

# TriNet-Aetna Broker Program in New York

This unique New York State broker incentive program gives you more reasons to get paid twice; incentives calculated both on TriNet service fees and on worksite employees enrolled in Aetna medical plans when moving your clients to TriNet.



## Why Participate?

- Incentives are calculated both on TriNet service fees and worksite employees enrolled in Aetna medical plans when moving your clients to TriNet.
- Maintain trusted advisor role with your clients.
- Provide clients with, otherwise unavailable on the open market, TriNet-sponsored, Aetna medical health plans.
- Total HR solutions are tailored for your clients.

## Program Requirements

- Executed TriNetConnect Agreement and NY Pass-Through Payment Addendum.
- Status as Aetna broker/producer in good standing.

## Broker Program Highlights

- This new incentive will be paid in addition to the existing incentive structure outlined in your TriNetConnect Agreement.
- TriNet pays \$26 per worksite employee per month (PEPM) commission for worksite employees enrolled in an Aetna health care plan sponsored by TriNet.
- Worksite employees must not have been covered under another Aetna health care plan with another professional employer organization. Payments are processed quarterly, 45 days after the close of the prior TriNet quarter.
- The worksite employees must have been enrolled in an Affordable Care Act small group policy prior to your client contracting with TriNet.

## TriNet Powers Business Success

### Streamline Services:

Gain time to do what you do best, because we've pulled so many human resource services into one solution.

### Access Expertise:

In-depth HR know-how that's industry-specific, accessible and supports growth.

### Attract Talent:

Our big-company benefits attract the talent that drives success.

### Contain HR Costs:

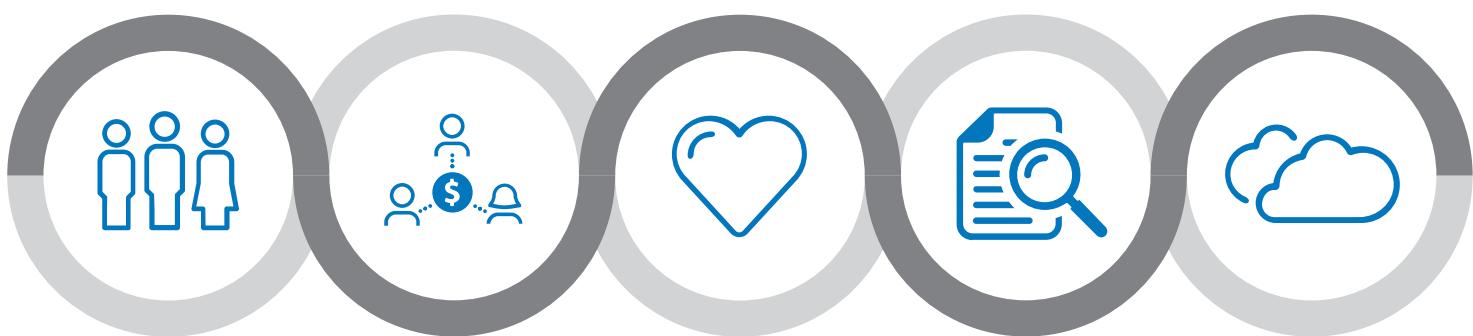
Our economies of scale, buying power and transparency give businesses an advantage.

### Lower Risks:

Experience, expertise, policies and processes in all 50 states help safeguard businesses.

### Gain Efficiency:

Technology that works, beautifully streamlined, supporting employees, delivering data.



#### HR TEAM

Industry specialization  
Decades of domain expertise  
Employee onboarding  
Benefits enrollment

#### PAYROLL

Tax remitting and filing  
Real-time entry  
Payroll preview  
Direct deposit

#### BENEFITS

Health care insurance  
Retirement plans  
Flexible spending accounts  
COBRA

#### RISK & COMPLIANCE

Workers' compensation  
EPLI  
Unemployment  
ACA support

#### TECHNOLOGY PLATFORM

Mobile app  
Robust reporting  
Time-off tracking  
Expense management

**“Having TriNet as a partner enables us to create a fast but sustainable company for the future quickly, smoothly, cost effectively and is going to be key for us to grow our business beyond what it is today.”**

**Tyler Leshney**

President | Ultra Mobile

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Questions? Please contact our broker support team  
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