



2019 Producer Trip

OMNI RESORTS
the grove park inn

Relax and indulge at The Omni Grove Park Inn at The 2019 Cason Group Producer Trip. Accommodations boast sweeping views of the Blue Ridge Mountains and the Asheville, North Carolina skyline. Spend time on the Donald Ross-designed golf course, enjoy a day in the renowned Subterranean Spa, and build relationships with Cason Group Sales Representatives and Carrier Partners. Producers who meet the qualifications below will join The Cason Group at The Omni Grove Park Inn, March 17-20, 2019.

Qualifications

All business with 2018 effective dates that totals 600 points and a minimum of three cases and/or apps will qualify.

Group Health and Ancillary:

Each Group Medical subscriber = 4 points

\$1000 of Group Ancillary and/or GAP annual premium = 4 points

Individual Medical:

Each Individual Medical app = 1 point

Each Medicare Supplement app = 5 points

Financial Services:

\$1000 of Individual Life annual premium = 10 points

\$1000 of Individual Life annual premium (Cason Group assisted sale) = 15 points

\$1000 of Disability annual premium = 10 points

\$5000 of Annuity annual premium = 1 point

\$1500 of Individual Life/LTC Combo annual premium = 1 point

Worksite:

\$1000 of Worksite annual premium (Cason Group enrolled) = 6 points

\$1000 of Worksite annual premium (advisor enrolled) = 1 point

\$1000 of Beacon Benefits Solution enrolled premium = 3 points

Must be new business to The Cason Group and remain in-force for three months to count toward the trip. One trip per advisor. For full qualifications, please visit our website.

**For more information, please contact The Cason group at 800-951-3033,
or visit us at www.thecasongroup.com.**