

Association of Dental Support Organizations

Please contact Dennis LaGanza, Senior Vice President, Government Affairs to submit information.

Vice President of Government Affairs

The Vice President of Government Affairs reports directly to the Senior Vice President of Government Affairs.

The duties of the Vice President of Government Affairs include:

- Representing ADSO member companies before state and federal legislators, state executives, and regulatory agencies.
- Engaging with non-governmental organizations to advance ADSO mission and goals, including DGA, RGA, DAGA, RAGA and ALEC.
- Reviewing and analyzing proposed laws and regulations that might impact ADSO members as well as the political landscape in which they are being considered.
- Maintaining on-going and regular communications with ADSO members on the potential impact of proposed laws and regulations and leads in the development of strategic responses.
- Managing ADSO state contract lobbyists as well as ADSO strategic consultants to ensure effective coordination strategic activities.
- Engaging member companies in developing and implementing strategic goals and objectives in specific states as assigned by the Senior Vice President.
- Developing third party support for regulatory and legislative goals in key states.
- Testifying before state and federal legislative and regulatory bodies to advance ADSO public policy objectives.
- Managing and directing legislative and regulatory tracking services.
- Identifying and participating in key political events and activities, including fundraising events.
- Managing the public relations team in advancing ADSO goals and objectives, including website design and content, press statements, weekly reports, state advocacy and grassroots initiatives, member information and activity, and promoting the ADSO Annual Summit.
- Other duties as assigned by the Senior Vice President.

Ideal Candidate will possess 5 to 10 years in state government relations working with legislators, attorney generals, and governors. Prior trade association experience is preferred. Background in health care is a plus but not required.