





**Turning 30 days
into 30 minutes**



MANAGING THE ADJUSTER SHORTFALL

Cat Adjusters

Cowboys

Calvary

Mercenaries

StormChasers

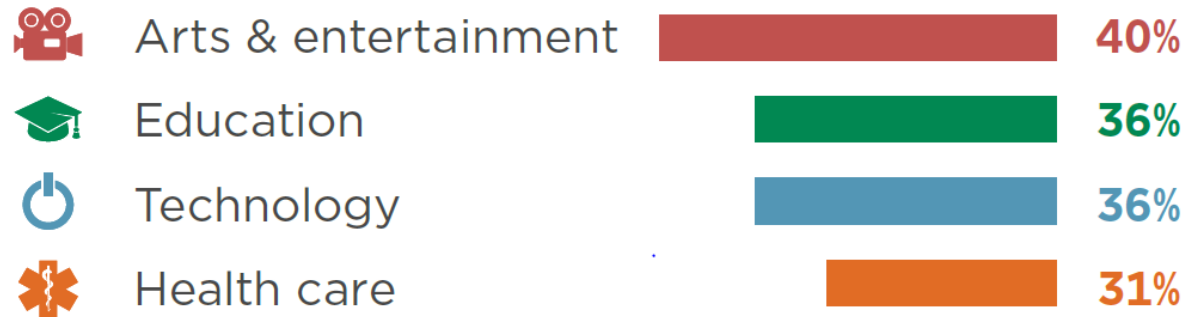


Gun Slingers
No allegiance
Unqualified
Unreliable
OVER PAID

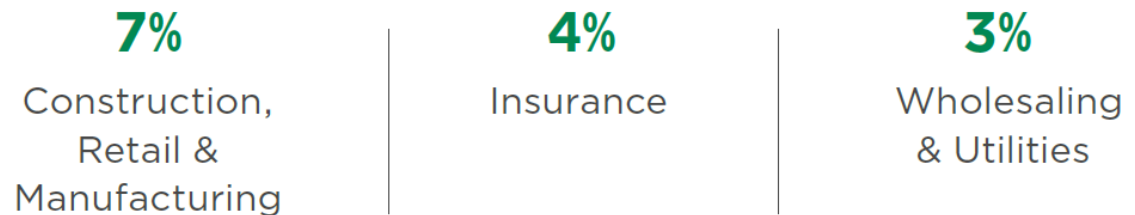


Attracting Talent

MILLENNIALS' WORK WISH LIST:



INDUSTRIES WITH LOWER APPEAL:



