



“Southern California C&I”

How to Serve a Market of Entertainment, Aerospace, Technology, Petroleum, Fashion, Apparel, and Tourism

EVENT DETAILS

Thursday, September 21, 2017

11:30—1:30 PM

CRC Credit available

The Pacific Club

4110 MacArthur Boulevard, Newport Beach

\$65—RMA Members
(Associate or Professional)

\$75—Non Members

This session will provide an overview of C&I lending conditions in the Pacific Region with a focus on the SoCal area. Financial technology will be a focus to profitably serve the private companies with access to capital to maintain and grow their businesses. Attendees will be provided an update on credit risk by regional and industry and an outlook on default rates for the remainder of 2017 and for 2018.



About the Speaker: William (Bill) Phelan is one of the nation's leading experts on small business credit trends and is president and co-founder of PayNet, Inc. As president, Phelan has grown PayNet into a firm with the largest collection of commercial loans and leases, encompassing more than 23 million contracts worth \$1.3 trillion in loan value. Prior to co-founding PayNet, Phelan managed investments for Trustmark Insurance Company in Lake Forest, IL.

For more about PayNet, Inc., [learn more here](#)

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**NO CANCELLATIONS
AFTER
SEPTEMBER 15, 2017**

[Register Online Here](#)

You can scan and email this registration form to events@rmaoc.org or Call 714-267-5281