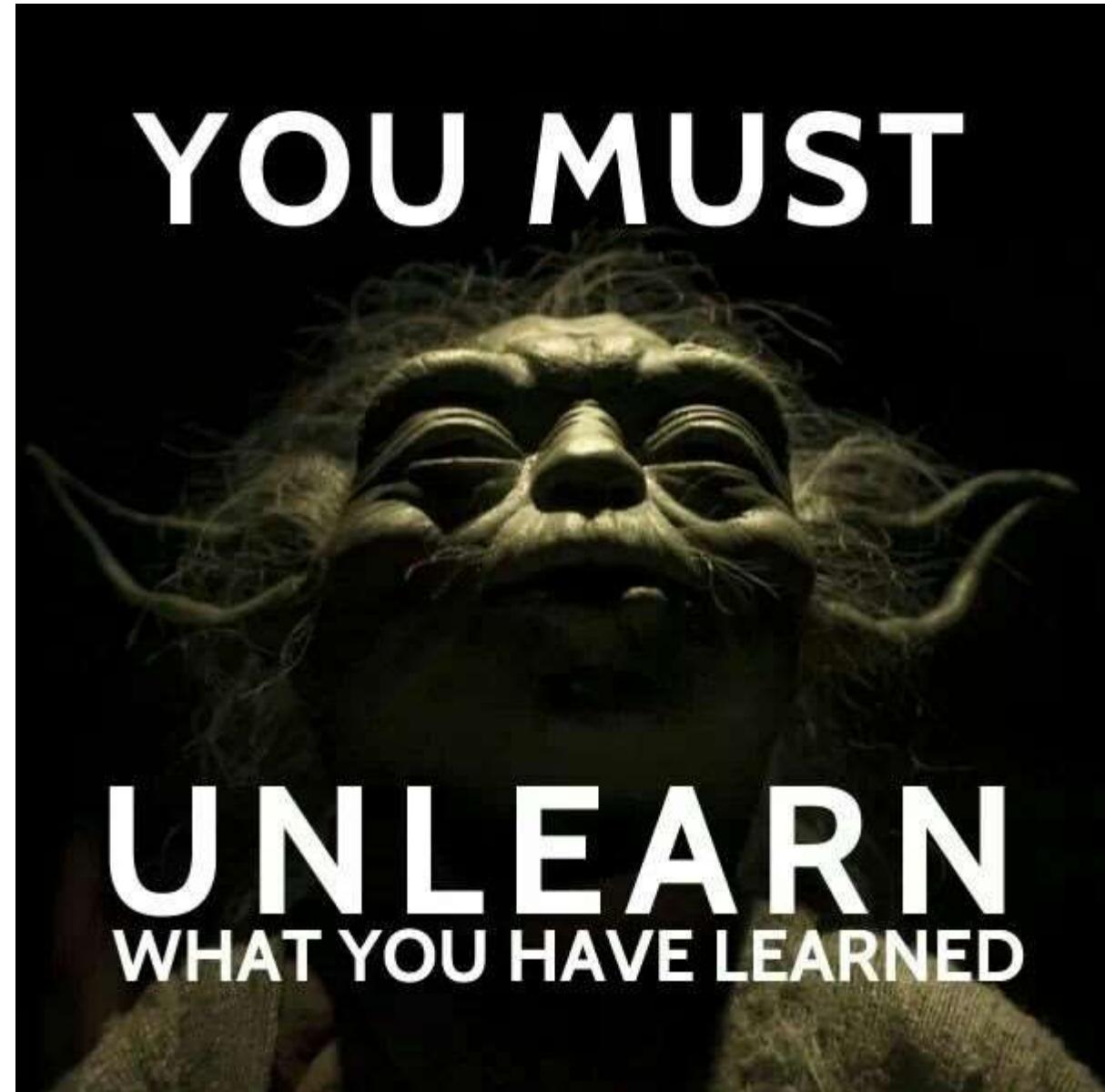
- Monitor Output Metrics/Quality
- Redundancy
- Troubleshooting Guides

