

# CHAMBER

# Chat

October 2017

Monthly publication of  
the Gettysburg Adams  
Chamber of Commerce

## —INSIDE—



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### 9 Member Spotlight: A/V Solutions



### 10 Milestone Anniversaries

## CHAMBER CALENDAR

- 10/3 Membership Committee, 8:30 a.m.
- 10/10 Executive Committee, 7:30 a.m.
- 10/12 Legislative Committee, Noon
- 10/17 County Connections at Adams County Library, 8 a.m.
- 10/19 Membership Mixer at The Corner Brick, 5-7 p.m.
- 10/25- PA Assoc. of Chamber
- 10/27 Professionals Conference

## Wine Festival Raises More than \$16,000 for Local Organizations, Supports Local Businesses

Gettysburg, Pa. – The 13<sup>th</sup> Annual Gettysburg Wine & Music Festival, hosted by the Gettysburg Adams Chamber of Commerce Sept. 9-10, promoted Pennsylvania wine, supported local businesses and boosted the area economy all while raising more than \$16,000 for local organizations.

More than 7,500 attendees sampled and purchased thousands of bottles of wine from 27 Pennsylvania wineries, enjoyed offerings from more than 50 food and craft vendors and danced to the region's best live music.

"The Gettysburg Wine & Music Festival started 13 years ago to support the local community," said Jennifer McCleaf, event organizer. "The festival is a community effort and it only makes sense to say 'thank you' and give back to the non-profit organizations that make Adams County a great place to live work and play."

In addition to supporting activities of the non-profit Gettysburg Adams Chamber of Commerce, other organizations benefiting from the festival include:

- Gettysburg Fire Department and Southeastern Adams Volunteer Emergency Services, more than \$2,000 from visitors who used parking lots;
- Adams Regional Emergency Medical Services, \$500 for ambulance support;
- Freedom Transit, \$1,000 for transportation services;
- Gettysburg Rocks, an organization that supports Penn State's Four Diamonds Fund, \$1,900 for support with music acts;
- Battlefield FFA, \$1,000 for their work during festival clean-up;
- SCPA Land Sharks youth baseball league, \$750 for their work during festival clean-up;
- Service Dogs for Heroes, \$868.68 donated by visitors;
- Local Boy Scout Troop, \$250 for their work during festival clean-up;
- Rotary Club of Gettysburg, who chose to donate their \$250 to the YWCA Gettysburg & Adams County, for their work in the wine check area; and
- Straban Township, with more than \$8,500 in permitting and fees.

"Many of our festival attendees are visiting from other parts of Pennsylvania and other states. They help drive our local economy by booking hotel rooms, eating at local restaurants and shopping at local stores," added McCleaf.



## IT'S HERE! Adams County Living

The Official Business Directory and  
Community Guide of Adams County

Contact the Chamber at 717.334.8151 or  
[info@gettysburg-chamber.org](mailto:info@gettysburg-chamber.org) for extra copies.

*The Gettysburg Adams Chamber of Commerce is Adams County's largest and oldest business organization and supports the local business community by promoting diverse economic opportunities through advocacy, networking and information. Nearly 540 local businesses and organizations are members. For more information, visit [gettysburg-chamber.org](http://gettysburg-chamber.org).*



# 98TH ANNUAL MEETING

WEDNESDAY  
NOVEMBER 8, 2017  
5:30-7:30 P.M.

THE LODGES AT GETTYSBURG  
685 CAMP GETTYSBURG ROAD  
GETTYSBURG, PA 17325

Learn how we're planning for the chamber's next 100 years, then help us recognize new and outgoing board members and Adams County's Citizen of the Year and Chamber Volunteer of the Year.

