

Sustaining Change – Are You Asking the Wrong Questions?



Shawn Perkins – The Clorox Company

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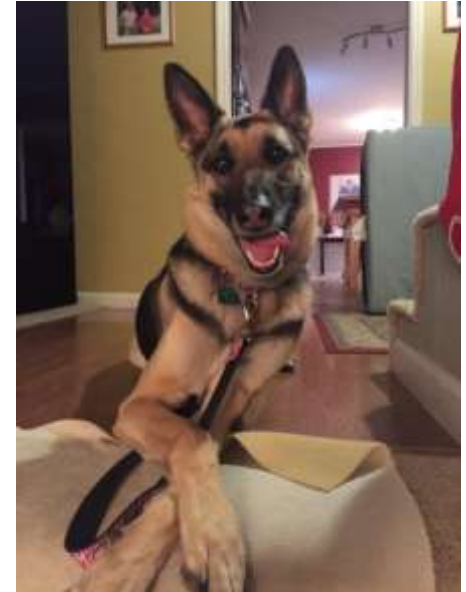


The Global Voice of Quality®

Learning Objectives

- In this session you will:
 - Learn to prioritize sustaining actions to ensure sustainment and avoid unnecessary work
 - Learn to choose the best sustaining steps for the type of change made
 - Learn to critique your sustainment plan using a process-input-output diagram

About Me...Shawn Perkins



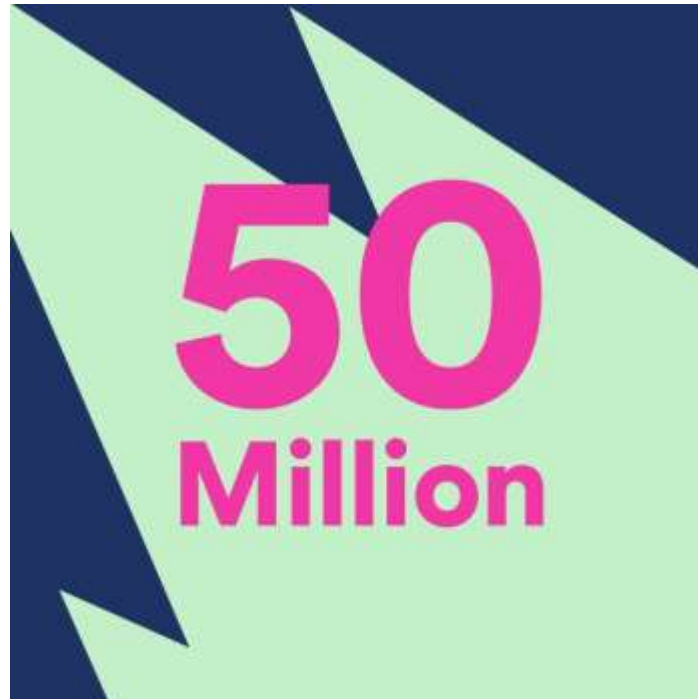
My First Site Visit

- Plant tour in Rogers, Arkansas
- Showcasing CI work
 - Equipment change
 - People process change

