

THE GRAPEVINE

OFFICIAL NEWSLETTER OF THE FRESNO ASSOCIATION OF REALTORS®



THIS IS FAR'S "MAIN EVENT" FOR 2018! SURE, WE STILL HAVE THE GOLF TOURNAMENT, ANNUAL LUNCHEON ELECTION RESULTS AND WHO KNOWS, MAYBE A FALL MIXER. THOSE SEASONED MEMBERS WHO REMEMBER REALTOR ROUND UP, LETS JUST SAY THIS IS RRU 5.0! LOOKING FORWARD TO SEEING YOU ALL THERE!!

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WELCOME! NEW MEMBERS

FEBRUARY 2018

Peter Ramirez	Clovis 1st Real Estate Services, INC
Clint Jones	Integrity Home Inspection
Ryan Garabedian	London Properties, LTD.
Elizabeth Bolton	Bown and Brown Real Estate
Juan Daniel Llanez	Casa Robles Realty
Ashley Melo	Movoto Inc
Kylie Sloan	Realty Concepts, LTD
Isaiah Trejo	Keller Williams Westland Realty
Nia Vidal	Realty Planet
Albert Gonzalez	Fidelis Realty Group
Linda Parks	Guarantee Real Estate
Tracy Norton	Realty Concepts, LTD
Efrain Cervantes	Guarantee Real Estate
Kathryn Cunningham	Edinhart Realty and Design Corp.
Steven Casteneda	Fresyes Realty
Robert Williams	Premier Realty Associates
Jamie Ponce	Guarantee Real Estate
Andrew Islas	Keymon Realty Group
Samrath Sandhu	Guarantee Real Estate
Shannon Earl	The Home Store
Sarah Girardi	Gentile Real Estate
Jeanette Lipari	Century 21 C.Watson Real Estate
Sean Heredia	Heredia Properties
Vanessa Cazares	Century 21 C.Watson Real Estate
Gonzalo Gomez	Century 21 Dan Cheney & Associates
Arman Shishehgaran	Fresyes
Johathan Mort	Pearson Realty
Brian Gordon	Wathan Castanos-Peterson Homes, Inc
Jaquelyn Corkins	A13 Properties
Sheila O'Carroll	Yosemite West Real Estate, Inc
Vanesa Villareal	Ross K. Parnagian
Lucy Leang	Connct Realty
Kimberly Ram	Equity Assets Real Estate
Michael Bishop	Oz Realty
Lesley Kellom	Century 21 C. Watson Real Estate
William Cape III	Landmark Properties
Chase Carter	Lion Real Estate
Israel Jaramillo	Torres Real Estate
Josefina Lopez	Casa Robles Realty
Kevin Panu	Exit Realty Consultants
Aida Vareldjian	Guarantee Real Estate
Julia Sena	Century 21 Jordan Link
Louann Truong	Berkshire Hathaway HomeServices California Realty
Virginia Tamez	Osborne Homes
Diego Hinojosa	Iron Key Real Estate
Zamara Ramirez	Copper Ridge Real Estate
Ed Rodriguez	Real Estate E Broker
Janet Nay	Guarantee Real Estate
Bernabe Estrada	Central Valley Homes
Alan Muchesko	AJM Real Estate

DEADLINE April 13th 2018

Per the F.A.R. Bylaws - Election of Officers and Directors
The Immediate past president at least 90 days prior to annual meetings, shall appoint a nominating committee of five. REALTOR® members including himself/ herself as chair and immediately notify the membership of this committee

The 2019 FAR Nominating Committee
Kristy Henry
George Mees
Kam Singh
Amber Keene
Gretchen Sullivan



Candidate Application for Nomination to
Fresno Association of REALTORS® Board of Directors
6720 N. West Ave, Fresno CA 93711
Phone: 559-490-6400
Fax: 559-490-6464

Date: _____

Application Information

Name: _____ Association ID: _____

Address: _____

Phone: _____ Email: _____

Qualifications for FAR Board of Director Nomination

To enhance the development of Association Leadership and to make it easier for those interested in being nominated as a candidate to the F.A.R. Board of Directors the following policy has been adopted.

To qualify as a Board of Director Candidate: 1.) Must be a FAR REALTOR® member in good standing for 3 years prior to serving. 2.) Must have served on FAR Leadership in good standing for a minimum of two of the past five years. Definition of "good standing" is attendance and participation on said committee. 3.) Be willing to support the "True Cost of Doing Business" contribution during years served.

Please answer the following questions.

Have you been a F.A.R. REALTOR® member in good standing for 3 years or more? YES / NO

Have you served on F.A.R. Leadership for two of the past five years? Circle one:

FAR Board of Director MLS Committee Member FAR Committee FARAF Committee

Committee Name & Position: _____

Are you willing to support the "True Cost of Doing Business" contribution (minimum of \$148) each of the three years serving? YES / NO

Signature of Applicant: _____



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Every Second Tuesday
from 10 am to 11:30 am
at F.A.R. & streamed at our
Yosemite Gateway Branch
Must register in advance 559-490-6400



Tuesday, April 10th

C.A.R. Form RLA
Residential Listing Agreement

Presented by
Patrick Prince

Click the form to
register



BLACK BELT NEGOTIATING
THE ART OF DEFENDING
YOUR COMMISSION

Lunch & Learn
with Michael Soon Lee

Tuesday, April 24th
from 12 - 2:30

BiWISE INDUSTRIES 700 Van Ness Ave.
Fresno, CA 93721

*Tickets are \$15 and
include parking validation*

Call 490-6400 to purchase!