The Hartford's 2015 Millennial Leadership Survey

Bifurcate –Communicate--Expedite



Let experts be experts



Capture expert opinions via video



Use AI to expedite claims handling, forms and reporting



Allow eco-sphere to bring all transactions to real time

Fee Schedules--- A moral hazard



As the fee schedule steps as does the moral hazard



FULL SCOPE
INSPECTIONS
ADJUDICATION

FLAT RATE



CLAIMS IS ABOUT INTEGRATED DATA

How best to collect is the question



A u d i o V i d e o

All forms



P i c t u r e s

Insured/Inspector



S c h e d u l i n g

Force Multiplier



C o n s i s t e n t

Work Product

NOT..... Data Silos

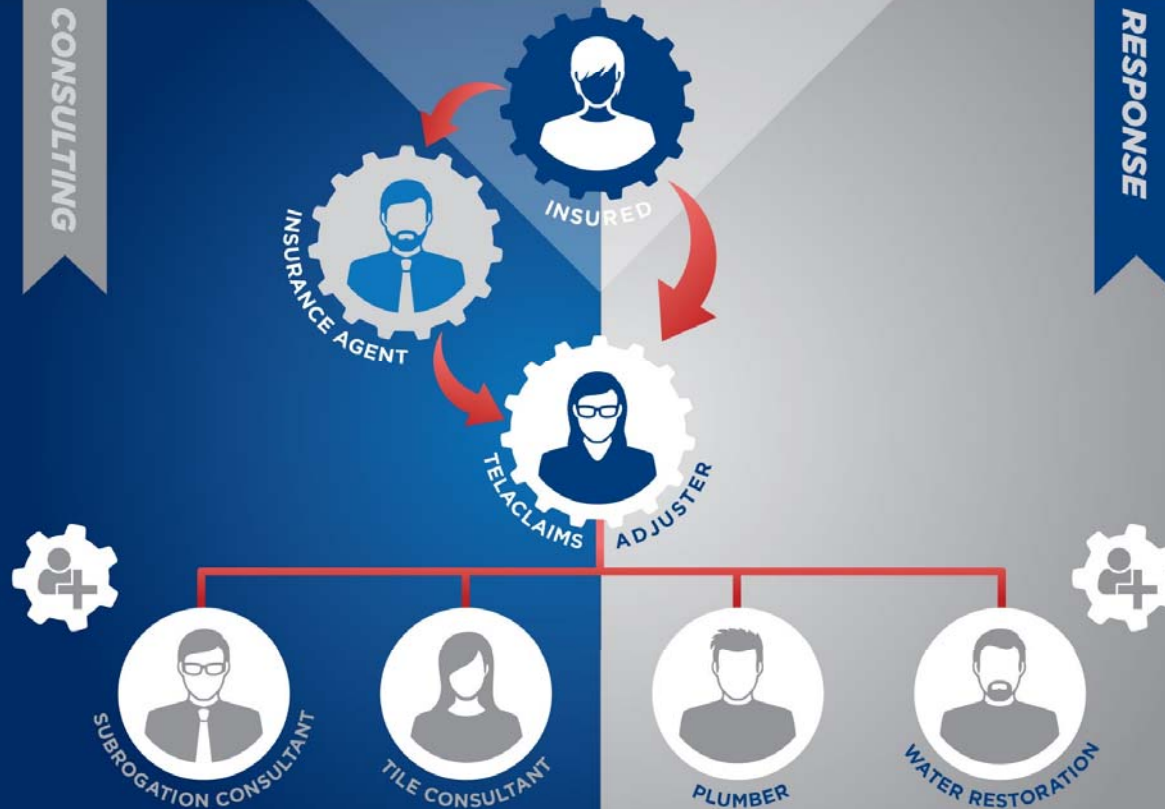


THE TELACLAIMS ENGINE: BUILDING YOUR TEAM

TURNING 30 DAYS INTO 30 MINUTES