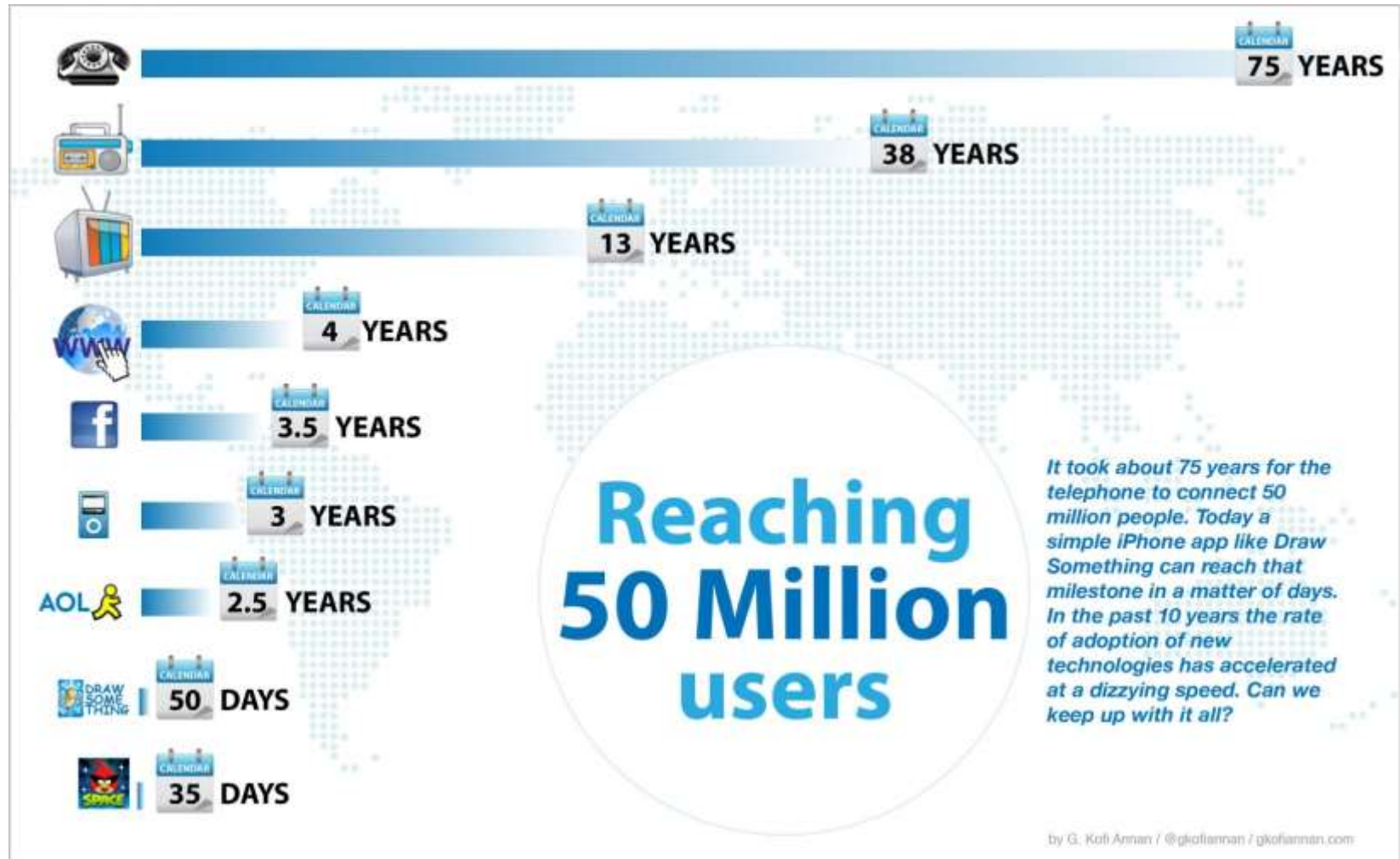


How Long for 50 Million Users?

- Telephone in late 1800s?
- Angry Birds in 2009?