**FOR THESE TO BE EFFECTIVE THE PROBLEM HAS TO COME BACK!**



# Training

- Relies on people
- Do people always remember?
- Resource drain



# Sustaining Actions Categorized

- Better
  - Problem might come back
  - Limit the probability that it will



# BETTER Sustaining Actions

- In Process Metrics
- Input Audits/Inspections
- Task Reminders on Set Frequency
- Check Sheets/List
- Visual Controls



# Task Reminders

Autonomous Maintenance - CLEAN Standard			Status: Provisional Review Date: 5/11/05							
LOCATION: Ringer Extrusion		EQUIPMENT OWNER (S): Alvin Taylor								
Equipment Sub-section	Activity	Standard	Method	Tools Needed	Frequency	Target	Target	Owner	Action To Take If Abnormal	Reference Documents
Floor	Clear	Remove debris or materials on the floor	Sweep	Push Broom, Dustpan, Whisk broom	1500	150	20	0	Operator	Contact Eric Sucha
Primary Screw conveyor Gatedores	Clear	Remove debris on the gatedores	Breaking	Wire Brush, Torx, Click Gloves, Safety Glasses	1500	150	5	0	Operator	Contact Eric Sucha
Secondary Screw conveyor Sliderplate	Clear	Remove debris on the sliderplate, screw conveyor body	Scrap and Brush	Wire Brush, Brush, Pliers, Knife, Torx, Click Gloves, Safety Glasses	1500	150	5	0	Operator	Contact Eric Sucha
All floor load idler bearings	Clear	Remove debris on the load idler	Wipe	Rags, Safety Gloves	1500	150	15	0	Operator	Contact Eric Sucha
Edge Trim Drop Chain	Clear	Remove	Vacuum	Shop Vac, Brush	1500	150	8	0	Operator	Contact Eric Sucha
Primary Calendar Gates	Clear	Remove outside of gates	Wipe, Replace silt pads	Rags, Safety Gloves, Oil Pads, Oil Sacks	1500	150	26	0	Operator	Contact Eric Sucha
Secondary Calendar Gates	Clear	Remove outside of gates	Wipe, Replace silt pads	Rags, Safety Gloves, Oil Pads, Oil Sacks	1500	150	26	0	Operator	Contact Eric Sucha
All floor equipment surfaces	Clear	Remove debris on surfaces	Blow off with air	Rubber, wood, metal, Safety Gloves	1500	150	45	0	Operator	Contact Eric Sucha
					Total Time Required (Min) 150	150	Total Up Time Required	Total Run Time Required		