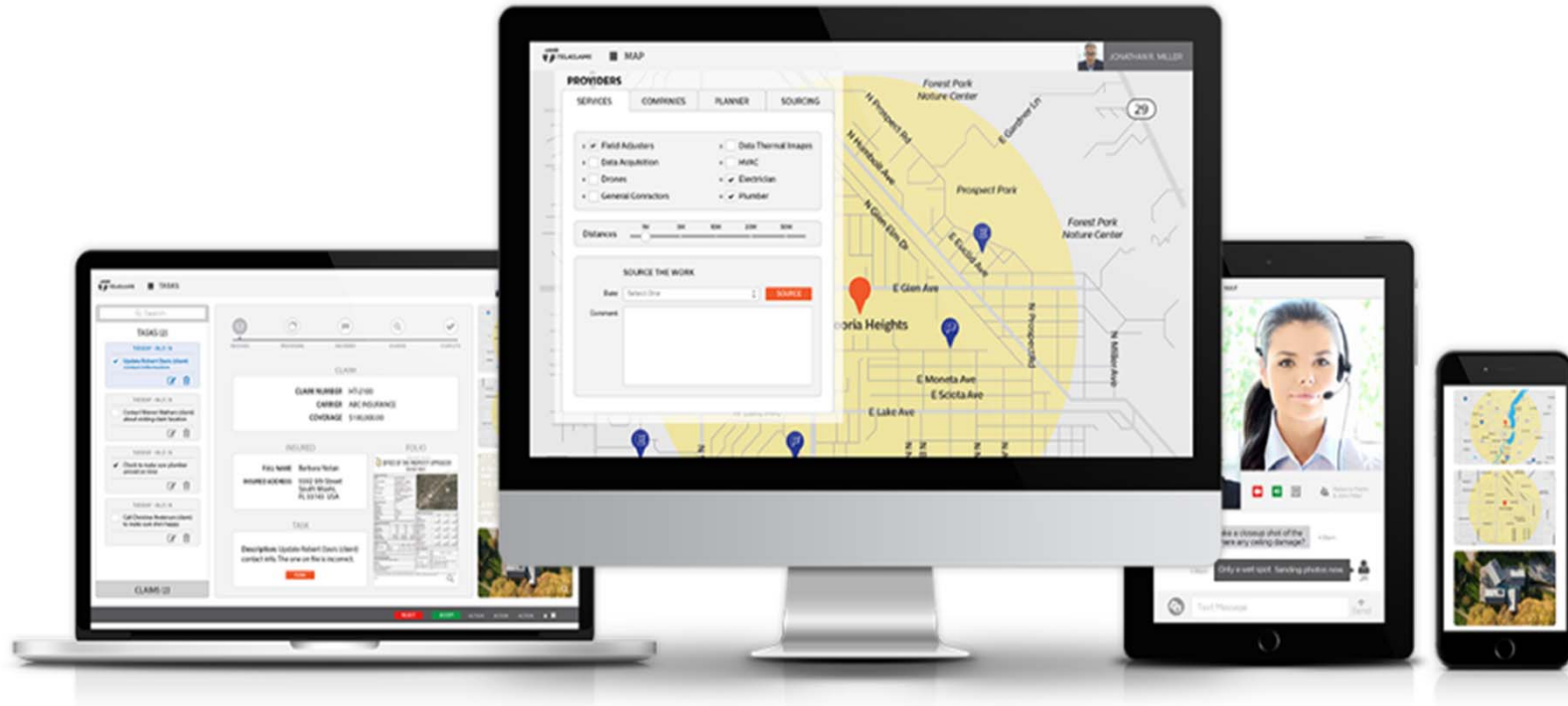
CONSULTING

RESPONSE



TURNING 30 DAYS INTO 30 MINUTES

TELACLAIMS.COM



TIME

No claim gets better with age



01

Set expectations

Video does it best

02

Inspect with a purpose

Data gathering

03

Force Multiplier

Leverage assets around the US/World

04

Communicate Findings

Manage messaging

05

Close file

Audit KPI's

DRONE VIDEOS

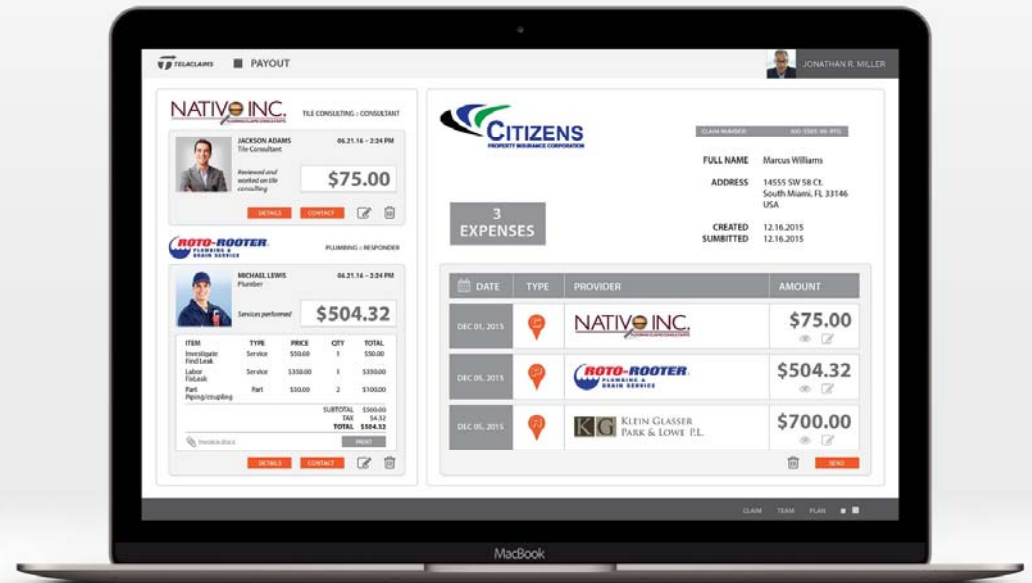


Loss Adjustment Expense

ALAE vs ULAE.

ULAE
should
always be
ALAE

SLIDE ■ 16



CUSTOMER SATISFACTION

Customer retention.

EXPECTATIONS of EXPEDIENCY

01

Involve the Policyholder

03

Retain Experts

02

Bifurcate the process

04

Achieve Customer Satisfaction



contact us

To join in the claims revolution



thank you