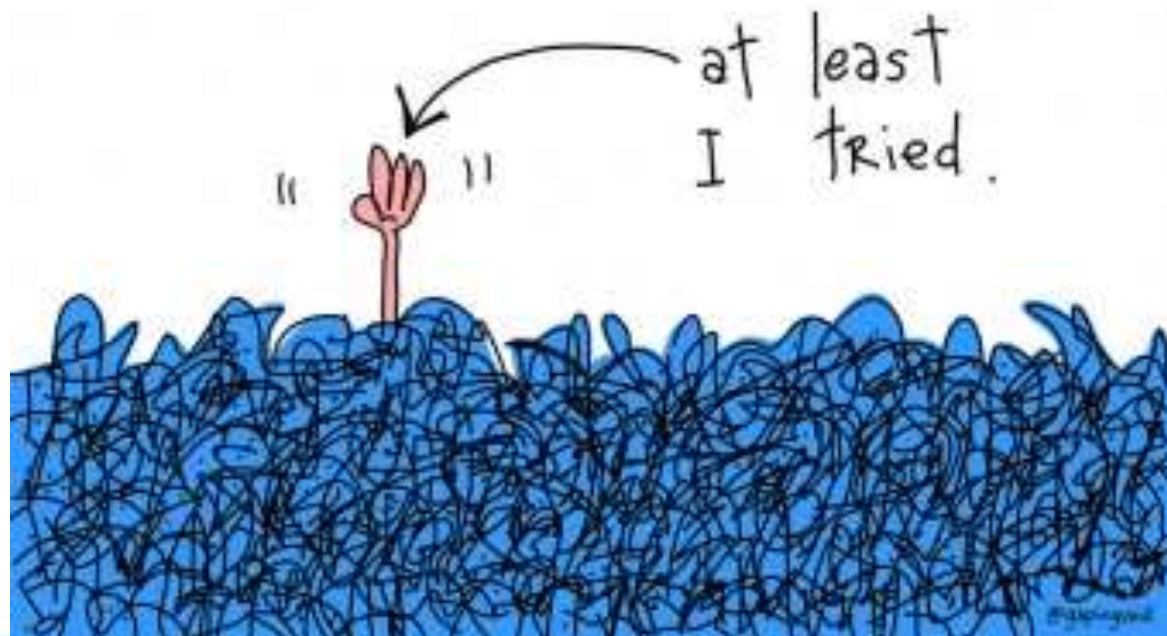


Change is Happening Faster



If Change Is Not Sustained

- Problem comes back
- Wasted resources solving first time
- Re-solve same problem again



Why Change Is Not Sustained

- Other problems
- Communication lapses
- Training lapses
- Equipment / process changes undone



Fill In the Blank

How do we sustain
the _____?

Words Mean Things



Where is the Focus?

INPUT → PROCESS → OUTPUT

Change the Question

FROM:

- How do we sustain the result?

TO:

- How do we sustain the countermeasures?



Problem Solving Flow



Problem Solving Flow



Sustaining Flow

Problem Examples

- Equipment – Bottle jams
- Process – Time creating report
- Personal – Overweight



Equipment Example



- Problem
 - Bottles jamming at point X
- Root Cause
 - Right side rail set in too far
- Countermeasure
 - Set rail in correct position
- Sustaining Steps
 - Weld rail in place

Process Example



- Problem
 - Takes 5 days to create a report
- Root Cause
 - Waiting 3 days for information from dept. X
- Countermeasure
 - Inform dept. X of need 3 days earlier
- Sustaining Steps
 - Reminders to put out communications

Personal Example



- Problem
 - Weigh 25 pounds too much
- Root Cause
 - Unknown calorie consumption
- Countermeasure
 - Track food consumed in MyFitnessPal app
- Sustaining Steps
 - Set reminders in Todo and on calendar

Where is the Focus?

**MOVE
FOCUS
FROM**

INPUT → PROCESS → OUTPUT

Where is the Focus?

MOVE FOCUS TO

INPUT → **PROCESS** → **OUTPUT**

Effectiveness Hierarchy



Sustaining Actions Categorized

- Bad
 - Root cause will come back
 - Little to no impact on problem



BAD Sustaining Actions

- Do nothing
- Informal word of mouth communications



Horatio, The Half-a-Boy



Horatio, The Half-a-Boy

ANDY: I was reading just the other day that there are 400 underprivileged children in this county alone or 1 and a half boys per square mile.

OPIE: I never seen one paw.

ANDY: Seen what?

Horatio, The Half-a-Boy

ANDY: I was reading just the other day that there are 400 underprivileged children in this county alone or 1 and a half boys per square mile.