**RSVP** Tickets are \$28 each and include heavy hors d'oeuvres and cash bar.  
717.334.8151 | [gettysburg-chamber.org](http://gettysburg-chamber.org)

*Holiday Jackpot*

## RAFFLE

THURSDAY, DEC. 7 | 5-7 P.M.  
WYNDHAM GETTYSBURG

**\$1,000 GRAND PRIZE**  
Plus 3-\$500 and 15-\$100 Prizes



**FOOD DRIVE**  
Canned food donations will support the Adams County Food Pantry, part of SCCAP.



*Tickets*

\$50 includes a raffle ticket and entry for two to raffle party with heavy hors d'oeuvres. Only 299 tickets available.

### —BOARD OF DIRECTORS—

**Darlene A. Brown, Chair\***

Adams County Housing Authority/PA  
Interfaith Community Programs Inc.

**Peter Martin, Vice Chair\***

PJ Martin Engineering

**Duane Kanagy, Past Chair\***

Adams Electric Cooperative Inc.

**Eric Gladhill, Secretary\***

C.S. Davidson Inc.

**Elizabeth Johnides, Treasurer\***

The Markets at Hanover

**Chad-Alan Carr**

Gettysburg Community Theatre

**Peter Doggett**

Wyndham Gettysburg/Courtyard  
Marriott

**Norris Flowers\***

Destination Gettysburg

**Ryan Fox**

Huston-Fox Financial Advisory Services

**Henry Grossman\***

TREYSTA technology management

**Amanda Hollabaugh**

Hollabaugh Bros. Inc. Fruit Farm & Market

**Bryan Johnson**

Brown's Ranch Inc.

**Sharon Kebil-Whisler**

M & T Bank

**Dave Lamberson**

Gettysburg Construction Co.

**Steve Rice\***

Steve Rice Law

**Carrie S. Stuart, President**

Gettysburg Adams Chamber of Commerce

*\*Executive Committee Member*

### —CHAMBER STAFF—

**Carrie S. Stuart**

President

[carries@gettysburg-chamber.org](mailto:carries@gettysburg-chamber.org)

**Jennifer McCleaf**

Membership/Events Director

[jenniferm@gettysburg-chamber.org](mailto:jenniferm@gettysburg-chamber.org)

**Edith Waldron**

Program Coordinator

[edithw@gettysburg-chamber.org](mailto:edithw@gettysburg-chamber.org)

**Nicole L. C. Bucher**

Communications Specialist

[nicoleb@gettysburg-chamber.org](mailto:nicoleb@gettysburg-chamber.org)

**Heather Laughman**

Accounts Receivable Specialist

[heatherl@gettysburg-chamber.org](mailto:heatherl@gettysburg-chamber.org)

### —NEW MEMBERS—

**Hutchison, Rosemary**

1425 Fairfield Road  
Gettysburg, PA 17325  
717.334.0075

[hutchiro@earthlink.net](mailto:hutchiro@earthlink.net)

Individual Members

**ServiceMaster Cleaning & Restoration**

Gerry Patnode

126 E. King St.

P.O. Box 201

Littlestown, PA 17340

717.345.6726

[gerry@smcleaning-resortation.com](mailto:gerry@smcleaning-resortation.com)

[smcleaning-restoration.com](http://smcleaning-restoration.com)

Homes & Real Estate - Restorations

**Smith, Caroline**

34 E. Lincoln Ave.

Gettysburg, PA 17325

717.334.6740

[carolinesm@comcast.net](mailto:carolinesm@comcast.net)

Individual Members

**Triple Ceez Chicken Wingz LLC**

Courtney Clyde

28 Birch Dr.

Hanover, PA 17331

301.524.7711

[cclde79@gmail.com](mailto:cclde79@gmail.com)

Shopping & Dining - Food Trucks

### — MEMBER RENEWALS —

*Thanks to the following businesses for continuing their commitment to the chamber and local community by renewing their member investment:*

**20-29 Years**

Conewago Valley School District

Union Drummer Boy

**10-19 Years**

Adams Rescue Mission Inc.

CenturyLink

Gettysburg Foundation

Hampton Inn

Kime's Cider Mill Inc.

L & H Mechanical & Electrical

Services Inc.

Land and Sea Services LLC

**5-9 Years**

Family First Health

Home Instead Senior Care

O'Rorkes

Smith & Company CPA

**1-4 Years**

Doceo Office Solutions

Getty Pak Inc.

