

## K – 12 Education

Expanding your school's technological capabilities can be both complex and costly.

You need a partner who takes the time to understand your goals and builds customized solutions that meet your needs and stay in your budget.

You need PCMG.



An Account Executive is here to assist you.  
Call today to learn more.

**800-625-5468**  
[www.PCMG.com](http://www.PCMG.com)

# Technology solutions tailored to your school



*With decades of experience helping individual K – 12 schools and entire school districts just like yours achieve their IT goals, PCMG is your perfect partner in the digital age.*

Schools across the country are undergoing a digital revolution. The days of teachers flipping through transparencies on the overhead projector while students furiously write down notes in folders are coming to an end. The classroom of the future is an interactive environment where multimedia presentations replace slides, digital whiteboards replace blackboards, and mobile devices replace notepads.

Making the switch to a more digitized education environment can be difficult, though. Infrastructures are old, budgets are tight, and fewer in-house IT professionals make it difficult to keep up with simple system maintenance, leaving no time to expand your school's services. Fortunately, PCMG is here to help. We can work with your institution to understand your goals, develop a customized deployment roadmap, and help manage your systems—all while staying within your school's budget.

PCMG has a solid team of professionals that understands the unique IT challenges facing K – 12 education. Drawing from decades of experience, we have the expertise to procure cutting-edge products and provide smart IT services to achieve the most important goals of today's colleges, including:

- eLearning & web-based instruction
- Mobile education apps & portable content
- Classroom integration of computers, internet, & mobility
- Bring Your Own Device (BYOD) policies
- Cloud computing & virtualized data centers
- Social media collaboration between students and educators
- Web-based student services

### Education IT Solutions

By themselves, products and services are strong tools for expanding your school's capabilities. But when our skilled technicians combine them into full-fledged solutions, they have the power to transform your entire institution. We've developed a number of key solutions to help address the needs of today's high-tech K – 12 classrooms, and we're ready to help you maximize your IT infrastructure through smart solutions like:

- **Borderless Network solutions** are designed so that students, teachers, and staff can easily, reliably, and securely connect to your school's systems and applications from anywhere, at anytime, and on any device. A Borderless Network solution is the cornerstone of eLearning systems, allowing students to access multimedia learning materials whether they're in the classroom, at home, or in another state.
- **Data Center solutions** address the design, deployment, and management of your school's critical infrastructure, including your servers, storage, networking, cabling, cooling, and more. Because K – 12 facilities generate large volumes of data, your data center must be optimized to handle storage, security, backup, and recovery.
- **Collaboration solutions** seek to adapt the communication systems we use everyday—phones, messaging, video conferencing, presence—in order to make them less time-consuming to operate and easier to manage. These solutions allow K – 12 institutions to communicate emergency notifications, empower greater student interaction, and enhance the eLearning experience.

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Whether you want to wire your school for Wi-Fi access, institute a Bring Your Own Device (BYOD) policy for staff, or equip your teachers with laptops, PCMG has both the experience and the expertise to help you take on any technical project.

- **Cloud & Virtualization solutions** help improve access and lower costs by consolidating servers and storage into a shared pool of resources which can be allocated and expanded on the fly to meet your dynamic demands. By shifting your resources to the cloud and virtualizing your systems, you gain greater data and operational continuity, as well as enhanced access for students, teachers, and support staff.
- **Secure Mobility solutions** refer both to mobile devices—laptops, tablets, and smartphones—and the networking infrastructure that controls access to the networks, data, and applications. As its name implies, Secure Mobility solutions place a heavy emphasis on maintaining data privacy and protecting against data loss, especially in BYOD environments.

## Our Contracts and Procurement Options

- California Multiple Award Schedule
- California Department of General Services (Microsoft)
- Commonwealth of Virginia Accessories, Peripherals and Software
- Texas Interlocal Purchasing System (TIPS)
- Texas Arkansas Purchasing System (TAPS)
- Clark County Nevada School District
- Grant Wood Area Education Agency Catalog (Iowa Coop Contract)
- Organization for Educational Technology and Curriculum (OETC)
- Philadelphia School District
- And many more

### The PCMG Advantage

Since 1987, PCMG has been a leading provider of IT products, services, and solutions to K – 12 schools, as well as higher education institutions and government agencies. Over the decades, we've developed strong relationships with top-tier IT manufacturers, giving you direct access to over 300,000 cutting-edge products, which we can store, stage, and set up at our ISO-compliant warehouses and configuration centers. And when you partner with PCMG, you get a dedicated Account Executive who acts as both your primary point of contact and your technology advocate. Anytime you have a question or want to place an order, just give your Account Executive a call. Or, you can use our eProcurement tools 24 × 7 to order products, manage your software licenses, and provide discounts to all of your employees. PCMG is ready to start putting the power of IT to work at your school or district.