Show off your best projects in ABC of Georgia’s 2018 Excellence in Construction Awards Competition!

Associated Builders and Contractors of Georgia invites you to showcase your company’s talent and dedication to quality, innovation and safety by entering this year’s Excellence in Construction (EIC) awards competition! An invaluable business development tool, the EIC Award demonstrates your company’s commitment to and achievement of the highest-quality construction. Winners will be recognized at the 2018 Excellence in Construction and Safety Awards Gala on Thursday, June 21st, at the Fox Theatre in Atlanta, GA.

**ELIGIBILITY**
Projects must have been completed between April 1, 2016, and March 31, 2018. Since a Georgia competition was not held in 2017, you may submit projects already entered in an ABC National EIC competition, whether or not the project won an award. You must be an ABC of Georgia general contractor or specialty contractor to compete. Joint ventures are eligible as long as at least one firm is a member; entries must originate from the member company. Projects need not have been built in Georgia, but must have been managed by the office of an ABC of Georgia member company. Any project with a safety-related fatality is ineligible, regardless of the contractor trade.
HOW TO APPLY
Entries must be completed and submitted electronically. Each project that you wish to enter into the competition must first be registered using the Intent to Compete form by April 13, 2018.

Within 5 - 7 business days of submitting the Intent to Compete form, you will receive an email containing a link to a unique Dropbox folder. All projects must be submitted digitally through the Dropbox folder. Follow the instructions in this booklet and contact Cindy Orna at cindy@abcga.org with any questions you may have.

DATES & DEADLINES
Please note that all deadlines are firm; no exceptions will be granted.

Intent to Compete Deadline
Friday, April 13th

Application & Entry Fee Deadline
Friday, April 20th

Awards Gala Registration Deadline
Friday, June 8th

ABC NATIONAL EIC AWARDS
In order to compete for an ABC National EIC award, projects are generally required to have won at the chapter level the previous year. This means that only those projects that have won a 2018 merit or excellence award in Georgia are eligible to enter the 2019 national competition.

However, because the Georgia chapter does not hold a competition in odd-numbered years, you may compete for a national award in 2020 (and in all future even-numbered years) without having first won at the chapter level.

Award Levels

AWARD OF EXCELLENCE
Except in the event of a tie, only one Award of Excellence will be presented in each project category. Entries must earn a minimum number of points to qualify for the Award of Excellence.

AWARD OF MERIT
Entries not qualifying for the Award of Excellence but earning a prerequisite minimum score will be eligible for a Merit Award. There is no limit to the number of Merit Awards that may be earned in each category.

Because a minimum number of points is required to qualify for Excellence and Merit awards, some project categories may have no winners if no entry in that category earns the minimum score.

Recognition

AWARDS
Each winning company will be presented an engraved marble obelisk at the Excellence in Construction & Safety Awards Gala on June 21, 2018, at the Fox Theatre. Winners may purchase additional awards for themselves or other project participants (i.e. architects and owners) before and after the ceremony.

NOTIFICATIONS AND PRESS RELEASES
Winners will be notified by mid-May. Winners may not distribute press releases or other information regarding their award until after the presentation ceremony in June. ABC will photograph award recipients at the ceremony and will provide photos and a news release following the ceremony.
Specialty Contractor Categories
Projects in which members perform specialty contracting and are not acting as the general contractor or construction manager. Projects must have been completed between April 1, 2016 and March 31, 2018.

ELECTRICAL
• Over $10 million

ELECTRICAL: COMMERCIAL
• Under $2 million
• $2 to $10 million

ELECTRICAL: INDUSTRIAL
• Under $2 million
• $2 to $10 million

MECHANICAL
• Over $10 million

MECHANICAL: COMMERCIAL
• Under $2 million
• $2 to $10 million

MECHANICAL: INDUSTRIAL
• Under $2 million
• $2 to $10 million

EXTERIORS
• Masonry, precast or stone
• All other exterior finishes

INTERIORS
• Acoustical, drywall, millwork or plaster

SITEWORK/LANDSCAPE/HARDSCAPE
• All contract amounts

OTHER SPECIALTY CONSTRUCTION
• Under $1 million
• Over $1 million

Please note that dollar ranges in most categories differ from those in ABC National’s application.
Project Submission Instructions and Criteria

A panel of judges representing a cross-section of the industry, including owners, architects, engineers and others, will evaluate each entry based on a write-up addressing the following criteria. Each section is worth a specific number of points, for a total of 100 possible points.

Please read each section carefully. Then follow the instructions and answer the questions clearly and succinctly. The quality of your entry's presentation, including your conformance to the instructions, will have great bearing on its chances of winning.

Format of Document

- Your write-up should include a cover page, table of contents and headings that correspond to each criteria section.
- Save your write-up (sections 1-8) as a single PDF document and place it in your Dropbox folder (to be assigned by ABC of Georgia).
- All photos should be saved as individual, hi-res .jpg files in your Dropbox folder.
- All submissions received by the application deadline of 3:00 PM on April 20, 2018, will be entered into the competition.
- No additions or changes to the application will be allowed after the deadline.