Gettysburg Seminary Ridge Museum

As a direct result of the festival, visitors booked 175 hotel packages at the 1863 Inn of Gettysburg, Comfort Suites, Courtyard by Marriott Gettysburg, Eisenhower Hotel and Wyndham Gettysburg.

"The festival could not happen without the support of the many chamber member businesses that support the festival as vendors, volunteers or through financial and in-kind donations," added McCleaf.

The festival was organized by a 15-member volunteer committee, with support from chamber staff. Additionally, 210 local volunteers helped set up and operate the event.

Chamber member vendors included Brookmere Wine & Tasting Room, Buddy Boy Winery, Brother Floyd's Righteous Pickles, Sam's Club and The Outlet Shoppes at Gettysburg.

Primary sponsors were Adams Electric Cooperative Inc., Gateway Gettysburg, Sam's Club, Steve Rice Law, Susquehanna Style, The Outlet Shoppes at Gettysburg and UPMC Pinnacle Hanover Hospital. Supporting local businesses included: All Sound Pro, BG&H Investigators, Brienna Richelle Photography, Comfort Suites Gettysburg, Eicholtz Co., Event Central, Freedom Transit, Gettysburg Foundation, Gettysburg Tour Center, Golf Cart Services, HACC – Gettysburg Campus, L&H Mechanical & Electrical Services, McCleaf Landscaping, Roaring Springs Water, Schmuck Lumber Company, Staff Amusements and Waste Management.

The 2018 Gettysburg Wine & Music Festival is set for Sept. 8-9. For more information, visit [www.gettysburgwine.com](http://www.gettysburgwine.com) or call 717-334-8151. Find the festival on Facebook at [www.facebook.com/GettysburgWineAndMusicFestival](https://www.facebook.com/GettysburgWineAndMusicFestival).



# Business News

The **bolded** businesses in Business News are Chamber members. Submit news (between 50-75 words) to [news@gettysburg-chamber.org](mailto:news@gettysburg-chamber.org) by the second Tuesday of each month for inclusion in the following month's publication.



Todd L. Herring and D. Arthur Seibel Jr. were appointed to the boards of directors of **ACNB Corporation** and **ACNB Bank** as a result of the acquisition of New Windsor Bancorp Inc. and New Windsor State Bank by ACNB Corporation effective July 1. Herring was a New Windsor director since 2013 and is the market director for Pivot Physical Therapy. Seible joined the New Windsor board in 2001 and is COO of Springdale Preparatory School. According to ACNB Corporation President and CEO James P. Helt, "The addition of Mr. Herring and Mr. Seibel to the Boards of both ACNB Corporation and ACNB Bank provides strength as we commit to the Maryland market given their collective knowledge and contacts relative to Carroll County and surrounding areas, experience in the operation and management of businesses, local community involvement and prior board experience."



**Berkshire Hathaway HomeServices Homesale Realty** real estate brokerage network ranked "Highest Overall Satisfaction for Repeat Home Sellers Among National Full Service Real Estate Firms" in the J.D. Power 2017 Home Buyer/Seller Satisfaction Study. Overall satisfaction was gauged across five factors of the real estate process: agent/salesperson, closing process, real estate company marketing, real estate company office, and package of additional services. Berkshire Hathaway Homesale Realty has 27 offices serving Pennsylvania and Maryland, including an office in Gettysburg at 1270 Fairfield Road.

Ben Codori has joined **Berkshire Hathaway HomeServices Homesale Realty** as a realtor and member of the Sciarretta Team. He will specialize in residential sales throughout York and Adams counties. Berkshire Hathaway Homesale Realty has 27 offices serving Pennsylvania and Maryland, including an office in Gettysburg at 1270 Fairfield Road.



