MLS dues must be paid before June 15th to avoid late fees. Late fees are 10% of the original invoice.

Website Billing is due no later than June 29th
2019 F.A.R. Board of Directors Candidates

The following are the candidates for the 2019 FAR Board of Directors. There are 4 vacancies to serve 3 yr terms. Watch for ballots to be mailed June 1st

Julie Caglia
Sandy Darling
Annie Foreman
Lupe Uribe
Kam Singh Wade
Don Scordino

Ballots have been mailed!

Our Condolences to the friends and family of REALTOR® member Evelynne Hicks, who recently passed.

Our Condolences to the friends and family of REALTOR® member Frances Drake, who recently passed.
NAR Mandatory Code of Ethics Training

As of January 1, 2017, the National Association of REALTORS®® (NAR) has required that every REALTOR®, in order to maintain membership in the Association of REALTORS®, must complete a 2½ hour Code of Ethics course every two years. This means all FAR REALTOR® members must complete the training at some point between January 1, 2017 and December 31, 2018. Failure to comply with this required ethics training is a violation of a membership duty and will result in suspension and possible termination from the member's primary Association.

Training may be completed through local associations or through another method, such as home study, correspondence, classroom courses, or online courses. Code of Ethics training is also included in CalBRE license renewal requirements, so if a member has renewed their license between January 1, 2017 and December 31, 2018, their Code of Ethics requirement is covered.

Congratulations to
Patti O'Neill
newest FAR and CAR honorary member
The Fresno Association of REALTORS® created Fresno Home Care Tips in order to help REALTORS® connect with their clients and Home Owners maintain their home.

Fresno REALTORS® can use these Home Care Tips to create business opportunities by sharing them with future, current and reconnecting with past clients. USB-Keys, Cards and Books can be picked up at the Association.

Here are a few ideas to get you started on how to use these various formats:

- Hand your client USB-Key Tips along with the key to their new home and closing package.
- Add www.fresnohomecaretips.com as a resource link to your website, email signature or voice mail.
- Send Card Tips out with your marketing material; the perfect reason to keep in touch with past clients.
- Go door knocking with the Home Care Book Tips in-hand and introduce yourself and your services.

Enjoy your “Home Sweet Home”
www.fresnohomecaretips.com

Don't forget about Orientation
New Members, Don't forget your refund

Monday June 18th  8:30 am – 2:30 pm
Thursday July 26th  8:30 am – 2:30 pm
Thursday August 23rd  8:30 am – 2:30 pm
LEGAL UPDATE
LUNCH, LEARN AND
AFFILIATE FAIR

JUNE 14TH FROM 9 AM - 3 PM
CLOVIS VETERANS MEMORIAL DISTRICT

PRESENTED BY GOV HUTCHINSON,
C.A.R. ASSISTANT GENERAL COUNSEL

ADMISSION IS $10 AND YOU
MUST REGISTER IN ADVANCE
BY CALLING F.A.R. AT 559-490-6400

PRESENTATION
9 AM - 11:30 AM

LUNCH &
AFFILIATE FAIR
11:30 AM - 3 PM
There are still some spots available, don't miss your chance to get this designation.

Call FAR to register.
559.490.6400
Fresno Association of REALTORS®
Annual June Luncheon
Thursday, June 21, 2018
at Pardini’s Catering & Banquets

SPECIAL GUEST SPEAKER
FORMER FSU HEAD COACH
PAT HILL
11:30 AM NO HOST BAR
12 PM LUNCH & PROGRAM

INDIVIDUAL TICKETS ARE $23
OR $230 PER TABLE OF 10

JOIN US FOR THE 2019
F.A.R. ELECTION RESULTS
KNOW YOUR FORMS MONTHLY SERIES
Every Second Tuesday
from 10 am to 11:30 am
at F.A.R. & streamed at our
Yosemite Gateway Branch
Must register in advance 559-490-6400

Tuesday, June 12th
C.A.R. Form RPA (pg 5-10)
Residential Purchase Agreement

Presented by
Ken Neufeld

Click here to register
Calendar

Upcoming Training and Events

- Held at FAR Office
- Held at Yosemite Gateway Branch Office
- Held Offsite

<table>
<thead>
<tr>
<th>Mon. 11</th>
<th>Mon. 18</th>
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<tbody>
<tr>
<td>10:30pm - MLS Training</td>
<td>8:30am - New Member Orientation</td>
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<tr>
<th>Tues. 12</th>
<th>Tues. 19</th>
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</table>
| 8:30am - MLS Home Tour Meeting  
Speaker: CAR and NAR Candidates  
10:00am - Know Your Forms: RPA pages 5-10  
Instructor: Ken Neufeld | 10:30am - Websites Class |

<table>
<thead>
<tr>
<th>Wed. 13</th>
<th>Wed. 20</th>
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<tr>
<td>10:30am - Zipforms/Digital Ink</td>
<td>Yosemite Gateway Branch Closed Today</td>
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<table>
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<tr>
<th>Thurs. 14</th>
<th>Thurs. 21</th>
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</table>
Yosemite Gateway Branch Home Tour Meeting - NO MEETING  
9:00am - Legal Update and Affiliate Fair at Clovis Veterans Memorial District  
2:00pm - CRS Data Training | 8:30am - Yosemite Gateway Branch Home Tour Meeting  
Speaker: 2018 Scholarship Winners  
11:30 - Annual Luncheon at Pardini’s  
Guest Speaker: Former FSU Football Coach Pat Hill |

<table>
<thead>
<tr>
<th>Fri. 15</th>
<th>Fri. 22</th>
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</thead>
</table>
| 8:30am - Investors/Exchangers  
10:30am - RPR Training | 8:30am - Investors/Exchangers |
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www.resourcelenders.com

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1. We have revolutionized the home loan experience.
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   • Simple. Secure. Easy. The way homebuying should be.

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   • We process and underwrite loans in-house, so your originators can provide clients with accurate updates.

3. Jump start house-hunting with a Pre-Approval.²
   • Lets you offer possibilities that other lenders can’t.
   • Gives your customers a competitive edge when bidding.

4. We can help you. And so can the rest of the Stearns Lending team.
   • We had humble beginnings and still treat customers and business partners as we did from the start.
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¹Closing times may vary based on various transactional factors such as borrower’s document response times, property location, and credit profile.
²TDI Pre-Approval is for qualifying buyers whose property is yet To Be Determined. Supporting documents include 1 month of pay stubs, W2 forms for last two years, and other documentation that substantiates the borrower’s income and debt obligations derived from assets, self-employment and any other documentation that Stearns Lending, LLC requires.

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