Roanoke Valley Multiple Listing Service 2017 Budget

(As approved by the Budget Committee, RVAR and MLS Boards of Directors)

| FIRM/AGENT FEE INCOME | \$643,785 |
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| TOTAL INCOME | \$643,785 |
| FEES FOR FlexMLS | \$136,620 |
| FEES FOR ONLINE FORMS (includes zipForms Mobile and forms licensing fee) | \$13,293 |
| MANAGEMENT FEE (includes annual cost of lockbox system, plus MLS portion of rent, salaries, equipment, insurance, website, legal and accounting fees) | \$442,124 |
| NEW PRODUCTS | \$18,000 |
| OTHER EXPENSES (includes taxes, accounting, travel, printing, bank fees and MLS consultant) | \$27,310 |

TOTAL EXPENSES \$637,347

NET INCOME \$4,817 (after taxes)

(The above budget reflects NO increase in MLS fees for 2017.A detailed budget is available upon request from any MLS member in good standing.)