**Buddy Boy Winery & Vineyard** recently cut the ribbon on its new Gettysburg retail location at 777 Baltimore St.,

Suite 112. The Duncannon, Perry County, winery has six other locations in central Pennsylvania. The winery is known best for its sweeter wines (though it does make award winning dry wines) that pair with its hillbilly personality. The wines have won top awards at statewide contests, including the Pennsylvania Wine Competition.



## Trusting God

For 29 years, Phil Stone sat at the window of the television sports world calling play-by-play of NFL Football and Major League Baseball for NBC Sports. But then he started to wonder if there was more to life than calling sports games. He surrendered his heart to Christ and started to listen to God's call for his life. He put God first, which led him to a cross-country move, a career change and a new way of life.

## Adams County Community Prayer Breakfast

Wednesday, Nov. 15

7 a.m. Breakfast & Registration | 7:30 a.m. Program  
Wyndham Hotel | 95 Presidential Circle, Gettysburg  
Register at [gettysburg-chamber.org](http://gettysburg-chamber.org) or 717.334.8151



**Cross Keys Village – The Brethren Home Community** welcomes Dr. Cynthia "Cindy" Drenovsky as its new Director of Life Enrichment, a position created to further life enrichment and education programs. She has 26 years of experience as a professor of sociology at Shippensburg University. Cross Keys Village is the ninth largest single-campus, not-for-profit senior living organization in the United States and the largest in Pennsylvania.

As part of its long-standing tradition of assisting other electric companies during large-scale power outages, FirstEnergy Corp. utilities, including **Met-Ed**, sent nearly 900 linemen, damage assessors, electrical contractors, forestry crews and support personnel to help utilities in Florida with restoration efforts following power outages from Hurricane Irma. Mutual assistance allows utilities to pool their resources to help restore power to customers faster. In the past, FirstEnergy and its employees have been honored by the Edison Electric Institute (EEI) with its "Emergency Assistance Award" for the mutual assistance the company has provided during winter and summer storms.

**Hanover Hospital** recently raised \$130,495 during its 30<sup>th</sup> annual Golf Tournament thanks to the generosity of area businesses, individuals and vendors, as well as the 165 golfers who played. This year's tournament benefits the newly constructed Mammography Center. The new center will bring all mammography services together in one location, including 3D Mammography technology, which offers increased cancer detection, decreases callback rates, refines definition of structures within breast tissue, and improves lesion visibility.

**RLH CPAs & Business Advisors** was recently named as one of the 2017 *Accounting Today's Best Accounting Firms to Work for*. *Accounting Today* has partnered with Best Companies Group to identify companies that have excelled in creating quality workplaces for employees. RLH CPAs & Business Advisors is an independently owned and operated regional public accounting firm providing a wide variety of tax, accounting and consulting services for individuals, businesses, nonprofit organizations, and governmental entities.

**RLH CPAs & Business Advisors** (RLH) recently promoted of Richelle Groff and Ryan Harshman CPA to Senior Accountant. Groff has been with RLH since 2011 and has experience in tax preparation services for individuals, partnerships and corporations. Ryan Harshman CPA has worked for RLH since 2014. He has experience with many facets of accounting, including audit, review and compilation services for nonprofit, government and for-profit clients as well as tax preparation for individuals, partnerships and corporations. RLH is an independently owned and operated regional public accounting firm providing a wide variety of tax, accounting, and consulting services for individuals, businesses, nonprofit organizations and governmental entities.



## Remember to VOTE FOR CHAMBER BOARD

### Candidates

(6 seats available)

\* Incumbent

Laura Becker, Doceo Office Solutions  
Lisa Duffy, Hanover Hospital  
Sarah Dull, Farnsworth House Inn  
Melissa Ferguson, Holiday Inn Express & Suites Gettysburg  
Stacey Green, Biggerstaff's Catering  
\*Henry Grossman, TREYSTA technology management  
Harry Hartman, Gettysburg Times  
\*Bryan Johnson, Brown's Ranch  
\*Duane Kanagy, Adams Electric Cooperative Inc.  
Tracey Smith, HACC-Gettysburg Campus

### How to Vote

Chamber member reps received an email with a link to follow. Call 717.334.8151 if you did not receive the email.