Submission Format and Scoring

OVERALL PRESENTATION & CONFORMANCE TO INSTRUCTIONS • 3 POINTS
- Uploaded documents should be pleasing to the eye and legible.
- Points will be deducted for fonts that are too small to read easily.
- Points will be deducted for grammatical errors, spelling mistakes and typographical errors.

SECTION 1: CONTRACTED SCOPE • 10 POINTS
Maximum 2 pages. Provide a detailed description of the scope for this project. Include:
- Type of construction
- Physical size of project
- Contract value
- Calendar
- Length of project
- Percentage of labor self-performed

SECTION 2: NARRATIVE • 30 POINTS
Maximum 4 pages. What makes this project special? What qualifies it for an award? The focus of the narrative should be the construction (i.e. erection, installation, modification, grade footprint, etc.) of the project. Describe any unique or innovative solutions relating to:
- Personnel management
- Quality control
- Scheduling
- Value engineering
- Value engineering dollar value
- Obstacles you overcame in completing the project
- Difficulties or extenuating circumstances encountered

SECTION 3: REFERENCES • 10 POINTS
Include a letter of recommendation from the owner as well as other endorsements or third-party comments.

SECTION 4: SUPPLEMENTAL MATERIALS • 4 POINTS
Maximum 5 pages. Provide any miscellaneous supporting materials such as diagrams and other graphics, media coverage and promotion.

SECTION 5: ABC MEMBER INVOLVEMENT • 2 POINTS
Include a list of all ABC members involved in the project. Click here for an alphabetical listing of ABC members from April 1, 2016, through March 31, 2018.

SECTION 6: ACCREDITED QUALITY CONTRACTOR (AQC) • 2 POINTS
If your company is an ABC AQC member, include a copy of the AQC certificate or renewal letter. You may request a copy of the certificate by emailing ABC National at AQC@abc.org. Click here for information on becoming an Accredited Quality Contractor.
Submission Format and Scoring
(continued)

SECTION 7: PHOTOGRAPHS • 5 POINTS
To obtain maximum points, include “in progress” photos for new construction or “before and after” photos for restoration and renovation. It is recommended that you include photos that are relevant to the challenges and solutions outlined in the narrative.

Please note the following:
• Each entry should include a minimum of 5 and a maximum of 10 photographs.
• Photographs must be submitted individually in .jpg format, using a minimum quality of 300 dpi.
• Photographs should be labeled according to the provided Dropbox instructions.
• Include a list of photographs (by file name) and a brief description of each one.
• DO NOT place labels, dates, captions or any other writing directly on the photographs.
• DO NOT submit your photographs within a software application such as PowerPoint or Acrobat.
• Photos must include a Photographer’s Grant of Rights if any photos being submitted were taken by a third-party photographer. He or she must provide a signed Grant of Rights letter. These letters should be uploaded into the Photographs subfolder of your Dropbox folder. Applicants must obtain the rights from their photographer(s) to reprint photographs without limitations (see sidebar). Ownership of a physical or digital photo is not sufficient. Because photographers normally retain the copyright of photos, applicants must ensure they have permission to copy and send photos to ABC for use without penalty. Any liability for copyright violation shall be borne solely by the applicant.

Grant of rights: I hereby grant Associated Builders and Contractors of Georgia the following non-exclusive rights: the right to reproduce, including the right to reprint the work, or any part thereof, whenever necessary and to license the use of the work, or any part thereof, in any medium or form of communication; and the right to use my name and, if you so choose, my photograph and biography, in connection with the work. I reserve all rights not specifically granted herein.
SECTION 8: SAFETY • 34 POINTS
Please provide the following information in your safety write-up:

Sub-section A
Did you receive a STEP award in 2017? List level achieved.

Sub-section B
Does your company have a written Safety & Health Policy Manual? Give a brief summary (maximum one page) or include a copy of its Table of Contents.

Sub-section C
Did you develop a site-specific Safety & Health Policy Manual? Give a brief summary (maximum one-page) or include a copy of its Table of Contents.

Sub-section D
Were toolbox safety meetings held during this project? How often were they documented? Include a one-page summary or an actual example.

Sub-section E
Was specialized training conducted on this project? What types?

Sub-section F
Provide the total man-hours for all disciplines included in your contract on this project.

Sub-section G
Provide the following information:
- Number of OSHA recordable accidents on this project (including all specialty contractors under your contract)
- Number of OSHA restricted-day cases on this project
- Number of OSHA lost-time accidents on this project

Sub-section H
Provide your company’s NAICS Code (as entered on your OSHA 300A).

Sub-section I
Provide the name and title of the person responsible for safety on this project.

Sub-section J
Was the person responsible for safety identified as such in the project’s organization chart? Please provide chart.

Sub-section K
Does your company have a substance abuse policy?

Sub-section L
Were there any innovative safety and health programs used specifically for this project? Please provide a brief summary.

Terms and Conditions

1. ABC reserves the right to resubmit entries into alternate categories if deemed necessary and appropriate.
2. Entry fees must be paid in full at time of submission. Payment can be made over the phone with Susan Hebrank at 770.587.0955 or mailed to ABC of Georgia at 8975 Roswell Rd, Atlanta, GA 30350.