



## ANNUAL REPORT 2017



The Nevada Builders Alliance is a professional organization representing the construction industry and all affiliated sectors. Our mission is to create a positive business environment for our member companies and communities.

## Message from our CEO....

2017 was a strong year for Nevada Builders Alliance. From a busy legislative session, opening the new Carson office, membership growth and the growth of our industry across the state, we continue to be busy, engaged and moving forward.

As our industry continues to rebound, our greatest challenge continues to be workforce development. To this end, we are working to develop new partnerships, strengthen existing ones and create programs that change perceptions and help develop a skilled workforce. We encourage all member companies across the state, regardless of size, to take advantage of our many resources and let us help you find the workforce you are looking for. Reach out and let us connect you.

With things taking off in the North, we are also pleased to be developing a stronger presence in the southern part of the state. This is reflected in our Board of Directors as well as the increase in southern Nevada memberships and new and developing partnerships in the south.

I would also like to thank Pro Group Management. They have been, and continue to be, our strongest partner and advocate. We look forward to our continued growth. Strong workforce development efforts, legislative advocacy, our worker's comp product and continued member engagement all work together to help make our organization the largest statewide industry association and the voice of the industry.

Here's to a great 2018!

A handwritten signature in blue ink that reads "Aaron West". The signature is fluid and cursive, with the first name "Aaron" and last name "West" clearly distinguishable.

## About Us

*Since our humble beginnings in 1966 as the Builders Association of Western Nevada, we are proud that Nevada Builders Alliance has now become the largest state-wide professional membership organization representing over 800 companies in the construction industry and affiliated sectors. Our primary mission continues to be political advocacy. We work to support and advance policies at the local, state and federal level that create a positive business environment and spur economic development across the state. We are also actively involved in Workforce Development and promote a skilled workforce in all sectors of the construction trades.*

# 2018 BOARD OF DIRECTORS

President	Rob McFadden	CC Builders
Vice President	Chris Barrett	Q&D Construction
Treasurer	Duane Dougherty	Heritage Bank
Contractor	Mark Baraga	Construction MD
Contractor	Melissa Caron	A.M. Smith Electric
Contractor	John Cassinelli	Cassinelli Landscape
Contractor	Sam Landis	Ridgeline Development
Contractor	Bill Miles	Miles Construction
Contractor	Mark Turner	Black Pine Construction
Associate	Stephanie Allen	Kaempfer Crowell
Associate	Joe DeRicco	Western Nevada Supply
Associate	Jeff Frame	Frame Architecture
Associate	Angela Fuss	Lumos & Associates
Associate	Larry Peyton	Tahoe Insurance Group
Associate	John Snow	McGinley & Associates
Associate	Ryan Swensen	Simpson Strong-Tie

## Thank you to our outgoing board members

Barry Lease	ANI Building Solutions
Sean Lyon	Lifestyle Homes`
Jeff Kale	Prime Lending