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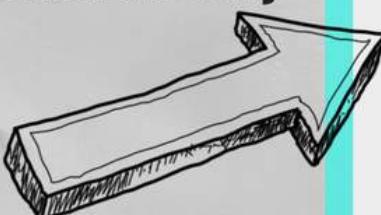
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2 We'll send your personalized newsletter out to your list of contacts each month.

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FROM AGENT JULIE SMITH

 Julie Smith / DRE #: 0011155
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(w) 213.739.8200 (c) 213.555.1212
[Email Me](#) [Visit My Website](#)

features

 **Architectural Gem**
One of a kind property in the heart of Old Town. Features a unique floor plan or a perfect mix of Matropolis lifestyle and relaxing retreat. [Read more](#)

 **Close to the Beach**
Enjoy gorgeous ocean views from this stunning Seaside-style home's French doors that open to a resort-style pool area. [Read more](#)

 **Home is never far**
The majority of renters who plan to purchase a home soon don't expect to move far when they do. [Read more](#)

 **One Coast Thing**
If you are a Bond fan, consider moving to the Mojave Desert, where you will find the coolest looking mid-century style house on the planet. [Read more](#)

articles + advice

WIN THE WAITING GAME ON SHORT-SALE INSPECTION
Q: My daughter made an offer on a house, which the seller accepted, but it is a short sale and now we are waiting for the bank to accept the offer. [CHECK OUT MORE](#)

REFINANCE OR MODIFY WHILE IT'S STILL POSSIBLE
Interest rates have been very low for several years, and right now they are lower than ever, yet millions of mortgage borrowers who could profit from a refinance haven't. [CHECK OUT MORE](#)

THREE TIPS FOR STAGING YOUR HOME TO SELL
Today's buyers are looking for turnkey homes. Staging can make the difference between a listing selling or not, the time it takes to sell, and the ultimate sale price. [CHECK OUT MORE](#)

SOME REAL ESTATE PROS TAKE AIM AT ANTI-PIRACY LEGISLATION
Some real estate practitioners and technologists have taken a stance against federal anti-piracy legislation in the U.S. House of Representatives (SOPA) and the Senate (PIPA). [CHECK OUT MORE](#)

MORTGAGE CALCULATORS

- Will I Qualify?
- How Much Can I Afford?
- Should I Refinance?
- Estimate Payments
- Should I Make Extra Payments?
- Fixed or Adjustable?

video

 Watch our from *ipsum dolor*

HELPFUL LINKS

[Real Estate Glossary](#)
[Real Estate Q&A](#)

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Fresno Association of REALTORS®
The John Scarborough REALTORS® Classic
52nd Annual Golf Tournament



Sign Ups Tuesday, April 10, 2018

8:00 am - 9:00 am REALTOR® Sign Up

REALTOR® must sign up in person
and may only sign up one team.

9:00 am OPEN Sign Up until sold out

**Make checks payable to F.A.R.
\$396.00 per foursome**

The John Scarborough REALTORS® Classic
Thursday, May 10, 2018
Sunnyside Golf & Country Club
Scramble play begins with 8 am Shot Gun Start

Name		Phone

Calendar

Upcoming Training and Events

- Held at FAR Office
- Held at Yosemite Gateway Branch Office

Mon.

09

2:30pm - MLS Training

Tues.

10

8:30am - MLS Home Tour Meeting
Speaker : Tina Jacks/ Tina Jacks
Design Staging
10:00am - Know Your Forms

Thurs.

12

8:30am - Yosemite
Gateway Branch Home Tour
Meeting
Speaker : TBD
10:30am - RPR Training

Fri.

13

8:30am - Investors/ Exchangers

Sat.

14

5 - 11pm - Sunset Fest on the Bluffs

Tues.

17

8:30am - MLS Home Tour Meeting
Speaker : Kasey Christiansen /Brandon
Uribe - YPN
10:30am - CRS Data Appraiser Class

Wed.

18

10:30am - CRS Data Class

Thurs.

19

8:30am - Yosemite
Gateway Branch Home Tour
Meeting
Speaker : TBD
10:30am - CRMLS Training

Fri.

20

8:30am - Investors/Exchangers



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Fresno branch:
8050 N. Palm Avenue, Ste. 306
Fresno, CA 93711

Visalia branch:
2318 W. Sunnyside Avenue, Ste. 1
Visalia, CA 93227



Pacific Union Financial, LLC, 8900 Freeport Parkway, Suite 150, Irving, TX 75063, (800-809-0421), NMLS Number 2221, (www.nmlsconsumeraccess.org); Equal Housing Opportunity; Licensed by the Department of Business Oversight under the California Residential Mortgage Lending Act, Residential Mortgage Lending Act License #4150081 and the California Finance Lender Law, Finance Lenders Law License #6053971, loans will be made pursuant to either the Residential Mortgage Lending Act or the Finance Lenders Law license. *This is a paid advertisement, not necessarily endorsed by the Fresno Association of REALTORS®.



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