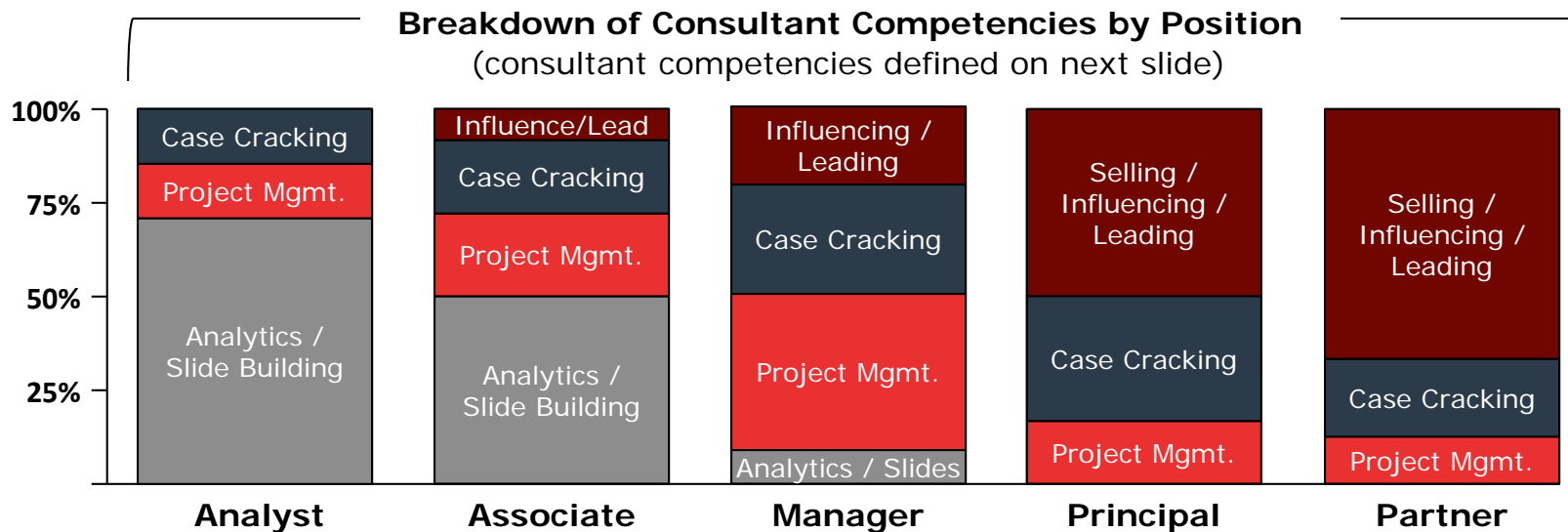


Strategy consultant competencies



The matrix below defines the expected competencies for consultants at each level for the **2018** recruiting year:

Title at Consulting Firm*	Analyst	Associate	Manager	Principal	Partner
Years of Experience	1-3 years Pre-MBA	1-2 years Post-MBA	3-4 years Post-MBA	5-7 years Post-MBA	8+ years Post-MBA
Graduation Year	2015-17 undergraduate degree	2016-17 MBA	2014-15 MBA	2011-13 MBA	2010 and earlier MBA



*Titles differ significantly by firm. These are meant to serve as generic titles which work across all firms.