OPIE: I never seen one paw.

ANDY: Seen what?

OPIE: A half a boy.

Horatio, The Half-a-Boy

ANDY: Well it's not really a half a boy.
It's a ratio.

Horatio, The Half-a-Boy

ANDY: Well it's not really a half a boy.
It's a ratio.

OPIE: Horatio who?

Horatio, The Half-a-Boy

ANDY: Well it's not really a half a boy.
It's a ratio.

OPIE: Horatio who?

ANDY: Not HOratio, A ratio.
Mathematics. Arithmetic. Forget that
part of it. Forget the part about the half a
boy.

Horatio, The Half-a-Boy

OPIE: It's pretty hard to forget a thing like that, paw.

ANDY: Well try!

Horatio, The Half-a-Boy

OPIE: It's pretty hard to forget a thing like that, paw.

ANDY: Well try!

OPIE: Poor Horatio...

Horatio, The Half-a-Boy

OPIE: It's pretty hard to forget a thing like that, paw.

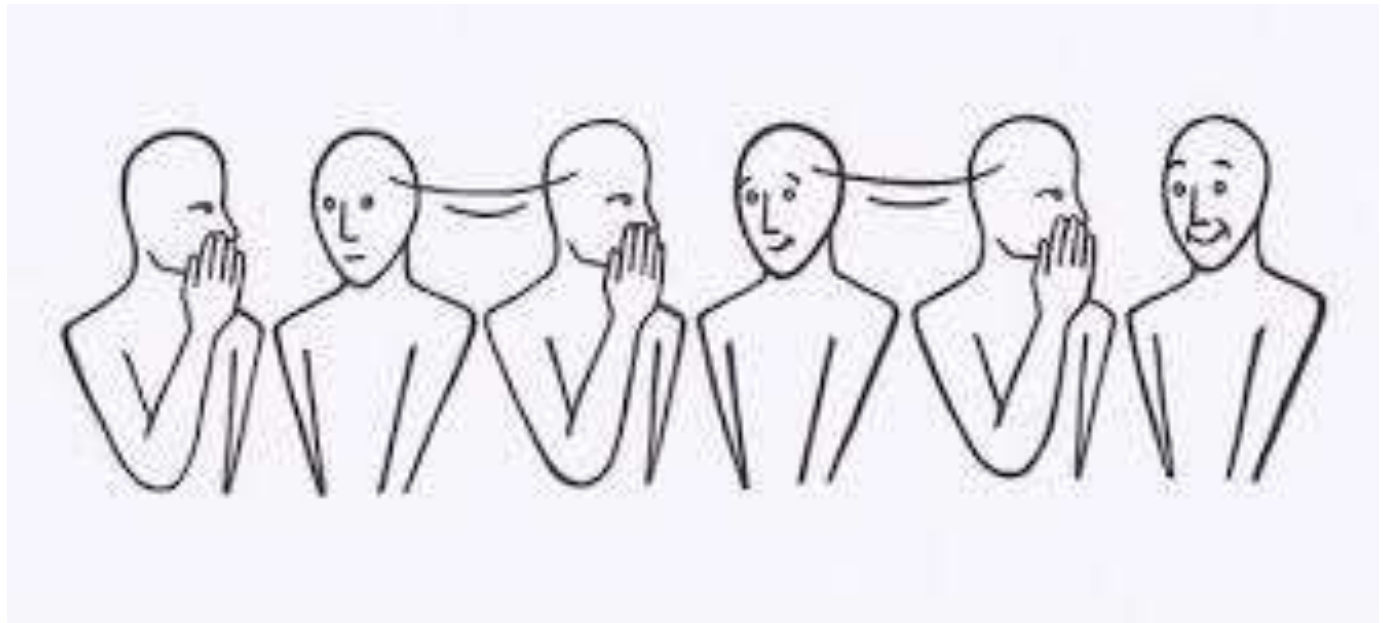
ANDY: Well try!

