



Network Services Company Signs Global Distribution Agreement with Lidl

FOR IMMEDIATE RELEASE

Schaumburg, IL – May 22, 2017 – Network Services Company (NETWORK®) proudly announces a historic accomplishment in signing a distribution agreement with Germany-based grocery chain, Lidl. The agreement expands a long-standing relationship Lidl maintains with NETWORK's European distribution partner, INPACS.

Lidl, one of the world's largest retailers, will open its first stores in the United States on June 15, the first of 20 stores that will open during the summer of 2017.

"Lidl has worked successfully with NETWORK's European distributor partner, INPACS, for years," noted Alan Tomblin, CEO of NETWORK. "The grocer's need for a supply management program that could scale quickly was a key consideration in finding the right partner in the United States. I believe NETWORK is the best in the business when it comes to supporting customers in growth mode," he continued. "Our unique structure strikes the ideal balance between control and flexibility to accommodate an organization's evolving needs."

Holger Jung, Global Corporate Account Director at INPACS, spearheaded the efforts to connect Lidl with NETWORK. He commented, "Many companies we work with require international distribution. And we have many customers looking to expand beyond Europe. NETWORK's global capabilities in Canada, Mexico, Central and South America, and the U.S. allows us to present our customers a strong, truly global solution."

NETWORK's Chief Sales & Marketing Officer, Kevin Rudd, added, "Years ago NETWORK recognized the shift toward a global economy and strategically partnered with INPACS to accommodate international customers. Signing our first global account is a much anticipated watershed moment. We look forward to continued mutual success with INPACS in cultivating a worldwide customer base."

Lidl operates more than 10,000 stores in 27 countries across Europe and has plans for continued development in the United States.

About Network Services Company

NETWORK is the distribution solution that improves supply chain efficiency and drives business success for corporate accounts in grocery, foodservice, commercial real estate, healthcare, industrial packaging, lodging, and commercial print. NETWORK provides customers with product and industry expertise, customizable programs, and the support necessary to keep businesses running. Our system blends centralized program management with true local market presence on an international scale. We call this Distribution by Design®. You'll call it a better way to do business. For more information, visit www.networkdistribution.com or call 800.683.0334.

About INPACS

INPACS (International Partners for Cleaning, Hygiene and Catering Supplies) is a corporation offering a unique Global Supply Solution through a full range of cleaning and hygiene supplies, catering products, guest amenities as well as personal protective equipment and medical assortments to customers worldwide. For more information visit www.inpacs.com.

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