## Membership Committee

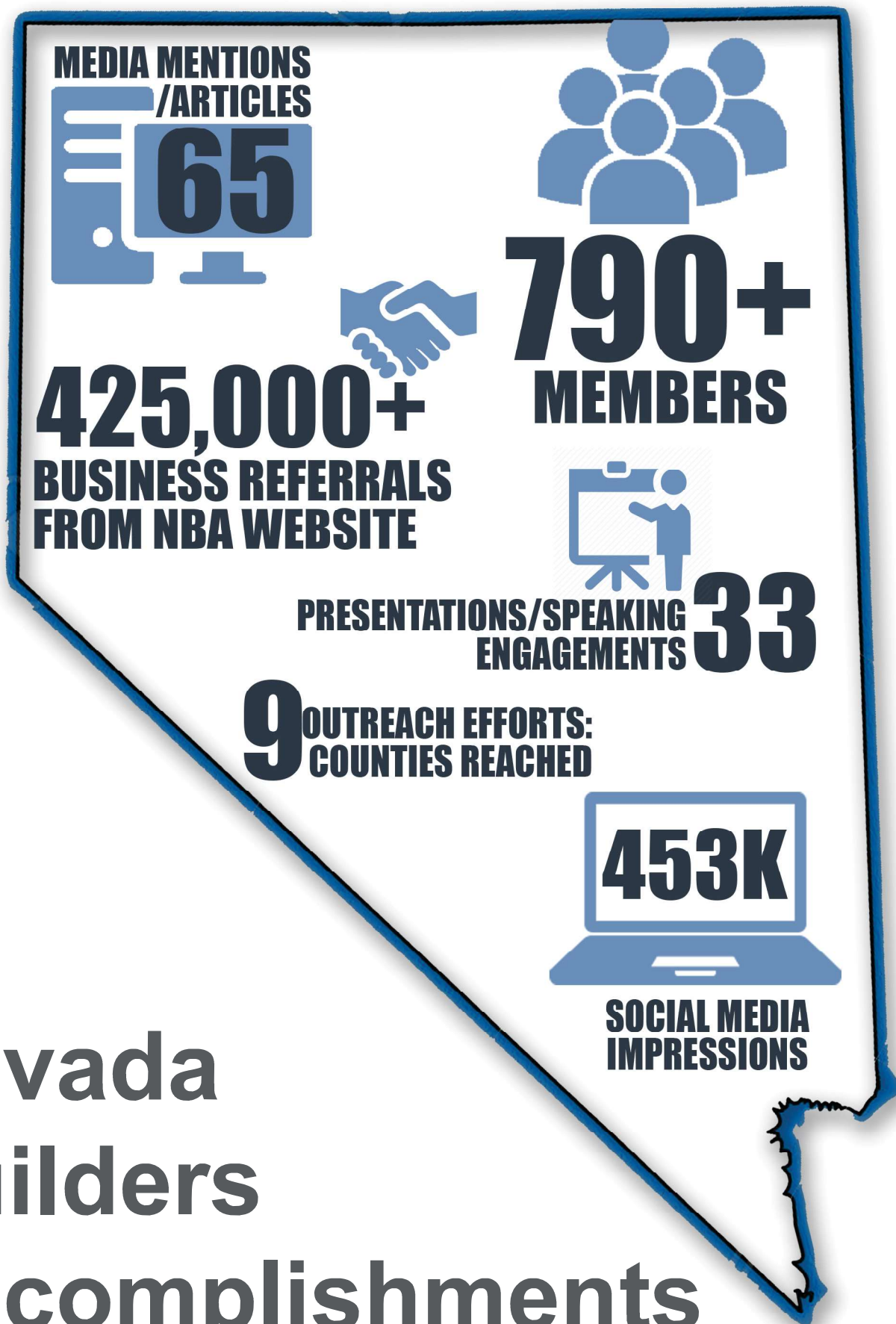
The Membership Committee works to facilitate engagement in the organization. This is accomplished by increasing one-on-one contact with member companies, coordinating numerous member mixers throughout the year and identifying possible corporate partners and sponsors for NBA events.

## Governmental Affairs Committee

The Governmental Affairs Committee reviews ongoing policy decisions for the organization and develops appropriate strategies; determines priorities and support of political candidates and manages best practices for political engagement.

## Staff

Aaron West	CEO
Stacey Rich	Membership
Pam Duxbury	Outreach
Kriss Bachofner	Bookkeeper





# Membership Benefits

## Advocacy

We are committed to keeping our members informed on the latest policy developments and key issues affecting our industry and your business and working those issues to a positive conclusion.

## Workforce Development

The biggest issue our industry continues to face is lack of a skilled workforce. By educating community leaders, educators, parents and youth about the opportunities that exist in our industry and developing programs necessary for them to flourish, we ensure our future success.

## Workers' Compensation

Nevada Builders and Pro Group Management have developed the most successful workers' compensation program for the construction industry.

## Supplemental Insurance Benefits

Through our partnership with Aflac, Nevada Builders offers supplemental/accident insurance packages to our member companies. With access to this unique plan, member companies can provide additional, affordable benefits to their employees.