OPIE: Poor Horatio...

ANDY: Now look, Horatio is not the only needy boy...

The Moral of the Story

**One time, word of mouth
communications are
often ineffective!**



Sustaining Actions Categorized

- Good
 - Problem will come back
 - Minimize impact of problem when it does



GOOD Sustaining Actions

- Monitor Output Metrics/Quality
- Redundancy
- Troubleshooting Guides
- Training & Qualification



GOOD Sustaining Actions

- Monitor Output Metrics/Quality
- Redundancy
- Troubleshooting Guides



GOOD Sustaining Actions

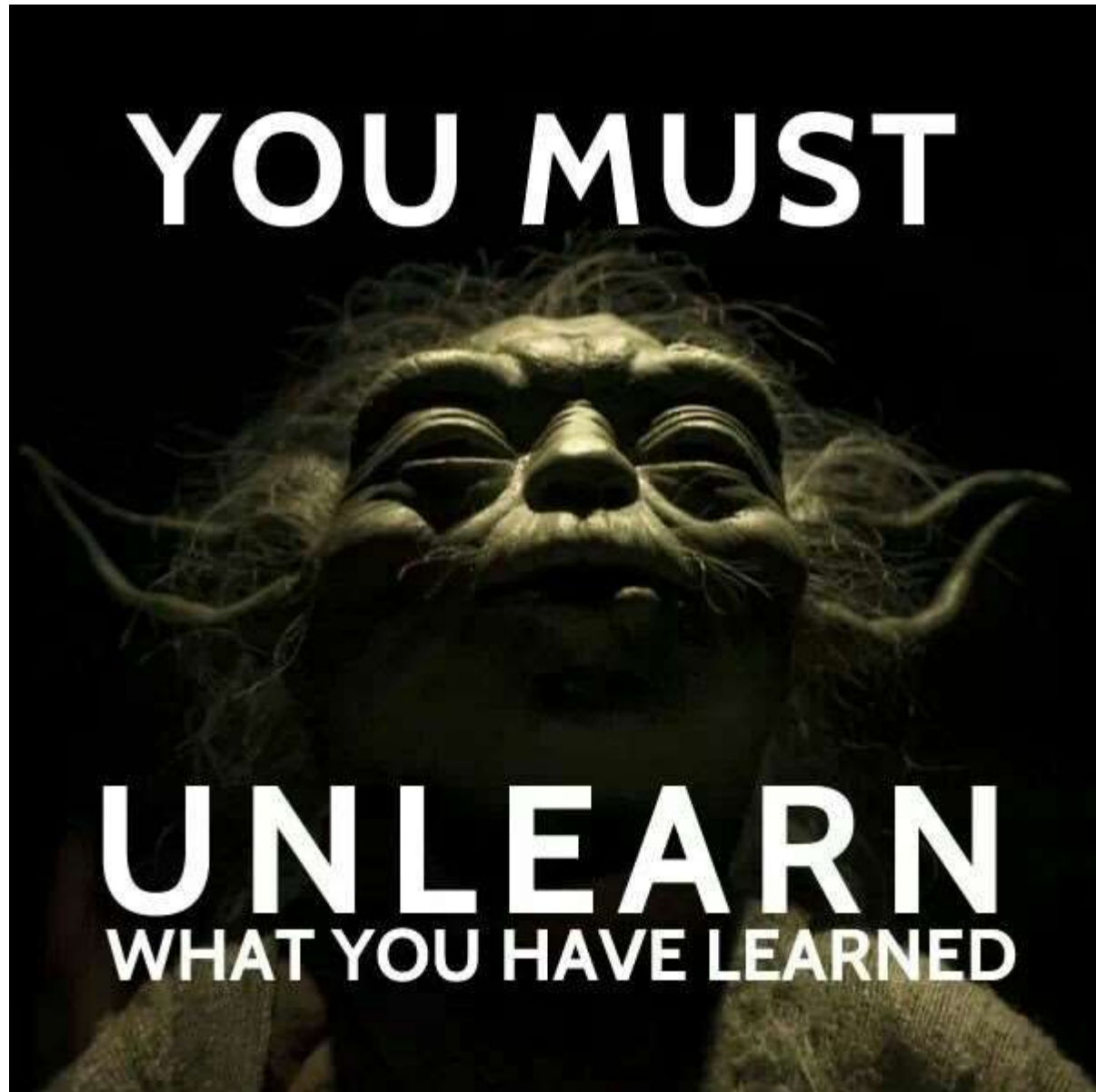
- Monitor Output Metrics/Quality
- Redundancy
- Troubleshooting Guides