AT&T 7:57 PM \$ 56%

Set Healthy Example... 26

Eat <2200 calories/record  
Mon Mar 26

Sleep >7 hours  
Tue Mar 27

Exercise 30 cardio/12 stretches  
Tue Mar 27

Drink 8 glasses of water  
Tue Mar 27

Sleep >7 hours  
Mon Mar 26, 8:29 PM

Exercise 30 cardio/12 stretches  
Mon Mar 26, 6:29 PM

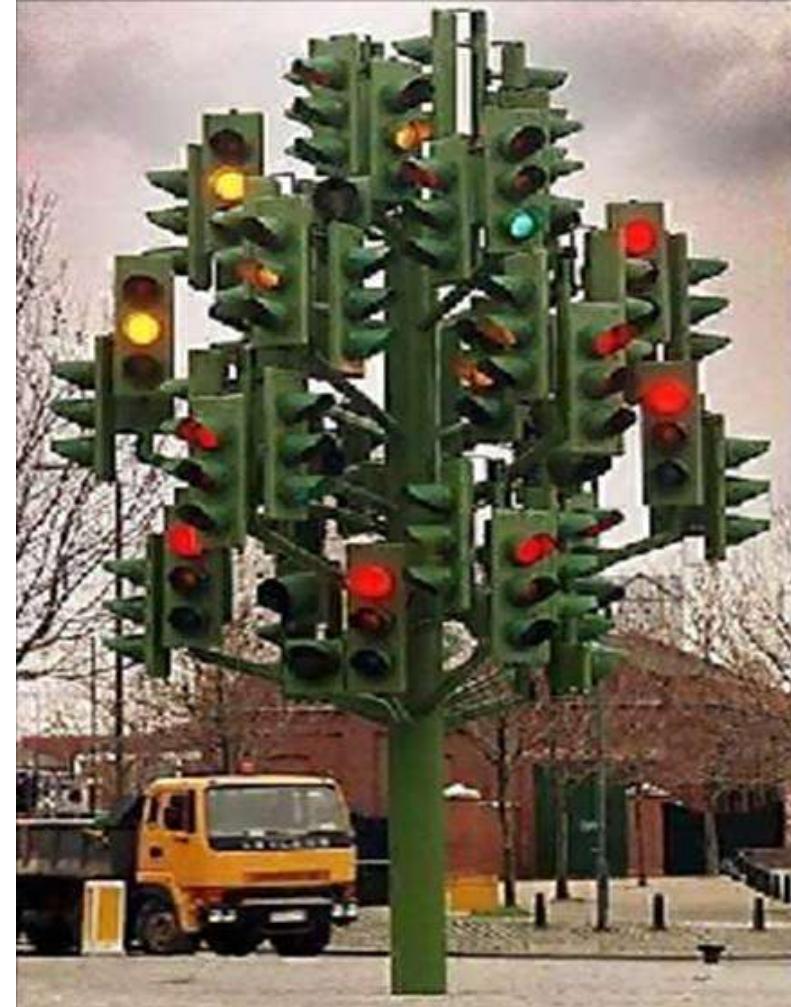
Drink 8 glasses of water  
Mon Mar 26, 8:29 PM

Eat <2200 calories/record  
Mon Mar 26, 12:04 AM

Show more completed tasks

# Visual Controls

- Labels
- Colors
- Lights
- Outlines



**Make right/wrong  
obvious at a glance!**

# Bad Visual Control



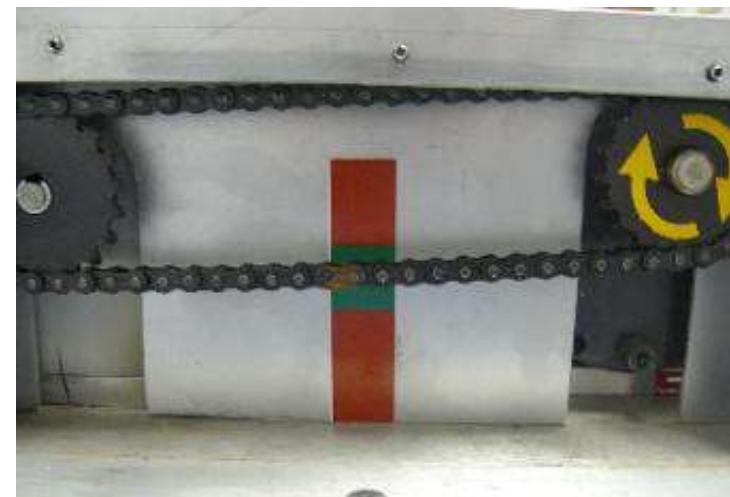
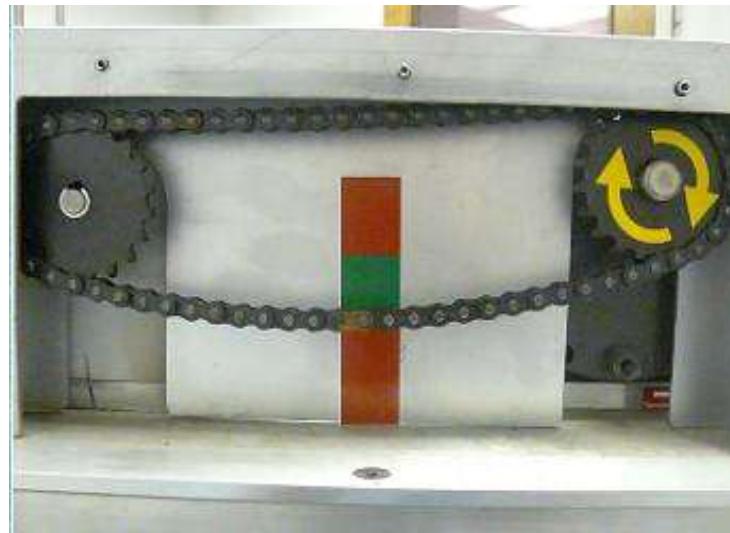
**8 Small Labels!**

