



FENESTRATION
ASSOCIATION OF BC

Partnership Opportunities

Who will attend?

Architects
Consultants
Contractors
Engineers
Installers
Technicians
Fabricators
Researchers
Specifiers
Suppliers

Who are we?

FENBC provides value and benefit to our membership with training and educational programs, publications, and technical resources. FENBC is committed to connecting fenestration industry stakeholders and addressing provincial regulatory issues that affect our membership

Top reasons to Partner

Access to approximately 100 delegates during the event

*Building new relationships
Promote your brand, products, services and innovative technologies*

Participate in the presentations and learn from the conversations generated by discussion topics

Open inclusive environment encourages attendees to visit your booth and to ask questions that can only stimulate a productive dialogue.

Speakers often offer relevant solutions by referencing real-world examples and specific case histories.

....and so much more!

What is new this year!

3 separate streams of discussion topics

Presenting Partner (1 opportunity only) will have the exclusive opportunity to introduce welcome the delegates and introduce or breakfast and lunch Keynote Speakers

Supporting Partners will have the exclusive opportunity for signage in the specific stream room of their choice and to introduce the speakers in the room they have sponsored.



**Fenestration West Industry Conference 2017
PARTNERSHIP PROGRAM**

**Thursday, October 26, 2017
Sheraton Guildford, Surrey BC**

The in-depth one day conference program will include (please note these are not the final titles for these discussions):

| | | |
|---|--|---|
| Breakfast Keynote - Passive House and Hi Rise Buildings | | |
| Stream 1 - Glazing Contractor | Stream 2 - Window and Door Manufacturer | Stream 3 - Business/Management |
| Fire Ratings - a panel discussion | Implementing Canada's PanCanadian Framework on Clean Growth and Climate Change: A Market Transformation Strategy for Residential Windows (NRCan) | Legal Update - Liens, Contract Law |
| Acoustics | Product Certification (Fenestration Canada) - Panel Discussion | New Ideas in Automation Bring Real Benefits |
| Lunch Keynote - TBD | | |
| Update on CAN/CGSB 12.1 Safety Glass | Launching Continuous Improvement in your factory | Managing A Diverse Workforce |
| Glazing and Seismic Events | Net Zero Performance Houses | Safety Cultures, WorksafeBC Rebates |

| Benefits of Partnership | Presenting Partner (1 Opportunity) (\$5,000) | Supporting Partner* (3 Opportunities) (4,000) |
|---|---|--|
| "FENBC's Fenestration West Industry Conference 2017 presented by (Partner name)." | ✓ | |
| Featured exclusively on the cover of the conference program, website and marketing materials | ✓ | |
| Opportunity to offer welcoming remarks in the main room to start the conference | ✓ | |
| Reserved seating for 8 (so you may choose your table companions) | ✓ | |
| Company Logo on your reserved table | ✓ | |
| Company logo is prominently displayed as a "Presenting Partner" on conference signage | ✓ | |
| Once you decide which stream you want to sponsor the room will be yours exclusively | | ✓ |
| Opportunity to offer welcoming remarks at the beginning of your rooms sessions | | ✓ |
| Signage in the room you have chosen | | ✓ |
| Recognition in the program as the sponsor of the stream you have chosen | | ✓ |
| Each partner will receive an electronic version of the attendee list | ✓ | ✓ |
| Opportunities to meet with delegates - registration/breakfast, lunch, 2 - half hour breaks during the conference. | ✓ | ✓ |
| All display tables are inside the ballroom/meeting area for increased constant exposure | ✓ | ✓ |
| Each individual from the company will receive a Partner ribbon on their badge | ✓ | ✓ |
| Company name is listed in the post conference page on the website | ✓ | ✓ |
| Complimentary tickets | 4 | 2 |

* For example - if your company decides to be a Supporting Partner you can choose the stream you want to support - Stream 1 - Glazing Contractor; Stream 2 - Window and Door Manufacturer, Stream 3 - Business/Management. Once you have decided which stream you want to support the room is yours. All recognition will belong to your company.



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BREAKFAST and KEYNOTE PARTNER (Keynote speaker yet to be determined)

Price: \$3,000

VALUE ADDED BENEFITS

- Prominent placement of company's corporate banner in the breakfast area (to be provided by partner)
- Name and logo (including hyperlink) will be included on the Fenestration West website
- Name and logo (including hyperlink) will be included in all electronic marketing materials
- Name and logo will be included in conference program as a Keynote Partner
- Verbal acknowledgement by the Chairperson of the conference
- (1) 6' display table for materials at the conference at no charge.
- Partner ribbon on nametag
- 1 delegate pass

LUNCH and KEYNOTE PARTNER (Keynote speaker yet to be determined)

Price: \$3,000

VALUE ADDED BENEFITS

- Prominent placement of company's corporate banner in the lunch area (to be provided by partner)
- Name and logo (including hyperlink) will be included on the Fenestration West website
- Name and logo (including hyperlink) will be included in all electronic marketing materials
- Name and logo will be included in conference program as a Keynote Partner
- Verbal acknowledgement by the Chairperson of the conference
- (1) 6' display table for materials at the conference at no charge.
- Partner ribbon on nametag
- 1 delegate pass

BREAKS PARTNER

Price: \$2,000

VALUE ADDED BENEFITS

- Prominent placement of company's corporate banner in the lunch area (to be provided by partner)
- Name and logo (including hyperlink) will be included on the Fenestration West website
- Name and logo (including hyperlink) will be included in all electronic marketing materials
- Name and logo will be included in conference program the Breaks Partner
- Verbal acknowledgement by the Chairperson of the conference
- (1) 6' display table for materials at the conference at no charge.
- Partner ribbon on nametag
- 1 delegate pass

LANYARD PARTNER

Price: \$2,000

VALUE ADDED BENEFITS

- Corporate name or logo prominently displayed on the lanyard worn by each speaker and delegate during the entire conference.
- Logo placement in conference promotional brochure
- Strong visibility during the event with exposure on PowerPoint during the day
- Corporate logo exposure in the Fenestration West 2017 section on the website
- Placement of your logo on conference signage
- Verbal acknowledgement by the Chairperson of the conference
- (1) 6' display table for materials at the conference at no charge.
- Partner ribbon on nametag
- 1 delegate pass



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EXHIBITOR PARTNER

Price: \$1,000

VALUE ADDED BENEFITS

- Corporate name listed in attendee handout materials
- Corporate name on conference signage
- (1) 6' display table for materials at the conference at no charge.
- Exhibitor ribbon on nametag
- 1 delegate pass

We would like to be a _____
Please indicate the level of partnership

Contact Name & Title _____
Please list all the name of person attending

Contact Name & Title _____
Please list all the name of person attending

Contact Name & Title _____
Please list all the name of person attending

Company Name: _____

Company Address: _____
City Province PCode

Phone: _____ Fax: _____ Email: _____

ALL PARTNERSHIP FORMS MUST BE RECEIVED BY October 12, 2017 TO BE INCLUDED IN THE CONFERENCE PROGRAM

PLEASE FAX FORM TO:
ZANA GORDON
1.866.253.9979

PARTNERS PLEASE EMAIL YOUR COMPANY LOGO IN BOTH HIGH RESOLUTION VECTOR FILE AND JPEG TO: zgordon@fen-bc.org

Method of Payment: Invoice Me (Members only) Credit card Visa Mastercard

Card # _____ Expiry Date _____ / _____

Name as it appears on card _____

Signature _____