**Smith Elliott Kearns & Company LLC** has been named one of the Top 250 private companies in Central Pennsylvania for 2017. Out of 250 companies annually ranked by the *Central Penn Business Journal*, SEK&Co landed at #116, up nine spots from the 2016 ranking. The ranking of privately held companies in Adams, Cumberland, Dauphin, Franklin, Lancaster, Lebanon, Perry and York Counties is based on annual sales revenue.

**Smith Elliott Kearns & Company LLC** was named as a national leader in *INSIDE Public Accounting's* 27<sup>th</sup> annual ranking of the largest accounting firms in the nation, the IPA 200. IPA is an award-winning newsletter for the accounting profession. The IPA 200 is one of the most comprehensive lists of its kind and is the most current snapshot of the financial and operational health of accounting firms. More than 500 firms participate in the annual ranking process and SEK&Co ranks as the 191st largest public accounting firm in the nation. The firm was ranked fifth in the Pennsylvania and Maryland markets.

**Under the Horizon Pottery & Arts Studio** recently welcomed Wendy Golden as its newest instructor. An art teacher, Golden loves to paint water scenes using watercolor and large murals. She will teach drawing and painting classes on Thursday evenings from 6:30-7:30 p.m.

The **YWCA Gettysburg & Adams County** welcomes new Human Resources Director Drew Harding. Drew joined the management team Sept. 1 and is tasked with providing administrative support to the YWCA's 160+ employees. He received a bachelor's degree in organizational management studies from Gettysburg College and currently resides in Gettysburg.



**WellSpan Health System** has created a new scholarship fund with **HACC, Central Pennsylvania's Community College**, to benefit physician office assistant students. This new fund will award 10 scholarships of \$1,500 each during the 2017-18 academic year to students who demonstrate financial need. HACC developed this in-demand healthcare program in partnership with WellSpan Health System to address a local labor market demand. The WellSpan Careers job listing webpage averages 10 to 20 openings per month for physician office assistants.

## PJ MARTIN ENGINEERING

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# Chamber Members Net More Than \$11,000 in Dividends for Carrying Business Insurance

The Gettysburg Adams Chamber of Commerce’s partnership with Penn National Insurance is paying dividends to businesses that have taken advantage of a comprehensive business insurance program. Chamber members who have placed commercial insurance with Penn National’s Member Advantage Program earned \$11,030.18 in dividends for 2016.

“We’re pleased to partner with local independent agents who represent Penn National Insurance to offer our members this benefit,” said Carrie Stuart, chamber president. “Businesses currently in the program have seen great success, with some saying the dividend pays for their chamber membership – and then some.”

Since inception in 1996, the program has paid more than \$10.3 million in dividends to policyholders in Adams and York counties. The program originated through the York County Economic Alliance, and grew to include the Hanover Area and Gettysburg Adams chambers of commerce. This is the first year of eligibility for Gettysburg Adams chamber members.

The program calculates dividends based on premium volume and loss experience of the group of policyholders. Eligible policies include property, general liability, business owners, commercial auto, inland marine and worker’s compensation.

For more information about Penn National’s Members



Pictured are Skip Hockley, Hockley & O'Donnell Insurance Agency; Steve Rice, owner of participating business Steve Rice Law; Jim Williams, owner of participating business C.E. Williams Sons Inc.; Gettysburg Adams Chamber of Commerce President Carrie Stuart; and Matt Sheads, Hockley & O'Donnell Insurance Agency.

Advantage Program or to enroll, contact a chamber member Penn National Insurance agency: Hockley & O'Donnell Insurance Agency, 717.334.6741, and Bergdale Insurance Agency Inc., 717.334.8195. To learn more about other benefits of chamber membership, call 717.334.8151 or visitgettysburg-chamber.org.

In addition to the Members Advantage Program, the chamber offers health insurance coverage from every major insurance provider through Pennsylvania Chamber Insurance. Members who enroll in this program earn a one-time rebate on chamber membership. Members can also benefit from a chamber partnership with APPI Energy, an energy procurement program with no upfront costs to shop the electric market, often resulting in a significant cost savings. A partnership with Valpak offers discounted advertising rates in a mailing that reaches 70,000 homes.