## Contract Documents

Along with the law firm Kaempfer Crowell, we have developed standard template documents for use by our members. These documents are updated after every legislative session to reflect the newest regulations.

## Information/Communication

By providing the latest data on residential sales/permit activity, commercial vacancy/permit activity, employment numbers and economic indicators and more, we communicate with our members through our monthly Blueprint newsletter. This information allows you to make the most informed decisions as well as educate our communities and representatives on the impact of our industry.

## Networking

Through Member Mixers and various annual social events, we provide many opportunities to expand your connections, grow your business and engage with other members and our communities.



For over 17 years, NEVADA BUILDERS ALLIANCE and Pro Group management, Nevada's leader in workers' compensation coverage, have partnered to bring NBA members the most comprehensive and affordable workers' compensation packages through their Self-Insured Group (SIG).

By joining the SIG, Nevada construction companies of all sizes will have access to a cost effective, comprehensive method of minimizing losses and reducing costs. Also, Pro Group provides reduced rates, effective claims management, 24/7 online service, compliance with all applicable State Insurance Department regulations, OSHA representation, pre-employment screening, employer education and safety programs and more. We are proud to partner with Pro Group Management, THE resource for Nevada Builders members seeking to take control of their workers' compensation coverage.



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## THE CONSTRUCTION INDUSTRY IN 2017:

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8%

of the state's workforce

137,000

craft professional demand by 2023

12%

of the state's GDP

15%

increase in median home  
prices

8mil

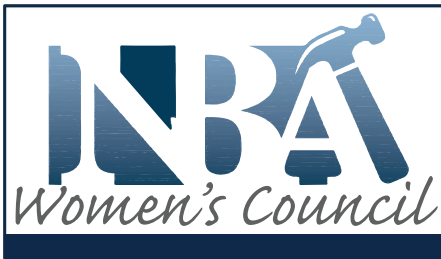
square feet of new  
industrial space

# Workforce Development

Workforce Development continues to be the leading issue in Nevada's construction industry. **Nevada Builders Alliance** continues to bring this issue to the forefront and we are working to continually develop programs and partnerships to create the skilled workforce our industry needs to grow and maintain economically strong communities.



**CONSTRUCTION CAREER DAY:** The 2nd Annual Northern Nevada Construction Career Day was bigger and better! Organized by the principles of BuildNV.org, this event saw over 800 students participate in hands-on activities provided by over 50 exhibitors. The Las Vegas Construction Career Day also had an attendance of over 800 students. These events would not be successful without our members' participation.



**WOMEN'S COUNCIL SCHOLARSHIPS:** Once again, the Women's Council awarded 4 scholarships to construction program students in the state's four community colleges. Students receive \$500 per semester to support their studies in construction-related courses of study.



**BUILDNV.ORG:** A partnership of of the state's top industry associations, BuildNV.org continues to be the cornerstone of our workforce development efforts. Through this initiative, we are working to educate job-seekers, educators, military, students and the public on the rewarding careers that exist in Nevada's construction industry.



**PARTNERSHIPS:** Nevada Builders is proud to partner with state and local education and training providers, as well as sit on various organizations, boards and committees that focus on our state's workforce development needs. These include the Governors Workforce Development Board, EDawn's Workforce Consortium, JOIN, Inc., Workforce Connections, Army PaYS, Work for Warriors, Western Nevada College, Truckee Meadows Community College, College of Southern Nevada, Washoe County and Clark County School Districts.

# 2018 Calendar of Events

## January

Annual Dinner (Reno)

## February

Annual Meeting (Las Vegas)

## March

Member Mixer

## April

Member Mixer

## May

Aces Baseball Game (Reno)

## August

Member Mixer

## September

BBQ & BASH (Carson City)

Construction Career Day (Reno)

## October

Construction Career Day (Las Vegas)

Top Golf (Las Vegas)

Nevada Day WC Pancake Breakfast (Carson City)

## November

Governor Series Tailgate Party (Las Vegas)

## December

Holiday Party (Reno)

## Corporate Partners



For the latest information and updates visit [NevadaBuilders.org](http://NevadaBuilders.org)