

# Monthly Market Summary - November 2017

## Townhouses and Condos

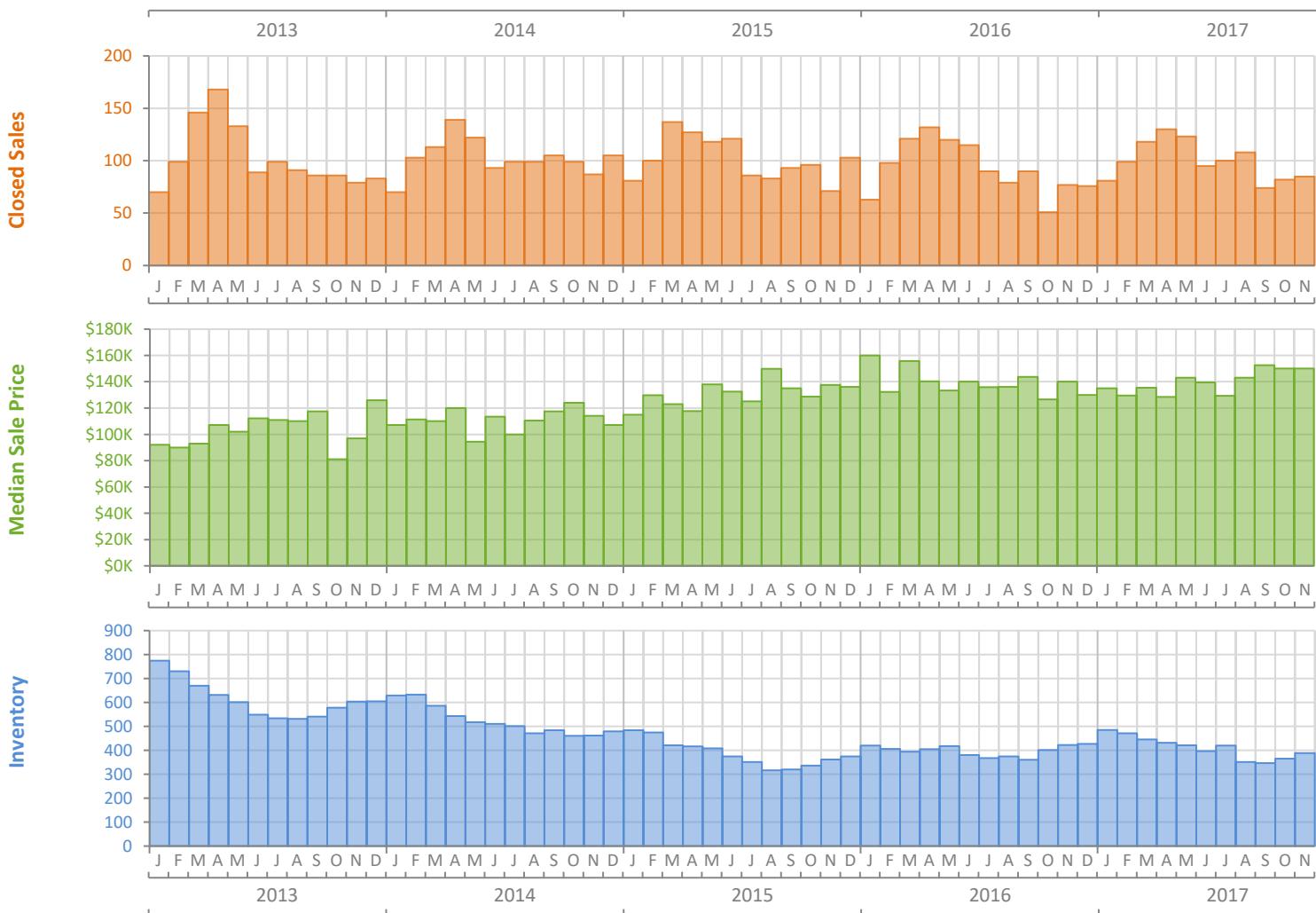
### Martin County



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|  | November 2017  | November 2016  | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales                           | 85             | 77             | 10.4%                         |
| Paid in Cash                           | 56             | 43             | 30.2%                         |
| Median Sale Price                      | \$150,000      | \$140,000      | 7.1%                          |
| Average Sale Price                     | \$187,555      | \$169,806      | 10.5%                         |
| Dollar Volume                          | \$15.9 Million | \$13.1 Million | 21.9%                         |
| Med. Pct. of Orig. List Price Received | 94.3%          | 94.3%          | 0.0%                          |
| Median Time to Contract                | 44 Days        | 34 Days        | 29.4%                         |
| Median Time to Sale                    | 83 Days        | 72 Days        | 15.3%                         |
| New Pending Sales                      | 85             | 83             | 2.4%                          |
| New Listings                           | 126            | 122            | 3.3%                          |
| Pending Inventory                      | 127            | 128            | -0.8%                         |
| Inventory (Active Listings)            | 388            | 422            | -8.1%                         |
| Months Supply of Inventory             | 4.0            | 4.4            | -9.1%                         |



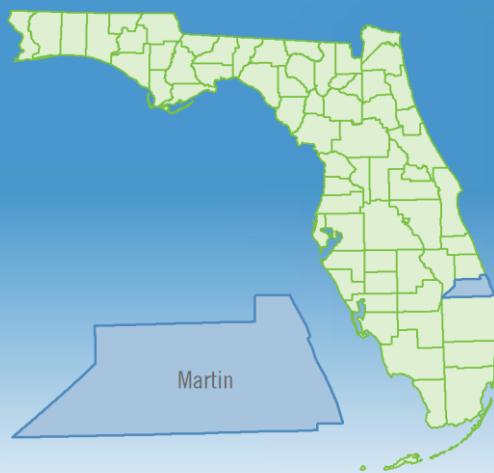
# Monthly Distressed Market - November 2017

## Townhouses and Condos

### Martin County



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|                 |                   | November 2017 | November 2016 | Percent Change Year-over-Year |
|-----------------|-------------------|---------------|---------------|-------------------------------|
| Traditional     | Closed Sales      | 84            | 76            | 10.5%                         |
|                 | Median Sale Price | \$150,000     | \$141,000     | 6.4%                          |
| Foreclosure/REO | Closed Sales      | 1             | 1             | 0.0%                          |
|                 | Median Sale Price | \$122,000     | \$67,500      | 80.7%                         |
| Short Sale      | Closed Sales      | 0             | 0             | N/A                           |
|                 | Median Sale Price | (No Sales)    | (No Sales)    | N/A                           |