BRIENNA RICHELLE

Photography

Brienna Richelle Photography offers a custom photography experience. Brienna specializes in photographing growing families from a newborns first portraits to a couple saying their I do!

[www.BriennaRichelle.com](http://www.BriennaRichelle.com)

# UPMC Pinnacle Hanover’s Cardiovascular Team Is Committed To Providing High Quality Care To Our Community.

## OUR TEAM OF INTERVENTIONAL CARDIOLOGISTS:



David Gilbert,  
D.O.



Gurpal Singh,  
M.D.



Brett D. Roberts,  
M.D.



Daniel F. Neuzil,  
M.D., FACS



UPMC Pinnacle Hanover offers comprehensive services to prevent, diagnose and treat cardiovascular disease. Our physicians are well trained in the use of less invasive techniques and devices to treat circulatory and heart disease, as well as other conditions.

**We are now seeing patients in Gettysburg.**

**To schedule an appointment, please call (717) 637-1738.**

**UPMC Pinnacle**  
Hanover

**HanoverHospital.org**

## OUR TEAM OF DIAGNOSTIC CARDIOLOGISTS:



G. Alan Bridenbaugh,  
M.D., Ph.D., FACC



Gagandeep S. Gurm,  
M.D.



J. André Garabedian,  
D.O.



Ashley Zinda,  
D.O.



Chelsey Goodbrod,  
PA-C





Photos by Brienna Richelle Photography

Thanks to Our 2017 Sponsors

Adams Electric Cooperative, Inc.  
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The Outlet Shoppes at Gettysburg

UPMC Pinnacle  
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CHAMBER Chat 7





# GAIN EXPOSURE

## BE A CHAMBER EVENT SPONSOR

Be seen. Be heard. Sponsoring chamber programs and events gives your business recognition with professionals, executives, managers and other influential business decision-makers in the Adams County area.

### General Membership and County Connections Breakfasts

An exclusive opportunity to gain two hours of visibility with up to 100 area business leaders. The program features networking opportunities and the area's leading awards recognition ceremony.

Event Sponsor - \$275 (2)

### Adams County Community Prayer Breakfast

An exclusive opportunity to gain two hours of visibility with up to 100 area business and community leaders. The program includes a high-profile business speaker sharing their faith journey.

Event Sponsor - \$375 (1) | Supporting Sponsor - \$200

### Holiday Jackpot Raffle

A unique way to expose your brand to more than 300 members of the business community. This program is a fun, end-of-year party that provides many opportunities for building connections in the community.

Host Sponsor - \$10,000 (1) | Event Sponsor - \$1,750 (1) | Entertainment Sponsor - TBD | Table Sponsors - \$500

### Gettysburg Wine & Music Festival

Sponsor central Pennsylvania's premier wine event, held annually the weekend after Labor Day. There are more than 7,000 attendees.

A variety of sponsorship packages are available ranging from \$100 to \$5,000.  
Call 717.334.8151 for details.

### Taste of the Town

Expose your business to more than 350 local foodies by sponsoring Adams County's culinary showcase.

A variety of sponsorship packages are available ranging from \$100 to \$5,000.  
Call 717.334.8151 for details.

### Golf Tournament

Gain a full day of visibility by sponsoring a hole at the chamber's annual golf tournament. More than 100 golfers participate from a variety of businesses.

Platinum Sponsor - \$1,250 | Gold Sponsor - \$725 | Dinner Sponsor - \$425  
Beverage Sponsor - \$325 | Putting Contest Sponsor - \$250 | Hole Sponsor - \$75

Contact Jennifer  
at 717.334.8151 or  
jenniferm@gettysburg-  
chamber.org  
for sponsorship  
package details



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\*Jamey Lerew, owner of A/V Solutions, LLC, continues a 60 year old tradition as the 3rd generation technology expert in the audio/visual industry.