**FOR THESE TO BE EFFECTIVE THE
PROBLEM HAS TO COME BACK!**



Training

- Relies on people
- Do people always remember?
- Resource drain



Sustaining Actions Categorized

- Better
 - Problem might come back
 - Limit the probability that it will



BETTER Sustaining Actions

- In Process Metrics
- Input Audits/Inspections
- Task Reminders on Set Frequency
- Check Sheets/List
- Visual Controls



Task Reminders

Autonomous Maintenance - CLEAN Standard					Status: Provisional							
LOCATION: Rogers Extrusion					Revision Date: 5/11/95							
EQUIPMENT: T6 Floor Level					EQUIPMENT OWNER (S): Alvin Taylor							
Equipment Sub-section	Activity	Standard	Method	Tools Needed	Frequency			Target		Owner	Action To Take If Abnormal	Reference Documents
					Days	Time	Time	Days	Time			
Floor	Clean	No foreign objects or materials on the floor	Sweep	Push Broom, Duster, Wipe broom	✓			20	0	Operator	Contact Eric Sucha	
Primary Extrusion Cylinders	Clean	No plastic on the cylinders	Brushing	Wire Brush, Torq-Clack Glove, Safety Glasses	✓			5	0	Operator	Contact Eric Sucha	
Secondary Extrusion Slideplate	Clean	No plastic on slideplate, brass on extrusion body	Scrape and Brush	Wire Brush, Brass Pulling Knife, Torq-Clack Glove, Safety Glasses	✓			5	0	Operator	Contact Eric Sucha	
All Floor Level Litter Sweeping	Clean	No leakage of grease. No dust or dirt.	Wipe	Rope, Safety Glasses	✓			15	0	Operator	Contact Eric Sucha	
Edge Trim Drop Chute	Clean	No dust	Vacuum	Shop Vac, Brush Attachment	✓			8	0	Operator	Contact Eric Sucha	
Primary Extruder Gaskets	Clean	No oil outside of gaskets	Wipe, Replace with pads	Rope, Safety Glasses, Oil Pads, Oil Socks	✓			26	0	Operator	Contact Eric Sucha	
Secondary Extruder Gaskets	Clean	No oil outside of gaskets	Wipe, Replace with pads	Rope, Safety Glasses, Oil Pads, Oil Socks	✓			26	0	Operator	Contact Eric Sucha	
All Floor Level Equipment Surfaces	Clean	No dust or foreign materials	Blow off with air	Air hose, wood nozzle, Safety Glasses	✓			45	0	Operator	Contact Eric Sucha	
					Total Time Required [Min]	150	0					
					558	Total Up Time Required	Total Down Time Required					

AT&T 7:57 PM 56%
 < Set Healthy Examp... 26 🔍 ...

