

The image shows a large, three-dimensional logo for "TELACLAIMS" mounted on a light-colored, horizontally-tiled stone wall. The logo consists of a blue, stylized "T" and "L" shape positioned above the word "TELACLAIMS". The word "TELACLAIMS" is written in a bold, white, sans-serif font, with the "T" and "L" matching the blue color of the graphic above it. The letters are slightly recessed into the wall, giving them a 3D effect. The background wall has a natural stone texture with visible horizontal grain and some vertical joints.

TELACLAIMS



Turning 30 days
into 30 minutes



MANAGING THE ADJUSTER SHORTFALL

Cat Adjusters

Cowboys

Calvary

Mercenaries

Storm Chasers

SLIDE — 4



**Gun Slingers
No allegiance
Unqualified**

Unreliable

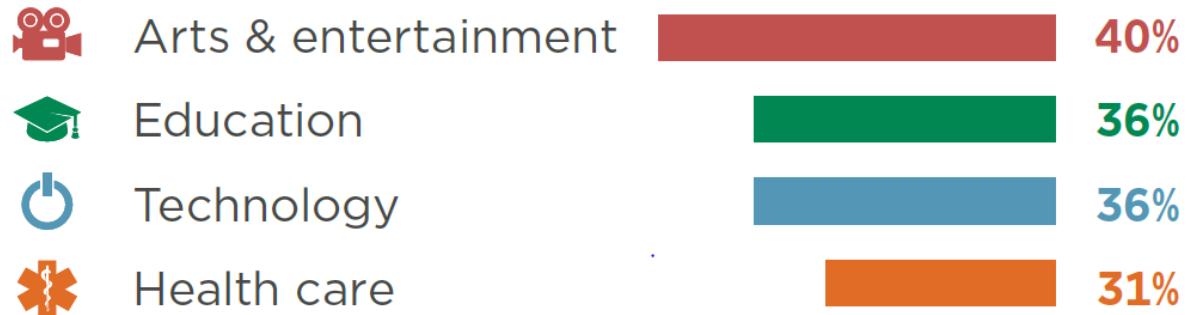
OVER PAID

SLIDE — 5



Attracting Talent

MILLENNIALS' WORK WISH LIST:



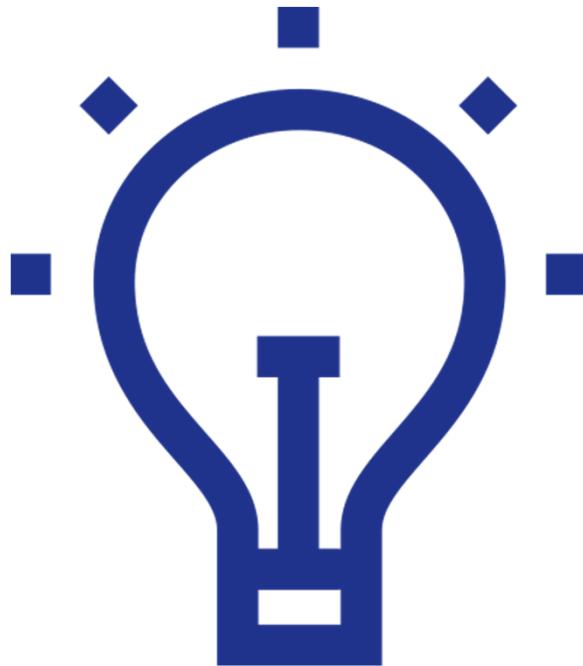
INDUSTRIES WITH LOWER APPEAL:



The Hartford's 2015 Millennial Leadership Survey

SLIDE ■ 6

Bifurcate –Communicate--Expedite



Let experts be experts



Capture expert opinions via video



Use AI to expedite claims handling, forms and reporting



Allow eco-sphere to bring all transactions to real time

Fee Schedules--- A moral hazard



As the fee schedule
steps as does the
moral hazard



FULL SCOPE
INSPECTIONS
ADJUDICATIO
N

FLAT RATE 

TELACLAIMS
TURNING 30 DAYS INTO 30 MINUTES

CLAIMS IS ABOUT INTEGRATED DATA

How best to collect is the question



Audio Video

All forms



Pictures

Insured/Inspector



Scheduling

Force Multiplier

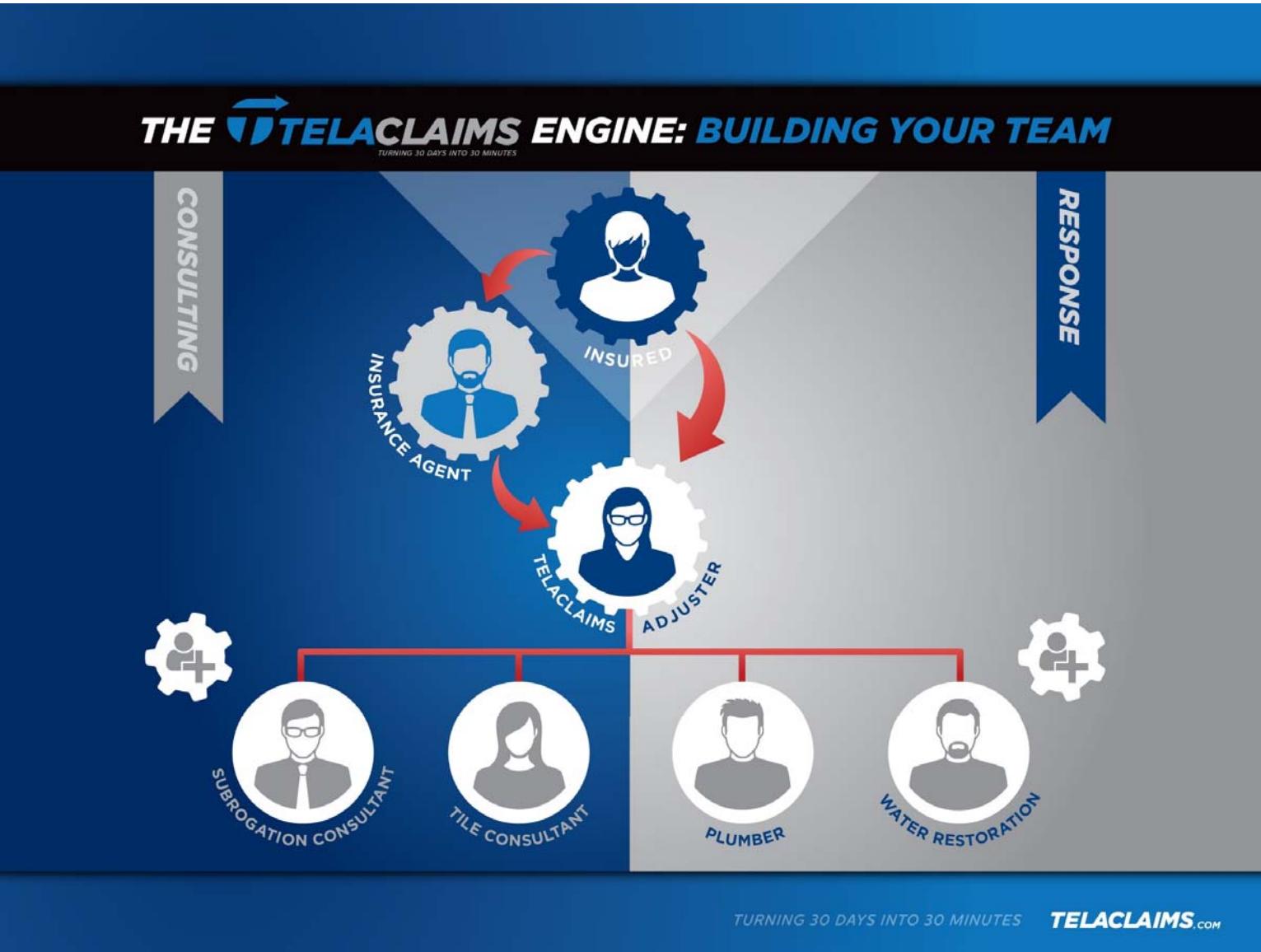


Consistent

Work Product