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Winner of the 2016 Gettysburg Adams Chamber of Commerce Family Business Award.

"A/V Solutions, LLC came highly recommended. I liked that they were local, professional, and recommended by others who were pleased with what was provided."  
-Tammy Myers, Gettysburg Heritage Center

"A/V Solutions, LLC always does a great job at solving problems in technical areas that most of us have no knowledge of. Whenever we have a problem, they have a solution." -D. Petters, Blue and Gray

**3137 Biglerville Rd. Biglerville, PA 17307**  
**717.677.8770**





# County CONNECTIONS

A breakfast where business connections are made and celebrated.

The Gettysburg Adams Chamber of Commerce hosts County Connections breakfasts four times annually at locations throughout Adams County. With no formal program, chamber members have a chance to speak about their businesses to those in attendance. Additionally, the chamber recognizes milestone membership anniversaries.

Tuesday, Aug. 15, 8 a.m.  
Lower Marsh Creek Presbyterian Church,  
Gettysburg



Laurie Swisher, Visiting Angels



Jan Keefer, SpiriTrust Lutheran



Adams County Commissioner Marty Qually



In addition to the breakfast, chamber members donated school supplies for the South Central Community Action Programs' Back to School Project. Supplies and monetary donations were close to \$500.

## Milestone Membership Anniversaries



Brown's Ranch, Gettysburg – 15 years



SpiriTrust Lutheran Home Care & Hospice Inc., Gettysburg – 10 years



Littlestown YMCA, Littlestown – 5 years



Terri L. Matlock, Associate Broker at Berkshire Hathaway HomeServices Realty, Gettysburg – one year



Lower Marsh Creek Presbyterian Church, Gettysburg – one year



Farnsworth House Inn, Gettysburg – one year



## HELP ADAMS ELECTRIC TO LIGHT THE COMMUNITY

REGISTER TO PARTICIPATE IN THE  
THIRD ANNUAL LIGHT THE WAY 5K!

WHAT: 5K run and fun walk  
WHEN: Saturday, October 7  
BENEFITS: Project Helping Hand

WHERE: Lake Meade Community Center, East Berlin  
HOW: Register online at [adamsec.coop/content/light-way](http://adamsec.coop/content/light-way)



Thanks to Adams Electric members, Project Helping Hand has been able to help keep the lights on for over 250-300 fellow members per year for the last 25 years. When those members fell on hard times, they turned to

Project Helping Hand, administered through local human service agencies.

You can help by joining the nearly 5,000 other Adams Electric members who allow the co-op to "Round-Up"

their electric bills to the nearest dollar amount. The difference in change goes to Project Helping Hand. This program helps less fortunate co-op members, who are unable or struggling to pay their electric bill.

Make a difference today: visit [adamsec.coop](http://adamsec.coop) to sign up.



**Adams Electric Cooperative, Inc.**

A Touchstone Energy® Cooperative

FOR MORE INFORMATION CALL 717/334-9211  
OR VISIT US ONLINE AT [ADAMSEC.COOP](http://ADAMSEC.COOP)

*This institution is an equal opportunity provider and employer.*

## County CONNECTIONS

A breakfast where business connections are made and celebrated.

### County Connections Breakfast

Tuesday, Oct. 17

8 a.m. Registration, 8:30 a.m. Program

at Adams County Library  
140 Baltimore St., Gettysburg



Cost is \$15 (future member \$25) and includes a hot breakfast buffet.

RSVP by Oct. 10 to 717.334.8151 or [info@gettysburg-chamber.org](mailto:info@gettysburg-chamber.org).

a fun & free family event



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# Community Partners

## Know Before You Go: rabbittransit Shared Ride Service

Do you have questions about using rabbittransit's "Shared Ride" service (sometimes called "Paratransit" service)? Maybe you've been wondering...What do I do during winter weather? When should I be ready for my trip? Where do I stand? How much do I pay? When do I get dropped off if others are on board? How do I prepare for a longer ride time? How are special needs customers assisted? What if I have a mobility device/aid? How do I use the bus lift? How will the driver assist me? How are seat belts or child safety seats used? Can a personal care assistant go with me?