- ☐ Eat <2200 calories/record
Mon Mar 26
- ☐ Sleep >7 hours
Tue Mar 27
- ☐ Exercise 30 cardio/12 stretches
Tue Mar 27
- ☐ Drink 8 glasses of water
Tue Mar 27
- ☒ Sleep >7 hours
Mon Mar 26, 6:29 PM
- ☒ Exercise 30 cardio/12 stretches
Mon Mar 26, 6:29 PM
- ☒ Drink 8 glasses of water
Mon Mar 26, 6:29 PM
- ☒ Eat <2200 calories/record
Mon Mar 26, 12:04 AM

Show more completed tasks

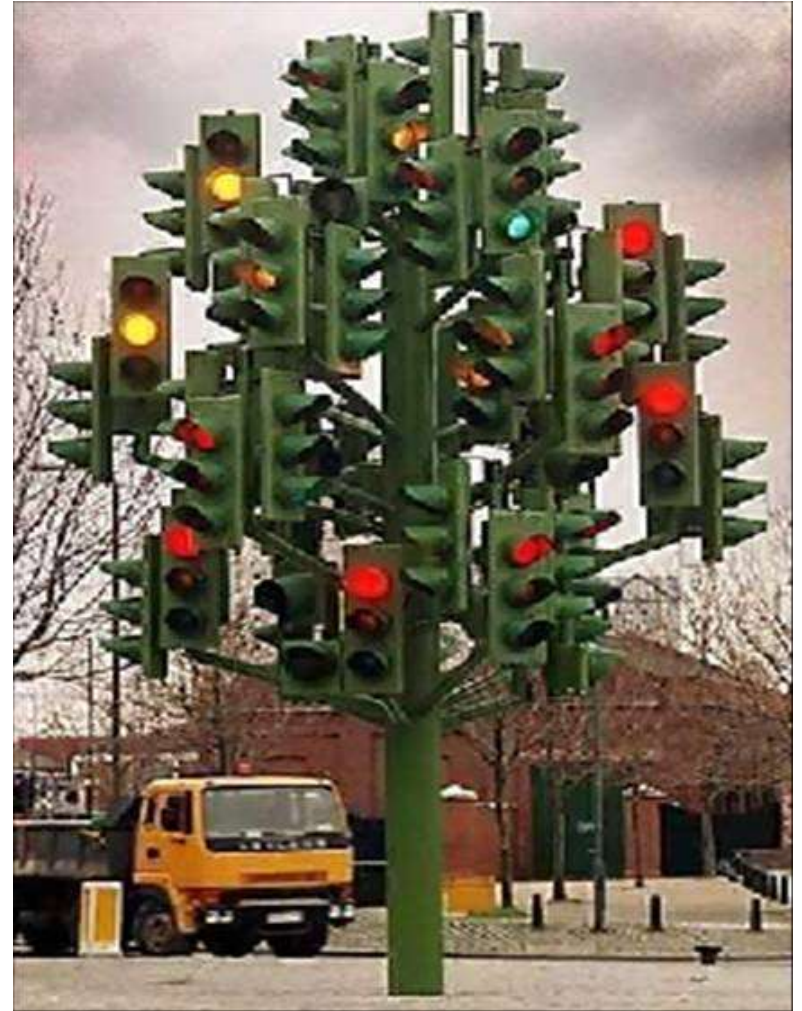


Add a subtask...



Visual Controls

- Labels
- Colors
- Lights
- Outlines



**Make right/wrong
obvious at a glance!**

Bad Visual Control



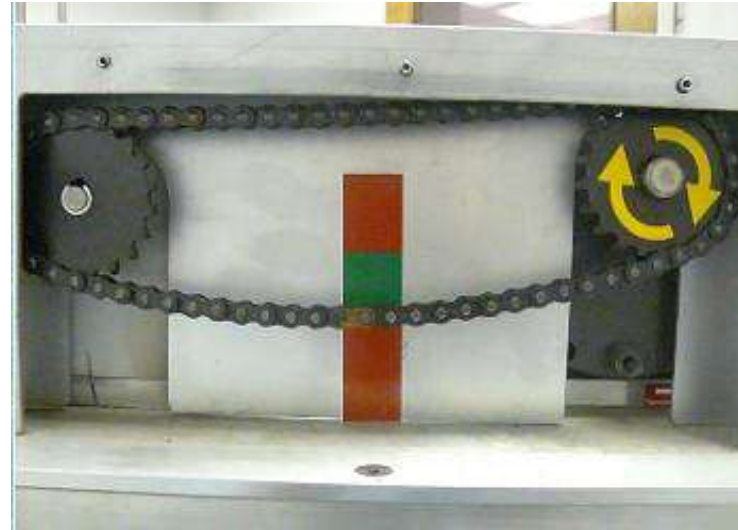
8 Small Labels!