# Bad Visual Control



~~8 Small Labels!~~  
**10 Small Labels!**

# Good Visual Control



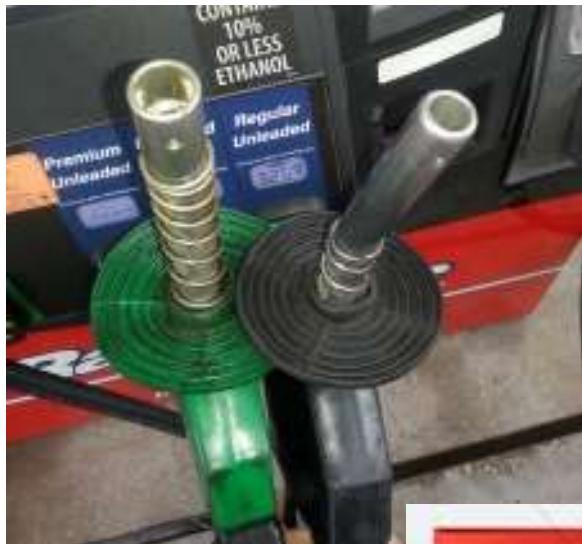
# Sustaining Actions Categorized

- Best
  - Problem can't come back
  - Maximum benefit



# BEST Sustaining Actions

- True Error Proofing
- Make Problems Impossible



## POKA YOKE



# Physical Error Proofing



# Procedural Error Proofing

- Computer / Electronic Systems
  - Entry checks
  - Autocorrect / autofill
- Cameras
- Motion detectors



**INCORRECT**

# Selection Example

- BAD – Tell a couple of people on the line



# Selection Example

- **GOOD** – Add this jam to the trouble shooting guide and train on that adjustment point



# Selection Example

- BETTER – Add visual indicators that show where rail should be set



# Selection Example

- **BEST** – Weld the rail in place so it cannot move



# Select the Best Sustaining Steps

RANKING	CATEGORY	SUSTAINING STEP	PROCEDURE				PHYSICAL			
			...to an input?	...to a complex procedure?	...to a simple process step?	...related to data entry?	...to an input?	...related to a changeover?	...to a movable part?	...able to be uninstalled?
Was the change...										
BEST	Error Proofing	Make Immovable						x	x	x
BEST	Error Proofing	One Way Positioning						x	x	
BEST	Error Proofing	Entry Check				x				
Better	Visual Controls	Conditional Formatting				x				
Better	Visual Controls	Color Coding						x		
Better	Audits/Inspections	Incoming QC	x				x			
Good	T&Q	Troubleshooting Guide	x	x		x	x		x	x
Good	T&Q	One Point Lesson (OPL)			x	x			x	
Good	T&Q	Job Instruction Breakdown (JIB)		x				x		

# Analyze the Sustainment Plan

BETTER & BEST

GOOD

INPUT → PROCESS → OUTPUT

PEOPLE



# Analyze the Sustainment Plan

BETTER & BEST

GOOD

INPUT → PROCESS → OUTPUT

REQUIRE

# Analyze the Sustainment Plan

BETTER & BEST

GOOD

INPUT → PROCESS → OUTPUT

PEOPLE

# Analyze the Sustainment Plan

BETTER & BEST

GOOD

INPUT → PROCESS → OUTPUT

PEOPLE



# Prior to Countermeasure

- Consider unintended consequences
- Obtain feedback from users
- Obtain leadership buy in



# Summary

**No sadder waste than  
“re-solving” a problem**

- Choose sustaining actions based on the type of change
- Prioritize the most impactful
- Gauge the health of the plan

# Take-aways

- Through this session, you should have:
  - Learned to prioritize sustaining actions to ensure sustainment and avoid unnecessary work
  - Learned to choose the best sustaining steps for the type of change made
  - Learned to critique your sustainment plan using a process-input-output diagram



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## Questions?

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