



FOR IMMEDIATE RELEASE

ZEBULON INNOVATIONS ASSISTS BARNES GREEN ENERGY IN TAKING MAJOR STEP IN ALTERNATIVE FUEL MOVEMENT

Ankeny, IA – October 11, 2016 - Barnes Green Energy, in partnership with Barnes, Inc. and Zebulon Innovations, hosted a ribbon cutting ceremony and tour of its new private BAUER Compressed Natural Gas (CNG) fueling station on Thursday, September 29, 2016. A variety of CNG vehicles and propane powered lawn mowers were on display. The event was held at the Barnes, Inc. headquarters at 6433 Nesbitt Road, Madison, Wisconsin.

The event included remarks from Mark Barnes, CEO of Barnes, Inc., Joe Parisi, Dane County Executive, and Dave Mahoney, Dane County Sheriff. Parisi shared Dane County's positive experience with CNG, and has created a road map for converting his county's entire fleet to run on CNG by 2023. Parisi thanked Barnes for his commitment to the environment, and for taking this major step in the alternative fuel movement during the ceremony.

A BAUER CNG C22 Duplex model was selected for the project, allowing 20 of Barnes' CNG vehicles to be filled with a minimum of 20 GGEs (gas gallon equivalents) of CNG per each 10-12 hour filling cycle, with all fueling posts dispensing simultaneously. Barnes will rotate filling cycles to accommodate 40 vehicles at the station. Barnes' cost for natural gas is .61 per GGE, and approximately .75 per GGE total when electricity and other operating costs are factored in. A second phase of the project is planned as Barnes adds CNG vehicles.

Barnes considered the future of his family, employees and community when implementing this project, fully recognizing the efficiency of this clean-burning transportation fuel. CNG significantly reduces fuel costs and GHG (greenhouse gas) emissions, while lessening our country's dependence on foreign oil. Additional benefits of this clean-burning fuel include less vehicle maintenance, longer vehicle engine life, onsite refueling, and government incentives.

Barnes' CEO commented, "The decision we made to install time-fill CNG fueling on our site will yield tremendous savings in cost over traditional petroleum operated vehicles. The important benefit of the reduction in greenhouse gas emissions allows us to greatly reduce our carbon footprint in an industry that is traditionally a huge polluter. Our investment in alternative-fuels for our vehicles and mowing equipment will put us in a much better position than our competitors in the future, financially and as a good steward to our environment".

Zebulon, a BAUER CNG Distributor and Installer, was selected to provide a concept to completion, turn-key solution for the Barnes station. Zebulon's services included project management, conceptual site plan, equipment supplier, employee training, and more. Zebulon is also the Exclusive Importer and Distributor of the Zavoli CNG and LP gas vehicle conversion systems. To learn more about equipment and services offered by Zebulon you may call 515-289-2121.

Lee Nelson, Zebulon's Chief Technology Officer stated, "This is a great project that exemplifies what CNG offers. You can't beat fueling your vehicles for .75 a GGE. Congratulations to Barnes for taking this step, and for setting an example in their community".

Barnes' goal is to help other fleets drastically reduce their fuel expense, while contributing to a substantial reduction in carbon emissions. They install and service EPA Certified/compliant vehicle conversion systems, offering trusted brands such as Zavoli and IMPCO Automotive. Barnes used the Zavoli conversion systems to convert the bulk of their existing fleet. Barnes would be



pleased to share details of their experience with alternative fuels. Contact Natasha Lippitt with questions at:
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Zebulon Innovations NG LLC - Zebulon was created by U.S. entrepreneurs with a mission to assist fleets in taking control of their energy destiny, while at the same time helping America move towards energy security and independence. Zebulon identified the world's best CNG and LPG products for use in the U.S. market. Zebulon provides a full-scale line-up of CNG and LPG equipment solutions, including Zavoli and IMPCO Automotive CNG and LP Gas Vehicle Conversion Systems, CNG and LP gas tanks, a network of ASE Certified Installers, and CNG refueling equipment including Bauer, BRC Fuelmaker and CUBOGAS. To learn more about the benefits of CNG or LP gas as an alternative fuel or Zebulon Innovations, you may reference www.zebgas.com.

Barnes Green Energy LLC: Barnes Green Energy evolved from CEO Mark Barnes' decision to limit Barnes, Incorporated's exposure to the volatility in cost of traditional petroleum products and to reduce the company's carbon footprint. Barnes, Inc. has converted over 50 vehicles and 44 commercial lawn mowers to run on either Compressed Natural Gas or Propane. Barnes offers CNG and propane vehicle conversion systems, and maintenance for alternative fuel vehicles. For additional information about Barnes Green Energy and alternative fuels go to www.barnesgreenenergy.com

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