Bad Visual Control



~~8 Small Labels!~~
10 Small Labels!

Good Visual Control



Sustaining Actions Categorized

- Best
 - Problem can't come back
 - Maximum benefit



BEST Sustaining Actions

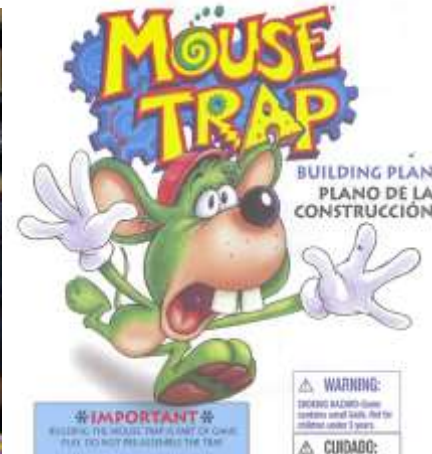
- True Error Proofing
- Make Problems Impossible



POKA YOKE



Physical Error Proofing



Procedural Error Proofing

- Computer / Electronic Systems
 - Entry checks
 - Autocorrect / autofill
- Cameras
- Motion detectors

INCORRECT

Selection Example

- BAD – Tell a couple of people on the line



Selection Example

- GOOD – Add this jam to the trouble shooting guide and train on that adjustment point



Selection Example

- BETTER – Add visual indicators that show where rail should be set



Selection Example

- BEST – Weld the rail in place so it cannot move



Select the Best Sustaining Steps

			PROCEDURE				PHYSICAL			
Was the change...			...to an input?	...to a complex procedure?	...to a simple process step?	...related to data entry?	...to an input?	...related to a changeover?	...to a movable part?	...able to be uninstalled?
RANKING	CATEGORY	SUSTAINING STEP								
BEST	Error Proofing	Make Immovable						X	X	X
BEST	Error Proofing	One Way Positioning						X	X	
BEST	Error Proofing	Entry Check				X				
Better	Visual Controls	Conditional Formatting				X				
Better	Visual Controls	Color Coding						X		
Better	Audits/Inspections	Incoming QC	X				X			
Good	T&Q	Troubleshooting Guide	X	X		X	X		X	X
Good	T&Q	One Point Lesson (OPL)			X	X			X	
Good	T&Q	Job Instruction Breakdown (JIB)		X				X		

Analyze the Sustainment Plan

BETTER & BEST

GOOD

INPUT → PROCESS → OUTPUT

PEOPLE

Analyze the Sustainment Plan

BETTER & BEST

GOOD

INPUT → PROCESS → OUTPUT

PEOPLE

Analyze the Sustainment Plan

BETTER & BEST

GOOD

INPUT → PROCESS → OUTPUT

PEOPLE

Analyze the Sustainment Plan

BETTER & BEST

GOOD

INPUT → PRO~~X~~CESS → OUTPUT~~X~~

PEO~~X~~PLE~~X~~

Prior to Countermeasure

- Consider unintended consequences
- Obtain feedback from users
- Obtain leadership buy in



Summary

No sadder waste than “re-solving” a problem

- Choose sustaining actions based on the type of change
- Prioritize the most impactful
- Gauge the health of the plan

Take-aways

- Through this session, you should have:
 - Learned to prioritize sustaining actions to ensure sustainment and avoid unnecessary work
 - Learned to choose the best sustaining steps for the type of change made
 - Learned to critique your sustainment plan using a process-input-output diagram



Questions?

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