NOT..... Data Silos







TIME

No claim gets better with age



- 01** **Set expectations**
Video does it best
- 02** **Inspect with a purpose**
Data gathering
- 03** **Force Multiplier**
Leverage assets around the US/World
- 04** **Communicate Findings**
Manage messaging
- 05** **Close file**
Audit KPI's

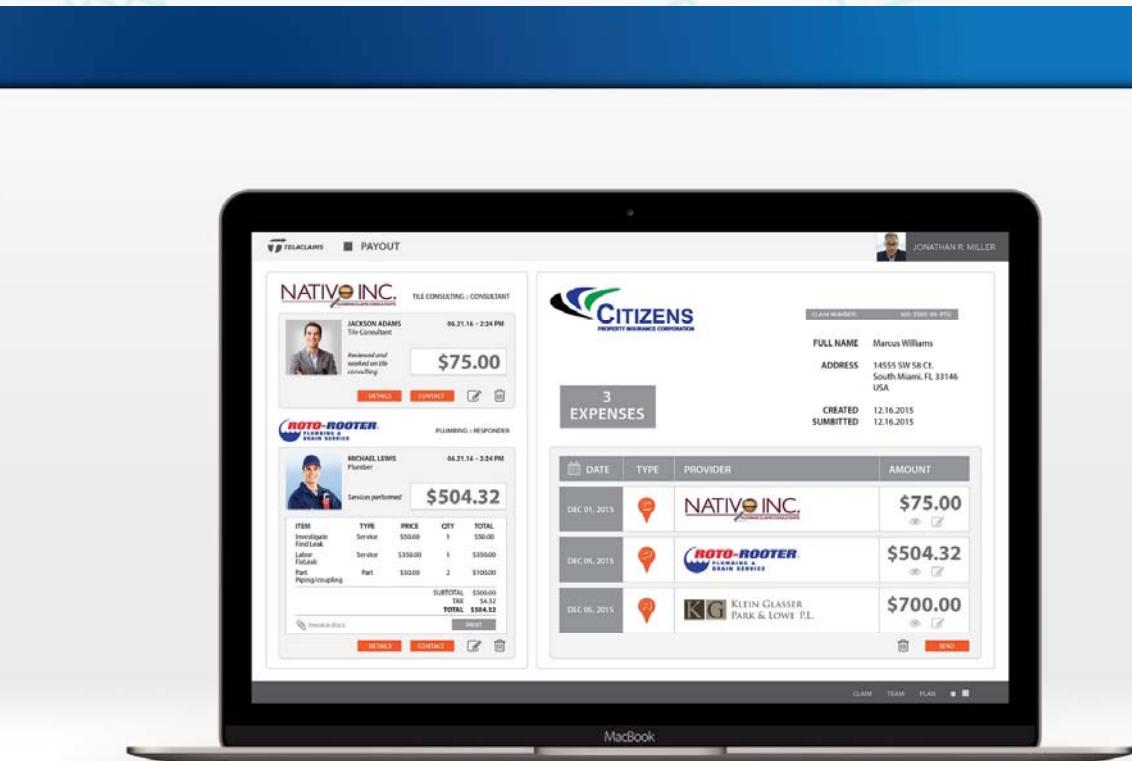
DRONE VIDEOS



Loss Adjustment Expense

ALAE vs ULAЕ.

ULAE
should
always be
ALAE



CUSTOMER SATISFACTION

Customer retention.

EXPECTATIONS of EXPEDIENCY

01

Involve the Policyholder

03

Retain Experts

02

Bifurcate the process

04

Achieve Customer Satisfaction



contact us

To join in the claims revolution



SLIDE ■ 18

thank you

