



Sunday ~ April 15, 2018		
2:00 pm – 7:00 pm	Conference Registration Open	Fort Worth Registration Desk
2:00 pm – 7:00 pm	Exhibitor Registration & Setup	Fort Worth Registration Desk
5:30 pm – 7:00 pm	Exhibitor Welcome Reception	Texas Ballroom A-E (Exhibit Hall)

Monday ~ April 16, 2018		
7:30 am – 4:00 pm	Conference Registration Open	Fort Worth Registration Desk
7:15 am – 8:15 am	Breakfast Buffet sponsored by America's SBDC - Texas	Texas Ballroom A-E (Exhibit Hall) <i>Seating available in Texas Ballroom F-J (General Session Room)</i>
8:00 am – 8:30 am	Welcome Session <ul style="list-style-type: none"> - Opening Prayer - Presentation of the Flags - Welcome Remarks 	Texas Ballroom F-J (General Session Room)
8:30 am – 10:00am	Integrating your SBA Lending Partners <i>The Texas SBDCs will moderate a session introducing various SBA lending partners and their services with opportunity for questions and discussion.</i>	



Monday ~ April 16, 2018						
10:00 am – 10:30 am	Networking Break <i>sponsored by America's SBDC - Texas</i>				Texas Ballroom A-E (Exhibit Hall)	
	Stockyards 1	Fort Worth 6	Fort Worth 7	Fort Worth 8	Sundance 5	Sundance 6
Breakout Session 1 10:30 am – 11:30 am	Loan Structuring Tips and Mistakes to Avoid - 7(a) & 504	Environmental Issues	Finding and Keeping Top Talent	ETran & SBA One - A hands on Approach	Mastering the Art of SBA Lending by Avoiding Hazards	Basic Processing and Eligibility Issues - 7(a) & 504
11:45 am – 1:45 pm	Lunch Keynote Speaker - Bill Manger – Associate Administrator – Office of Capital Access SBA Leadership Panel Discussion - Linda Reilly – Chief, 504 Loan Program Branch - Steve Olear – Chief, Franchise Counsel - Susan Streich – Director, Office of Credit Risk Management - Robert Carpenter – Acting Chief, 7(a) Loan Program				Texas Ballroom F-J (General Session Room)	
	Stockyards 1	Fort Worth 6	Fort Worth 7 45	Fort Worth 8 45	Sundance 5	Sundance 6
Breakout Session 2 2:00 pm – 3:15 pm	Updates on the SBA SOP 50-10- 5(J) / 50-57-2	How to effectively market your SBA programs	SBA Loans for Energy and Green Projects - 504	Business Valuations (panel discussion)	Calming the Fears Before a PARRiS or SMART Review Occurs	Franchise Lending - Measuring Franchise Performance

Sessions in RED are repeated



Monday ~ April 16, 2018							
3:15 pm – 3:45 pm	Networking Break <i>sponsored by America's SBDC - Texas</i>					Texas Ballroom A-E (Exhibit Hall)	
	Stockyards 1	Fort Worth 6	Fort Worth 7	Fort Worth 8	Sundance 5	Sundance 6	
Breakout Session 3 3:45 pm – 4:45 pm	Handling SBA Loan Closings, Documentation, and Avoiding Pitfalls - 7(a) & 504	Borrower Distress - Intensive Servicing Best Practices - 7(a)	Borrower Distress - Intensive Servicing Best Practices - 504	Exporting and Procurement Opportunities	Starting and Growing SBA Lending	Secondary Markets for 7(a)	

Sessions in RED are repeated

Tuesday ~ April 17, 2018		
8:00 am – 3:15 pm	Conference Registration Open	Fort Worth Registration Desk
7:15 am – 8:15 am	Breakfast Buffet <i>sponsored by America's SBDC - Texas</i>	Texas Ballroom A-E (Exhibit Hall) <i>Seating available in Texas Ballroom F-J (General Session Room)</i>
8:15 am – 9:00 am	Lender Awards Ceremony Moderated by Mark Langford, <i>Executive Director North TX SBDC</i> and Charles "Tee" Rowe, <i>America's SBDC President & CEO, SBA Region 6 Regional Administrator and SBA District Director(s)</i>	Texas Ballroom F-J (General Session Room)
9:00 am – 10:00 am	General Session Boots to Business Initiative Overview presented by Veterans Business Outreach Center	Texas Ballroom F-J (General Session Room)
10:00 am – 10:30 am	Networking Break <i>sponsored by America's SBDC - Texas</i>	Texas Ballroom A-E (Exhibit Hall)



Tuesday ~ April 17, 2018

	Stockyards 1	Fort Worth 6	Fort Worth 7	Fort Worth 8	Sundance 5	Sundance 6
Breakout Session 4 10:30 am – 11:45 am	Loan Structuring Tips and Mistakes to Avoid - 7(a) & 504	Environmental Issues	Out of the Box Uses of 504 Loans - Equipment Loans, Little Used Industries	Starting and Growing SBA Lending	Mastering the Art of SBA Lending by Avoiding Hazards	Basic Processing and Eligibility Issues - 7(a) & 504
12:00 pm – 1:45 pm	Lunch Hot Topics <ul style="list-style-type: none"> - Tony Wilkinson – NAGGL President & CEO - Barbara Vohryzek – NADCO President & CEO - Charles “Tee” Rowe – America’s SBDC President & CEO 				Texas Ballroom F-J (General Session Room)	
	Stockyards 1	Fort Worth 6	Fort Worth 7	Fort Worth 8	Sundance 5	Sundance 6
Breakout Session 5 2:00 pm – 3:15 pm	Updates on the SBA SOP 50-10-5(J) / 50-57-2	Guaranty Purchase Process and/or Getting Your Guaranty Funded	How to Incorporate the 504 Programs into your bank business loans	SBA Referral Fees - Are you operating between the black line	Calming the Fears Before a PARRiS or SMART Review Occurs	Franchise Lending - Measuring Franchise Performance
3:15 pm – 3:45 pm	Networking Break <i>sponsored by America’s SBDC – Texas</i> Door Prize Drawings (must be present to win)				Texas Ballroom A-E (Exhibit Hall)	

Sessions in RED are repeated



	Stockyards 1	Fort Worth 6	Fort Worth 7	Fort Worth 8	Sundance 5	Sundance 6
Breakout Session 6 3:45 pm – 4:45 pm	Handling SBA Loan Closings, Documentation, and Avoiding Pitfalls - 7(a) & 504	Guaranty Purchase Process and/or Getting Your Guaranty Funded	Secondary Markets for 7(a)	Machinery & Equipment Appraisals		
3:45 pm – 5:00 pm	Exhibitor Breakdown					
5:00 pm	Conference Concludes					

Sessions in RED are repeated