



FISCAL YEAR 2016  
ANNUAL REPORT

*An affiliated  
chapter of*



## MISSION

Victory Living Programs provides individualized services and opportunities to persons with disabilities so that they may experience life to its fullest and reach their highest level of independence.

## EXECUTIVE BOARD

Deborah K. Day : President  
William “Randy” Steinbeck : Vice President  
Michael Gennet : Secretary  
Eduardo Alvarez : Treasurer  
Ronald Schwartz : President Emeritus  
Gloria Schwartz : Lifetime Director

## DIRECTORS

William “Bill” Grayson  
Mary Lou Grayson  
Andrea Knowles  
Caroline Lentner  
Ronald McCann  
Stephen Schorr

SPECIAL THANKS TO OUR MAJOR DONORS AND SPONSORS  
TO VIEW OUR COMPLETE LIST OF DONORS AND SPONSORS, VISIT [VICTORYLIVING.ORG](http://VICTORYLIVING.ORG).

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Fort Lauderdale, FLorida 33309



## LETTER FROM THE EXECUTIVE DIRECTOR

The theme of our 2016 Annual Report is "Together we Achieve More." As we reviewed the accomplishments of this past year, we realized that many were a direct result of us working together. From our 18 staff members, to our 12 board members, more than 40 volunteers, our Arc family, many sponsors, donors, and of course our wonderful clients – we have truly accomplished a lot!

Our programs remain at the core of our accomplishments. I am proud to report that together we have served 536 individuals in FY 2016.

In addition to participating in our programs, our clients once again enjoyed participating in the Arc of Florida's annual conference. In October we had 35 clients attend the Arc of Florida's Self-Advocate Conference at William Rish Recreational Park in Cape San Blas, Florida. Individuals participated in sessions designed to assist them in becoming better advocates for themselves.

Victory Living Programs was highlighted at the Arc of Florida's Best Practices Forum in Tampa on June 15, 2016. One of our marketing team members was asked to participate in a rapid-fire round-table discussion to share ideas and insight on how Victory Living Programs has utilized social media to raise awareness and promote the organization to its target audiences.

With the help of our Angels Auxiliary we hosted a number of new fundraisers such as our Victory Victorian Ball, held at Steve Savor's home in Fort Lauderdale, Whole Foods Shop for a Cause Day and Donate Your Dime, Taco Tuesday at Tijuana Taxi in Coral Springs, Wine and Dine with Love at the Mustard Seed in Plantation. Together with our annual events: the Cheeseburger in Paradise, Queen for a Day – both held at the Fort Lauderdale Country Club,



and our Black and Blue- held at the Blue Martini and The Capital Grille in Fort Lauderdale, and, we were able to increase our funds raised allowing us to offer more activities/ events and serve more individuals.

Our marketing and public relations team continued their efforts to promote Victory Living Programs through both traditional and new media strategies and outlets. This past year alone, we have secured \$18,921.84 in earned media coverage for our organization.

As many of you recall, we started off the year with an important call to action to our state legislature - asking for the reinstatement of provider rates, which were 14% lower than they were in 2003. On February 18, 2016, Developmental Disabilities Day in Tallahassee, I along with various other leaders and advocates in our community, visited and spoke with our legislators and asked them for a reinstatement of 7%. The legislature did give a 3% reinstatement to specific programs such as ADT (Adult Day Training) programs statewide and labor services, but there is still a need.

While we continue to serve more individuals with intellectual/developmental disabilities each year, we need to remain a united front of advocates for individuals with intellectual/developmental disabilities. I am confident in our ability to work together to achieve more and increase our resources. Your commitment to Victory Living Programs, our mission and those we serve is evident in the accomplishments highlighted in this annual report. For this and so much more, we thank you for being part of the Victory Living family.

Sincerely,  
**Bobbi Wigand**  
Executive Director

## LETTER FROM OUR BOARD PRESIDENT



Following the theme of this year's annual report, I am so proud to report that our Victory Living family has grown! Attracting passionate individuals to volunteer their time is one of the most important keys to the future success of Victory Living Programs.

In accordance with our strategic plan, our Board of Directors welcomed two new board members, Andrea Knowles and Caroline Lentner. With the addition of these new board members, we restructured our committees and developed work group/task forces.

Our AngeLs Auxiliary also experienced a growth spurt and welcomed several new members. Under the guidance of new AngeL Chair, Katie Karl, the group has adopted a new mission statement and guidelines. The AngeLs hosted several events such as Cheeseburger in Paradise, Black & Blue, Queen for a Day, Victory Victorian Ball, and dinner at Mustard Seed. In addition to setting up a GoFund Me page to raise funds specifically for bus transportation service to the Arc of Florida's Self Advocate Conference, they launched their own Facebook page

This is my sixth year on the board of directors and third year serving as president, and I am excited to have these new individuals involved because *"Together We Achieve More!"*