The answers to these questions can be found in the updated Paratransit Shared Ride Guide available at [rabbittransit.org/sharedride](http://rabbittransit.org/sharedride) or call our Customer Call Center at 800.632.9063 to request a guide be sent to you.

The more you know, the more comfortable you or a loved one will be riding rabbittransit. Know Before You Go!



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717-337-3491

## Hotel Sales in Adams County Outpacing Four-Year High

Adams County is on track to generate more than \$50 million in hotel revenue this year, nearing the all-time high set in 2013 – the year that Gettysburg commemorated the 150<sup>th</sup> Anniversary of the Battle.

Through June, hotel sales – rentals by visitors staying hotels/motels, bed and breakfasts, guest houses and campground cabins/cottages in Adams County – neared \$23 million, almost \$1 million higher than those same months in 2016, and \$1.75 million higher than 2013.

"Destination Gettysburg has worked hard to extend visitors' stays by convincing travelers that they need more than a day, often more than two days, to fully experience Adams County," said Norris Flowers, President of Destination Gettysburg. "These numbers are proof that our marketing is working."

Hotel revenue is key to generating not only income for owners of accommodation properties, but overnight stays bring approximately \$675,000 in lodging taxes to county and local governments annually, in addition to supporting thousands of jobs throughout Adams County.

These reports come on the heels of the opening of two new hotels in Adams County in 2017.

In May, a Best Western Gettysburg opened along Gettysburg's Steinwehr Avenue – replacing a former America's Best Value Inn motel. A second hotel – the Holiday Inn Express & Suites Gettysburg South West – opened in August.

More about the tourism industry in Adams County, can be found at [www.GettysburgTourismWorks.com](http://www.GettysburgTourismWorks.com).

10.19.17 | 5-7 p.m.

## Membership Mixer

The Corner Brick  
Fairfield

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## Backyard Oktoberfest

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Gettysburg Adams  
Chamber of Commerce

## Membership MIXERS

Thanks to August Host:



BY CHOICE HOTELS



## Win a Gettysburg Merchant Prize Basket (\$200 Value)

Courtesy of the Gettysburg Area Retail Merchants Association

Post a Selfie with a colorful First Friday Flag flying outside a participating member location this First Friday to the First Friday - Gettysburg Style Facebook Page.

List the location where the Flag was found, and you are entered for a chance to win! No purchase necessary. Deadline to post this Sunday by 11:59 pm. Winner determined by random drawing from all eligible posts on Monday.

Complete contest rules on the First Friday - Gettysburg Style Facebook Page.

## GOOD LUCK AND HAVE FUN THIS FIRST FRIDAY!!

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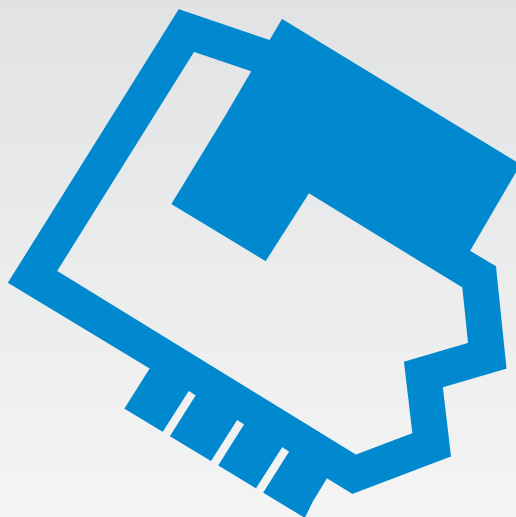


1382 Biglerville Rd. | Gettysburg, PA 17325  
717.334.8151 | FAX 717.334.3368  
[info@gettysburg-chamber.org](mailto:info@gettysburg-chamber.org)  
[www.gettysburg-chamber.org](http://www.gettysburg-chamber.org)

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