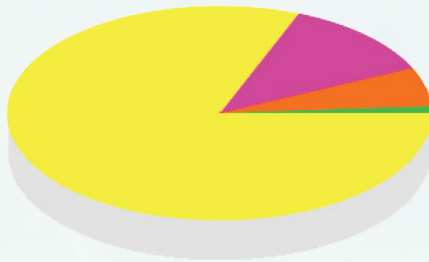
Sincerely,

**Deborah K. Day**  
Board President

# 2016 BY THE NUMBERS

## REVENUE & EXPENSES 2016

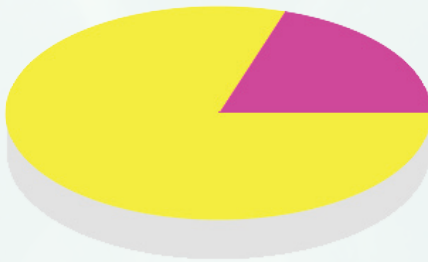
**REVENUE : \$953,392**



- All funds from various programs (vocational, supported living, ADT, etc.), 81%
- Contributions, 12%
- Special Events, 6%
- In-Kind/Miscellaneous, 1%

TOTAL UNRESTRICTED REVENUE: \$953,392  
REVENUE RELEASED FROM RESTRICTION: (0)

**EXPENSES: \$917,418**



- Program Expenses, 80%
- Supporting Expenses, 20%

CHANGE IN TEMPORARILY RESTRICTED NET ASSETS: (\$35,974)  
UNRESTRICTED NET ASSETS: (0)  
NET GAIN: \$35,974

# CHECK OUT THESE HIGHLIGHTS!

## **"COMING TOGETHER WITH OTHER ARCS THROUGHOUT THE STATE"**

### **Arc of Florida Convention**



### **"EVERYDAY HEROS"**

Victory Living Programs had nearly 50 "everyday heroes" participate in the fun at the annual Arc of Florida convention in Tampa in October, 2015. The conference included interactive session, dances, social activities and even a trip to Busch Gardens!

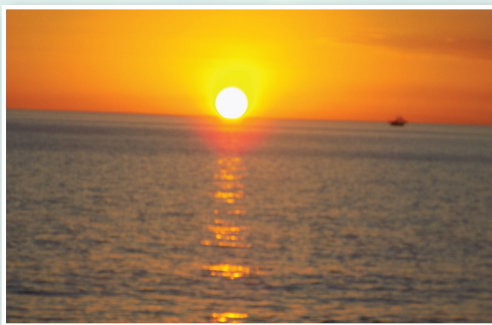


Our very own Kerri Leonardo won the Arc of Florida's Direct Support Professional of the Year Award at the convention in Tampa.

### **"I AM DETERMINED"**

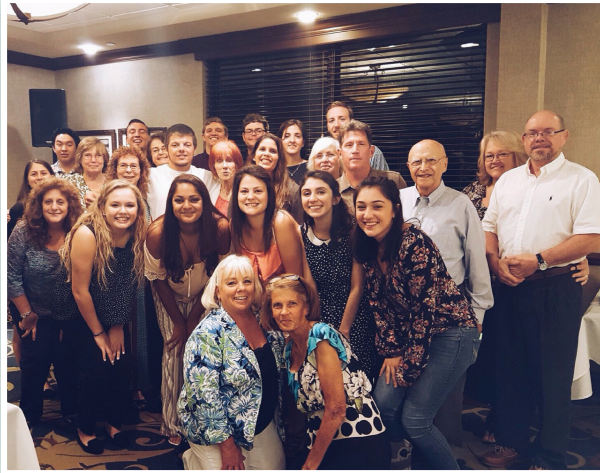
### **Arc of Florida's Self Advocate Conference**

Individuals from Victory Living Programs enjoyed the beautiful scenery of the panhandle of Florida while empowering themselves through classes at the Arc of Florida's Self Advocate Conference at William Rish State Park in Port St. Joe, Florida.



# CHECK OUT THESE HIGHLIGHTS!

## **"WE COULDN'T HAVE DONE IT WITHOUT YOU"**



### **Volunteer Appreciation Dinner**

October 10, 2015 was a night full of laughter and sincere appreciation as Victory Living Programs honored the more than 40 volunteers who donate their time.

Brief stories highlighting each volunteer's contributions were told and all received a personally engraved frame that offered a sincere message, "Thanks for Making a Difference."

## **"WE CAME TOGETHER THROUGH SPORTS"**

### **Special Olympics**

Our Special Olympics sports teams had a very successful year with teams and individuals attending county, area and state competitions in the following sports: basketball, volleyball, bowling, tennis, track, swimming and bocce.



## **"TOGETHER WE MAKE OUR COMMUNITY STRONGER"**

### **In Jacob's Shoes**

Victory Living Programs started working with In Jacob's Shoes in June 2016. Founded in 2008, In Jacob's Shoes provides shoes, backpacks and school supplies to children in Broward, Palm Beach and Miami-Dade counties who do not have their own. Twice a month, a group of 30 people from Victory Living volunteer their time to refurbishing worn pairs of shoes.





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